

	<u>Month 1</u>	<u>Month 2</u>	<u>Month 3</u>	<u>Month 4</u>	<u>Month 5</u>	<u>Month 6</u>	<u>Month 7</u>	<u>Month 8</u>	<u>Month 9</u>	<u>Month 10</u>	<u>Month 11</u>	<u>Month 12</u>
Limited Basic												
Headline News	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WBBM (2) CBS Chicago	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WGN (9) Chicago Local Off-Air	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WCIU (26) IND Chicago	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WPWR (50) UPN Chicago	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WTTW (11) PBS Chicago	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WCPX (38) PAX Chicago	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TV Guide Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12.09	\$42.31	\$84.62	\$132.98	\$181.33	\$223.64	\$256.28
WGBO (66) Univision Chicago	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WSNS (44) Telemundo Chicago	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WYCC (22) PBS Chicago	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TBS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33.85	\$118.47	\$236.94	\$372.33	\$507.73	\$626.19	\$717.59
Local Govt/Educational/Public Access Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33.85	\$118.47	\$236.94	\$372.33	\$507.73	\$626.19	\$717.59
Total Limited Basic	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$79.79	\$279.25	\$558.50	\$877.64	\$1,196.78	\$1,476.03	\$1,691.45
Standard Basic												
A & E	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.56	\$96.45	\$192.89	\$303.12	\$413.34	\$509.79	\$584.19
American Movie Classics	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29.90	\$104.65	\$209.31	\$328.92	\$448.52	\$553.18	\$633.91
American's Health Network	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
America's Talking	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
America's Voice Network	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Animal Planet	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17.94	\$62.79	\$125.59	\$197.35	\$269.11	\$331.91	\$380.35
BET	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17.59	\$61.56	\$123.12	\$193.48	\$263.84	\$325.40	\$372.89
BET On Jazz	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Bloomberg Television	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Bravo	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19.05	\$66.69	\$133.38	\$209.60	\$285.82	\$352.51	\$403.96
Cable In the Classroom	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.42	\$1.45	\$2.91	\$4.57	\$6.23	\$7.68	\$8.80
Cartoon Network	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14.89	\$52.12	\$104.24	\$163.81	\$223.38	\$275.50	\$315.71
CMTV	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11.73	\$41.04	\$82.08	\$128.99	\$175.89	\$216.93	\$248.59
CNBC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24.62	\$86.19	\$172.37	\$270.87	\$369.37	\$455.56	\$522.04
CNN	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$44.91	\$157.19	\$314.38	\$494.02	\$673.66	\$830.85	\$952.11
CNNfn	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CNNSI	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Comedy Central	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19.35	\$67.72	\$135.44	\$212.83	\$290.22	\$357.94	\$410.18
Court TV	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16.42	\$57.46	\$114.92	\$180.58	\$246.25	\$303.70	\$348.03
C-Span	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7.04	\$24.62	\$49.25	\$77.39	\$105.53	\$130.16	\$149.16
Discovery	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37.05	\$129.69	\$259.38	\$407.60	\$555.81	\$685.50	\$785.55
Disney	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99.67	\$348.85	\$697.70	\$1,096.38	\$1,495.07	\$1,843.92	\$2,113.03

	<u>Month 1</u>	<u>Month 2</u>	<u>Month 3</u>	<u>Month 4</u>	<u>Month 5</u>	<u>Month 6</u>	<u>Month 7</u>	<u>Month 8</u>	<u>Month 9</u>	<u>Month 10</u>	<u>Month 11</u>	<u>Month 12</u>
Standard Basic (Cont.)												
Do It Yourself Network	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7.04	\$24.62	\$49.25	\$77.39	\$105.53	\$130.16	\$149.16
E! Entertainment	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16.42	\$57.46	\$114.92	\$180.58	\$246.25	\$303.70	\$348.03
Encore	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Encore MoviePlex	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ESPN	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$212.59	\$744.08	\$1,488.15	\$2,338.52	\$3,188.90	\$3,932.97	\$4,506.97
ESPN 2	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$43.97	\$153.90	\$307.81	\$483.70	\$659.59	\$813.49	\$932.22
EWTN	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Fit TV	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ABC Family Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21.46	\$75.11	\$150.21	\$236.05	\$321.88	\$396.99	\$454.92
Food Network	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9.97	\$34.88	\$69.77	\$109.64	\$149.51	\$184.39	\$211.30
Fox News	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25.86	\$90.50	\$180.99	\$284.42	\$387.84	\$478.33	\$548.15
fX	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34.94	\$122.30	\$244.61	\$384.38	\$524.15	\$646.46	\$740.80
fX Movies (no fX in system)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Game Show Network	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12.90	\$45.15	\$90.29	\$141.89	\$193.48	\$238.62	\$273.45
Golf Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24.62	\$86.19	\$172.37	\$270.87	\$369.37	\$455.56	\$522.04
Great American Country	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4.10	\$14.36	\$28.73	\$45.15	\$61.56	\$75.93	\$87.01
Headline News (Free with CNN)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
History Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21.11	\$73.87	\$147.75	\$232.18	\$316.60	\$390.48	\$447.47
Home & Garden TV	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17.59	\$61.56	\$123.12	\$193.48	\$263.84	\$325.40	\$372.89
Home Shopping Network	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Independent Film Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
International Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Inspirational Network	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Lifetime Movie Network	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Open	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Learning Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.88	\$66.08	\$132.15	\$207.67	\$283.18	\$349.26	\$400.23
Lifetime	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34.01	\$119.02	\$238.04	\$374.06	\$510.08	\$629.10	\$720.92
Military Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
MSNBC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15.24	\$53.35	\$106.71	\$167.68	\$228.66	\$282.01	\$323.17
MTV	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34.59	\$121.07	\$242.14	\$380.51	\$518.88	\$639.95	\$733.35
Much Music	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
NASA TV	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
The National Network	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.35	\$127.23	\$254.46	\$399.86	\$545.26	\$672.49	\$770.64
NET	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Newsport	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Nickelodeon	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$49.60	\$173.60	\$347.21	\$545.61	\$744.02	\$917.62	\$1,051.54

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002
 Programming Expense - Residential

	<u>Month 1</u>	<u>Month 2</u>	<u>Month 3</u>	<u>Month 4</u>	<u>Month 5</u>	<u>Month 6</u>	<u>Month 7</u>	<u>Month 8</u>	<u>Month 9</u>	<u>Month 10</u>	<u>Month 11</u>	<u>Month 12</u>
Standard Basic (Cont.)												
Nostalgia	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Hallmark Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Outdoor Life Network	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20.05	\$70.18	\$140.36	\$220.57	\$300.77	\$370.95	\$425.09
The Outdoor Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8.44	\$29.55	\$59.10	\$92.87	\$126.64	\$156.19	\$178.99
Ovation	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Oxygen	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25.45	\$89.06	\$178.12	\$279.90	\$381.68	\$470.74	\$539.44
Pax Family Network	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Product Information Network (PIN)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
QVC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Women's Entertainment (formerly Romance Classics)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16.42	\$57.46	\$114.92	\$180.58	\$246.25	\$303.70	\$348.03
Sci-Fi Network	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.76	\$65.67	\$131.33	\$206.38	\$281.42	\$347.09	\$397.75
Speed Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20.05	\$70.18	\$140.36	\$220.57	\$300.77	\$370.95	\$425.09
Fox Sports Midwest	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$87.95	\$307.81	\$615.62	\$967.40	\$1,319.18	\$1,626.99	\$1,864.44
Style	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TBN	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TBS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32.83	\$114.92	\$229.83	\$361.16	\$492.49	\$607.41	\$696.06
TNT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$84.43	\$295.50	\$590.99	\$928.70	\$1,266.41	\$1,561.91	\$1,789.86
Toon Disney	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10.55	\$36.94	\$73.87	\$116.09	\$158.30	\$195.24	\$223.73
Travel Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8.21	\$28.73	\$57.46	\$90.29	\$123.12	\$151.85	\$174.01
Turner Classic Movies	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25.80	\$90.29	\$180.58	\$283.77	\$386.96	\$477.25	\$546.90
Turner South	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Tech TV	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8.21	\$28.73	\$57.46	\$90.29	\$123.12	\$151.85	\$174.01
TV Land	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11.73	\$41.04	\$82.08	\$128.99	\$175.89	\$216.93	\$248.59
USA Network	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46.90	\$164.16	\$328.33	\$515.95	\$703.56	\$867.73	\$994.37
VH-1	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15.24	\$53.35	\$106.71	\$167.68	\$228.66	\$282.01	\$323.17
Weather Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.29	\$64.02	\$128.05	\$201.22	\$274.39	\$338.41	\$387.80
WeatherScan	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
SoapNet	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
National Geographic Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17.59	\$61.56	\$123.12	\$193.48	\$263.84	\$325.40	\$372.89
Fine Living	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12.90	\$45.15	\$90.29	\$141.89	\$193.48	\$238.62	\$273.45
Galavision	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Biography (Includes History International)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

	<u>Month 1</u>	<u>Month 2</u>	<u>Month 3</u>	<u>Month 4</u>	<u>Month 5</u>	<u>Month 6</u>	<u>Month 7</u>	<u>Month 8</u>	<u>Month 9</u>	<u>Month 10</u>	<u>Month 11</u>	<u>Month 12</u>
Standard Basic (Cont.)												
Annual Adjustment	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Standard Basic	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,519.17	\$5,317.10	\$10,634.20	\$16,710.89	\$22,787.58	\$28,104.68	\$32,206.44

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002
 Programming Expense - Residential

	<u>Month 1</u>	<u>Month 2</u>	<u>Month 3</u>	<u>Month 4</u>	<u>Month 5</u>	<u>Month 6</u>	<u>Month 7</u>	<u>Month 8</u>	<u>Month 9</u>	<u>Month 10</u>	<u>Month 11</u>	<u>Month 12</u>
Premiums												
HBO Digital Group	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$76.69	\$268.42	\$536.83	\$843.60	\$1,150.36	\$1,418.78	\$1,625.84
Cinemax Digital Group	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32.28	\$112.97	\$225.94	\$355.05	\$484.15	\$597.12	\$684.27
Showtime Digital Group	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.84	\$160.44	\$320.88	\$504.24	\$687.61	\$848.05	\$971.82
The Movie Channel Digital Group	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.80	\$97.31	\$194.63	\$305.84	\$417.06	\$514.37	\$589.45
Starz/Encore Group	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.77	\$223.19	\$446.38	\$701.45	\$956.52	\$1,179.71	\$1,351.88
Flix Group	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Independent Film Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Sundance Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Showtime Digital Combo (Show, TMC, Flix & Sundance)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$120.58	\$422.05	\$844.09	\$1,326.43	\$1,808.77	\$2,230.82	\$2,556.40
HBO Digital Group/Cinemax Digital Group	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$64.25	\$224.88	\$449.76	\$706.77	\$963.77	\$1,188.65	\$1,362.13
Sundance, Flix, Independent Film Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Digital Basic Tier with Music Choice	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Video on Demand Movies & Events	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.43	\$302.52	\$605.04	\$950.78	\$1,296.51	\$1,599.03	\$1,832.41
Advertising Sales	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$120.89	\$423.10	\$846.21	\$1,329.76	\$1,813.31	\$2,236.41	\$2,562.80
Open	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Open	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Open	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$638.54	\$2,234.88	\$4,469.76	\$7,023.91	\$9,578.06	\$11,812.94	\$13,536.99
Pay Per View												
PPV 1	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16.12	\$56.41	\$112.83	\$177.30	\$241.77	\$298.19	\$341.71
PPV 2	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16.12	\$56.41	\$112.83	\$177.30	\$241.77	\$298.19	\$341.71
PPV 3	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16.12	\$56.41	\$112.83	\$177.30	\$241.77	\$298.19	\$341.71
PPV 4	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16.12	\$56.41	\$112.83	\$177.30	\$241.77	\$298.19	\$341.71
PPV 5	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16.12	\$56.41	\$112.83	\$177.30	\$241.77	\$298.19	\$341.71
PPV 6	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16.12	\$56.41	\$112.83	\$177.30	\$241.77	\$298.19	\$341.71
Open	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16.12	\$56.41	\$112.83	\$177.30	\$241.77	\$298.19	\$341.71
Open	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16.12	\$56.41	\$112.83	\$177.30	\$241.77	\$298.19	\$341.71
Open	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16.12	\$56.41	\$112.83	\$177.30	\$241.77	\$298.19	\$341.71
Total	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$145.06	\$507.73	\$1,015.45	\$1,595.71	\$2,175.97	\$2,683.69	\$3,075.37

	<u>Month 1</u>	<u>Month 2</u>	<u>Month 3</u>	<u>Month 4</u>	<u>Month 5</u>	<u>Month 6</u>	<u>Month 7</u>	<u>Month 8</u>	<u>Month 9</u>	<u>Month 10</u>	<u>Month 11</u>	<u>Month 12</u>
Limited Basic												
Headline News	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WBBM (2) CBS Chicago	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WGN (9) Chicago Local Off-Air	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WFLD (32) Fox Chicago	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WMAQ (5) Chicago	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WCIU (26) IND Chicago	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Local Community Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WLS (7) ABC Chicago	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WPWR (50) UPN Chicago	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WTTW (11) PBS Chicago	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WCPX (38) PAX Chicago	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TV Guide Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.09	\$0.31	\$0.61	\$0.96	\$1.31	\$1.61	\$1.85
WGBO (66) Univision Chicago	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WSNS (44) Telemundo Chicago	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WYCC (22) PBS Chicago	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.33	\$1.16	\$2.32	\$3.64	\$4.97	\$6.13	\$7.02
TBS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Local Govt/Educational/Public Access Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Limited Basic	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.09	\$0.31	\$0.61	\$0.96	\$1.31	\$1.61	\$1.85
Standard Basic												
A & E	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.20	\$0.72	\$1.43	\$2.25	\$3.07	\$3.79	\$4.34
American Movie Classics	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.22	\$0.78	\$1.56	\$2.45	\$3.34	\$4.11	\$4.71
American's Health Network	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
America's Talking	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
America's Voice Network	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Animal Planet	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.13	\$0.47	\$0.93	\$1.47	\$2.00	\$2.47	\$2.83
BET	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.13	\$0.46	\$0.92	\$1.44	\$1.96	\$2.42	\$2.77
BET On Jazz	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Bloomberg Television	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Bravo	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.14	\$0.50	\$0.99	\$1.56	\$2.13	\$2.62	\$3.00
Cable In the Classroom	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.04	\$0.13	\$0.26	\$0.41	\$0.56	\$0.69	\$0.79
Cartoon Network	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.11	\$0.39	\$0.78	\$1.22	\$1.66	\$2.05	\$2.35
CMTV	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.09	\$0.31	\$0.61	\$0.96	\$1.31	\$1.61	\$1.85
CNBC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.18	\$0.64	\$1.28	\$2.01	\$2.75	\$3.39	\$3.88
CNN	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.33	\$1.17	\$2.34	\$3.67	\$5.01	\$6.18	\$7.08

City of Geneva
 Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002
 Programming Expense - Commercial

	<u>Month 1</u>	<u>Month 2</u>	<u>Month 3</u>	<u>Month 4</u>	<u>Month 5</u>	<u>Month 6</u>	<u>Month 7</u>	<u>Month 8</u>	<u>Month 9</u>	<u>Month 10</u>	<u>Month 11</u>	<u>Month 12</u>
Standard Basic (Cont.)												
CNNfn	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CNNSI	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Comedy Central	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.14	\$0.50	\$1.01	\$1.58	\$2.16	\$2.66	\$3.05
Court TV	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.12	\$0.43	\$0.85	\$1.34	\$1.83	\$2.26	\$2.59
C-Span	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.05	\$0.18	\$0.37	\$0.58	\$0.78	\$0.97	\$1.11
C-Span 2	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Discovery	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.28	\$0.96	\$1.93	\$3.03	\$4.13	\$5.10	\$5.84
Disney	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.74	\$2.59	\$5.19	\$8.15	\$11.12	\$13.71	\$15.71
Do It Yourself Network	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.05	\$0.18	\$0.37	\$0.58	\$0.78	\$0.97	\$1.11
E! Entertainment	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.12	\$0.43	\$0.85	\$1.34	\$1.83	\$2.26	\$2.59
Encore	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Encore MoviePlex	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ESPN	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1.58	\$5.53	\$11.07	\$17.39	\$23.71	\$29.25	\$33.51
ESPN 2	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.33	\$1.14	\$2.29	\$3.60	\$4.90	\$6.05	\$6.93
ESPN News	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ESPN Classic Sports	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.13	\$0.46	\$0.92	\$1.44	\$1.96	\$2.42	\$2.77
EWTN	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Fit TV	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ABC Family Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.16	\$0.56	\$1.12	\$1.76	\$2.39	\$2.95	\$3.38
Food Network	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.07	\$0.26	\$0.52	\$0.82	\$1.11	\$1.37	\$1.57
Fox News	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.19	\$0.67	\$1.35	\$2.11	\$2.88	\$3.56	\$4.08
fX	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.26	\$0.91	\$1.82	\$2.86	\$3.90	\$4.81	\$5.51
fX Movies (no fX in system)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Game Show Network	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.10	\$0.34	\$0.67	\$1.06	\$1.44	\$1.77	\$2.03
Golf Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.18	\$0.64	\$1.28	\$2.01	\$2.75	\$3.39	\$3.88
Great American Country	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.03	\$0.11	\$0.21	\$0.34	\$0.46	\$0.56	\$0.65
Headline News (Free with CNN)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
History Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.16	\$0.55	\$1.10	\$1.73	\$2.35	\$2.90	\$3.33
Home & Garden TV	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.13	\$0.46	\$0.92	\$1.44	\$1.96	\$2.42	\$2.77
Home Shopping Network	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Independent Film Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
International Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Inspirational Network	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Lifetime Movie Network	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Open	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

	<u>Month 1</u>	<u>Month 2</u>	<u>Month 3</u>	<u>Month 4</u>	<u>Month 5</u>	<u>Month 6</u>	<u>Month 7</u>	<u>Month 8</u>	<u>Month 9</u>	<u>Month 10</u>	<u>Month 11</u>	<u>Month 12</u>
Standard Basic (Cont.)												
Learning Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.14	\$0.49	\$0.98	\$1.54	\$2.11	\$2.60	\$2.98
Lifetime	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.25	\$0.89	\$1.77	\$2.78	\$3.79	\$4.68	\$5.36
Military Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
MSNBC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.11	\$0.40	\$0.79	\$1.25	\$1.70	\$2.10	\$2.40
MTV	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.26	\$0.90	\$1.80	\$2.83	\$3.86	\$4.76	\$5.45
Much Music	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
NASA TV	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
The National Network	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.27	\$0.95	\$1.89	\$2.97	\$4.05	\$5.00	\$5.73
NET	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Newsport	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Nickelodeon	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.37	\$1.29	\$2.58	\$4.06	\$5.53	\$6.82	\$7.82
Nostalgia	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Hallmark Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Outdoor Life Network	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.15	\$0.52	\$1.04	\$1.64	\$2.24	\$2.76	\$3.16
The Outdoor Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.06	\$0.22	\$0.44	\$0.69	\$0.94	\$1.16	\$1.33
Ovation	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Oxygen	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.19	\$0.66	\$1.32	\$2.08	\$2.84	\$3.50	\$4.01
Pax Family Network	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Product Information Network (PIN)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
QVC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Women's Entertainment (formerly Romance Classics)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.12	\$0.43	\$0.85	\$1.34	\$1.83	\$2.26	\$2.59
Sci-Fi Network	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.14	\$0.49	\$0.98	\$1.53	\$2.09	\$2.58	\$2.96
Speed Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.15	\$0.52	\$1.04	\$1.64	\$2.24	\$2.76	\$3.16
Fox Sports Midwest	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.65	\$2.29	\$4.58	\$7.19	\$9.81	\$12.10	\$13.86
Style	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TBN	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TBS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.24	\$0.85	\$1.71	\$2.69	\$3.66	\$4.52	\$5.18
TNT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.63	\$2.20	\$4.39	\$6.91	\$9.42	\$11.61	\$13.31
Toon Disney	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.08	\$0.27	\$0.55	\$0.86	\$1.18	\$1.45	\$1.66
Travel Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.06	\$0.21	\$0.43	\$0.67	\$0.92	\$1.13	\$1.29
Turner Classic Movies	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.19	\$0.67	\$1.34	\$2.11	\$2.88	\$3.55	\$4.07
Turner South	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Tech TV	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.06	\$0.21	\$0.43	\$0.67	\$0.92	\$1.13	\$1.29
TV Land	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.09	\$0.31	\$0.61	\$0.96	\$1.31	\$1.61	\$1.85
USA Network	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.35	\$1.22	\$2.44	\$3.84	\$5.23	\$6.45	\$7.39

	<u>Month 1</u>	<u>Month 2</u>	<u>Month 3</u>	<u>Month 4</u>	<u>Month 5</u>	<u>Month 6</u>	<u>Month 7</u>	<u>Month 8</u>	<u>Month 9</u>	<u>Month 10</u>	<u>Month 11</u>	<u>Month 12</u>
Standard Basic (Cont.)												
VH-1	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.11	\$0.40	\$0.79	\$1.25	\$1.70	\$2.10	\$2.40
Weather Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.14	\$0.48	\$0.95	\$1.50	\$2.04	\$2.52	\$2.88
WeatherScan	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
SoapNet	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
National Geographic Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.13	\$0.46	\$0.92	\$1.44	\$1.96	\$2.42	\$2.77
Fine Living	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.10	\$0.34	\$0.67	\$1.06	\$1.44	\$1.77	\$2.03
Galavision	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Biography (Includes History International)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Open	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Open	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Open	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Open	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Open	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Annual Adjustment	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Standard Basic	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11.46	\$40.12	\$80.23	\$126.08	\$171.92	\$212.04	\$242.98
HBO Analog Only	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6.91	\$24.20	\$48.40	\$76.06	\$103.72	\$127.92	\$146.59
Pay Per View	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

	<u>Month 1</u>	<u>Month 2</u>	<u>Month 3</u>	<u>Month 4</u>	<u>Month 5</u>	<u>Month 6</u>	<u>Month 7</u>	<u>Month 8</u>	<u>Month 9</u>	<u>Month 10</u>	<u>Month 11</u>	<u>Month 12</u>
Basic	0	0	0	0	0	0	242	604	1,088	1,572	2,055	2,418
Expanded Basic	0	0	0	0	0	0	235	586	1,055	1,524	1,993	2,345
Business Basic	0	0	0	0	0	0	0	1	2	3	4	5
Line Maintenance Plan	0	0	0	0	0	0	157	393	707	1,021	1,336	1,572
HBO Digital Group	0	0	0	0	0	0	19	48	87	126	164	193
Cinemax Digital Group	0	0	0	0	0	0	15	36	65	94	123	145
Showtime Digital Group	0	0	0	0	0	0	15	36	65	94	123	145
The Movie Channel Digital Group	0	0	0	0	0	0	12	30	54	79	103	121
Starz/Encore Group	0	0	0	0	0	0	30	76	136	196	257	302
Flix Group	0	0	0	0	0	0	0	0	0	0	0	0
Independent Film Channel	0	0	0	0	0	0	0	0	0	0	0	0
Sundance Channel	0	0	0	0	0	0	0	0	0	0	0	0
Showtime Digital Combo (Show, TMC, Flix & Sundance)	0	0	0	0	0	0	36	91	163	236	308	363
HBO Digital Group/Cinemax Digital Group	0	0	0	0	0	0	12	30	54	79	103	121
Sundance, Flix, Independent Film Channel	0	0	0	0	0	0	0	0	0	0	0	0
Digital Basic Tier with Music Choice	0	0	0	0	0	0	58	145	261	377	493	580
Video on Demand Movies & Events	0	0	0	0	0	0	27	66	120	173	226	266
Advertising Sales	0	0	0	0	0	0	242	604	1,088	1,572	2,055	2,418
Open	0	0	0	0	0	0	0	0	0	0	0	0
Open	0	0	0	0	0	0	0	0	0	0	0	0
Open	0	0	0	0	0	0	0	0	0	0	0	0
Commercial Basic	0	0	0	0	0	0	9	21	39	56	73	86
Commercial HBO	0	0	0	0	0	0	2	4	8	11	15	17
Commercial Pay Per View	0	0	0	0	0	0	0	0	0	0	0	0

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002

Begin All Services (Cont.)

	<u>Month 1</u>	<u>Month 2</u>	<u>Month 3</u>	<u>Month 4</u>	<u>Month 5</u>	<u>Month 6</u>	<u>Month 7</u>	<u>Month 8</u>	<u>Month 9</u>	<u>Month 10</u>	<u>Month 11</u>	<u>Month 12</u>
High Speed Data - Total Package	0	0	0	0	0	0	6	16	30	46	63	79
High Speed Data - Video Customers	0	0	0	0	0	0	16	42	78	119	164	204
Hight Speed Data - Non Video Customers	0	0	0	0	0	0	12	30	57	86	119	148
Standard Business High Speed Data - Level 1	0	0	0	0	0	0	1	2	4	6	7	9
Standard Business High Speed Data - Level 2	0	0	0	0	0	0	2	4	8	11	14	17
Business Plus High Speed Data - Level 1	0	0	0	0	0	0	3	6	11	16	21	25
Business Plus High Speed Data - Level 2	0	0	0	0	0	0	3	8	15	22	28	33
Business Elite High Speed Data - Level 1	0	0	0	0	0	0	4	10	19	27	35	42
Business Elite High Speed Data - Level 2	0	0	0	0	0	0	5	13	23	33	43	50
Direct Business High Speed Data - Level 1	0	0	0	0	0	0	6	15	26	38	50	58
Direct Business High Speed Data - Level 2	0	0	0	0	0	0	7	17	30	43	57	67

	<u>Month 1</u>	<u>Month 2</u>	<u>Month 3</u>	<u>Month 4</u>	<u>Month 5</u>	<u>Month 6</u>	<u>Month 7</u>	<u>Month 8</u>	<u>Month 9</u>	<u>Month 10</u>	<u>Month 11</u>	<u>Month 12</u>
Basic	0	0	0	0	0	242	363	484	484	484	363	290
Expanded Basic	0	0	0	0	0	235	352	469	469	469	352	281
Business Basic	0	0	0	0	0	0	1	1	1	1	1	1
Line Maintenance Plan	0	0	0	0	0	157	236	314	314	314	236	189
HBO Digital Group	0	0	0	0	0	19	29	39	39	39	29	23
Cinemax Digital Group	0	0	0	0	0	15	22	29	29	29	22	17
Showtime Digital Group	0	0	0	0	0	15	22	29	29	29	22	17
The Movie Channel Digital Group	0	0	0	0	0	12	18	24	24	24	18	15
Starz/Encore Group	0	0	0	0	0	30	45	60	60	60	45	36
Flix Group	0	0	0	0	0	0	0	0	0	0	0	0
Independent Film Channel	0	0	0	0	0	0	0	0	0	0	0	0
Sundance Channel	0	0	0	0	0	0	0	0	0	0	0	0
Showtime Digital Combo (Show, TMC, Flix & Sundance)	0	0	0	0	0	36	54	73	73	73	54	44
Commercial Basic	0	0	0	0	0	9	13	17	17	17	13	10
Commercial HBO	0	0	0	0	0	2	3	3	3	3	3	2
Commercial Pay Per View	0	0	0	0	0	0	0	0	0	0	0	0

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002

Add All Services (Cont.)

	<u>Month 1</u>	<u>Month 2</u>	<u>Month 3</u>	<u>Month 4</u>	<u>Month 5</u>	<u>Month 6</u>	<u>Month 7</u>	<u>Month 8</u>	<u>Month 9</u>	<u>Month 10</u>	<u>Month 11</u>	<u>Month 12</u>
Standard High Speed Data - Level 1	0	0	0	0	0	5	8	11	11	11	8	6
Silver High Speed Data - Level 2	0	0	0	0	0	14	21	28	28	28	21	17
Gold & Platinum High Speed Data - Level 3	0	0	0	0	0	10	15	20	20	20	15	12
High Speed Data - Level 1 - Remarket	0	0	0	0	0	1	2	4	5	7	8	9
High Speed Data - Level 2 - Remarket	0	0	0	0	0	2	5	9	14	18	21	23
High Speed Data - Level 3 - Remarket	0	0	0	0	0	2	4	7	10	13	15	17
Total	0	0	0	0	0	34	55	78	87	96	88	84
Standard Business High Speed Data - Level 1	0	0	0	0	0	1	1	2	2	2	1	1
Standard Business High Speed Data - Level 2	0	0	0	0	0	2	3	3	3	3	3	2
Business Plus High Speed Data - Level 1	0	0	0	0	0	3	4	5	5	5	4	3
Business Plus High Speed Data - Level 2	0	0	0	0	0	3	5	7	7	7	5	4
Business Elite High Speed Data - Level 1	0	0	0	0	0	4	6	8	8	8	6	5
Business Elite High Speed Data - Level 2	0	0	0	0	0	5	8	10	10	10	8	6
Direct Business High Speed Data - Level 1	0	0	0	0	0	6	9	12	12	12	9	7
Direct Business High Speed Data - Level 2	0	0	0	0	0	7	10	13	13	13	10	8
Total	0	0	0	0	0	30	45	60	60	60	45	36

	<u>Month 1</u>	<u>Month 2</u>	<u>Month 3</u>	<u>Month 4</u>	<u>Month 5</u>	<u>Month 6</u>	<u>Month 7</u>	<u>Month 8</u>	<u>Month 9</u>	<u>Month 10</u>	<u>Month 11</u>	<u>Month 12</u>
Basic	0	0	0	0	0	242	604	1,088	1,572	2,055	2,418	2,708
Expanded Basic	0	0	0	0	0	235	586	1,055	1,524	1,993	2,345	2,627
Business Basic	0	0	0	0	0	0	1	2	3	4	5	5
Line Maintenance Plan	0	0	0	0	0	157	393	707	1,021	1,336	1,572	1,760
HBO Digital Group	0	0	0	0	0	19	48	87	126	164	193	217
Cinemax Digital Group	0	0	0	0	0	15	36	65	94	123	145	162
Showtime Digital Group	0	0	0	0	0	15	36	65	94	123	145	162
The Movie Channel Digital Group	0	0	0	0	0	12	30	54	79	103	121	135
Starz/Encore Group	0	0	0	0	0	30	76	136	196	257	302	338
Flix Group	0	0	0	0	0	0	0	0	0	0	0	0
Independent Film Channel	0	0	0	0	0	0	0	0	0	0	0	0
Sundance Channel	0	0	0	0	0	0	0	0	0	0	0	0
Showtime Digital Combo (Show, TMC, Flix & Sundance)	0	0	0	0	0	36	91	163	236	308	363	406
Commercial Basic	0	0	0	0	0	9	21	39	56	73	86	96
Commercial HBO	0	0	0	0	0	2	4	8	11	15	17	19
Commercial Pay Per View	0	0	0	0	0	0	0	0	0	0	0	0

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002

End All Services (Cont.)

	<u>Month 1</u>	<u>Month 2</u>	<u>Month 3</u>	<u>Month 4</u>	<u>Month 5</u>	<u>Month 6</u>	<u>Month 7</u>	<u>Month 8</u>	<u>Month 9</u>	<u>Month 10</u>	<u>Month 11</u>	<u>Month 12</u>
High Speed Data - Level 1 Disconnects	0	0	0	0	0	0	0	0	0	0	0	0
High Speed Data - Level 2 Disconnects	0	0	0	0	0	0	0	0	1	1	1	1
High Speed Data - Level 3 Disconnects	0	0	0	0	0	0	0	0	0	1	1	1
High Speed Data - Level 1 Net	0	0	0	0	0	6	16	30	46	63	79	93
High Speed Data - Level 2 Net	0	0	0	0	0	16	42	78	119	164	204	243
High Speed Data - Level 3 Net	0	0	0	0	0	12	30	57	86	119	148	176
Standard Business High Speed Data - Level 1	0	0	0	0	0	1	2	4	6	7	9	10
Standard Business High Speed Data - Level 2	0	0	0	0	0	2	4	8	11	14	17	19
Business Plus High Speed Data - Level 1	0	0	0	0	0	3	6	11	16	21	25	28
Business Plus High Speed Data - Level 2	0	0	0	0	0	3	8	15	22	28	33	37
Business Elite High Speed Data - Level 1	0	0	0	0	0	4	10	19	27	35	42	47
Business Elite High Speed Data - Level 2	0	0	0	0	0	5	13	23	33	43	50	56
Direct Business High Speed Data - Level 1	0	0	0	0	0	6	15	26	38	50	58	65
Direct Business High Speed Data - Level 2	0	0	0	0	0	7	17	30	43	57	67	75
Total Commercial High Speed Data	0	0	0	0	0	30	75	135	196	256	301	337

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002

Average All Services

	<u>Month 1</u>	<u>Month 2</u>	<u>Month 3</u>	<u>Month 4</u>	<u>Month 5</u>	<u>Month 6</u>	<u>Month 7</u>	<u>Month 8</u>	<u>Month 9</u>	<u>Month 10</u>	<u>Month 11</u>	<u>Month 12</u>
Basic	0	0	0	0	0	121	423	846	1,330	1,813	2,236	2,563
Expanded Basic	0	0	0	0	0	117	410	821	1,290	1,759	2,169	2,486
Business Basic	0	0	0	0	0	0	1	2	3	4	4	5
Line Maintenance Plan	0	0	0	0	0	79	275	550	864	1,179	1,454	1,666
HBO Digital Group	0	0	0	0	0	10	34	68	106	145	179	205
Cinemax Digital Group	0	0	0	0	0	7	25	51	80	109	134	154
Showtime Digital Group	0	0	0	0	0	7	25	51	80	109	134	154
The Movie Channel Digital Group	0	0	0	0	0	6	21	42	66	91	112	128
Starz/Encore Group	0	0	0	0	0	15	53	106	166	227	280	320
Flix Group	0	0	0	0	0	0	0	0	0	0	0	0
Independent Film Channel	0	0	0	0	0	0	0	0	0	0	0	0
Sundance Channel	0	0	0	0	0	0	0	0	0	0	0	0
Showtime Digital Combo (Show, TMC, Flix & Sundance)	0	0	0	0	0	18	63	127	199	272	335	384
HBO Digital Group/Cinemax Digital Group	0	0	0	0	0	6	21	42	66	91	112	128
Sundance, Flix, Independent Film Channel	0	0	0	0	0	0	0	0	0	0	0	0
Digital Basic Tier with Music Choice	0	0	0	0	0	29	102	203	319	435	537	615
Video on Demand Movies & Events	0	0	0	0	0	13	47	93	146	199	246	282
Advertising Sales	0	0	0	0	0	121	423	846	1,330	1,813	2,236	2,563
Open	0	0	0	0	0	0	0	0	0	0	0	0
Open	0	0	0	0	0	0	0	0	0	0	0	0
Open	0	0	0	0	0	0	0	0	0	0	0	0
Commercial Basic	0	0	0	0	0	4	15	30	47	64	80	91
Commercial HBO	0	0	0	0	0	1	3	6	9	13	16	18
Commercial Pay Per View	0	0	0	0	0	0	0	0	0	0	0	0

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002

Average All Services (Cont.)

	<u>Month 1</u>	<u>Month 2</u>	<u>Month 3</u>	<u>Month 4</u>	<u>Month 5</u>	<u>Month 6</u>	<u>Month 7</u>	<u>Month 8</u>	<u>Month 9</u>	<u>Month 10</u>	<u>Month 11</u>	<u>Month 12</u>
Standard High Speed Data - Level 1	0	0	0	0	0	3	11	23	38	54	71	86
Silver High Speed Data - Level 2	0	0	0	0	0	8	29	60	99	141	184	224
Gold & Platinum High Speed Data - Level 3	0	0	0	0	0	6	21	44	72	103	133	162
Total	0	0	0	0	0	17	61	127	208	298	388	472
Standard Business High Speed Data - Level 1	0	0	0	0	0	0	2	3	5	6	8	9
Standard Business High Speed Data - Level 2	0	0	0	0	0	1	3	6	9	13	16	18
Business Plus High Speed Data - Level 1	0	0	0	0	0	1	4	9	14	19	23	27
Business Plus High Speed Data - Level 2	0	0	0	0	0	2	6	12	18	25	31	35
Business Elite High Speed Data - Level 1	0	0	0	0	0	2	7	15	23	31	39	44
Business Elite High Speed Data - Level 2	0	0	0	0	0	3	9	18	28	38	46	53
Direct Business High Speed Data - Level 1	0	0	0	0	0	3	10	20	32	44	54	62
Direct Business High Speed Data - Level 2	0	0	0	0	0	3	12	23	37	50	62	71
Total	0	0	0	0	0	15	53	105	165	226	278	319

City of Geneva
Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002
Bond Compliance Flow of Funds

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
<u>Customer Revenues</u>												
Video	\$155,872	\$155,950	\$156,106	\$156,262	\$156,418	\$156,575	\$156,731	\$156,888	\$157,045	\$157,202	\$157,359	\$157,517
Residential High Speed Data	\$26,464	\$28,573	\$30,660	\$32,739	\$34,810	\$36,872	\$38,927	\$40,974	\$43,012	\$45,043	\$47,065	\$49,080
Commercial Video and High Speed Data	\$82,811	\$83,237	\$83,320	\$83,404	\$83,487	\$83,571	\$83,654	\$83,738	\$83,822	\$83,905	\$83,989	\$84,073
Telecommunications	\$203,175	\$203,342	\$203,541	\$203,719	\$203,987	\$204,210	\$204,295	\$204,640	\$204,766	\$205,022	\$205,123	\$205,265
Total Customer Operating Revenues	\$468,322	\$471,103	\$473,627	\$476,123	\$478,702	\$481,227	\$483,608	\$486,240	\$488,644	\$491,172	\$493,537	\$495,935
<u>Customer Operating Expenses</u>												
Video	\$140,785	\$140,800	\$140,857	\$140,914	\$140,973	\$141,031	\$141,088	\$141,149	\$141,207	\$141,268	\$141,327	\$171,628
Residential High Speed Data	\$13,879	\$14,628	\$15,092	\$15,551	\$16,006	\$16,456	\$17,286	\$17,743	\$18,196	\$18,644	\$19,527	\$19,980
Commercial Video and High Speed Data	\$18,097	\$17,973	\$17,860	\$17,753	\$17,651	\$17,553	\$17,460	\$17,370	\$17,285	\$17,203	\$17,125	\$17,050
Telecommunications	\$87,371	\$87,505	\$87,546	\$87,593	\$87,648	\$89,778	\$87,807	\$87,874	\$87,905	\$87,956	\$87,990	\$88,026
Total Customer Operating Expenses	\$260,132	\$260,907	\$261,356	\$261,811	\$262,277	\$264,818	\$263,640	\$264,136	\$264,593	\$265,072	\$265,968	\$296,683
<u>Net Revenues Before Other Resolution Income & Expenses</u>												
Video	\$15,087	\$15,150	\$15,249	\$15,348	\$15,446	\$15,544	\$15,643	\$15,739	\$15,838	\$15,934	\$16,032	(\$14,111)
Residential High Speed Data	\$12,585	\$13,944	\$15,568	\$17,188	\$18,804	\$20,416	\$21,641	\$23,231	\$24,816	\$26,398	\$27,539	\$29,100
Commercial Video and High Speed Data	\$64,713	\$65,264	\$65,460	\$65,651	\$65,836	\$66,018	\$66,195	\$66,368	\$66,537	\$66,702	\$66,865	\$67,024
Telecommunications	\$115,804	\$115,837	\$115,994	\$116,125	\$116,340	\$114,432	\$116,489	\$116,767	\$116,860	\$117,066	\$117,133	\$117,239
Total Net Revenues Before Other O&M Under Resolution	\$208,190	\$210,196	\$212,271	\$214,312	\$216,426	\$216,409	\$219,968	\$222,104	\$224,051	\$226,101	\$227,568	\$199,252
<u>Other Income & Expenses</u>												
Interest Earned	\$2,966	\$2,583	\$2,823	\$3,066	\$3,312	\$3,535	\$3,682	\$3,314	\$3,570	\$3,828	\$4,090	\$4,354
Other O&M Expenses Under Resolution	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Revenues As Defined By Resolution	\$211,156	\$212,778	\$215,095	\$217,378	\$219,738	\$219,944	\$223,650	\$225,417	\$227,621	\$229,929	\$231,658	\$203,606
<u>Uses of Net Revenue</u>												
Debt Service (Defined as Principal and Interest)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Utility Plant Improvement Fund	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fund Transfer	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Available for Flow of Funds	\$211,156	\$212,778	\$215,095	\$217,378	\$219,738	\$219,944	\$223,650	\$225,417	\$227,621	\$229,929	\$231,658	\$203,606
Debt Service Coverage	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Homes Passed by Service Area												
Geneva, Illinois	7,964	7,972	7,980	7,988	7,996	8,004	8,012	8,020	8,028	8,036	8,044	8,052
Phase II Service Area	0	0	0	0	0	0	0	0	0	0	0	0
Phase III Service Area	0	0	0	0	0	0	0	0	0	0	0	0
Total	7,964	7,972	7,980	7,988	7,996	8,004	8,012	8,020	8,028	8,036	8,044	8,052
Total Video Customers by Service Area												
Geneva, Illinois	2,708	2,711	2,713	2,716	2,719	2,721	2,724	2,727	2,730	2,732	2,735	2,738
Phase II Service Area	0	0	0	0	0	0	0	0	0	0	0	0
Phase III Service Area	0	0	0	0	0	0	0	0	0	0	0	0
Total	2,708	2,711	2,713	2,716	2,719	2,721	2,724	2,727	2,730	2,732	2,735	2,738
Video Customers to Homes Passed	34.0%	34.0%	34.0%	34.0%	34.0%	34.0%	34.0%	34.0%	34.0%	34.0%	34.0%	34.0%
Total Residential Data Customers												
Total	559	606	652	698	744	790	836	882	927	972	1,017	1,062
Residential Data Customer to Homes Passed	7.0%	7.6%	8.2%	8.7%	9.3%	9.9%	10.4%	11.0%	11.5%	12.1%	12.6%	13.2%
Residential Telephone Customers in Service												
Residential Households	558	558	559	559	560	560	561	561	562	563	563	564
Multiple Dwelling Units	40	40	40	40	40	40	40	40	40	40	40	40
Total Residential Telephone Customers in Service	597	598	599	599	600	600	601	602	602	603	603	604
Residential Telephone Customers to Homes Passed	7.5%	7.5%	7.5%	7.5%	7.5%	7.5%	7.5%	7.5%	7.5%	7.5%	7.5%	7.5%
Commercial Customers Passed												
Geneva, Illinois	1,925	1,927	1,929	1,931	1,933	1,935	1,937	1,939	1,941	1,943	1,945	1,947
Phase II Service Area	0	0	0	0	0	0	0	0	0	0	0	0
Phase III Service Area	0	0	0	0	0	0	0	0	0	0	0	0
End Commercial Units Passed	1,925	1,927	1,929	1,931	1,933	1,935	1,937	1,939	1,941	1,943	1,945	1,947
Commercial Data Customers												
Total	337	337	337	338	338	339	339	339	340	340	340	341
Commercial Data Customer to Units Passed	17.5%	17.5%	17.5%	17.5%	17.5%	17.5%	17.5%	17.5%	17.5%	17.5%	17.5%	17.5%
Commercial Telephone Customers in Service												
Small Business A	96	96	96	97	97	97	97	97	97	97	97	97
Small Business B	72	72	72	72	72	73	73	73	73	73	73	73
Large Entities	48	48	48	48	48	48	48	48	49	49	49	49
Total	217	217	217	217	217	218	218	218	218	219	219	219
Commercial Telephone Customers to Units Passed	11.3%	11.3%	11.3%	11.3%	11.3%	11.3%	11.3%	11.3%	11.3%	11.3%	11.3%	11.3%

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Average Video Customers by Service Area												
Geneva, Illinois	2,708	2,709	2,712	2,715	2,717	2,720	2,723	2,726	2,728	2,731	2,734	2,736
Phase II Service Area	0	0	0	0	0	0	0	0	0	0	0	0
Phase III Service Area	0	0	0	0	0	0	0	0	0	0	0	0
Total Average Video Customers	2,708	2,709	2,712	2,715	2,717	2,720	2,723	2,726	2,728	2,731	2,734	2,736
Average Video Customers Percentage by Service Area												
Geneva, Illinois	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
Phase II Service Area	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Phase III Service Area	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Total Average Video Customers to Homes Passed	34.00%	34.00%	34.00%	34.00%	34.00%	34.00%	34.00%	34.00%	34.00%	34.00%	34.00%	34.00%

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Total Plant Miles by Service Area												
Geneva, Illinois	112.00	112.11	112.22	112.34	112.45	112.56	112.67	112.79	112.90	113.01	113.13	113.24
Phase II Service Area	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Phase III Service Area	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Plant Miles	112.00	112.11	112.22	112.34	112.45	112.56	112.67	112.79	112.90	113.01	113.13	113.24
Plant Miles % Per Service Area												
Geneva, Illinois	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
Phase II Service Area	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Phase III Service Area	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002
Telecommunications Customer Assumptions (Cont.)

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Lines Sold												
Residential Households	0	1	0	1	1	0	1	1	0	1	1	0
Multiple Dwelling Units	0	0	0	0	0	0	0	0	0	0	0	0
Small Business A	0	0	1	0	1	0	0	1	0	1	0	0
Small Business B	0	1	0	1	1	1	0	1	1	1	0	1
Large Entities	0	2	1	1	1	1	2	1	1	1	1	2
Grand Total Lines Sold	0	4	2	3	4	2	3	4	2	4	2	3
Lines in Service (EOP)												
Residential Households	669	670	670	671	672	672	673	674	674	675	676	676
Multiple Dwelling Units	48	48	48	48	48	48	48	48	48	48	48	48
Small Business A	385	385	386	386	387	387	387	388	388	389	389	389
Small Business B	722	723	723	724	725	726	726	727	728	729	729	730
Large Entities	1,203	1,205	1,206	1,207	1,208	1,209	1,211	1,212	1,213	1,214	1,215	1,217
Grand Total Lines In Service EOP	3,027	3,031	3,033	3,036	3,040	3,042	3,045	3,049	3,051	3,055	3,057	3,060
Average Lines												
Residential Households	669	670	670	671	672	672	673	674	674	675	676	676
Multiple Dwelling Units	48	48	48	48	48	48	48	48	48	48	48	48
Small Business A	385	385	386	386	387	387	387	388	388	389	389	389
Small Business B	722	723	723	724	725	726	726	727	728	729	729	730
Large Entities	1,203	1,204	1,206	1,207	1,208	1,209	1,210	1,212	1,213	1,214	1,215	1,216
Grand Total Average Lines In Service	3,027	3,030	3,033	3,036	3,040	3,042	3,044	3,049	3,051	3,055	3,057	3,059

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Commercial Customers Passed												
Begin Commercial Units Passed	1,925	1,925	1,927	1,929	1,931	1,933	1,935	1,937	1,939	1,941	1,943	1,945
Geneva, Illinois	1,925	1,927	1,929	1,931	1,933	1,935	1,937	1,939	1,941	1,943	1,945	1,947
Phase II Service Area	0	0	0	0	0	0	0	0	0	0	0	0
Phase III Service Area	0	0	0	0	0	0	0	0	0	0	0	0
End Commercial Units Passed	1,925	1,927	1,929	1,931	1,933	1,935	1,937	1,939	1,941	1,943	1,945	1,947

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002
Telecommunications Customer Assumptions

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Customers Sold												
Residential Households	0	1	1	1	1	1	1	1	1	1	1	1
Multiple Dwelling Units	0	0	0	0	0	0	0	0	0	0	0	0
Small Business A	0	0	0	0	0	0	0	0	0	0	0	0
Small Business B	0	0	0	0	0	0	0	0	0	0	0	0
Large Entities	0	0	0	0	0	0	0	0	0	0	0	0
Grand Total Customers Sold	0	1	1	1	1	1	1	1	1	1	1	1
Customers in Service - EOP												
Residential Households	558	558	559	559	560	560	561	561	562	563	563	564
Multiple Dwelling Units	40	40	40	40	40	40	40	40	40	40	40	40
Small Business A	96	96	96	97	97	97	97	97	97	97	97	97
Small Business B	72	72	72	72	72	73	73	73	73	73	73	73
Large Entities	48	48	48	48	48	48	48	48	49	49	49	49
Grand Total Customers In Service EOP	814	815	816	816	817	818	819	820	820	821	822	823
Average Customers												
Residential Households	558	558	558	559	559	560	561	561	562	562	563	563
Multiple Dwelling Units	40	40	40	40	40	40	40	40	40	40	40	40
Small Business A	96	96	96	97	97	97	97	97	97	97	97	97
Small Business B	72	72	72	72	72	73	73	73	73	73	73	73
Large Entities	48	48	48	48	48	48	48	48	48	49	49	49
Grand Total Average Customers	814	814	814	816	816	818	819	819	820	821	822	822
Average Service Penetration												
Residential Households	7.01%	7.00%	6.99%	7.00%	6.99%	7.00%	7.00%	6.99%	7.00%	6.99%	7.00%	6.99%
Multiple Dwelling Units	0.50%	0.50%	0.50%	0.50%	0.50%	0.50%	0.50%	0.50%	0.50%	0.50%	0.50%	0.50%
Small Business A	4.99%	4.98%	4.98%	5.02%	5.02%	5.01%	5.01%	5.00%	5.00%	4.99%	4.99%	4.98%
Small Business B	3.74%	3.74%	3.73%	3.73%	3.72%	3.77%	3.77%	3.77%	3.76%	3.76%	3.75%	3.75%
Large Entities	2.49%	2.49%	2.49%	2.49%	2.48%	2.48%	2.48%	2.48%	2.47%	2.52%	2.52%	2.52%
Average Residential Service Penetration	7.51%	7.50%	7.49%	7.50%	7.49%	7.50%	7.50%	7.49%	7.50%	7.49%	7.50%	7.49%
Average Commercial Service Penetration	11.22%	11.21%	11.20%	11.24%	11.23%	11.27%	11.26%	11.24%	11.23%	11.27%	11.26%	11.25%

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Sources												
Begin Cash on Hand	\$2,373,025	\$2,066,346	\$2,258,566	\$2,453,082	\$2,649,863	\$2,827,985	\$2,945,419	\$2,651,064	\$2,855,807	\$3,062,734	\$3,271,949	\$3,482,875
Paid In Capital - Broadband Service Provider	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Revenue Bond Issue Proceeds - Capital Budget	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Revenue Bond Issue Proceeds - Capitalized Interest	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Revenue Bond Issue Proceeds - Debt Service Reserve	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Cost of Revenue Bond Financing	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Original Issue and Underwriters Discount	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Revenue Bond Financing Insurance	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Excess Revenue Bond Proceeds	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Subordinated Debt - Broadband Service Provider	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Earned	\$2,966	\$2,583	\$2,823	\$3,066	\$3,312	\$3,535	\$3,682	\$3,314	\$3,570	\$3,828	\$4,090	\$4,354
Utility Plant Improvement Fund	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
EBITDA	\$208,190	\$210,196	\$212,271	\$214,312	\$216,426	\$216,409	\$219,968	\$222,104	\$224,051	\$226,101	\$227,568	\$199,252
Total Sources	\$2,584,181	\$2,279,125	\$2,473,660	\$2,670,461	\$2,869,601	\$3,047,929	\$3,169,069	\$2,876,481	\$3,083,427	\$3,292,663	\$3,503,608	\$3,686,481
Uses												
Capital Expenditures	\$25,735	\$20,559	\$20,578	\$20,597	\$41,617	\$102,510	\$25,905	\$20,675	\$20,694	\$20,713	\$20,733	\$22,852
Operating Loss	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Revenue Bond Issue Interest	\$492,100	\$0	\$0	\$0	\$0	\$0	\$492,100	\$0	\$0	\$0	\$0	\$0
Revenue Bond Principal Reduction	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Cost of Revenue Bond Financing	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Original Issue and Underwriters Discount	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Revenue Bond Financing Insurance	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Subordinated Debt - Broadband Service Provider Interest	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Subordinated Debt - Broadband Service Provider Principal	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Reimbursement - Broadband Service Provider	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Utility Plant Improvement Fund	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Property Tax Expense	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
GG Fund Transfer	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Uses	\$517,835	\$20,559	\$20,578	\$20,597	\$41,617	\$102,510	\$518,005	\$20,675	\$20,694	\$20,713	\$20,733	\$22,852
End Cash on Hand	\$2,066,346	\$2,258,566	\$2,453,082	\$2,649,863	\$2,827,985	\$2,945,419	\$2,651,064	\$2,855,807	\$3,062,734	\$3,271,949	\$3,482,875	\$3,663,629
Total Amount of Revenue Bond Financing:	\$20,720,000											
Total Amount of Subordinated Debt Financing:	\$0											

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002

Cash Flow Statement

	Month 13	Month 14	Month 15	Month 16	Month 17	Month 18	Month 19	Month 20	Month 21	Month 22	Month 23	Month 24
Video Services Revenue	\$155,872	\$155,950	\$156,106	\$156,262	\$156,418	\$156,575	\$156,731	\$156,888	\$157,045	\$157,202	\$157,359	\$157,517
Video Services Operating Expenses	\$140,785	\$140,800	\$140,857	\$140,914	\$140,973	\$141,031	\$141,088	\$141,149	\$141,207	\$141,268	\$141,327	\$171,628
Video Services Customer Cash Flow	\$15,087	\$15,150	\$15,249	\$15,348	\$15,446	\$15,544	\$15,643	\$15,739	\$15,838	\$15,934	\$16,032	(\$14,111)
Residential High Speed Data Revenue	\$26,464	\$28,573	\$30,660	\$32,739	\$34,810	\$36,872	\$38,927	\$40,974	\$43,012	\$45,043	\$47,065	\$49,080
Residential High Speed Data Expense	\$13,879	\$14,628	\$15,092	\$15,551	\$16,006	\$16,456	\$17,286	\$17,743	\$18,196	\$18,644	\$19,527	\$19,980
Residential High Speed Data Cash Flow	\$12,585	\$13,944	\$15,568	\$17,188	\$18,804	\$20,416	\$21,641	\$23,231	\$24,816	\$26,398	\$27,539	\$29,100
Commercial Video and High Speed Data Revenue	\$82,811	\$83,237	\$83,320	\$83,404	\$83,487	\$83,571	\$83,654	\$83,738	\$83,822	\$83,905	\$83,989	\$84,073
Commercial Video and High Speed Data Operating Exp.	\$18,097	\$17,973	\$17,860	\$17,753	\$17,651	\$17,553	\$17,460	\$17,370	\$17,285	\$17,203	\$17,125	\$17,050
Commercial Cash Flow	\$64,713	\$65,264	\$65,460	\$65,651	\$65,836	\$66,018	\$66,195	\$66,368	\$66,537	\$66,702	\$66,865	\$67,024
Telecommunications Revenue	\$203,175	\$203,342	\$203,541	\$203,719	\$203,987	\$204,210	\$204,295	\$204,640	\$204,766	\$205,022	\$205,123	\$205,265
Telecommunications Expenses	\$87,371	\$87,505	\$87,546	\$87,593	\$87,648	\$89,778	\$87,807	\$87,874	\$87,905	\$87,956	\$87,990	\$88,026
Telecommunications Cash Flow	\$115,804	\$115,837	\$115,994	\$116,125	\$116,340	\$114,432	\$116,489	\$116,767	\$116,860	\$117,066	\$117,133	\$117,239
Total Revenue	\$468,322	\$471,103	\$473,627	\$476,123	\$478,702	\$481,227	\$483,608	\$486,240	\$488,644	\$491,172	\$493,537	\$495,935
Total Operating Expense	\$260,132	\$260,907	\$261,356	\$261,811	\$262,277	\$264,818	\$263,640	\$264,136	\$264,593	\$265,072	\$265,968	\$296,683
EBITDA	\$208,190	\$210,196	\$212,271	\$214,312	\$216,426	\$216,409	\$219,968	\$222,104	\$224,051	\$226,101	\$227,568	\$199,252
Interest Earned	\$2,966	\$2,583	\$2,823	\$3,066	\$3,312	\$3,535	\$3,682	\$3,314	\$3,570	\$3,828	\$4,090	\$4,354
Municipal Bond - Interest	\$492,100	\$0	\$0	\$0	\$0	\$0	\$492,100	\$0	\$0	\$0	\$0	\$0
Municipal Bond - Principal	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Municipal Bond - Total	\$492,100	\$0	\$0	\$0	\$0	\$0	\$492,100	\$0	\$0	\$0	\$0	\$0
Net Operating Cash Flow	(\$280,944)	\$212,778	\$215,095	\$217,378	\$219,738	\$219,944	(\$268,450)	\$225,417	\$227,621	\$229,929	\$231,658	\$203,606
Cumulative Cash Flow	(\$243,758)	(\$30,979)	\$184,115	\$401,494	\$621,232	\$841,176	\$572,726	\$798,143	\$1,025,764	\$1,255,693	\$1,487,351	\$1,690,957
Operating Expense Ratio	90%	90%	90%	90%	90%	90%	90%	90%	90%	90%	90%	109%
Operating Income Ratio	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	-9%
Debt Service Coverage Ratio	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Rate of Return on Depreciated Assets	1.22%	1.24%	1.26%	1.28%	1.30%	1.30%	1.32%	1.34%	1.36%	1.38%	1.40%	1.24%
Outstanding Debt Ratio to Assets	0.93	0.94	0.94	0.95	0.95	0.96	0.94	0.95	0.95	0.96	0.97	0.97
Cable Services Percentage of Total Revenue	57%	57%	57%	57%	57%	58%	58%	58%	58%	58%	58%	59%
Telecom Services Percentage of Total Revenue	43%	43%	43%	43%	43%	42%	42%	42%	42%	42%	42%	41%

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Subscriber Revenue	\$468,322	\$471,103	\$473,627	\$476,123	\$478,702	\$481,227	\$483,608	\$486,240	\$488,644	\$491,172	\$493,537	\$495,935
Interest Earned	\$2,966	\$2,583	\$2,823	\$3,066	\$3,312	\$3,535	\$3,682	\$3,314	\$3,570	\$3,828	\$4,090	\$4,354
Total Revenue	\$471,288	\$473,685	\$476,450	\$479,190	\$482,015	\$484,762	\$487,290	\$489,554	\$492,214	\$495,001	\$497,626	\$500,289
Operating Expenses	\$260,132	\$260,907	\$261,356	\$261,811	\$262,277	\$264,818	\$263,640	\$264,136	\$264,593	\$265,072	\$265,968	\$296,683
Depreciation Expense	\$99,268	\$99,383	\$99,497	\$99,611	\$99,842	\$100,412	\$100,556	\$100,671	\$100,786	\$100,901	\$101,016	\$101,143
Property Tax Expense	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Operating Income	\$111,888	\$113,396	\$115,598	\$117,767	\$119,895	\$119,532	\$123,094	\$124,747	\$126,835	\$129,028	\$130,642	\$102,463
Interest Expense	\$492,100	\$0	\$0	\$0	\$0	\$0	\$492,100	\$0	\$0	\$0	\$0	\$0
Net Income	(\$380,212)	\$113,396	\$115,598	\$117,767	\$119,895	\$119,532	(\$369,006)	\$124,747	\$126,835	\$129,028	\$130,642	\$102,463
Fund Transfer	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Income After Fund Transfer	(\$380,212)	\$113,396	\$115,598	\$117,767	\$119,895	\$119,532	(\$369,006)	\$124,747	\$126,835	\$129,028	\$130,642	\$102,463

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Total Capital Expenditures	\$25,735	\$20,559	\$20,578	\$20,597	\$41,617	\$102,510	\$25,905	\$20,675	\$20,694	\$20,713	\$20,733	\$22,852
Total Capital Expenditures to Date	\$17,868,296	\$17,888,855	\$17,909,433	\$17,930,030	\$17,971,647	\$18,074,156	\$18,100,062	\$18,120,736	\$18,141,430	\$18,162,143	\$18,182,876	\$18,205,728
Total Capital Expenditures Per Video Customer	\$6,551	\$6,556	\$6,557	\$6,558	\$6,566	\$6,597	\$6,600	\$6,601	\$6,602	\$6,603	\$6,604	\$6,605
Total Residential Plant Cost	\$25,735	\$20,559	\$20,578	\$20,597	\$41,617	\$102,510	\$25,905	\$20,675	\$20,694	\$20,713	\$20,733	\$22,852
Total Residential Plant Cost to Date	\$17,868,296	\$17,888,855	\$17,909,433	\$17,930,030	\$17,971,647	\$18,074,156	\$18,100,062	\$18,120,736	\$18,141,430	\$18,162,143	\$18,182,876	\$18,205,728
Total Plant Cost	\$25,735	\$20,559	\$20,578	\$20,597	\$41,617	\$102,510	\$25,905	\$20,675	\$20,694	\$20,713	\$20,733	\$22,852
Total Plant Cost to Date	\$17,868,296	\$17,888,855	\$17,909,433	\$17,930,030	\$17,971,647	\$18,074,156	\$18,100,062	\$18,120,736	\$18,141,430	\$18,162,143	\$18,182,876	\$18,205,728
Total Cost Per Residential Plant Mile	\$159,538	\$159,562	\$159,586	\$159,610	\$159,821	\$160,572	\$160,641	\$160,664	\$160,687	\$160,710	\$160,733	\$160,774
Total Plant Cost Per Home Passed	\$2,244	\$2,244	\$2,244	\$2,245	\$2,248	\$2,258	\$2,259	\$2,259	\$2,260	\$2,260	\$2,260	\$2,261
Total Plant Cost Per Customer	\$6,599	\$6,600	\$6,601	\$6,602	\$6,610	\$6,641	\$6,644	\$6,645	\$6,646	\$6,647	\$6,648	\$6,650
Paid In Capital	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Paid in Capital	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000
Total Debt	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000
EBITDA to Debt Multiple	99.52	98.57	97.61	96.68	95.74	95.74	94.20	93.29	92.48	91.64	91.05	103.99
Debt Per Customer	\$7,597	\$7,593	\$7,586	\$7,578	\$7,570	\$7,563	\$7,555	\$7,548	\$7,540	\$7,533	\$7,525	\$7,518
Accumulated Depreciation	\$616,893	\$716,275	\$815,772	\$915,384	\$1,015,226	\$1,115,638	\$1,216,194	\$1,316,865	\$1,417,650	\$1,518,551	\$1,619,567	\$1,720,710
Depreciable Plant in Service and Inventory	\$17,251,403	\$17,172,579	\$17,093,661	\$17,014,647	\$16,956,421	\$16,958,518	\$16,883,868	\$16,803,871	\$16,723,780	\$16,643,592	\$16,563,309	\$16,485,018

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Equity Additions	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Equity	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000
Debt Additions	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Municipal Bond Debt Before Principal Reduction	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000
Municipal Bond Debt Reductions	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Municipal Bond Debt	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000
Municipal Bonds Available	\$2,373,025	\$2,066,346	\$2,258,566	\$2,453,082	\$2,649,863	\$2,827,985	\$2,945,419	\$2,651,064	\$2,855,807	\$3,062,734	\$3,271,949	\$3,482,875
Municipal Bond Draw	\$306,679	(\$192,220)	(\$194,517)	(\$196,781)	(\$178,121)	(\$117,435)	\$294,355	(\$204,743)	(\$206,927)	(\$209,216)	(\$210,926)	(\$180,754)
Cash on Hand	\$2,066,346	\$2,258,566	\$2,453,082	\$2,649,863	\$2,827,985	\$2,945,419	\$2,651,064	\$2,855,807	\$3,062,734	\$3,271,949	\$3,482,875	\$3,663,629
Loans From Shareholders	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Preferred Stock	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Current Liabilities	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Valuation												
Equity	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000
Senior Debt	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000
Sub Debt	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Loans From Shareholders	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Preferred Stock	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Current Liabilities	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Liabilities	\$20,820,000	\$20,820,000	\$20,820,000	\$20,820,000	\$20,820,000	\$20,820,000	\$20,820,000	\$20,820,000	\$20,820,000	\$20,820,000	\$20,820,000	\$20,820,000
EBITDA	\$208,190	\$210,196	\$212,271	\$214,312	\$216,426	\$216,409	\$219,968	\$222,104	\$224,051	\$226,101	\$227,568	\$199,252

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002

Variables and Valuation (Cont.)

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Sale Price @ a Multiple of: 8	\$1,665,520	\$1,681,564	\$1,698,171	\$1,714,496	\$1,731,405	\$1,731,274	\$1,759,744	\$1,776,829	\$1,792,407	\$1,808,806	\$1,820,547	\$1,594,017
End Cash	\$2,066,346	\$2,258,566	\$2,453,082	\$2,649,863	\$2,827,985	\$2,945,419	\$2,651,064	\$2,855,807	\$3,062,734	\$3,271,949	\$3,482,875	\$3,663,629
Gross Profit	(\$17,088,134)	(\$16,879,870)	(\$16,668,747)	(\$16,455,641)	(\$16,260,610)	(\$16,143,307)	(\$16,409,193)	(\$16,187,365)	(\$15,964,859)	(\$15,739,245)	(\$15,516,578)	(\$15,562,354)
Return on Equity	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Annual Rate of Return	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Return on Assets	-86.0%	-84.5%	-83.0%	-81.4%	-80.0%	-79.0%	-81.7%	-80.1%	-78.5%	-76.9%	-75.4%	-75.2%
Annual Rate of Return on Depreciated Assets	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total Video Customers	2,727	2,729	2,731	2,734	2,737	2,740	2,742	2,745	2,748	2,751	2,753	2,756
Sales Price Per Video Customer	\$611	\$616	\$622	\$627	\$633	\$632	\$642	\$647	\$652	\$658	\$661	\$578
Total Cost Per Video Customer	\$7,634	\$7,630	\$7,622	\$7,615	\$7,607	\$7,599	\$7,592	\$7,584	\$7,577	\$7,569	\$7,562	\$7,554
Profit (Loss) Per Video Customer	(\$7,023)	(\$7,014)	(\$7,001)	(\$6,988)	(\$6,974)	(\$6,967)	(\$6,950)	(\$6,937)	(\$6,924)	(\$6,911)	(\$6,900)	(\$6,976)

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
ASSETS												
Current Assets												
Cash and cash equivalents	\$2,066,346	\$2,258,566	\$2,453,082	\$2,649,863	\$2,827,985	\$2,945,419	\$2,651,064	\$2,855,807	\$3,062,734	\$3,271,949	\$3,482,875	\$3,663,629
Short Term Investments	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Receivable, Net	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Inventories, Net	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other Current Assets	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Current Assets	\$2,066,346	\$2,258,566	\$2,453,082	\$2,649,863	\$2,827,985	\$2,945,419	\$2,651,064	\$2,855,807	\$3,062,734	\$3,271,949	\$3,482,875	\$3,663,629
Fixed Assets												
Land and Buildings	\$21,500	\$21,500	\$21,500	\$21,500	\$21,500	\$21,500	\$21,500	\$21,500	\$21,500	\$21,500	\$21,500	\$21,500
Leasehold Improvements	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Towers, Earth Stations and Headend Equipment	\$4,517,842	\$4,517,842	\$4,517,842	\$4,517,842	\$4,517,842	\$4,595,817	\$4,595,817	\$4,595,817	\$4,595,817	\$4,595,817	\$4,595,817	\$4,595,817
Distribution Plant and Subscriber Drops	\$6,851,193	\$6,857,978	\$6,864,769	\$6,871,567	\$6,878,372	\$6,885,184	\$6,892,003	\$6,898,828	\$6,905,661	\$6,912,500	\$6,919,346	\$6,926,199
Customer Premise Equipment	\$4,606,937	\$4,615,840	\$4,624,753	\$4,633,674	\$4,642,605	\$4,651,544	\$4,660,492	\$4,669,449	\$4,678,416	\$4,687,391	\$4,696,375	\$4,705,368
Computer Equipment and Software	\$145,000	\$145,000	\$145,000	\$145,000	\$145,000	\$145,000	\$150,000	\$150,000	\$150,000	\$150,000	\$150,000	\$150,000
Vehicles, Machines, Mobile Comm. and Other Equipment	\$402,500	\$402,500	\$402,500	\$402,500	\$402,500	\$402,500	\$402,500	\$402,500	\$402,500	\$402,500	\$402,500	\$402,500
Test Equipment and Special Tools	\$135,000	\$135,000	\$135,000	\$135,000	\$155,000	\$155,000	\$155,000	\$155,000	\$155,000	\$155,000	\$155,000	\$157,000
Furniture, Fixtures and Other Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other Assets	\$1,188,324	\$1,193,195	\$1,198,069	\$1,202,946	\$1,208,828	\$1,217,611	\$1,222,749	\$1,227,641	\$1,232,537	\$1,237,436	\$1,242,338	\$1,247,344
Less accumulated depreciation and amortization	(\$616,893)	(\$716,275)	(\$815,772)	(\$915,384)	(\$1,015,226)	(\$1,115,638)	(\$1,216,194)	(\$1,316,865)	(\$1,417,650)	(\$1,518,551)	(\$1,619,567)	(\$1,720,710)
Total Fixed Assets	\$17,251,403	\$17,172,579	\$17,093,661	\$17,014,647	\$16,956,421	\$16,958,518	\$16,883,868	\$16,803,871	\$16,723,780	\$16,643,592	\$16,563,309	\$16,485,018
Other Assets												
Other Assets	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Cost of Bond Financing & Insurance	\$541,600	\$541,600	\$541,600	\$541,600	\$541,600	\$541,600	\$541,600	\$541,600	\$541,600	\$541,600	\$541,600	\$541,600
Total Assets	\$19,859,349	\$19,972,745	\$20,088,343	\$20,206,110	\$20,326,006	\$20,445,538	\$20,076,532	\$20,201,278	\$20,328,113	\$20,457,142	\$20,587,784	\$20,690,247
LIABILITIES AND FUND EQUITY												
Current Liabilities												
Accounts Payable and accrued liabilities	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Due to other Funds	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other Current Liabilities	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Current Liabilities	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Long Term Debt												
Bonds Payable	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000
Other Payables	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Long Term Debt	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000
Total Liabilities	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000	\$20,720,000
Fund Equity												
Reserved Funds:	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Reserved Funds	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Unreserved Funds:	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Designated Funds	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Undesignated Funds	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Unreserved Funds	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Fund Equity	(\$860,651)	(\$747,255)	(\$631,657)	(\$513,890)	(\$393,994)	(\$274,462)	(\$643,468)	(\$518,722)	(\$391,887)	(\$262,858)	(\$132,216)	(\$29,753)
Total Liabilities and Fund Equity	\$19,859,349	\$19,972,745	\$20,088,343	\$20,206,110	\$20,326,006	\$20,445,538	\$20,076,532	\$20,201,278	\$20,328,113	\$20,457,142	\$20,587,784	\$20,690,247

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002

Key Operating Statistics - Residential

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Monthly Revenue All Services Per Video Customer												
Video Services	\$51.86	\$51.86	\$51.86	\$51.86	\$51.86	\$51.86	\$51.86	\$51.86	\$51.86	\$51.86	\$51.86	\$51.86
High Speed Data Access Services	\$7.99	\$8.68	\$9.36	\$10.04	\$10.71	\$11.39	\$12.05	\$12.72	\$13.38	\$14.03	\$14.68	\$15.33
Telecommunications Service	\$0.75	\$0.75	\$0.75	\$0.75	\$0.75	\$0.75	\$0.75	\$0.75	\$0.75	\$0.75	\$0.75	\$0.75
Average Monthly Revenue All Services Per Video Customer	\$60.60	\$61.29	\$61.97	\$62.65	\$63.33	\$64.00	\$64.66	\$65.33	\$65.99	\$66.64	\$67.30	\$67.94
Average Annual Revenue All Services Per Video Customer	\$727.17	\$735.44	\$743.64	\$751.80	\$759.91	\$767.96	\$775.98	\$783.94	\$791.85	\$799.72	\$807.55	\$815.31
Average Monthly Revenue Per Telecommunications Customer	\$3.41	\$3.41	\$3.41	\$3.41	\$3.42	\$3.41	\$3.41	\$3.41	\$3.41	\$3.41	\$3.41	\$3.41
Average Annual Revenue Per Telecommunications Customer	\$40.89	\$40.95	\$40.95	\$40.93	\$40.99	\$40.92	\$40.91	\$40.97	\$40.90	\$40.96	\$40.95	\$40.95
Monthly Programming Expense Per Video Customer												
Basic Programming	\$13.62	\$13.62	\$13.62	\$13.62	\$13.62	\$13.62	\$13.62	\$13.62	\$13.62	\$13.62	\$13.62	\$13.62
Premium Programming	\$5.44	\$5.44	\$5.44	\$5.44	\$5.44	\$5.44	\$5.44	\$5.44	\$5.44	\$5.44	\$5.44	\$5.44
Pay Per View Programming	\$1.20	\$1.20	\$1.20	\$1.20	\$1.20	\$1.20	\$1.20	\$1.20	\$1.20	\$1.20	\$1.20	\$1.20
Channel Guide	\$0.09	\$0.09	\$0.09	\$0.09	\$0.09	\$0.09	\$0.09	\$0.09	\$0.09	\$0.09	\$0.09	\$0.09
Total Programming	\$20.36	\$20.36	\$20.36	\$20.36	\$20.36	\$20.36	\$20.36	\$20.36	\$20.36	\$20.36	\$20.36	\$20.36
Monthly Operating Expense Per Video Customer												
Sales & Advertising Expense Per Video Customer	\$3.79	\$3.78	\$3.78	\$3.78	\$3.77	\$3.77	\$3.77	\$3.76	\$3.76	\$3.75	\$3.75	\$3.75
Field & Technical	\$13.91	\$13.91	\$13.90	\$13.88	\$13.87	\$13.86	\$13.84	\$13.83	\$13.82	\$13.81	\$13.79	\$21.29
General & Administrative	\$13.93	\$13.92	\$13.91	\$13.89	\$13.88	\$13.87	\$13.85	\$13.84	\$13.82	\$13.81	\$13.80	\$17.33
Total Operating Expense	\$31.63	\$31.61	\$31.58	\$31.55	\$31.52	\$31.49	\$31.46	\$31.43	\$31.40	\$31.37	\$31.34	\$42.36
Monthly Telecommunications Oper Exp Per Video Customer												
Cost of Goods Sold	\$0.41	\$0.41	\$0.41	\$0.41	\$0.41	\$0.41	\$0.41	\$0.41	\$0.41	\$0.41	\$0.41	\$0.41
Facility Based	\$3.53	\$3.53	\$3.52	\$3.52	\$3.52	\$3.51	\$3.51	\$3.51	\$3.50	\$3.50	\$3.50	\$3.49
Commercial & Marketing	\$0.23	\$0.24	\$0.24	\$0.24	\$0.24	\$0.24	\$0.24	\$0.24	\$0.24	\$0.24	\$0.24	\$0.24
Administrative	\$0.36	\$0.36	\$0.36	\$0.36	\$0.36	\$0.54	\$0.36	\$0.36	\$0.36	\$0.36	\$0.36	\$0.36
Total Telecommunications Oper Exp Per Video Customer	\$4.54	\$4.55	\$4.54	\$4.54	\$4.53	\$4.70	\$4.53	\$4.52	\$4.51	\$4.51	\$4.51	\$4.50
Monthly Cash Flow Per Customer												
	\$4.07	\$4.77	\$5.49	\$6.20	\$6.91	\$7.45	\$8.32	\$9.02	\$9.72	\$10.40	\$11.09	\$0.72
Monthly Revenue/Expenses Per Channel												
Total Channels	\$131.00	\$131.00	\$131.00	\$131.00	\$131.00	\$131.00	\$131.00	\$131.00	\$131.00	\$131.00	\$131.00	\$131.00
Revenue Per Sub Per Channel	\$0.46	\$0.47	\$0.47	\$0.48	\$0.48	\$0.49	\$0.49	\$0.50	\$0.50	\$0.51	\$0.51	\$0.52
Programming Exp. Per Sub Per Channel	\$0.16	\$0.16	\$0.16	\$0.16	\$0.16	\$0.16	\$0.16	\$0.16	\$0.16	\$0.16	\$0.16	\$0.16
Monthly Telecommunications Oper Exp Per Telecommunications Customer												
Cost of Goods Sold	\$1.87	\$1.87	\$1.87	\$1.87	\$1.87	\$1.87	\$1.87	\$1.87	\$1.87	\$1.87	\$1.87	\$1.87
Facility Based	\$15.99	\$16.00	\$15.98	\$15.96	\$15.97	\$15.93	\$15.92	\$15.91	\$15.88	\$15.88	\$15.87	\$15.86
Commercial & Marketing	\$1.04	\$1.08	\$1.08	\$1.08	\$1.08	\$1.07	\$1.07	\$1.07	\$1.07	\$1.07	\$1.07	\$1.07
Administrative	\$1.65	\$1.65	\$1.65	\$1.65	\$1.65	\$2.43	\$1.64	\$1.64	\$1.64	\$1.64	\$1.64	\$1.64
Total Telecommunications Oper Exp Per Telecommunications Customer	\$20.55	\$20.60	\$20.58	\$20.56	\$20.57	\$21.31	\$20.50	\$20.50	\$20.46	\$20.46	\$20.45	\$20.44

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002

Key Operating Statistics - Commercial

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Monthly Revenue Per Customer Per Service												
Average Video Service Per Video Service Unit	\$64.58	\$64.58	\$64.58	\$64.58	\$64.58	\$64.58	\$64.58	\$64.58	\$64.58	\$64.58	\$64.58	\$64.58
Average High Speed Data Revenue Per Data Customer	\$63.92	\$63.92	\$63.92	\$63.92	\$63.92	\$63.92	\$63.92	\$63.92	\$63.92	\$63.92	\$63.92	\$63.92
Average Telecommunications Revenue Per Telecommunication	\$58.90	\$58.95	\$59.02	\$58.80	\$58.88	\$58.66	\$58.68	\$58.79	\$58.84	\$58.65	\$58.67	\$58.72
Monthly Expense Per Customer Per Service												
Programming Expense Per Video Service Unit	\$2.77	\$2.77	\$2.77	\$2.77	\$2.77	\$2.77	\$2.77	\$2.77	\$2.77	\$2.77	\$2.77	\$2.77
High Speed Data Expense Per Data Customer	\$1.66	\$1.66	\$1.66	\$1.66	\$1.66	\$1.66	\$1.66	\$1.66	\$1.66	\$1.66	\$1.66	\$1.66
Telecommunications Expenses Per Telecommunications Custon	\$240.25	\$240.69	\$240.70	\$239.64	\$239.68	\$247.79	\$238.64	\$238.70	\$238.72	\$237.67	\$237.72	\$237.75

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002

Selling & Advertising - Residential

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Salaries - Sales	\$3,744	\$3,744	\$3,744	\$3,744	\$3,744	\$3,744	\$3,744	\$3,744	\$3,744	\$3,744	\$3,744	\$3,744
Sales Commissions	\$1,872	\$1,872	\$1,872	\$1,872	\$1,872	\$1,872	\$1,872	\$1,872	\$1,872	\$1,872	\$1,872	\$1,872
Payroll Taxes	\$916	\$916	\$916	\$916	\$916	\$916	\$916	\$916	\$916	\$916	\$916	\$916
Benefits	\$1,910	\$1,910	\$1,910	\$1,910	\$1,910	\$1,910	\$1,910	\$1,910	\$1,910	\$1,910	\$1,910	\$1,910
Advertising & Promotions	\$824	\$824	\$824	\$824	\$824	\$824	\$824	\$824	\$824	\$824	\$824	\$824
Direct Mail	\$206	\$206	\$206	\$206	\$206	\$206	\$206	\$206	\$206	\$206	\$206	\$206
Sales Materials	\$3	\$5	\$5	\$5	\$5	\$5	\$5	\$5	\$5	\$5	\$5	\$5
Support Materials	\$2	\$2	\$2	\$2	\$2	\$2	\$2	\$2	\$2	\$2	\$2	\$2
Graphic Design	\$129	\$129	\$129	\$129	\$129	\$129	\$129	\$129	\$129	\$129	\$129	\$129
Office Supplies/Postage	\$77	\$77	\$77	\$77	\$77	\$77	\$77	\$77	\$77	\$77	\$77	\$77
Training & Seminars	\$103	\$103	\$103	\$103	\$103	\$103	\$103	\$103	\$103	\$103	\$103	\$103
Travel & Entertainment	\$52	\$52	\$52	\$52	\$52	\$52	\$52	\$52	\$52	\$52	\$52	\$52
Miscellaneous	\$412	\$412	\$412	\$412	\$412	\$412	\$412	\$412	\$412	\$412	\$412	\$412
Total Sales & Marketing Expenses	<u>\$10,250</u>	<u>\$10,252</u>	<u>\$10,252</u>	<u>\$10,252</u>	<u>\$10,252</u>	<u>\$10,252</u>	<u>\$10,252</u>	<u>\$10,252</u>	<u>\$10,252</u>	<u>\$10,252</u>	<u>\$10,252</u>	<u>\$10,252</u>
Total Sales & Marketing Expense Allocation	<u>\$10,250</u>	<u>\$10,252</u>	<u>\$10,252</u>	<u>\$10,252</u>	<u>\$10,252</u>	<u>\$10,252</u>	<u>\$10,252</u>	<u>\$10,252</u>	<u>\$10,252</u>	<u>\$10,252</u>	<u>\$10,252</u>	<u>\$10,252</u>

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002

Sales and Marketing Variables

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Sales and Marketing Employees and Contractors												
Marketing and Sales Manager	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
Sales Clerks	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25
In-House Field Representatives	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Contract Field Representatives	0.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
Total Sales and Marketing Employees and Contractors	1.25	2.25	2.25	2.25	2.25	2.25	2.25	2.25	2.25	2.25	2.25	2.25
Sales and Marketing Employees and Contractors												
Marketing and Sales Manager	\$3,219	\$3,219	\$3,219	\$3,219	\$3,219	\$3,219	\$3,219	\$3,219	\$3,219	\$3,219	\$3,219	\$3,219
Sales Clerks	\$526	\$526	\$526	\$526	\$526	\$526	\$526	\$526	\$526	\$526	\$526	\$526
In-House Field Representatives	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Contract Field Representatives	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Sales and Marketing Salary & Wages	\$3,744	\$3,744	\$3,744	\$3,744	\$3,744	\$3,744	\$3,744	\$3,744	\$3,744	\$3,744	\$3,744	\$3,744
Vehicles	0	0	0	0	0	0	0	0	0	0	0	0

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002

Field & Technical Expenses - Residential

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Salaries - Technical	\$17,725	\$17,725	\$17,725	\$17,725	\$17,725	\$17,725	\$17,725	\$17,725	\$17,725	\$17,725	\$17,725	\$30,006
Payroll Taxes	\$2,891	\$2,891	\$2,891	\$2,891	\$2,891	\$2,891	\$2,891	\$2,891	\$2,891	\$2,891	\$2,891	\$4,894
Benefits	\$9,040	\$9,040	\$9,040	\$9,040	\$9,040	\$9,040	\$9,040	\$9,040	\$9,040	\$9,040	\$9,040	\$15,303
Pole Rental	\$1,054	\$1,055	\$1,056	\$1,057	\$1,058	\$1,059	\$1,060	\$1,062	\$1,063	\$1,064	\$1,065	\$1,066
Plant Repairs & Maintenance	\$672	\$673	\$673	\$674	\$675	\$675	\$676	\$677	\$677	\$678	\$679	\$679
Equipment Repairs & Maintenance	\$180	\$180	\$180	\$180	\$180	\$180	\$180	\$180	\$180	\$180	\$180	\$180
Converter Maintenance	\$180	\$180	\$180	\$180	\$180	\$180	\$180	\$180	\$180	\$180	\$180	\$180
Vehicle Expense	\$2,375	\$2,375	\$2,375	\$2,375	\$2,375	\$2,375	\$2,375	\$2,375	\$2,375	\$2,375	\$2,375	\$2,375
Mobile Communications	\$1,030	\$1,030	\$1,030	\$1,030	\$1,030	\$1,030	\$1,030	\$1,030	\$1,030	\$1,030	\$1,030	\$1,030
Supplies - Technical, Engineering, Drafting, etc.	\$155	\$155	\$155	\$155	\$155	\$155	\$155	\$155	\$155	\$155	\$155	\$155
Training & Seminars	\$103	\$103	\$103	\$103	\$103	\$103	\$103	\$103	\$103	\$103	\$103	\$103
Tools & Equipment	\$103	\$103	\$103	\$103	\$103	\$103	\$103	\$103	\$103	\$103	\$103	\$103
Utilities - Power Supplies	\$1,120	\$1,121	\$1,122	\$1,123	\$1,124	\$1,126	\$1,127	\$1,128	\$1,129	\$1,130	\$1,131	\$1,132
Utilities - Headend	\$515	\$515	\$515	\$515	\$515	\$515	\$515	\$515	\$515	\$515	\$515	\$515
Property Damage	\$52	\$52	\$52	\$52	\$52	\$52	\$52	\$52	\$52	\$52	\$52	\$52
Uniforms	\$125	\$125	\$125	\$125	\$125	\$125	\$125	\$125	\$125	\$125	\$125	\$125
Office Supplies	\$103	\$103	\$103	\$103	\$103	\$103	\$103	\$103	\$103	\$103	\$103	\$103
Miscellaneous	\$258	\$258	\$258	\$258	\$258	\$258	\$258	\$258	\$258	\$258	\$258	\$258
Total Field & Technical Expenses	<u>\$37,679</u>	<u>\$37,682</u>	<u>\$37,685</u>	<u>\$37,688</u>	<u>\$37,691</u>	<u>\$37,693</u>	<u>\$37,696</u>	<u>\$37,699</u>	<u>\$37,702</u>	<u>\$37,705</u>	<u>\$37,708</u>	<u>\$58,258</u>
Total Field & Technical Expense Allocation	<u>\$37,679</u>	<u>\$37,682</u>	<u>\$37,685</u>	<u>\$37,688</u>	<u>\$37,691</u>	<u>\$37,693</u>	<u>\$37,696</u>	<u>\$37,699</u>	<u>\$37,702</u>	<u>\$37,705</u>	<u>\$37,708</u>	<u>\$58,258</u>

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002

Field & Technical Variables

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Field & Technical Employees and Contractors												
Technical Manager (s)	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
Headend Technicians	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50
Construction Manager/Plant Manager	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50
Broadband Service Technicians	1.50	1.50	1.50	1.50	1.50	1.50	1.50	1.50	1.50	1.50	1.50	1.50
Telecom Service Technicians	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Installer/Service Technician	1.50	1.50	1.50	1.50	1.50	1.50	1.50	1.50	1.50	1.50	1.50	1.50
High Speed Data Technician	1.50	1.50	1.50	1.50	1.50	1.50	1.50	1.50	1.50	1.50	1.50	1.50
Contract Installers	0.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
Total Field & Technical Employees and Contractors	6.50	7.50	7.50	7.50	7.50	7.50	7.50	7.50	7.50	7.50	7.50	7.50
Field & Technical Salary & Wages												
Technical Manager (s)	\$5,579	\$5,579	\$5,579	\$5,579	\$5,579	\$5,579	\$5,579	\$5,579	\$5,579	\$5,579	\$5,579	\$15,417
Headend Technicians	\$1,931	\$1,931	\$1,931	\$1,931	\$1,931	\$1,931	\$1,931	\$1,931	\$1,931	\$1,931	\$1,931	\$4,375
Construction Manager/Plant Manager	\$2,360	\$2,360	\$2,360	\$2,360	\$2,360	\$2,360	\$2,360	\$2,360	\$2,360	\$2,360	\$2,360	\$2,360
Broadband Service Technicians	\$4,313	\$4,313	\$4,313	\$4,313	\$4,313	\$4,313	\$4,313	\$4,313	\$4,313	\$4,313	\$4,313	\$4,313
Telecom Service Technicians	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Installer/Service Technician	\$3,541	\$3,541	\$3,541	\$3,541	\$3,541	\$3,541	\$3,541	\$3,541	\$3,541	\$3,541	\$3,541	\$3,541
High Speed Data Technician	\$4,184	\$4,184	\$4,184	\$4,184	\$4,184	\$4,184	\$4,184	\$4,184	\$4,184	\$4,184	\$4,184	\$4,184
Total Field & Technical Salary & Wages	\$17,725	\$17,725	\$17,725	\$17,725	\$17,725	\$17,725	\$17,725	\$17,725	\$17,725	\$17,725	\$17,725	\$30,006
High Speed Data Salary & Wages	\$4,184	\$4,184	\$4,184	\$4,184	\$4,184	\$4,184	\$4,184	\$4,184	\$4,184	\$4,184	\$4,184	\$4,184
Vehicles - Field & Technical												
Vehicles - Field & Technical	5	5	5	5	5	5	5	5	5	5	5	5
Vehicles - Field & Technical	2	2	2	2	2	2	2	2	2	2	2	2
Attributable Technical Salary & Wage Expenses												
Cable Services Salary & Wages Allocated	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
Telecom Salary & Wages Allocated to Cable Services	56.62%	56.84%	57.03%	57.21%	57.39%	57.56%	57.76%	57.91%	58.10%	58.26%	58.44%	58.61%
Additional Allocation - 1	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Additional Allocation - 2	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%

	Month 13	Month 14	Month 15	Month 16	Month 17	Month 18	Month 19	Month 20	Month 21	Month 22	Month 23	Month 24
Salaries & Wages	\$9,764	\$9,764	\$9,764	\$9,764	\$9,764	\$9,764	\$9,764	\$9,764	\$9,764	\$9,764	\$9,764	\$15,557
Payroll Taxes	\$1,592	\$1,592	\$1,592	\$1,592	\$1,592	\$1,592	\$1,592	\$1,592	\$1,592	\$1,592	\$1,592	\$2,537
Benefits	\$4,979	\$4,979	\$4,979	\$4,979	\$4,979	\$4,979	\$4,979	\$4,979	\$4,979	\$4,979	\$4,979	\$7,934
Contract Labor	\$206	\$206	\$206	\$206	\$206	\$206	\$206	\$206	\$206	\$206	\$206	\$206
Consulting	\$206	\$206	\$206	\$206	\$206	\$206	\$206	\$206	\$206	\$206	\$206	\$206
Vehicle Expense	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Travel & Entertainment	\$103	\$103	\$103	\$103	\$103	\$103	\$103	\$103	\$103	\$103	\$103	\$103
Training & Seminars	\$52	\$52	\$52	\$52	\$52	\$52	\$52	\$52	\$52	\$52	\$52	\$52
Bank Charges	\$52	\$52	\$52	\$52	\$52	\$52	\$52	\$52	\$52	\$52	\$52	\$52
Security	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Contributions	\$52	\$52	\$52	\$52	\$52	\$52	\$52	\$52	\$52	\$52	\$52	\$52
Bad Debt	\$3,117	\$3,119	\$3,122	\$3,125	\$3,128	\$3,131	\$3,135	\$3,138	\$3,141	\$3,144	\$3,147	\$3,150
Uniforms	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Insurance	\$1,391	\$1,391	\$1,391	\$1,391	\$1,391	\$1,391	\$1,391	\$1,391	\$1,391	\$1,391	\$1,391	\$1,391
Utilities	\$361	\$361	\$361	\$361	\$361	\$361	\$361	\$361	\$361	\$361	\$361	\$361
Postage	\$155	\$155	\$155	\$155	\$155	\$155	\$155	\$155	\$155	\$155	\$155	\$155
Copyright Fees	\$33	\$33	\$33	\$33	\$33	\$33	\$33	\$33	\$33	\$33	\$33	\$33
Franchise Fees	\$7,021	\$7,025	\$7,032	\$7,039	\$7,046	\$7,053	\$7,060	\$7,067	\$7,074	\$7,081	\$7,088	\$7,095
FCC Regulatory Fee	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Sales Tax	\$8,426	\$8,430	\$8,438	\$8,447	\$8,455	\$8,464	\$8,472	\$8,480	\$8,489	\$8,497	\$8,506	\$8,514
Billing Service	\$5,416	\$5,418	\$5,424	\$5,429	\$5,435	\$5,440	\$5,446	\$5,451	\$5,456	\$5,462	\$5,467	\$5,473
Answering Service	\$309	\$309	\$309	\$309	\$309	\$309	\$309	\$309	\$309	\$309	\$309	\$309
Dues & Subscriptions	\$77	\$77	\$77	\$77	\$77	\$77	\$77	\$77	\$77	\$77	\$77	\$77
Rent	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Telecommunications	\$335	\$335	\$335	\$335	\$335	\$335	\$335	\$335	\$335	\$335	\$335	\$335
Office Supplies	\$129	\$129	\$129	\$129	\$129	\$129	\$129	\$129	\$129	\$129	\$129	\$129
Repair & Maint.	\$103	\$103	\$103	\$103	\$103	\$103	\$103	\$103	\$103	\$103	\$103	\$103
Office Equipment	\$103	\$103	\$103	\$103	\$103	\$103	\$103	\$103	\$103	\$103	\$103	\$103
Subs/Research	\$26	\$26	\$26	\$26	\$26	\$26	\$26	\$26	\$26	\$26	\$26	\$26
Taxes & Licenses	\$155	\$155	\$155	\$155	\$155	\$155	\$155	\$155	\$155	\$155	\$155	\$155
Accounting	\$206	\$206	\$206	\$206	\$206	\$206	\$206	\$206	\$206	\$206	\$206	\$206
Legal	\$309	\$309	\$309	\$309	\$309	\$309	\$309	\$309	\$309	\$309	\$309	\$309
Property Taxes	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Janitorial Services	\$129	\$129	\$129	\$129	\$129	\$129	\$129	\$129	\$129	\$129	\$129	\$129
Computer Repair	\$129	\$129	\$129	\$129	\$129	\$129	\$129	\$129	\$129	\$129	\$129	\$129
Miscellaneous	\$309	\$309	\$309	\$309	\$309	\$309	\$309	\$309	\$309	\$309	\$309	\$309
Telecom Allocation	(\$7,508)	(\$7,537)	(\$7,562)	(\$7,587)	(\$7,610)	(\$7,633)	(\$7,659)	(\$7,680)	(\$7,704)	(\$7,725)	(\$7,749)	(\$7,772)
Management Entity Allocation	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total G & A Expenses	\$37,733	\$37,716	\$37,715	\$37,714	\$37,715	\$37,715	\$37,714	\$37,717	\$37,718	\$37,720	\$37,720	\$47,415
Total G & A Expense Allocation	\$37,733	\$37,716	\$37,715	\$37,714	\$37,715	\$37,715	\$37,714	\$37,717	\$37,718	\$37,720	\$37,720	\$47,415

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
G & A Employees												
General Managers	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25
Office Manager	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25
MIS Director	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25
Accountant	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25
Customer Service Representatives	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00
Support Staff	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50
Total G & A Employees	3.50	3.50	3.50	3.50	3.50	3.50	3.50	3.50	3.50	3.50	3.50	3.50
G & A Salary & Wages												
General Managers	\$1,609	\$1,609	\$1,609	\$1,609	\$1,609	\$1,609	\$1,609	\$1,609	\$1,609	\$1,609	\$1,609	\$7,403
Office Manager	\$966	\$966	\$966	\$966	\$966	\$966	\$966	\$966	\$966	\$966	\$966	\$966
MIS Director	\$1,180	\$1,180	\$1,180	\$1,180	\$1,180	\$1,180	\$1,180	\$1,180	\$1,180	\$1,180	\$1,180	\$1,180
Accountant	\$644	\$644	\$644	\$644	\$644	\$644	\$644	\$644	\$644	\$644	\$644	\$644
Customer Service Representatives	\$4,292	\$4,292	\$4,292	\$4,292	\$4,292	\$4,292	\$4,292	\$4,292	\$4,292	\$4,292	\$4,292	\$4,292
Support Staff	\$1,073	\$1,073	\$1,073	\$1,073	\$1,073	\$1,073	\$1,073	\$1,073	\$1,073	\$1,073	\$1,073	\$1,073
Total G & A Salary & Wages	\$9,764	\$9,764	\$9,764	\$9,764	\$9,764	\$9,764	\$9,764	\$9,764	\$9,764	\$9,764	\$9,764	\$15,557
Vehicles	1	1	1	1	1	1	1	1	1	1	1	1

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002
 Programming & Related Exp. - Residential

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Limited Basic Service	\$1,841	\$1,842	\$1,844	\$1,845	\$1,847	\$1,849	\$1,851	\$1,853	\$1,855	\$1,857	\$1,858	\$1,860
Standard Basic Service	\$35,050	\$35,068	\$35,103	\$35,138	\$35,173	\$35,208	\$35,244	\$35,279	\$35,314	\$35,349	\$35,385	\$35,420
Pay Programming	\$14,732	\$14,740	\$14,754	\$14,769	\$14,784	\$14,799	\$14,814	\$14,828	\$14,843	\$14,858	\$14,873	\$14,888
PPV Programming	\$3,249	\$3,251	\$3,254	\$3,258	\$3,261	\$3,264	\$3,267	\$3,271	\$3,274	\$3,277	\$3,280	\$3,284
Guide Channels	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$250
Total Programming Expense	\$55,123	\$55,150	\$55,205	\$55,260	\$55,315	\$55,370	\$55,425	\$55,481	\$55,536	\$55,591	\$55,646	\$55,702

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002

Capital Expenditures

	Month 13	Month 14	Month 15	Month 16	Month 17	Month 18	Month 19	Month 20	Month 21	Month 22	Month 23	Month 24
Strand Mapping, Permitting, Engineering and Design	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Project Consulting	\$1,250	\$1,250	\$1,250	\$1,250	\$1,250	\$1,250	\$1,250	\$1,250	\$1,250	\$1,250	\$1,250	\$1,250
Aerial Make Ready Engineering	\$0	\$19	\$20	\$20	\$20	\$20	\$20	\$20	\$20	\$20	\$20	\$20
Aerial Make Ready	\$0	\$211	\$211	\$211	\$211	\$212	\$212	\$212	\$212	\$213	\$213	\$213
Aerial Strand Labor	\$0	\$97	\$98	\$98	\$98	\$98	\$98	\$98	\$98	\$98	\$98	\$98
Aerial Strand, Hardware & Materials	\$0	\$96	\$96	\$96	\$96	\$96	\$96	\$96	\$97	\$97	\$97	\$97
Wave7 Optical Cores and Taps	\$0	\$2,694	\$2,696	\$2,699	\$2,702	\$2,705	\$2,707	\$2,710	\$2,713	\$2,715	\$2,718	\$2,721
Fiber Cable	\$0	\$471	\$471	\$472	\$472	\$473	\$473	\$474	\$474	\$475	\$475	\$476
Fiber Labor	\$0	\$308	\$308	\$308	\$308	\$309	\$309	\$309	\$310	\$310	\$310	\$311
Underground Plant Labor	\$0	\$1,487	\$1,489	\$1,490	\$1,492	\$1,493	\$1,495	\$1,496	\$1,498	\$1,499	\$1,501	\$1,502
Fiber Splicing	\$0	\$370	\$371	\$371	\$371	\$372	\$372	\$373	\$373	\$373	\$374	\$374
Customer Premise Install Labor & Materials - Residential	\$0	\$757	\$757	\$758	\$759	\$760	\$760	\$761	\$762	\$763	\$763	\$764
Customer Premise Install Labor & Materials - Commercial	\$0	\$53	\$54	\$54	\$54	\$54	\$54	\$54	\$54	\$54	\$54	\$54
Headend Video Electronics	\$5,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Headend Building, Tower & Generator	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Digital Headend Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Headend Optoelectronics	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Hotel/Motel Rewiring - Labor & Materials	\$0	\$221	\$222	\$222	\$222	\$222	\$223	\$223	\$223	\$223	\$223	\$224
Customer Premise Equipment	\$0	\$36	\$36	\$36	\$36	\$37	\$37	\$37	\$37	\$37	\$37	\$37
Digital Customer Premise Equipment	\$0	\$806	\$807	\$808	\$808	\$809	\$810	\$811	\$812	\$812	\$813	\$814
Telephone Switch & Data Equipment	\$0	\$0	\$0	\$0	\$0	\$77,975	\$0	\$0	\$0	\$0	\$0	\$0
Wave7 Customer Premise - Residential	\$0	\$2,804	\$2,807	\$2,809	\$2,812	\$2,815	\$2,818	\$2,821	\$2,823	\$2,826	\$2,829	\$2,832
Wave7 Customer Premise - Commercial	\$0	\$872	\$873	\$874	\$875	\$876	\$877	\$877	\$878	\$879	\$880	\$881
High Speed Data Installation - Residential	\$4,301	\$4,347	\$4,351	\$4,355	\$4,360	\$4,364	\$4,368	\$4,373	\$4,377	\$4,382	\$4,386	\$4,390
High Speed Data Installation - Commercial	\$0	\$39	\$39	\$39	\$39	\$39	\$39	\$39	\$39	\$39	\$39	\$39
Office Building, Land, Studio, Furniture & Office Equipment	\$1,500	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Computer Equipment & Billing System Software	\$10,000	\$0	\$0	\$0	\$0	\$0	\$5,000	\$0	\$0	\$0	\$0	\$0
Marketing & Sales - Video	\$0	\$141	\$141	\$141	\$141	\$141	\$142	\$142	\$142	\$142	\$142	\$142
Marketing & Sales - Data	\$2,458	\$2,501	\$2,503	\$2,506	\$2,508	\$2,511	\$2,513	\$2,516	\$2,518	\$2,521	\$2,523	\$2,526
Special Project Fund	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fusion Splicer and Splicing Equipment	\$0	\$0	\$0	\$0	\$20,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Tools, Test Equipment and Spare Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$2,000
Vehicles and Mobile Communications	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total	\$24,509	\$19,580	\$19,598	\$19,616	\$39,635	\$97,628	\$24,672	\$19,690	\$19,708	\$19,727	\$19,745	\$21,764
Contingency	\$1,225	\$979	\$980	\$981	\$1,982	\$4,881	\$1,234	\$985	\$985	\$986	\$987	\$1,088
State Sales Tax	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Capital Expenditures	\$25,735	\$20,559	\$20,578	\$20,597	\$41,617	\$102,510	\$25,905	\$20,675	\$20,694	\$20,713	\$20,733	\$22,852
Total Capital Expenditures to Date	\$17,868,296	\$17,888,855	\$17,909,433	\$17,930,030	\$17,971,647	\$18,074,156	\$18,100,062	\$18,120,736	\$18,141,430	\$18,162,143	\$18,182,876	\$18,205,728

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002

Plant Statistics

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Total Plant Miles to Construct												
Geneva, Illinois	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Phase II Service Area	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Phase III Service Area	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Plant Miles to Construct	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Residential Plant Miles - Constructed												
Geneva, Illinois	0.00	0.11	0.11	0.11	0.11	0.11	0.11	0.11	0.11	0.11	0.11	0.11
Phase II Service Area	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Phase III Service Area	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Residential Plant Miles - Constructed	0.00	0.11	0.11	0.11	0.11	0.11	0.11	0.11	0.11	0.11	0.11	0.11
Residential Plant Miles - End												
Geneva, Illinois	112.00	112.11	112.22	112.34	112.45	112.56	112.67	112.79	112.90	113.01	113.13	113.24
Phase II Service Area	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Phase III Service Area	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Residential Plant Miles - Begin	112.00	112.11	112.22	112.34	112.45	112.56	112.67	112.79	112.90	113.01	113.13	113.24

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002

Plant Statistics (Cont.)

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Commercial Plant Miles - Begin												
Geneva, Illinois	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Phase II Service Area	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Phase III Service Area	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Residential Plant Miles - Constructed	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Commercial Plant Miles - Constructed												
Geneva, Illinois	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Phase II Service Area	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Phase III Service Area	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Commercial Plant Miles - Constructed	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Commercial Plant Miles - End												
Geneva, Illinois	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Phase II Service Area	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Phase III Service Area	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Commercial Plant Miles - End	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Plant Miles												
Total Plant Miles - Begin	112.00	112.00	112.11	112.22	112.34	112.45	112.56	112.67	112.79	112.90	113.01	113.13
Total Plant Miles - Constructed	0.00	0.11	0.11	0.11	0.11	0.11	0.11	0.11	0.11	0.11	0.11	0.11
Total Plant Miles - End	112.00	112.11	112.22	112.34	112.45	112.56	112.67	112.79	112.90	113.01	113.13	113.24
Total Construction Footage	0	591	592	593	593	594	594	595	596	596	597	597
% of Outside Plant - Aerial	47%	47%	47%	47%	47%	47%	47%	47%	47%	47%	47%	47%
% of Outside Plant - Underground	53%	53%	53%	53%	53%	53%	53%	53%	53%	53%	53%	53%
Aerial Construction Footage	0	278	279	279	279	279	280	280	280	281	281	281
Underground Construction Footage	0	313	313	314	314	314	315	315	315	316	316	316

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Residential Homes Passed Per Mile												
Geneva, Illinois	71.11	71.11	71.11	71.11	71.11	71.11	71.11	71.11	71.11	71.11	71.11	71.11
Phase II Service Area	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Phase III Service Area	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Average Homes Passed Per Mile	71.11	71.11	71.11	71.11	71.11	71.11	71.11	71.11	71.11	71.11	71.11	71.11
Customers Per Mile	24.18	24.18	24.18	24.18	24.18	24.18	24.18	24.18	24.18	24.18	24.18	24.18
Commercial Units Passed Per Mile												
Geneva, Illinois	17.19	17.19	17.19	17.19	17.19	17.19	17.19	17.19	17.19	17.19	17.19	17.19
Phase II Service Area	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Phase III Service Area	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Active Commercial Units Pass/Mile	0.86	0.86	0.86	0.86	0.86	0.86	0.86	0.86	0.86	0.86	0.86	0.86

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002

Homes Passed - Customers

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Add Serviceable Homes Passed Total & by Franchise Area												
Begin Homes Passed	7,964	7,964	7,972	7,980	7,988	7,996	8,004	8,012	8,020	8,028	8,036	8,044
Geneva, Illinois	0	8	8	8	8	8	8	8	8	8	8	8
Phase II Service Area	0	0	0	0	0	0	0	0	0	0	0	0
Phase III Service Area	0	0	0	0	0	0	0	0	0	0	0	0
Total Add Serviceable Homes Passed	0	8	8	8	8	8	8	8	8	8	8	8
End Homes Passed	7,964	7,972	7,980	7,988	7,996	8,004	8,012	8,020	8,028	8,036	8,044	8,052
Total Potential Homes Passed by Franchise Area												
Geneva, Illinois	7,964	7,972	7,980	7,988	7,996	8,004	8,012	8,020	8,028	8,036	8,044	8,052
Phase II Service Area	0	0	0	0	0	0	0	0	0	0	0	0
Phase III Service Area	0	0	0	0	0	0	0	0	0	0	0	0
End Homes Passed	7,964	7,972	7,980	7,988	7,996	8,004	8,012	8,020	8,028	8,036	8,044	8,052

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002

Homes Passed - Customers (Cont.)

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
End Customers by Franchise Area												
Geneva, Illinois	2,708	2,711	2,713	2,716	2,719	2,721	2,724	2,727	2,730	2,732	2,735	2,738
Phase II Service Area	0	0	0	0	0	0	0	0	0	0	0	0
Phase III Service Area	0	0	0	0	0	0	0	0	0	0	0	0
Total Customers	2,708	2,711	2,713	2,716	2,719	2,721	2,724	2,727	2,730	2,732	2,735	2,738
Average Customers by Franchise Area												
Geneva, Illinois	2,708	2,709	2,712	2,715	2,717	2,720	2,723	2,726	2,728	2,731	2,734	2,736
Phase II Service Area	0	0	0	0	0	0	0	0	0	0	0	0
Phase III Service Area	0	0	0	0	0	0	0	0	0	0	0	0
Total Average Customers	2,708	2,709	2,712	2,715	2,717	2,720	2,723	2,726	2,728	2,731	2,734	2,736

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002

Homes Passed - Customers (Cont.)

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Average Customers Percentage by Franchise Area												
Geneva, Illinois	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
Phase II Service Area	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Phase III Service Area	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
New Plant Extensions Homes Constructed												
Geneva, Illinois	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Phase II Service Area	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Phase III Service Area	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Video Service Penetration - New Construction All	34.0%	34.0%	34.0%	34.0%	34.0%	34.0%	34.0%	34.0%	34.0%	34.0%	34.0%	34.0%
Video Service Penetration - Overall	34.0%	34.0%	34.0%	34.0%	34.0%	34.0%	34.0%	34.0%	34.0%	34.0%	34.0%	34.0%

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002
Homes Passed - Customers (Cont.)

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
New Construction Video Service Installs												
Geneva, Illinois	0	3	3	3	3	3	3	3	3	3	3	3
Phase II Service Area	0	0	0	0	0	0	0	0	0	0	0	0
Phase III Service Area	0	0	0	0	0	0	0	0	0	0	0	0
Total New Construction Video Service Installs	0	3	3	3	3	3	3	3	3	3	3	3

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002

Homes Passed - Customers (Cont.)

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Video Services Reconnects												
Geneva, Illinois	7	7	7	7	7	7	7	7	7	7	7	7
Phase II Service Area	0	0	0	0	0	0	0	0	0	0	0	0
Phase III Service Area	0	0	0	0	0	0	0	0	0	0	0	0
Total Basic Video Service Reconnects	7	7	7	7	7	7	7	7	7	7	7	7
Video Services Disconnects												
Geneva, Illinois	7	7	7	7	7	7	7	7	7	7	7	7
Phase II Service Area	0	0	0	0	0	0	0	0	0	0	0	0
Phase III Service Area	0	0	0	0	0	0	0	0	0	0	0	0
Total Basic Video Service Disconnects	7	7	7	7	7	7	7	7	7	7	7	7
Video Service Customers												
Begin Basic Video Service Customers	2,708	2,708	2,711	2,713	2,716	2,719	2,721	2,724	2,727	2,730	2,732	2,735
Net Add Basic Video Service Customers	0	3	3	3	3	3	3	3	3	3	3	3
End Basic Video Service Customers	2,708	2,711	2,713	2,716	2,719	2,721	2,724	2,727	2,730	2,732	2,735	2,738
Average Basic Video Service Customers	2,708	2,709	2,712	2,715	2,717	2,720	2,723	2,726	2,728	2,731	2,734	2,736

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002

Homes Passed - Customers (Cont.)

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
High Speed Data Customers												
Begin High Speed Data Customers	513	559	606	652	698	744	790	836	882	927	972	1,017
Add High Speed Data Customers	49	50	50	50	50	50	50	50	50	50	50	50
High Speed Data Disconnects	3	3	3	4	4	4	4	4	5	5	5	5
End High Speed Data Customers	559	606	652	698	744	790	836	882	927	972	1,017	1,062
Average High Speed Data Customers	536	582	629	675	721	767	813	859	904	949	995	1,040
High Speed Data Penetration to Homes Passed	7.02%	7.60%	8.17%	8.74%	9.31%	9.87%	10.43%	10.99%	11.55%	12.10%	12.64%	13.19%
High Speed Data Penetration to Subscribers	20.64%	22.34%	24.03%	25.71%	27.38%	29.04%	30.69%	32.33%	33.96%	35.58%	37.19%	38.79%
Commercial Customers Passed												
Begin Commercial Units Passed	1,925	1,925	1,927	1,929	1,931	1,933	1,935	1,937	1,939	1,941	1,943	1,945
Geneva, Illinois	0	2	2	2	2	2	2	2	2	2	2	2
Phase II Service Area	0	0	0	0	0	0	0	0	0	0	0	0
Phase III Service Area	0	0	0	0	0	0	0	0	0	0	0	0
End Commercial Units Passed	1,925	1,927	1,929	1,931	1,933	1,935	1,937	1,939	1,941	1,943	1,945	1,947
Total Add Commercial Unites Passed	0	2	2	2	2	2	2	2	2	2	2	2
Video Service Penetration - Commercial Units												
Begin Commercial Unit Video Customers	96	96	96	96	97	97	97	97	97	97	97	97
Commercial Units Video Added Customers	0	0	0	0	0	0	0	0	0	0	0	0
Ending Commercial Video Units Customers	96	96	96	97	97	97	97	97	97	97	97	97
Average Commercial Video Units	96	96	96	97	97	97	97	97	97	97	97	97
Average Commercial Video Penetration to Units Passed	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
Average FCC Equivalent Commercial Units	20	20	20	20	20	20	20	20	20	20	20	20
Total Average Equivalent Video Customers	2,727	2,729	2,731	2,734	2,737	2,740	2,742	2,745	2,748	2,751	2,753	2,756

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Basic	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
Expanded Basic	97.00%	97.00%	97.00%	97.00%	97.00%	97.00%	97.00%	97.00%	97.00%	97.00%	97.00%	97.00%
Business Basic	0.20%	0.20%	0.20%	0.20%	0.20%	0.20%	0.20%	0.20%	0.20%	0.20%	0.20%	0.20%
Line Maintenance Plan	65.00%	65.00%	65.00%	65.00%	65.00%	65.00%	65.00%	65.00%	65.00%	65.00%	65.00%	65.00%
Set Top with Remote	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%
Additional Digital Converter	7.00%	7.00%	7.00%	7.00%	7.00%	7.00%	7.00%	7.00%	7.00%	7.00%	7.00%	7.00%
HBO Analog Only	15.00%	15.00%	15.00%	15.00%	15.00%	15.00%	15.00%	15.00%	15.00%	15.00%	15.00%	15.00%
HBO Digital Group	8.00%	8.00%	8.00%	8.00%	8.00%	8.00%	8.00%	8.00%	8.00%	8.00%	8.00%	8.00%
Cinemax Digital Group	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%
Showtime Digital Group	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%
The Movie Channel Digital Group	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%
Starz/Encore Group	12.50%	12.50%	12.50%	12.50%	12.50%	12.50%	12.50%	12.50%	12.50%	12.50%	12.50%	12.50%
Encore	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Showtime Digital Combo (Show, TMC, Flix & Sundance)	15.00%	15.00%	15.00%	15.00%	15.00%	15.00%	15.00%	15.00%	15.00%	15.00%	15.00%	15.00%
HBO Digital Group/Cinemax Digital Group	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%
Digital Basic Tier with Music Choice	24.00%	24.00%	24.00%	24.00%	24.00%	24.00%	24.00%	24.00%	24.00%	24.00%	24.00%	24.00%
Video on Demand Movies & Events	11.00%	11.00%	11.00%	11.00%	11.00%	11.00%	11.00%	11.00%	11.00%	11.00%	11.00%	11.00%
Advertising Sales	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
Open	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Open	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Open	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Late Charges	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%
Pay Per View Movies	40.00%	40.00%	40.00%	40.00%	40.00%	40.00%	40.00%	40.00%	40.00%	40.00%	40.00%	40.00%
Pay Per View Channels	600.00%	6	6	6	6	6	6	6	6	6	6	6
	0.00%											
Commercial Basic	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
Commercial HBO	20.00%	20.00%	20.00%	20.00%	20.00%	20.00%	20.00%	20.00%	20.00%	20.00%	20.00%	20.00%
Commercial Pay Per View	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Residential												
Standard High Speed Data - Level 1	0.75%	0.75%	0.75%	0.75%	0.75%	0.75%	0.75%	0.75%	0.75%	0.75%	0.75%	0.75%
Silver High Speed Data - Level 2	3.70%	3.70%	3.70%	3.70%	3.70%	3.70%	3.70%	3.70%	3.70%	3.70%	3.70%	3.70%
Gold & Platinum High Speed Data - Level 3	1.42%	1.42%	1.42%	1.42%	1.42%	1.42%	1.42%	1.42%	1.42%	1.42%	1.42%	1.42%
High Speed Data - New Installations - New Market	5.87%	5.87%	5.87%	5.87%	5.87%	5.87%	5.87%	5.87%	5.87%	5.87%	5.87%	5.87%
High Speed Data - Level 1 - Remarket	0.11%	0.11%	0.11%	0.11%	0.11%	0.11%	0.11%	0.11%	0.11%	0.11%	0.11%	0.11%
High Speed Data - Level 2 - Remarket	0.29%	0.29%	0.29%	0.29%	0.29%	0.29%	0.29%	0.29%	0.29%	0.29%	0.29%	0.29%
High Speed Data - Level 3 - Remarket	0.21%	0.21%	0.21%	0.21%	0.21%	0.21%	0.21%	0.21%	0.21%	0.21%	0.21%	0.21%
High Speed Data - New Installations - Remarket	0.62%	0.62%	0.62%	0.62%	0.62%	0.62%	0.62%	0.62%	0.62%	0.62%	0.62%	0.62%
High Speed Data Penetration to Homes Passed	7.02%	7.60%	8.17%	8.74%	9.31%	9.87%	10.43%	10.99%	11.55%	12.10%	12.64%	13.19%
Residential Modem Rental	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Commercial												
Standard Business High Speed Data - Level 1	0.50%	0.50%	0.50%	0.50%	0.50%	0.50%	0.50%	0.50%	0.50%	0.50%	0.50%	0.50%
Standard Business High Speed Data - Level 2	0.98%	0.98%	0.98%	0.98%	0.98%	0.98%	0.98%	0.98%	0.98%	0.98%	0.98%	0.98%
Business Plus High Speed Data - Level 1	1.46%	1.46%	1.46%	1.46%	1.46%	1.46%	1.46%	1.46%	1.46%	1.46%	1.46%	1.46%
Business Plus High Speed Data - Level 2	1.95%	1.95%	1.95%	1.95%	1.95%	1.95%	1.95%	1.95%	1.95%	1.95%	1.95%	1.95%
Business Elite High Speed Data - Level 1	2.43%	2.43%	2.43%	2.43%	2.43%	2.43%	2.43%	2.43%	2.43%	2.43%	2.43%	2.43%
Business Elite High Speed Data - Level 2	2.91%	2.91%	2.91%	2.91%	2.91%	2.91%	2.91%	2.91%	2.91%	2.91%	2.91%	2.91%
Direct Business High Speed Data - Level 1	3.39%	3.39%	3.39%	3.39%	3.39%	3.39%	3.39%	3.39%	3.39%	3.39%	3.39%	3.39%
Direct Business High Speed Data - Level 2	3.88%	3.88%	3.88%	3.88%	3.88%	3.88%	3.88%	3.88%	3.88%	3.88%	3.88%	3.88%
Commercial High Speed Data - New Installations	17.50%	17.50%	17.50%	17.50%	17.50%	17.50%	17.50%	17.50%	17.50%	17.50%	17.50%	17.50%
Commercial High Speed Data - To Units Passed	17.50%	17.50%	17.50%	17.50%	17.50%	17.50%	17.50%	17.50%	17.50%	17.50%	17.50%	17.50%

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Basic	\$10.95	\$10.95	\$10.95	\$10.95	\$10.95	\$10.95	\$10.95	\$10.95	\$10.95	\$10.95	\$10.95	\$10.95
Expanded Basic	\$23.55	\$23.55	\$23.55	\$23.55	\$23.55	\$23.55	\$23.55	\$23.55	\$23.55	\$23.55	\$23.55	\$23.55
Business Basic	\$34.50	\$34.50	\$34.50	\$34.50	\$34.50	\$34.50	\$34.50	\$34.50	\$34.50	\$34.50	\$34.50	\$34.50
Line Maintenance Plan	\$1.95	\$1.95	\$1.95	\$1.95	\$1.95	\$1.95	\$1.95	\$1.95	\$1.95	\$1.95	\$1.95	\$1.95
Set Top with Remote	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00
Additional Digital Converter	\$5.95	\$5.95	\$5.95	\$5.95	\$5.95	\$5.95	\$5.95	\$5.95	\$5.95	\$5.95	\$5.95	\$5.95
HBO Analog Only	\$11.95	\$11.95	\$11.95	\$11.95	\$11.95	\$11.95	\$11.95	\$11.95	\$11.95	\$11.95	\$11.95	\$11.95
HBO Digital Group	\$11.95	\$11.95	\$11.95	\$11.95	\$11.95	\$11.95	\$11.95	\$11.95	\$11.95	\$11.95	\$11.95	\$11.95
Cinemax Digital Group	\$9.95	\$9.95	\$9.95	\$9.95	\$9.95	\$9.95	\$9.95	\$9.95	\$9.95	\$9.95	\$9.95	\$9.95
Showtime Digital Group	\$10.95	\$10.95	\$10.95	\$10.95	\$10.95	\$10.95	\$10.95	\$10.95	\$10.95	\$10.95	\$10.95	\$10.95
The Movie Channel Digital Group	\$8.95	\$8.95	\$8.95	\$8.95	\$8.95	\$8.95	\$8.95	\$8.95	\$8.95	\$8.95	\$8.95	\$8.95
Starz/Encore Group	\$10.95	\$10.95	\$10.95	\$10.95	\$10.95	\$10.95	\$10.95	\$10.95	\$10.95	\$10.95	\$10.95	\$10.95
Encore	\$5.95	\$5.95	\$5.95	\$5.95	\$5.95	\$5.95	\$5.95	\$5.95	\$5.95	\$5.95	\$5.95	\$5.95
Showtime Digital Combo (Show, TMC, Flix & Sundance)	\$12.95	\$12.95	\$12.95	\$12.95	\$12.95	\$12.95	\$12.95	\$12.95	\$12.95	\$12.95	\$12.95	\$12.95
HBO Digital Group/Cinemax Digital Group	\$19.50	\$19.50	\$19.50	\$19.50	\$19.50	\$19.50	\$19.50	\$19.50	\$19.50	\$19.50	\$19.50	\$19.50
Digital Basic Tier with Music Choice	\$10.95	\$10.95	\$10.95	\$10.95	\$10.95	\$10.95	\$10.95	\$10.95	\$10.95	\$10.95	\$10.95	\$10.95
Video on Demand Movies & Events	\$11.00	\$11.00	\$11.00	\$11.00	\$11.00	\$11.00	\$11.00	\$11.00	\$11.00	\$11.00	\$11.00	\$11.00
Advertising Sales	\$2.00	\$2.00	\$2.00	\$2.00	\$2.00	\$2.00	\$2.00	\$2.00	\$2.00	\$2.00	\$2.00	\$2.00
Late Charges	\$2.95	\$2.95	\$2.95	\$2.95	\$2.95	\$2.95	\$2.95	\$2.95	\$2.95	\$2.95	\$2.95	\$2.95
Pay Per View Movies	\$3.95	\$3.95	\$3.95	\$3.95	\$3.95	\$3.95	\$3.95	\$3.95	\$3.95	\$3.95	\$3.95	\$3.95
Pay Per View Channels	30	30	30	30	30	30	30	30	30	30	30	30
Commercial Basic	\$7.00	\$7.00	\$7.00	\$7.00	\$7.00	\$7.00	\$7.00	\$7.00	\$7.00	\$7.00	\$7.00	\$7.00
Commercial HBO	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00	\$5.00
Commercial Pay Per View	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Residential												
Standard High Speed Data - Level 1	\$26.95	\$26.95	\$26.95	\$26.95	\$26.95	\$26.95	\$26.95	\$26.95	\$26.95	\$26.95	\$26.95	\$26.95
Silver High Speed Data - Level 2	\$34.95	\$34.95	\$34.95	\$34.95	\$34.95	\$34.95	\$34.95	\$34.95	\$34.95	\$34.95	\$34.95	\$34.95
Gold & Platinum High Speed Data - Level 3	\$54.95	\$54.95	\$54.95	\$54.95	\$54.95	\$54.95	\$54.95	\$54.95	\$54.95	\$54.95	\$54.95	\$54.95
Residential Modem Rental	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Residential Service Activation	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00
Ethernet Card and Installation	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Commercial												
Standard Business High Speed Data - Level 1	\$49.95	\$49.95	\$49.95	\$49.95	\$49.95	\$49.95	\$49.95	\$49.95	\$49.95	\$49.95	\$49.95	\$49.95
Standard Business High Speed Data - Level 2	\$69.95	\$69.95	\$69.95	\$69.95	\$69.95	\$69.95	\$69.95	\$69.95	\$69.95	\$69.95	\$69.95	\$69.95
Business Plus High Speed Data - Level 1	\$89.95	\$89.95	\$89.95	\$89.95	\$89.95	\$89.95	\$89.95	\$89.95	\$89.95	\$89.95	\$89.95	\$89.95
Business Plus High Speed Data - Level 2	\$99.95	\$99.95	\$99.95	\$99.95	\$99.95	\$99.95	\$99.95	\$99.95	\$99.95	\$99.95	\$99.95	\$99.95
Business Elite High Speed Data - Level 1	\$129.95	\$129.95	\$129.95	\$129.95	\$129.95	\$129.95	\$129.95	\$129.95	\$129.95	\$129.95	\$129.95	\$129.95
Business Elite High Speed Data - Level 2	\$169.95	\$169.95	\$169.95	\$169.95	\$169.95	\$169.95	\$169.95	\$169.95	\$169.95	\$169.95	\$169.95	\$169.95
Direct Business High Speed Data - Level 1	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00
Direct Business High Speed Data - Level 2	\$475.00	\$475.00	\$475.00	\$475.00	\$475.00	\$475.00	\$475.00	\$475.00	\$475.00	\$475.00	\$475.00	\$475.00
Standard Business High Speed Data - Level 1 - Setup	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00
Standard Business High Speed Data - Level 2 - Setup	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00
Business Plus High Speed Data - Level 1 - Setup	\$750.00	\$750.00	\$750.00	\$750.00	\$750.00	\$750.00	\$750.00	\$750.00	\$750.00	\$750.00	\$750.00	\$750.00
Business Plus High Speed Data - Level 2 - Setup	\$775.00	\$775.00	\$775.00	\$775.00	\$775.00	\$775.00	\$775.00	\$775.00	\$775.00	\$775.00	\$775.00	\$775.00
Business Elite High Speed Data - Level 1 - Setup	\$1,125.00	\$1,125.00	\$1,125.00	\$1,125.00	\$1,125.00	\$1,125.00	\$1,125.00	\$1,125.00	\$1,125.00	\$1,125.00	\$1,125.00	\$1,125.00
Business Elite High Speed Data - Level 2 - Setup	\$1,150.00	\$1,150.00	\$1,150.00	\$1,150.00	\$1,150.00	\$1,150.00	\$1,150.00	\$1,150.00	\$1,150.00	\$1,150.00	\$1,150.00	\$1,150.00
Direct Business High Speed Data - Level 1 - Setup	\$1,500.00	\$1,500.00	\$1,500.00	\$1,500.00	\$1,500.00	\$1,500.00	\$1,500.00	\$1,500.00	\$1,500.00	\$1,500.00	\$1,500.00	\$1,500.00
Direct Business High Speed Data - Level 2 - Setup	\$1,525.00	\$1,525.00	\$1,525.00	\$1,525.00	\$1,525.00	\$1,525.00	\$1,525.00	\$1,525.00	\$1,525.00	\$1,525.00	\$1,525.00	\$1,525.00

City of Geneva
 Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002
 Average Customer Rate Summary

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Basic	\$10.95	\$10.95	\$10.95	\$10.95	\$10.95	\$10.95	\$10.95	\$10.95	\$10.95	\$10.95	\$10.95	\$10.95
Expanded Basic	\$22.84	\$22.84	\$22.84	\$22.84	\$22.84	\$22.84	\$22.84	\$22.84	\$22.84	\$22.84	\$22.84	\$22.84
Business Basic	\$0.07	\$0.07	\$0.07	\$0.07	\$0.07	\$0.07	\$0.07	\$0.07	\$0.07	\$0.07	\$0.07	\$0.07
Line Maintenance Plan	\$1.27	\$1.27	\$1.27	\$1.27	\$1.27	\$1.27	\$1.27	\$1.27	\$1.27	\$1.27	\$1.27	\$1.27
Set Top with Remote	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01
HBO Analog Only	\$1.79	\$1.79	\$1.79	\$1.79	\$1.79	\$1.79	\$1.79	\$1.79	\$1.79	\$1.79	\$1.79	\$1.79
HBO Digital Group	\$0.96	\$0.96	\$0.96	\$0.96	\$0.96	\$0.96	\$0.96	\$0.96	\$0.96	\$0.96	\$0.96	\$0.96
Cinemax Digital Group	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60
Showtime Digital Group	\$0.66	\$0.66	\$0.66	\$0.66	\$0.66	\$0.66	\$0.66	\$0.66	\$0.66	\$0.66	\$0.66	\$0.66
The Movie Channel Digital Group	\$0.45	\$0.45	\$0.45	\$0.45	\$0.45	\$0.45	\$0.45	\$0.45	\$0.45	\$0.45	\$0.45	\$0.45
Starz/Encore Group	\$1.37	\$1.37	\$1.37	\$1.37	\$1.37	\$1.37	\$1.37	\$1.37	\$1.37	\$1.37	\$1.37	\$1.37
Encore	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Showtime Digital Combo (Show, TMC, Flix & Sundance)	\$1.94	\$1.94	\$1.94	\$1.94	\$1.94	\$1.94	\$1.94	\$1.94	\$1.94	\$1.94	\$1.94	\$1.94
HBO Digital Group/Cinemax Digital Group	\$0.98	\$0.98	\$0.98	\$0.98	\$0.98	\$0.98	\$0.98	\$0.98	\$0.98	\$0.98	\$0.98	\$0.98
Digital Basic Tier with Music Choice	\$2.63	\$2.63	\$2.63	\$2.63	\$2.63	\$2.63	\$2.63	\$2.63	\$2.63	\$2.63	\$2.63	\$2.63
Video on Demand Movies & Events	\$1.21	\$1.21	\$1.21	\$1.21	\$1.21	\$1.21	\$1.21	\$1.21	\$1.21	\$1.21	\$1.21	\$1.21
Advertising Sales	\$2.00	\$2.00	\$2.00	\$2.00	\$2.00	\$2.00	\$2.00	\$2.00	\$2.00	\$2.00	\$2.00	\$2.00
Open	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Open	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Open	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Late Charges	\$0.15	\$0.15	\$0.15	\$0.15	\$0.15	\$0.15	\$0.15	\$0.15	\$0.15	\$0.15	\$0.15	\$0.15
Pay Per View Movies	\$1.58	\$1.58	\$1.58	\$1.58	\$1.58	\$1.58	\$1.58	\$1.58	\$1.58	\$1.58	\$1.58	\$1.58
Commercial Basic	\$7.00	\$7.00	\$7.00	\$7.00	\$7.00	\$7.00	\$7.00	\$7.00	\$7.00	\$7.00	\$7.00	\$7.00
Commercial HBO	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00
Commercial Pay Per View	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

	Month 13	Month 14	Month 15	Month 16	Month 17	Month 18	Month 19	Month 20	Month 21	Month 22	Month 23	Month 24
Basic	\$29,651	\$29,666	\$29,696	\$29,725	\$29,755	\$29,785	\$29,815	\$29,844	\$29,874	\$29,904	\$29,934	\$29,964
Expanded Basic	\$61,857	\$61,888	\$61,950	\$62,012	\$62,074	\$62,136	\$62,198	\$62,260	\$62,323	\$62,385	\$62,447	\$62,510
Business Basic	\$187	\$187	\$187	\$187	\$187	\$188	\$188	\$188	\$188	\$188	\$189	\$189
Line Maintenance Plan	\$3,432	\$3,434	\$3,437	\$3,441	\$3,444	\$3,448	\$3,451	\$3,455	\$3,458	\$3,462	\$3,465	\$3,468
Set Top with Remote	\$27	\$27	\$27	\$27	\$27	\$27	\$27	\$27	\$27	\$27	\$27	\$27
HBO Analog Only	\$4,854	\$4,856	\$4,861	\$4,866	\$4,871	\$4,876	\$4,881	\$4,885	\$4,890	\$4,895	\$4,900	\$4,905
HBO Digital Group	\$2,589	\$2,590	\$2,593	\$2,595	\$2,598	\$2,600	\$2,603	\$2,606	\$2,608	\$2,611	\$2,613	\$2,616
Cinemax Digital Group	\$1,617	\$1,617	\$1,619	\$1,621	\$1,622	\$1,624	\$1,626	\$1,627	\$1,629	\$1,630	\$1,632	\$1,634
Showtime Digital Group	\$1,779	\$1,780	\$1,782	\$1,784	\$1,785	\$1,787	\$1,789	\$1,791	\$1,792	\$1,794	\$1,796	\$1,798
The Movie Channel Digital Group	\$1,212	\$1,212	\$1,214	\$1,215	\$1,216	\$1,217	\$1,218	\$1,220	\$1,221	\$1,222	\$1,223	\$1,225
Starz/Encore Group	\$3,706	\$3,708	\$3,712	\$3,716	\$3,719	\$3,723	\$3,727	\$3,731	\$3,734	\$3,738	\$3,742	\$3,745
Encore	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Showtime Digital Combo (Show, TMC, Flix & Sundance)	\$5,260	\$5,263	\$5,268	\$5,273	\$5,278	\$5,284	\$5,289	\$5,294	\$5,300	\$5,305	\$5,310	\$5,316
HBO Digital Group/Cinemax Digital Group	\$2,640	\$2,641	\$2,644	\$2,647	\$2,649	\$2,652	\$2,655	\$2,657	\$2,660	\$2,663	\$2,665	\$2,668
Digital Basic Tier with Music Choice	\$7,116	\$7,120	\$7,127	\$7,134	\$7,141	\$7,148	\$7,156	\$7,163	\$7,170	\$7,177	\$7,184	\$7,191
Video on Demand Movies & Events	\$3,277	\$3,278	\$3,281	\$3,285	\$3,288	\$3,291	\$3,295	\$3,298	\$3,301	\$3,304	\$3,308	\$3,311
Advertising Sales	\$5,416	\$5,418	\$5,424	\$5,429	\$5,435	\$5,440	\$5,446	\$5,451	\$5,456	\$5,462	\$5,467	\$5,473
Open	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Open	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Open	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Late Charges	\$399	\$400	\$400	\$400	\$401	\$401	\$402	\$402	\$402	\$403	\$403	\$404
Pay Per View Movies	\$4,278	\$4,281	\$4,285	\$4,289	\$4,293	\$4,298	\$4,302	\$4,306	\$4,311	\$4,315	\$4,319	\$4,324
Total Basic Customer Revenue	\$140,425	\$140,496	\$140,636	\$140,777	\$140,917	\$141,058	\$141,199	\$141,341	\$141,482	\$141,623	\$141,765	\$141,907
Franchise Fees	\$7,021	\$7,025	\$7,032	\$7,039	\$7,046	\$7,053	\$7,060	\$7,067	\$7,074	\$7,081	\$7,088	\$7,095
FCC Regulatory Fee	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Sales Tax	\$8,426	\$8,430	\$8,438	\$8,447	\$8,455	\$8,464	\$8,472	\$8,480	\$8,489	\$8,497	\$8,506	\$8,514
Gross Basic Customer Revenue	\$155,872	\$155,950	\$156,106	\$156,262	\$156,418	\$156,575	\$156,731	\$156,888	\$157,045	\$157,202	\$157,359	\$157,517

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002

Residential High Speed Data Revenue and Expenses

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Revenue												
Standard High Speed Data - Level 1	\$2,631	\$2,860	\$3,087	\$3,314	\$3,541	\$3,766	\$3,990	\$4,214	\$4,436	\$4,658	\$4,879	\$5,099
Silver High Speed Data - Level 2	\$8,873	\$9,644	\$10,417	\$11,188	\$11,955	\$12,719	\$13,481	\$14,239	\$14,994	\$15,747	\$16,496	\$17,243
Gold & Platinum High Speed Data - Level 3	\$10,123	\$11,000	\$11,877	\$12,750	\$13,620	\$14,487	\$15,350	\$16,209	\$17,066	\$17,919	\$18,768	\$19,615
Residential Modem Rental	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Recurring High Speed Data Revenue	\$21,627	\$23,504	\$25,382	\$27,252	\$29,116	\$30,972	\$32,820	\$34,662	\$36,496	\$38,323	\$40,143	\$41,956
Franchise Fees	\$1,081	\$1,175	\$1,269	\$1,363	\$1,456	\$1,549	\$1,641	\$1,733	\$1,825	\$1,916	\$2,007	\$2,098
Sales Tax	\$1,298	\$1,410	\$1,523	\$1,635	\$1,747	\$1,858	\$1,969	\$2,080	\$2,190	\$2,299	\$2,409	\$2,517
High Speed Data Installation Revenue	\$2,458	\$2,484	\$2,486	\$2,489	\$2,491	\$2,494	\$2,496	\$2,499	\$2,501	\$2,504	\$2,506	\$2,509
Total Residential High Speed Data Revenue	\$26,464	\$28,573	\$30,660	\$32,739	\$34,810	\$36,872	\$38,927	\$40,974	\$43,012	\$45,043	\$47,065	\$49,080
Expense												
Salaries - Technical	\$4,184	\$4,184	\$4,184	\$4,184	\$4,184	\$4,184	\$4,184	\$4,184	\$4,184	\$4,184	\$4,184	\$4,184
Payroll Taxes	\$682	\$682	\$682	\$682	\$682	\$682	\$682	\$682	\$682	\$682	\$682	\$682
Benefits	\$2,134	\$2,134	\$2,134	\$2,134	\$2,134	\$2,134	\$2,134	\$2,134	\$2,134	\$2,134	\$2,134	\$2,134
Vehicles	\$734	\$734	\$734	\$734	\$734	\$734	\$734	\$734	\$734	\$734	\$734	\$734
Mobile Communications	\$309	\$309	\$309	\$309	\$309	\$309	\$309	\$309	\$309	\$309	\$309	\$309
Office Expenses	\$206	\$206	\$206	\$206	\$206	\$206	\$206	\$206	\$206	\$206	\$206	\$206
Miscellaneous	\$258	\$258	\$258	\$258	\$258	\$258	\$258	\$258	\$258	\$258	\$258	\$258
Franchise Fees	\$1,081	\$1,175	\$1,269	\$1,363	\$1,456	\$1,549	\$1,641	\$1,733	\$1,825	\$1,916	\$2,007	\$2,098
Sales Tax	\$1,298	\$1,410	\$1,523	\$1,635	\$1,747	\$1,858	\$1,969	\$2,080	\$2,190	\$2,299	\$2,409	\$2,517
Help Desk Support	\$2,143	\$2,329	\$2,515	\$2,701	\$2,885	\$3,069	\$3,252	\$3,435	\$3,617	\$3,798	\$3,978	\$4,158
High Speed Data/Telecommunications Circuits - T-1	\$850	\$1,207	\$1,278	\$1,346	\$1,411	\$1,473	\$1,916	\$1,988	\$2,057	\$2,124	\$2,625	\$2,699
Total Other Services Expense	\$13,879	\$14,628	\$15,092	\$15,551	\$16,006	\$16,456	\$17,286	\$17,743	\$18,196	\$18,644	\$19,527	\$19,980
Total Other Services Cash Flow	\$12,585	\$13,944	\$15,568	\$17,188	\$18,804	\$20,416	\$21,641	\$23,231	\$24,816	\$26,398	\$27,539	\$29,100

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002
 Commercial Video and High Speed Data Revenue & Expenses

	Month 13	Month 14	Month 15	Month 16	Month 17	Month 18	Month 19	Month 20	Month 21	Month 22	Month 23	Month 24
Revenue												
Commercial Basic	\$674	\$674	\$675	\$676	\$676	\$677	\$678	\$678	\$679	\$680	\$680	\$681
Commercial HBO	\$96	\$96	\$96	\$97	\$97	\$97	\$97	\$97	\$97	\$97	\$97	\$97
Commercial Pay Per View	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Commercial High Speed Data	\$73,833	\$73,870	\$73,944	\$74,018	\$74,092	\$74,166	\$74,240	\$74,314	\$74,389	\$74,463	\$74,537	\$74,612
Total Commercial Revenue	\$74,603	\$74,640	\$74,715	\$74,790	\$74,865	\$74,940	\$75,014	\$75,089	\$75,165	\$75,240	\$75,315	\$75,390
Franchise Fees	\$3,730	\$3,732	\$3,736	\$3,739	\$3,743	\$3,747	\$3,751	\$3,754	\$3,758	\$3,762	\$3,766	\$3,770
Sales Tax	\$4,476	\$4,478	\$4,483	\$4,487	\$4,492	\$4,496	\$4,501	\$4,505	\$4,510	\$4,514	\$4,519	\$4,523
FCC Regulatory Fee	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1
Total Gross Commercial Recurring Revenue	\$82,811	\$82,852	\$82,935	\$83,018	\$83,101	\$83,184	\$83,267	\$83,350	\$83,434	\$83,517	\$83,601	\$83,684
Standard Business High Speed Data - Level 1 - Setup	\$0	\$2	\$2	\$2	\$2	\$2	\$2	\$2	\$2	\$2	\$2	\$2
Standard Business High Speed Data - Level 2 - Setup	\$0	\$4	\$4	\$4	\$4	\$4	\$4	\$4	\$4	\$4	\$4	\$4
Business Plus High Speed Data - Level 1 - Setup	\$0	\$21	\$21	\$21	\$21	\$21	\$21	\$21	\$21	\$21	\$21	\$21
Business Plus High Speed Data - Level 2 - Setup	\$0	\$29	\$29	\$29	\$29	\$29	\$29	\$29	\$29	\$29	\$29	\$29
Business Elite High Speed Data - Level 1 - Setup	\$0	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53
Business Elite High Speed Data - Level 2 - Setup	\$0	\$64	\$65	\$65	\$65	\$65	\$65	\$65	\$65	\$65	\$65	\$65
Direct Business High Speed Data - Level 1 - Setup	\$0	\$98	\$98	\$98	\$98	\$98	\$98	\$99	\$99	\$99	\$99	\$99
Direct Business High Speed Data - Level 2 - Setup	\$0	\$114	\$114	\$114	\$114	\$114	\$114	\$114	\$115	\$115	\$115	\$115
Commercial High Speed Data Install Revenue	\$0	\$385	\$386	\$386	\$386	\$387	\$387	\$388	\$388	\$388	\$389	\$389
Gross Commercial Revenue	\$82,811	\$83,237	\$83,320	\$83,404	\$83,487	\$83,571	\$83,654	\$83,738	\$83,822	\$83,905	\$83,989	\$84,073

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Programming Expenses												
Commercial Basic	\$266	\$267	\$267	\$267	\$267	\$268	\$268	\$268	\$268	\$269	\$269	\$269
Commercial HBO	\$160	\$160	\$160	\$160	\$160	\$160	\$160	\$161	\$161	\$161	\$161	\$161
Commercial Pay Per View	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Guide Channel	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Programming Expenses	\$426	\$426	\$427	\$427	\$427	\$428	\$428	\$429	\$429	\$430	\$430	\$430
G & A Expenses												
Salaries	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Commissions	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Payroll & Benefits	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Marketing Materials	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Hotel Commissions	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Maintenance & Repairs	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Vehicle Expense	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
General & Administration	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
System Power	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Communications	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Copyright Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Franchise Fees	\$3,730	\$3,732	\$3,736	\$3,739	\$3,743	\$3,747	\$3,751	\$3,754	\$3,758	\$3,762	\$3,766	\$3,770
Sales Tax	\$4,476	\$4,478	\$4,483	\$4,487	\$4,492	\$4,496	\$4,501	\$4,505	\$4,510	\$4,514	\$4,519	\$4,523
FCC Regulatory Fee	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1
High Speed Data	\$6,768	\$6,638	\$6,514	\$6,395	\$6,282	\$6,172	\$6,068	\$5,967	\$5,870	\$5,777	\$5,687	\$5,601
Help Desk Support	\$2,696	\$2,697	\$2,700	\$2,703	\$2,705	\$2,708	\$2,711	\$2,713	\$2,716	\$2,719	\$2,722	\$2,724
Miscellaneous	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Commercial Expenses	\$17,671	\$17,547	\$17,434	\$17,326	\$17,223	\$17,125	\$17,031	\$16,941	\$16,856	\$16,773	\$16,695	\$16,619
Commercial Operating Income	\$64,713	\$65,264	\$65,460	\$65,651	\$65,836	\$66,018	\$66,195	\$66,368	\$66,537	\$66,702	\$66,865	\$67,024

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002
Telecommunications Revenue & Expenses

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Telecommunications Revenue												
Local Service Revenue	\$161,631	\$161,783	\$161,961	\$162,111	\$162,331	\$162,454	\$162,537	\$162,811	\$162,934	\$163,154	\$163,237	\$163,360
Vertical Service Revenues	\$6,086	\$6,090	\$6,098	\$6,102	\$6,114	\$6,114	\$6,119	\$6,131	\$6,131	\$6,142	\$6,147	\$6,147
Non-Recurring Charge Revenue	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interstate Access Revenue	\$1,876	\$1,876	\$1,876	\$1,880	\$1,882	\$1,882	\$1,882	\$1,890	\$1,890	\$1,890	\$1,894	\$1,896
Intrastate Access Revenue	\$142	\$142	\$142	\$142	\$144	\$144	\$144	\$144	\$144	\$144	\$144	\$144
Interstate Toll Revenue	\$3,411	\$3,413	\$3,413	\$3,418	\$3,424	\$3,424	\$3,424	\$3,435	\$3,435	\$3,438	\$3,443	\$3,449
Intrastate Toll Revenue	\$3,411	\$3,413	\$3,413	\$3,418	\$3,424	\$3,424	\$3,424	\$3,435	\$3,435	\$3,438	\$3,443	\$3,449
Voice Mail Revenue	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
DS1 Data Revenue	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Wholesale Transport Revenue	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Operator Revenue	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Directory Assistance Revenue	\$568	\$568	\$569	\$569	\$570	\$570	\$571	\$572	\$572	\$573	\$573	\$574
Yellow Page Revenue	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Universal Service Payments	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Telecommunications Revenue	\$177,125	\$177,285	\$177,472	\$177,641	\$177,889	\$178,012	\$178,101	\$178,418	\$178,541	\$178,779	\$178,881	\$179,019
Franchise Fee	\$8,856	\$8,864	\$8,874	\$8,882	\$8,894	\$8,901	\$8,905	\$8,921	\$8,927	\$8,939	\$8,944	\$8,951
Sales Tax	\$10,628	\$10,637	\$10,648	\$10,658	\$10,673	\$10,681	\$10,686	\$10,705	\$10,712	\$10,727	\$10,733	\$10,741
Telecommunications Tax	\$8,486	\$8,478	\$8,471	\$8,463	\$8,459	\$8,546	\$8,534	\$8,531	\$8,521	\$8,515	\$8,504	\$8,494
Less Bad Debt	(\$1,920)	(\$1,922)	(\$1,924)	(\$1,926)	(\$1,928)	(\$1,930)	(\$1,931)	(\$1,934)	(\$1,936)	(\$1,938)	(\$1,939)	(\$1,941)
Net Telecommunications Revenue	\$203,175	\$203,342	\$203,541	\$203,719	\$203,987	\$204,210	\$204,295	\$204,640	\$204,766	\$205,022	\$205,123	\$205,265

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002
Telecommunications Revenue & Expenses (Cont.)

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Cost of Goods Sold												
Wholesale Long Distance	\$3,000	\$3,004	\$3,004	\$3,008	\$3,012	\$3,012	\$3,012	\$3,022	\$3,022	\$3,024	\$3,030	\$3,034
Operator Services	\$227	\$227	\$227	\$228	\$228	\$228	\$228	\$229	\$229	\$229	\$229	\$229
Switching	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500
Total Cost of Goods Sold	\$4,727	\$4,731	\$4,731	\$4,736	\$4,740	\$4,740	\$4,740	\$4,751	\$4,751	\$4,753	\$4,759	\$4,763
Facility Based												
Engineering Salary & Wages	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Switching Salary & Wages	\$5,332	\$5,332	\$5,332	\$5,332	\$5,332	\$5,332	\$5,332	\$5,332	\$5,332	\$5,332	\$5,332	\$5,332
Field Services Salary & Wages	\$9,262	\$9,262	\$9,262	\$9,262	\$9,262	\$9,262	\$9,262	\$9,262	\$9,262	\$9,262	\$9,262	\$9,262
Customer Provisioning Salary & Wages	\$3,998	\$3,998	\$3,998	\$3,998	\$3,998	\$3,998	\$3,998	\$3,998	\$3,998	\$3,998	\$3,998	\$3,998
Benefits and Taxes	\$6,507	\$6,507	\$6,507	\$6,507	\$6,507	\$6,507	\$6,507	\$6,507	\$6,507	\$6,507	\$6,507	\$6,507
Vehicle Expense	\$2,375	\$2,375	\$2,375	\$2,375	\$2,375	\$2,375	\$2,375	\$2,375	\$2,375	\$2,375	\$2,375	\$2,375
Tools & Equipment	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300
Network Occupancy	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Computer	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Switching Expense	\$3,027	\$3,031	\$3,033	\$3,036	\$3,040	\$3,042	\$3,045	\$3,049	\$3,051	\$3,055	\$3,057	\$3,060
Access Node Expense	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Network Maintenance	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Trunk Expense	\$5,416	\$5,416	\$5,416	\$5,416	\$5,416	\$5,416	\$5,416	\$5,416	\$5,416	\$5,416	\$5,416	\$5,416
Number Portability	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Local Interconnection	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Internet Transport	\$2,400	\$2,400	\$2,400	\$2,400	\$2,400	\$2,400	\$2,400	\$2,400	\$2,400	\$2,400	\$2,400	\$2,400
Engineering	\$1,751	\$1,751	\$1,751	\$1,751	\$1,751	\$1,751	\$1,751	\$1,751	\$1,751	\$1,751	\$1,751	\$1,751
Total Facility Based	\$40,369	\$40,373	\$40,375	\$40,378	\$40,382	\$40,384	\$40,387	\$40,391	\$40,393	\$40,397	\$40,399	\$40,402
Sales & Marketing and Customer Operations												
Sales & Marketing Salary, Wages & Commissions	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Sales & Marketing Commissions	\$0	\$65	\$65	\$65	\$65	\$65	\$65	\$65	\$65	\$65	\$66	\$66
Benefits and Taxes	\$0	\$23	\$23	\$23	\$23	\$23	\$23	\$23	\$23	\$23	\$23	\$23
Customer Operations Salary & Wages	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Advertising & Marketing	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500
Billing	\$2,128	\$2,128	\$2,128	\$2,132	\$2,132	\$2,136	\$2,138	\$2,138	\$2,140	\$2,142	\$2,144	\$2,144
Total Commercial & Marketing	\$2,628	\$2,716	\$2,716	\$2,720	\$2,720	\$2,724	\$2,726	\$2,726	\$2,728	\$2,730	\$2,733	\$2,733

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002
 Telecommunications Revenue & Expenses (Cont.)

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
General & Administrative												
Executive Administration Salary & Wages	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Operations Salary & Wages	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Benefits and Taxes	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Travel	\$206	\$206	\$206	\$206	\$206	\$206	\$206	\$206	\$206	\$206	\$206	\$206
Audit Fees and Accounting	\$1,545	\$1,545	\$1,545	\$1,545	\$1,545	\$1,545	\$1,545	\$1,545	\$1,545	\$1,545	\$1,545	\$1,545
Occupancy Expense	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Telecommunications Expense	\$206	\$206	\$206	\$206	\$206	\$206	\$206	\$206	\$206	\$206	\$206	\$206
Property Insurance	\$155	\$155	\$155	\$155	\$155	\$155	\$155	\$155	\$155	\$155	\$155	\$155
Liability Insurance	\$155	\$155	\$155	\$155	\$155	\$155	\$155	\$155	\$155	\$155	\$155	\$155
General Expense	\$103	\$103	\$103	\$103	\$103	\$103	\$103	\$103	\$103	\$103	\$103	\$103
Corporate Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
General Accounting	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Human Resources	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Legal Expense	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500
Consultants	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other Gen & Admin	\$300	\$300	\$300	\$300	\$300	\$2,300	\$300	\$300	\$300	\$300	\$300	\$300
Total Administrative	\$4,169	\$4,169	\$4,169	\$4,169	\$4,169	\$6,169	\$4,169	\$4,169	\$4,169	\$4,169	\$4,169	\$4,169
Franchise Fees	\$8,856	\$8,864	\$8,874	\$8,882	\$8,894	\$8,901	\$8,905	\$8,921	\$8,927	\$8,939	\$8,944	\$8,951
Sales Tax	\$10,628	\$10,637	\$10,648	\$10,658	\$10,673	\$10,681	\$10,686	\$10,705	\$10,712	\$10,727	\$10,733	\$10,741
Telecommunications Tax	\$8,486	\$8,478	\$8,471	\$8,463	\$8,459	\$8,546	\$8,534	\$8,531	\$8,521	\$8,515	\$8,504	\$8,494
Reimbursement	\$7,508	\$7,537	\$7,562	\$7,587	\$7,610	\$7,633	\$7,659	\$7,680	\$7,704	\$7,725	\$7,749	\$7,772
Total Telecommunications Expenses	\$87,371	\$87,505	\$87,546	\$87,593	\$87,648	\$89,778	\$87,807	\$87,874	\$87,905	\$87,956	\$87,990	\$88,026
Total Telecommunications Operating Income	\$115,804	\$115,837	\$115,994	\$116,125	\$116,340	\$114,432	\$116,489	\$116,767	\$116,860	\$117,066	\$117,133	\$117,239

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002

Broadband Services Salary and Wage Variables

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Operations Management												
Vice President Operations	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Director of Operations	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Executive Expenses	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Engineering												
Engineers	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Technician	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Engineering Total	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Switching												
Switch Manager	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Switch Technicians	\$4,636.93	\$4,636.93	\$4,636.93	\$4,636.93	\$4,636.93	\$4,636.93	\$4,636.93	\$4,636.93	\$4,636.93	\$4,636.93	\$4,636.93	\$4,636.93
Overtime	\$695.54	\$695.54	\$695.54	\$695.54	\$695.54	\$695.54	\$695.54	\$695.54	\$695.54	\$695.54	\$695.54	\$695.54
Switch Total	\$5,332.47	\$5,332.47	\$5,332.47	\$5,332.47	\$5,332.47	\$5,332.47	\$5,332.47	\$5,332.47	\$5,332.47	\$5,332.47	\$5,332.47	\$5,332.47
Field Services												
Supervisor	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Field Techs	\$8,054.07	\$8,054.07	\$8,054.07	\$8,054.07	\$8,054.07	\$8,054.07	\$8,054.07	\$8,054.07	\$8,054.07	\$8,054.07	\$8,054.07	\$8,054.07
Overtime	\$1,208.11	\$1,208.11	\$1,208.11	\$1,208.11	\$1,208.11	\$1,208.11	\$1,208.11	\$1,208.11	\$1,208.11	\$1,208.11	\$1,208.11	\$1,208.11
Field Services Total	\$9,262.18	\$9,262.18	\$9,262.18	\$9,262.18	\$9,262.18	\$9,262.18	\$9,262.18	\$9,262.18	\$9,262.18	\$9,262.18	\$9,262.18	\$9,262.18
Customer Provisioning												
Supervisor	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Customer Provisioning Reps	\$3,075.52	\$3,075.52	\$3,075.52	\$3,075.52	\$3,075.52	\$3,075.52	\$3,075.52	\$3,075.52	\$3,075.52	\$3,075.52	\$3,075.52	\$3,075.52
Overtime	\$922.65	\$922.65	\$922.65	\$922.65	\$922.65	\$922.65	\$922.65	\$922.65	\$922.65	\$922.65	\$922.65	\$922.65
Customer Provisioning Total	\$3,998.17	\$3,998.17	\$3,998.17	\$3,998.17	\$3,998.17	\$3,998.17	\$3,998.17	\$3,998.17	\$3,998.17	\$3,998.17	\$3,998.17	\$3,998.17
Sales & Marketing												
Director	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
SAM's	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
AM's	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Tech Consultant	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Marketing Specialist	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Bridge payments	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Sales & Marketing	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Customer Operations												
Manager	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Specialist	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Customer Operations	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Executive Administration												
Senior Vice President	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Financial Manager	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Administration	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Salaries & Wages	\$18,592.82	\$18,592.82	\$18,592.82	\$18,592.82	\$18,592.82	\$18,592.82	\$18,592.82	\$18,592.82	\$18,592.82	\$18,592.82	\$18,592.82	\$18,592.82
Commissions	\$0.00	\$64.98	\$65.04	\$65.11	\$65.17	\$65.24	\$65.30	\$65.37	\$65.43	\$65.50	\$65.57	\$65.63
Broadband Services Total Salaries, Wages & Commissions	\$18,592.82	\$18,657.79	\$18,657.86	\$18,657.93	\$18,657.99	\$18,658.06	\$18,658.12	\$18,658.19	\$18,658.25	\$18,658.32	\$18,658.38	\$18,658.45

City of Geneva
Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002
Broadband Servics Salary and Wage Variables (Cont.)

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Network operations												
Vp Operations	\$13,802.00	\$13,802.00	\$13,802.00	\$13,802.00	\$13,802.00	\$13,802.00	\$13,802.00	\$13,802.00	\$13,802.00	\$13,802.00	\$13,802.00	\$13,802.00
Director	\$8,652.00	\$8,652.00	\$8,652.00	\$8,652.00	\$8,652.00	\$8,652.00	\$8,652.00	\$8,652.00	\$8,652.00	\$8,652.00	\$8,652.00	\$8,652.00
Engineers	\$5,621.77	\$5,621.77	\$5,621.77	\$5,621.77	\$5,621.77	\$5,621.77	\$5,621.77	\$5,621.77	\$5,621.77	\$5,621.77	\$5,621.77	\$5,621.77
Technician	\$3,862.50	\$3,750.00	\$3,750.00	\$3,750.00	\$3,750.00	\$3,750.00	\$3,750.00	\$3,750.00	\$3,750.00	\$3,750.00	\$3,750.00	\$3,750.00
Switch Mngr	\$7,336.18	\$7,336.18	\$7,336.18	\$7,336.18	\$7,336.18	\$7,336.18	\$7,336.18	\$7,336.18	\$7,336.18	\$7,336.18	\$7,336.18	\$7,336.18
Switch Techs	\$4,636.93	\$4,636.93	\$4,636.93	\$4,636.93	\$4,636.93	\$4,636.93	\$4,636.93	\$4,636.93	\$4,636.93	\$4,636.93	\$4,636.93	\$4,636.93
Overtime	\$695.54	\$695.54	\$695.54	\$695.54	\$695.54	\$695.54	\$695.54	\$695.54	\$695.54	\$695.54	\$695.54	\$695.54
Total switching												
Supervisor	\$5,650.84	\$5,650.84	\$5,650.84	\$5,650.84	\$5,650.84	\$5,650.84	\$5,650.84	\$5,650.84	\$5,650.84	\$5,650.84	\$5,650.84	\$5,650.84
Field Techs	\$4,027.03	\$4,027.03	\$4,027.03	\$4,027.03	\$4,027.03	\$4,027.03	\$4,027.03	\$4,027.03	\$4,027.03	\$4,027.03	\$4,027.03	\$4,027.03
Overtime	\$604.05	\$604.05	\$604.05	\$604.05	\$604.05	\$604.05	\$604.05	\$604.05	\$604.05	\$604.05	\$604.05	\$604.05
Total Field Services												
Supervisor	\$4,116.46	\$4,116.46	\$4,116.46	\$4,116.46	\$4,116.46	\$4,116.46	\$4,116.46	\$4,116.46	\$4,116.46	\$4,116.46	\$4,116.46	\$4,116.46
Reps	\$3,075.52	\$3,075.52	\$3,075.52	\$3,075.52	\$3,075.52	\$3,075.52	\$3,075.52	\$3,075.52	\$3,075.52	\$3,075.52	\$3,075.52	\$3,075.52
Overtime	\$461.33	\$461.33	\$461.33	\$461.33	\$461.33	\$461.33	\$461.33	\$461.33	\$461.33	\$461.33	\$461.33	\$461.33
Total Provisioning												
Sales & Marketing												
Director	\$12,128.25	\$12,128.25	\$12,128.25	\$12,128.25	\$12,128.25	\$12,128.25	\$12,128.25	\$12,128.25	\$12,128.25	\$12,128.25	\$12,128.25	\$12,128.25
Sr Acct Mngr	\$5,632.81	\$5,632.81	\$5,632.81	\$5,632.81	\$5,632.81	\$5,632.81	\$5,632.81	\$5,632.81	\$5,632.81	\$5,632.81	\$5,632.81	\$5,632.81
Acct Mngr	\$3,605.00	\$3,605.00	\$3,605.00	\$3,605.00	\$3,605.00	\$3,605.00	\$3,605.00	\$3,605.00	\$3,605.00	\$3,605.00	\$3,605.00	\$3,605.00
Tech Consult	\$5,858.13	\$5,858.13	\$5,858.13	\$5,858.13	\$5,858.13	\$5,858.13	\$5,858.13	\$5,858.13	\$5,858.13	\$5,858.13	\$5,858.13	\$5,858.13
Specialist	\$3,605.00	\$3,605.00	\$3,605.00	\$3,605.00	\$3,605.00	\$3,605.00	\$3,605.00	\$3,605.00	\$3,605.00	\$3,605.00	\$3,605.00	\$3,605.00
Bridge Payments	\$3,090.00	\$3,090.00	\$3,090.00	\$3,090.00	\$3,090.00	\$3,090.00	\$3,090.00	\$3,090.00	\$3,090.00	\$3,090.00	\$3,090.00	\$3,090.00
Customer Operations												
Manager	\$6,180.00	\$6,180.00	\$6,180.00	\$6,180.00	\$6,180.00	\$6,180.00	\$6,180.00	\$6,180.00	\$6,180.00	\$6,180.00	\$6,180.00	\$6,180.00
Specialist	\$3,004.17	\$3,004.17	\$3,004.17	\$3,004.17	\$3,004.17	\$3,004.17	\$3,004.17	\$3,004.17	\$3,004.17	\$3,004.17	\$3,004.17	\$3,004.17
Administration												
Sr VP	\$15,432.83	\$15,432.83	\$15,432.83	\$15,432.83	\$15,432.83	\$15,432.83	\$15,432.83	\$15,432.83	\$15,432.83	\$15,432.83	\$15,432.83	\$15,432.83
Fin Mngr	\$5,665.00	\$5,665.00	\$5,665.00	\$5,665.00	\$5,665.00	\$5,665.00	\$5,665.00	\$5,665.00	\$5,665.00	\$5,665.00	\$5,665.00	\$5,665.00

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Telecommunications Service Employees												
Switch Techs	1	1	1	1	1	1	1	1	1	1	1	1
Field Techs	2	2	2	2	2	2	2	2	2	2	2	2
Provisioning Reps	1	1	1	1	1	1	1	1	1	1	1	1
Total Telecommunications Employees	5	5	5	5	5	5	5	5	5	5	5	5
Cable Service Employees												
General Managers	0	0	0	0	0	0	0	0	0	0	0	0
Office Manager	0	0	0	0	0	0	0	0	0	0	0	0
MIS Director	0	0	0	0	0	0	0	0	0	0	0	0
Customer Service Representatives	2	2	2	2	2	2	2	2	2	2	2	2
Support Staff	1	1	1	1	1	1	1	1	1	1	1	1
Technical Manager (s)	1	1	1	1	1	1	1	1	1	1	1	1
Headend Technicians	1	1	1	1	1	1	1	1	1	1	1	1
Construction Manager/Plant Manager	1	1	1	1	1	1	1	1	1	1	1	1
Broadband Service Technicians	2	2	2	2	2	2	2	2	2	2	2	2
Installer/Service Technician	2	2	2	2	2	2	2	2	2	2	2	2
Contract Installers	0	1	1	1	1	1	1	1	1	1	1	1
Marketing and Sales Manager	1	1	1	1	1	1	1	1	1	1	1	1
Contract Field Representatives	0	1	1	1	1	1	1	1	1	1	1	1
Total	11	13	13	13	13	13	13	13	13	13	13	13

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Limited Basic												
Headline News	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
WBBM (2) CBS Chicago	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
WGN (9) Chicago Local Off-Air	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
WFLD (32) Fox Chicago	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
WMAQ (5) Chicago	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
WCIU (26) IND Chicago	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Local Community Channel	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
WLS (7) ABC Chicago	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
WPWR (50) UPN Chicago	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
WTTW (11) PBS Chicago	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
WCPX (38) PAX Chicago	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
TV Guide Channel	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030
WGBO (66) Univision Chicago	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
WSNS (44) Telemundo Chicago	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
WYCC (22) PBS Chicago	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
TBS	\$0.2884	\$0.2884	\$0.2884	\$0.2884	\$0.2884	\$0.2884	\$0.2884	\$0.2884	\$0.2884	\$0.2884	\$0.2884	\$0.2884
Local Govt/Educational/Public Access Channel	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Total Limited Basic	\$0.3914	\$0.3914	\$0.3914	\$0.3914	\$0.3914	\$0.3914	\$0.3914	\$0.3914	\$0.3914	\$0.3914	\$0.3914	\$0.3914
Standard Basic												
A & E	\$0.2421	\$0.2421	\$0.2421	\$0.2421	\$0.2421	\$0.2421	\$0.2421	\$0.2421	\$0.2421	\$0.2421	\$0.2421	\$0.2421
American Movie Classics	\$0.2627	\$0.2627	\$0.2627	\$0.2627	\$0.2627	\$0.2627	\$0.2627	\$0.2627	\$0.2627	\$0.2627	\$0.2627	\$0.2627
American's Health Network	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
America's Talking	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
America's Voice Network	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Animal Planet	\$0.1576	\$0.1576	\$0.1576	\$0.1576	\$0.1576	\$0.1576	\$0.1576	\$0.1576	\$0.1576	\$0.1576	\$0.1576	\$0.1576
BET	\$0.1545	\$0.1545	\$0.1545	\$0.1545	\$0.1545	\$0.1545	\$0.1545	\$0.1545	\$0.1545	\$0.1545	\$0.1545	\$0.1545
BET On Jazz	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Bloomberg Television	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Bravo	\$0.1674	\$0.1674	\$0.1674	\$0.1674	\$0.1674	\$0.1674	\$0.1674	\$0.1674	\$0.1674	\$0.1674	\$0.1674	\$0.1674
Cable In the Classroom	\$0.0036	\$0.0036	\$0.0036	\$0.0036	\$0.0036	\$0.0036	\$0.0036	\$0.0036	\$0.0036	\$0.0036	\$0.0036	\$0.0036
Cartoon Network	\$0.1308	\$0.1308	\$0.1308	\$0.1308	\$0.1308	\$0.1308	\$0.1308	\$0.1308	\$0.1308	\$0.1308	\$0.1308	\$0.1308
CMTV	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030
CNBC	\$0.2163	\$0.2163	\$0.2163	\$0.2163	\$0.2163	\$0.2163	\$0.2163	\$0.2163	\$0.2163	\$0.2163	\$0.2163	\$0.2163
CNN	\$0.3945	\$0.3945	\$0.3945	\$0.3945	\$0.3945	\$0.3945	\$0.3945	\$0.3945	\$0.3945	\$0.3945	\$0.3945	\$0.3945

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Standard Basic (Cont.)												
CNNfn	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
CNNSI	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Comedy Central	\$0.1700	\$0.1700	\$0.1700	\$0.1700	\$0.1700	\$0.1700	\$0.1700	\$0.1700	\$0.1700	\$0.1700	\$0.1700	\$0.1700
Court TV	\$0.1442	\$0.1442	\$0.1442	\$0.1442	\$0.1442	\$0.1442	\$0.1442	\$0.1442	\$0.1442	\$0.1442	\$0.1442	\$0.1442
C-Span	\$0.0618	\$0.0618	\$0.0618	\$0.0618	\$0.0618	\$0.0618	\$0.0618	\$0.0618	\$0.0618	\$0.0618	\$0.0618	\$0.0618
C-Span 2	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Discovery	\$0.3255	\$0.3255	\$0.3255	\$0.3255	\$0.3255	\$0.3255	\$0.3255	\$0.3255	\$0.3255	\$0.3255	\$0.3255	\$0.3255
Disney	\$0.8755	\$0.8755	\$0.8755	\$0.8755	\$0.8755	\$0.8755	\$0.8755	\$0.8755	\$0.8755	\$0.8755	\$0.8755	\$0.8755
Do It Yourself Network	\$0.0618	\$0.0618	\$0.0618	\$0.0618	\$0.0618	\$0.0618	\$0.0618	\$0.0618	\$0.0618	\$0.0618	\$0.0618	\$0.0618
E! Entertainment	\$0.1442	\$0.1442	\$0.1442	\$0.1442	\$0.1442	\$0.1442	\$0.1442	\$0.1442	\$0.1442	\$0.1442	\$0.1442	\$0.1442
Encore	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Encore MoviePlex	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
ESPN	\$1.8674	\$1.8674	\$1.8674	\$1.8674	\$1.8674	\$1.8674	\$1.8674	\$1.8674	\$1.8674	\$1.8674	\$1.8674	\$1.8674
ESPN 2	\$0.3863	\$0.3863	\$0.3863	\$0.3863	\$0.3863	\$0.3863	\$0.3863	\$0.3863	\$0.3863	\$0.3863	\$0.3863	\$0.3863
ESPN News	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
ESPN Classic Sports	\$0.1545	\$0.1545	\$0.1545	\$0.1545	\$0.1545	\$0.1545	\$0.1545	\$0.1545	\$0.1545	\$0.1545	\$0.1545	\$0.1545
EWTN	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Fit TV	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
ABC Family Channel	\$0.1885	\$0.1885	\$0.1885	\$0.1885	\$0.1885	\$0.1885	\$0.1885	\$0.1885	\$0.1885	\$0.1885	\$0.1885	\$0.1885
Food Network	\$0.0876	\$0.0876	\$0.0876	\$0.0876	\$0.0876	\$0.0876	\$0.0876	\$0.0876	\$0.0876	\$0.0876	\$0.0876	\$0.0876
Fox News	\$0.2271	\$0.2271	\$0.2271	\$0.2271	\$0.2271	\$0.2271	\$0.2271	\$0.2271	\$0.2271	\$0.2271	\$0.2271	\$0.2271
fX	\$0.3069	\$0.3069	\$0.3069	\$0.3069	\$0.3069	\$0.3069	\$0.3069	\$0.3069	\$0.3069	\$0.3069	\$0.3069	\$0.3069
fX Movies (no fX in system)	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Game Show Network	\$0.1133	\$0.1133	\$0.1133	\$0.1133	\$0.1133	\$0.1133	\$0.1133	\$0.1133	\$0.1133	\$0.1133	\$0.1133	\$0.1133
Golf Channel	\$0.2163	\$0.2163	\$0.2163	\$0.2163	\$0.2163	\$0.2163	\$0.2163	\$0.2163	\$0.2163	\$0.2163	\$0.2163	\$0.2163
Great American Country	\$0.0361	\$0.0361	\$0.0361	\$0.0361	\$0.0361	\$0.0361	\$0.0361	\$0.0361	\$0.0361	\$0.0361	\$0.0361	\$0.0361
Headline News (Free with CNN)	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
History Channel	\$0.1854	\$0.1854	\$0.1854	\$0.1854	\$0.1854	\$0.1854	\$0.1854	\$0.1854	\$0.1854	\$0.1854	\$0.1854	\$0.1854
Home & Garden TV	\$0.1545	\$0.1545	\$0.1545	\$0.1545	\$0.1545	\$0.1545	\$0.1545	\$0.1545	\$0.1545	\$0.1545	\$0.1545	\$0.1545
Home Shopping Network	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Independent Film Channel	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
International Channel	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Inspirational Network	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Lifetime Movie Network	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Open	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Standard Basic (Cont.)												
Learning Channel	\$0.1658	\$0.1658	\$0.1658	\$0.1658	\$0.1658	\$0.1658	\$0.1658	\$0.1658	\$0.1658	\$0.1658	\$0.1658	\$0.1658
Lifetime	\$0.2987	\$0.2987	\$0.2987	\$0.2987	\$0.2987	\$0.2987	\$0.2987	\$0.2987	\$0.2987	\$0.2987	\$0.2987	\$0.2987
Military Channel	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
MSNBC	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339
MTV	\$0.3039	\$0.3039	\$0.3039	\$0.3039	\$0.3039	\$0.3039	\$0.3039	\$0.3039	\$0.3039	\$0.3039	\$0.3039	\$0.3039
Much Music	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
NASA TV	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
The National Network	\$0.3193	\$0.3193	\$0.3193	\$0.3193	\$0.3193	\$0.3193	\$0.3193	\$0.3193	\$0.3193	\$0.3193	\$0.3193	\$0.3193
NET	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Newsport	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Nickelodeon	\$0.4357	\$0.4357	\$0.4357	\$0.4357	\$0.4357	\$0.4357	\$0.4357	\$0.4357	\$0.4357	\$0.4357	\$0.4357	\$0.4357
Nostalgia	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Hallmark Channel	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Outdoor Life Network	\$0.1761	\$0.1761	\$0.1761	\$0.1761	\$0.1761	\$0.1761	\$0.1761	\$0.1761	\$0.1761	\$0.1761	\$0.1761	\$0.1761
The Outdoor Channel	\$0.0742	\$0.0742	\$0.0742	\$0.0742	\$0.0742	\$0.0742	\$0.0742	\$0.0742	\$0.0742	\$0.0742	\$0.0742	\$0.0742
Ovation	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Oxygen	\$0.2235	\$0.2235	\$0.2235	\$0.2235	\$0.2235	\$0.2235	\$0.2235	\$0.2235	\$0.2235	\$0.2235	\$0.2235	\$0.2235
Pax Family Network	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Product Information Network (PIN)	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
QVC	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Women's Entertainment (formerly Romance Classics)	\$0.1442	\$0.1442	\$0.1442	\$0.1442	\$0.1442	\$0.1442	\$0.1442	\$0.1442	\$0.1442	\$0.1442	\$0.1442	\$0.1442
Sci-Fi Network	\$0.1648	\$0.1648	\$0.1648	\$0.1648	\$0.1648	\$0.1648	\$0.1648	\$0.1648	\$0.1648	\$0.1648	\$0.1648	\$0.1648
Speed Channel	\$0.1761	\$0.1761	\$0.1761	\$0.1761	\$0.1761	\$0.1761	\$0.1761	\$0.1761	\$0.1761	\$0.1761	\$0.1761	\$0.1761
Fox Sports Midwest	\$0.7725	\$0.7725	\$0.7725	\$0.7725	\$0.7725	\$0.7725	\$0.7725	\$0.7725	\$0.7725	\$0.7725	\$0.7725	\$0.7725
Style	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
TBN	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
TBS	\$0.2884	\$0.2884	\$0.2884	\$0.2884	\$0.2884	\$0.2884	\$0.2884	\$0.2884	\$0.2884	\$0.2884	\$0.2884	\$0.2884
TNT	\$0.7416	\$0.7416	\$0.7416	\$0.7416	\$0.7416	\$0.7416	\$0.7416	\$0.7416	\$0.7416	\$0.7416	\$0.7416	\$0.7416
Toon Disney	\$0.0927	\$0.0927	\$0.0927	\$0.0927	\$0.0927	\$0.0927	\$0.0927	\$0.0927	\$0.0927	\$0.0927	\$0.0927	\$0.0927
Travel Channel	\$0.0721	\$0.0721	\$0.0721	\$0.0721	\$0.0721	\$0.0721	\$0.0721	\$0.0721	\$0.0721	\$0.0721	\$0.0721	\$0.0721
Turner Classic Movies	\$0.2266	\$0.2266	\$0.2266	\$0.2266	\$0.2266	\$0.2266	\$0.2266	\$0.2266	\$0.2266	\$0.2266	\$0.2266	\$0.2266
Turner South	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Tech TV	\$0.0721	\$0.0721	\$0.0721	\$0.0721	\$0.0721	\$0.0721	\$0.0721	\$0.0721	\$0.0721	\$0.0721	\$0.0721	\$0.0721
TV Land	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030
USA Network	\$0.4120	\$0.4120	\$0.4120	\$0.4120	\$0.4120	\$0.4120	\$0.4120	\$0.4120	\$0.4120	\$0.4120	\$0.4120	\$0.4120

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Standard Basic (Cont.)												
VH-1	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339
Weather Channel	\$0.1607	\$0.1607	\$0.1607	\$0.1607	\$0.1607	\$0.1607	\$0.1607	\$0.1607	\$0.1607	\$0.1607	\$0.1607	\$0.1607
WeatherScan	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
SoapNet	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
National Geographic Channel	\$0.1545	\$0.1545	\$0.1545	\$0.1545	\$0.1545	\$0.1545	\$0.1545	\$0.1545	\$0.1545	\$0.1545	\$0.1545	\$0.1545
Fine Living	\$0.1133	\$0.1133	\$0.1133	\$0.1133	\$0.1133	\$0.1133	\$0.1133	\$0.1133	\$0.1133	\$0.1133	\$0.1133	\$0.1133
Galavision	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Biography (Includes History International)	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Annual Adjustment	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Total Standard Basic	\$13.4987	\$13.4987	\$13.4987	\$13.4987	\$13.4987	\$13.4987	\$13.4987	\$13.4987	\$13.4987	\$13.4987	\$13.4987	\$13.4987
Digital Tier												
Discovery Kids	\$0.0824	\$0.0824	\$0.0824	\$0.0824	\$0.0824	\$0.0824	\$0.0824	\$0.0824	\$0.0824	\$0.0824	\$0.0824	\$0.0824
Discovery Science	\$0.0824	\$0.0824	\$0.0824	\$0.0824	\$0.0824	\$0.0824	\$0.0824	\$0.0824	\$0.0824	\$0.0824	\$0.0824	\$0.0824
Discovery Home & Leisure	\$0.0824	\$0.0824	\$0.0824	\$0.0824	\$0.0824	\$0.0824	\$0.0824	\$0.0824	\$0.0824	\$0.0824	\$0.0824	\$0.0824
Discovery Health	\$0.0309	\$0.0309	\$0.0309	\$0.0309	\$0.0309	\$0.0309	\$0.0309	\$0.0309	\$0.0309	\$0.0309	\$0.0309	\$0.0309
Discovery Civilization	\$0.0309	\$0.0309	\$0.0309	\$0.0309	\$0.0309	\$0.0309	\$0.0309	\$0.0309	\$0.0309	\$0.0309	\$0.0309	\$0.0309
Discovery People	\$0.0309	\$0.0309	\$0.0309	\$0.0309	\$0.0309	\$0.0309	\$0.0309	\$0.0309	\$0.0309	\$0.0309	\$0.0309	\$0.0309
BBC America (Free with The Discovery Channel)	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Much Music	\$0.1288	\$0.1288	\$0.1288	\$0.1288	\$0.1288	\$0.1288	\$0.1288	\$0.1288	\$0.1288	\$0.1288	\$0.1288	\$0.1288
Nick 2	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030
Noggin	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030
Nick Games & Sports	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030
WAM!	\$0.2876	\$0.2876	\$0.2876	\$0.2876	\$0.2876	\$0.2876	\$0.2876	\$0.2876	\$0.2876	\$0.2876	\$0.2876	\$0.2876
Boomerang	\$0.0309	\$0.0309	\$0.0309	\$0.0309	\$0.0309	\$0.0309	\$0.0309	\$0.0309	\$0.0309	\$0.0309	\$0.0309	\$0.0309
CNN fn	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Fox Sportsworld	\$0.1854	\$0.1854	\$0.1854	\$0.1854	\$0.1854	\$0.1854	\$0.1854	\$0.1854	\$0.1854	\$0.1854	\$0.1854	\$0.1854
Outdoor Channel	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
MTV 2	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339
MTV X Generation	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339
BET on Jazz	\$0.0876	\$0.0876	\$0.0876	\$0.0876	\$0.0876	\$0.0876	\$0.0876	\$0.0876	\$0.0876	\$0.0876	\$0.0876	\$0.0876
BET Gospel	\$0.0876	\$0.0876	\$0.0876	\$0.0876	\$0.0876	\$0.0876	\$0.0876	\$0.0876	\$0.0876	\$0.0876	\$0.0876	\$0.0876
Wisdom Network	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030
FamilyNet	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Bloomberg	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Lifetime Movie Network	\$0.1545	\$0.1545	\$0.1545	\$0.1545	\$0.1545	\$0.1545	\$0.1545	\$0.1545	\$0.1545	\$0.1545	\$0.1545	\$0.1545
Independent Film Channel	\$0.1648	\$0.1648	\$0.1648	\$0.1648	\$0.1648	\$0.1648	\$0.1648	\$0.1648	\$0.1648	\$0.1648	\$0.1648	\$0.1648

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002

Program. Exp. Per Channel - Residential

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Digital Tier (Cont.)												
Style	\$0.1133	\$0.1133	\$0.1133	\$0.1133	\$0.1133	\$0.1133	\$0.1133	\$0.1133	\$0.1133	\$0.1133	\$0.1133	\$0.1133
Tech TV	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
VH-1 Classic Rock (Free with VH-1)	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339
VH-Country (Free with VH-1)	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339
VH-1 Soul (Free with VH-1)	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339	\$0.1339
SoapNet	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030	\$0.1030
Inspirational Network	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
National Geographic	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Good Life TV	\$0.0824	\$0.0824	\$0.0824	\$0.0824	\$0.0824	\$0.0824	\$0.0824	\$0.0824	\$0.0824	\$0.0824	\$0.0824	\$0.0824
Music Choice (45 Channels of Digital Audio)	\$0.3914	\$0.3914	\$0.3914	\$0.3914	\$0.3914	\$0.3914	\$0.3914	\$0.3914	\$0.3914	\$0.3914	\$0.3914	\$0.3914
Biography Channel/History International	\$0.2163	\$0.2163	\$0.2163	\$0.2163	\$0.2163	\$0.2163	\$0.2163	\$0.2163	\$0.2163	\$0.2163	\$0.2163	\$0.2163
Annual Programming Adjustment (Five Percent)	\$0.1727	\$0.1727	\$0.1727	\$0.1727	\$0.1727	\$0.1727	\$0.1727	\$0.1727	\$0.1727	\$0.1727	\$0.1727	\$0.1727
Total Digital Basic Tier	\$3.6276	\$3.6276	\$3.6276	\$3.6276	\$3.6276	\$3.6276	\$3.6276	\$3.6276	\$3.6276	\$3.6276	\$3.6276	\$3.6276
Premium Services												
HBO Analog Only	\$8.1679	\$8.1679	\$8.1679	\$8.1679	\$8.1679	\$8.1679	\$8.1679	\$8.1679	\$8.1679	\$8.1679	\$8.1679	\$8.1679
HBO Digital Group	\$8.1679	\$8.1679	\$8.1679	\$8.1679	\$8.1679	\$8.1679	\$8.1679	\$8.1679	\$8.1679	\$8.1679	\$8.1679	\$8.1679
Cinemax Digital Group	\$4.5835	\$4.5835	\$4.5835	\$4.5835	\$4.5835	\$4.5835	\$4.5835	\$4.5835	\$4.5835	\$4.5835	\$4.5835	\$4.5835
Showtime Digital Group	\$6.5096	\$6.5096	\$6.5096	\$6.5096	\$6.5096	\$6.5096	\$6.5096	\$6.5096	\$6.5096	\$6.5096	\$6.5096	\$6.5096
The Movie Channel Digital Group	\$4.7380	\$4.7380	\$4.7380	\$4.7380	\$4.7380	\$4.7380	\$4.7380	\$4.7380	\$4.7380	\$4.7380	\$4.7380	\$4.7380
Starz/Encore Group	\$4.3466	\$4.3466	\$4.3466	\$4.3466	\$4.3466	\$4.3466	\$4.3466	\$4.3466	\$4.3466	\$4.3466	\$4.3466	\$4.3466
Encore	\$1.6583	\$1.6583	\$1.6583	\$1.6583	\$1.6583	\$1.6583	\$1.6583	\$1.6583	\$1.6583	\$1.6583	\$1.6583	\$1.6583
Showtime Digital Combo (Show, TMC, Flix & Sundance)	\$6.8495	\$6.8495	\$6.8495	\$6.8495	\$6.8495	\$6.8495	\$6.8495	\$6.8495	\$6.8495	\$6.8495	\$6.8495	\$6.8495
HBO Digital Group/Cinemax Digital Group	\$10.9489	\$10.9489	\$10.9489	\$10.9489	\$10.9489	\$10.9489	\$10.9489	\$10.9489	\$10.9489	\$10.9489	\$10.9489	\$10.9489
Digital Basic Tier with Music Choice	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Video on Demand Movies & Events	\$6.6950	\$6.6950	\$6.6950	\$6.6950	\$6.6950	\$6.6950	\$6.6950	\$6.6950	\$6.6950	\$6.6950	\$6.6950	\$6.6950
Advertising Sales	\$1.0300	\$1.0300	\$1.0300	\$1.0300	\$1.0300	\$1.0300	\$1.0300	\$1.0300	\$1.0300	\$1.0300	\$1.0300	\$1.0300
Pay Per View												
PPV 1	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000
PPV 2	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000
PPV 3	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000
PPV 4	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000
PPV 5	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000
PPV 6	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Limited Basic												
Headline News	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
WBBM (2) CBS Chicago	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
WGN (9) Chicago Local Off-Air	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
WFLD (32) Fox Chicago	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
WMAQ (5) Chicago	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
WCIU (26) IND Chicago	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Local Community Channel	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
WLS (7) ABC Chicago	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
WPWR (50) UPN Chicago	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
WTTW (11) PBS Chicago	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
WCPX (38) PAX Chicago	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
TV Guide Channel	\$0.0209	\$0.0209	\$0.0209	\$0.0209	\$0.0209	\$0.0209	\$0.0209	\$0.0209	\$0.0209	\$0.0209	\$0.0209	\$0.0209
WGBO (66) Univision Chicago	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
WSNS (44) Telemundo Chicago	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
WYCC (22) PBS Chicago	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
TBS	\$0.0585	\$0.0585	\$0.0585	\$0.0585	\$0.0585	\$0.0585	\$0.0585	\$0.0585	\$0.0585	\$0.0585	\$0.0585	\$0.0585
Local Govt/Educational/Public Access Channel	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Total Limited Basic	\$0.0794	\$0.0794	\$0.0794	\$0.0794	\$0.0794	\$0.0794	\$0.0794	\$0.0794	\$0.0794	\$0.0794	\$0.0794	\$0.0794
Standard Basic												
A & E	\$0.0491	\$0.0491	\$0.0491	\$0.0491	\$0.0491	\$0.0491	\$0.0491	\$0.0491	\$0.0491	\$0.0491	\$0.0491	\$0.0491
American Movie Classics	\$0.0533	\$0.0533	\$0.0533	\$0.0533	\$0.0533	\$0.0533	\$0.0533	\$0.0533	\$0.0533	\$0.0533	\$0.0533	\$0.0533
American's Health Network	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
America's Talking	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
America's Voice Network	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Animal Planet	\$0.0320	\$0.0320	\$0.0320	\$0.0320	\$0.0320	\$0.0320	\$0.0320	\$0.0320	\$0.0320	\$0.0320	\$0.0320	\$0.0320
BET	\$0.0313	\$0.0313	\$0.0313	\$0.0313	\$0.0313	\$0.0313	\$0.0313	\$0.0313	\$0.0313	\$0.0313	\$0.0313	\$0.0313
BET On Jazz	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Bloomberg Television	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Bravo	\$0.0340	\$0.0340	\$0.0340	\$0.0340	\$0.0340	\$0.0340	\$0.0340	\$0.0340	\$0.0340	\$0.0340	\$0.0340	\$0.0340
Cable In the Classroom	\$0.0089	\$0.0089	\$0.0089	\$0.0089	\$0.0089	\$0.0089	\$0.0089	\$0.0089	\$0.0089	\$0.0089	\$0.0089	\$0.0089
Cartoon Network	\$0.0265	\$0.0265	\$0.0265	\$0.0265	\$0.0265	\$0.0265	\$0.0265	\$0.0265	\$0.0265	\$0.0265	\$0.0265	\$0.0265
CMTV	\$0.0209	\$0.0209	\$0.0209	\$0.0209	\$0.0209	\$0.0209	\$0.0209	\$0.0209	\$0.0209	\$0.0209	\$0.0209	\$0.0209
CNBC	\$0.0439	\$0.0439	\$0.0439	\$0.0439	\$0.0439	\$0.0439	\$0.0439	\$0.0439	\$0.0439	\$0.0439	\$0.0439	\$0.0439
CNN	\$0.0800	\$0.0800	\$0.0800	\$0.0800	\$0.0800	\$0.0800	\$0.0800	\$0.0800	\$0.0800	\$0.0800	\$0.0800	\$0.0800
Open	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Standard Basic (Cont.)												
CNNfn	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
CNNSI	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Comedy Central	\$0.0345	\$0.0345	\$0.0345	\$0.0345	\$0.0345	\$0.0345	\$0.0345	\$0.0345	\$0.0345	\$0.0345	\$0.0345	\$0.0345
Court TV	\$0.0293	\$0.0293	\$0.0293	\$0.0293	\$0.0293	\$0.0293	\$0.0293	\$0.0293	\$0.0293	\$0.0293	\$0.0293	\$0.0293
C-Span	\$0.0125	\$0.0125	\$0.0125	\$0.0125	\$0.0125	\$0.0125	\$0.0125	\$0.0125	\$0.0125	\$0.0125	\$0.0125	\$0.0125
C-Span 2	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Discovery	\$0.0660	\$0.0660	\$0.0660	\$0.0660	\$0.0660	\$0.0660	\$0.0660	\$0.0660	\$0.0660	\$0.0660	\$0.0660	\$0.0660
Disney	\$0.1776	\$0.1776	\$0.1776	\$0.1776	\$0.1776	\$0.1776	\$0.1776	\$0.1776	\$0.1776	\$0.1776	\$0.1776	\$0.1776
Do It Yourself Network	\$0.0125	\$0.0125	\$0.0125	\$0.0125	\$0.0125	\$0.0125	\$0.0125	\$0.0125	\$0.0125	\$0.0125	\$0.0125	\$0.0125
E! Entertainment	\$0.0293	\$0.0293	\$0.0293	\$0.0293	\$0.0293	\$0.0293	\$0.0293	\$0.0293	\$0.0293	\$0.0293	\$0.0293	\$0.0293
Encore	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Encore MoviePlex	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
ESPN	\$0.3789	\$0.3789	\$0.3789	\$0.3789	\$0.3789	\$0.3789	\$0.3789	\$0.3789	\$0.3789	\$0.3789	\$0.3789	\$0.3789
ESPN 2	\$0.0784	\$0.0784	\$0.0784	\$0.0784	\$0.0784	\$0.0784	\$0.0784	\$0.0784	\$0.0784	\$0.0784	\$0.0784	\$0.0784
ESPN News	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
ESPN Classic Sports	\$0.0313	\$0.0313	\$0.0313	\$0.0313	\$0.0313	\$0.0313	\$0.0313	\$0.0313	\$0.0313	\$0.0313	\$0.0313	\$0.0313
EWTN	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Fit TV	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
ABC Family Channel	\$0.0382	\$0.0382	\$0.0382	\$0.0382	\$0.0382	\$0.0382	\$0.0382	\$0.0382	\$0.0382	\$0.0382	\$0.0382	\$0.0382
Food Network	\$0.0178	\$0.0178	\$0.0178	\$0.0178	\$0.0178	\$0.0178	\$0.0178	\$0.0178	\$0.0178	\$0.0178	\$0.0178	\$0.0178
Fox News	\$0.0461	\$0.0461	\$0.0461	\$0.0461	\$0.0461	\$0.0461	\$0.0461	\$0.0461	\$0.0461	\$0.0461	\$0.0461	\$0.0461
fX	\$0.0623	\$0.0623	\$0.0623	\$0.0623	\$0.0623	\$0.0623	\$0.0623	\$0.0623	\$0.0623	\$0.0623	\$0.0623	\$0.0623
fX Movies (no fX in system)	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Game Show Network	\$0.0230	\$0.0230	\$0.0230	\$0.0230	\$0.0230	\$0.0230	\$0.0230	\$0.0230	\$0.0230	\$0.0230	\$0.0230	\$0.0230
Golf Channel	\$0.0439	\$0.0439	\$0.0439	\$0.0439	\$0.0439	\$0.0439	\$0.0439	\$0.0439	\$0.0439	\$0.0439	\$0.0439	\$0.0439
Great American Country	\$0.0073	\$0.0073	\$0.0073	\$0.0073	\$0.0073	\$0.0073	\$0.0073	\$0.0073	\$0.0073	\$0.0073	\$0.0073	\$0.0073
Headline News (Free with CNN)	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
History Channel	\$0.0376	\$0.0376	\$0.0376	\$0.0376	\$0.0376	\$0.0376	\$0.0376	\$0.0376	\$0.0376	\$0.0376	\$0.0376	\$0.0376
Home & Garden TV	\$0.0313	\$0.0313	\$0.0313	\$0.0313	\$0.0313	\$0.0313	\$0.0313	\$0.0313	\$0.0313	\$0.0313	\$0.0313	\$0.0313
Home Shopping Network	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Independent Film Channel	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
International Channel	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Inspirational Network	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Lifetime Movie Network	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Open	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Standard Basic (Cont.)												
Military Channel	\$0.0336	\$0.0336	\$0.0336	\$0.0336	\$0.0336	\$0.0336	\$0.0336	\$0.0336	\$0.0336	\$0.0336	\$0.0336	\$0.0336
MSNBC	\$0.0606	\$0.0606	\$0.0606	\$0.0606	\$0.0606	\$0.0606	\$0.0606	\$0.0606	\$0.0606	\$0.0606	\$0.0606	\$0.0606
MTV	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Much Music	\$0.0272	\$0.0272	\$0.0272	\$0.0272	\$0.0272	\$0.0272	\$0.0272	\$0.0272	\$0.0272	\$0.0272	\$0.0272	\$0.0272
NASA TV	\$0.0617	\$0.0617	\$0.0617	\$0.0617	\$0.0617	\$0.0617	\$0.0617	\$0.0617	\$0.0617	\$0.0617	\$0.0617	\$0.0617
The National Network	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
NET	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Newsport	\$0.0648	\$0.0648	\$0.0648	\$0.0648	\$0.0648	\$0.0648	\$0.0648	\$0.0648	\$0.0648	\$0.0648	\$0.0648	\$0.0648
Nickelodeon	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Nostalgia	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Hallmark Channel	\$0.0884	\$0.0884	\$0.0884	\$0.0884	\$0.0884	\$0.0884	\$0.0884	\$0.0884	\$0.0884	\$0.0884	\$0.0884	\$0.0884
Outdoor Life Network	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
The Outdoor Channel	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Ovation	\$0.0357	\$0.0357	\$0.0357	\$0.0357	\$0.0357	\$0.0357	\$0.0357	\$0.0357	\$0.0357	\$0.0357	\$0.0357	\$0.0357
Oxygen	\$0.0150	\$0.0150	\$0.0150	\$0.0150	\$0.0150	\$0.0150	\$0.0150	\$0.0150	\$0.0150	\$0.0150	\$0.0150	\$0.0150
Pax Family Network	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Product Information Network (PIN)	\$0.0453	\$0.0453	\$0.0453	\$0.0453	\$0.0453	\$0.0453	\$0.0453	\$0.0453	\$0.0453	\$0.0453	\$0.0453	\$0.0453
QVC	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Women's Entertainment (formerly Romance Classics)	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Sci-Fi Network	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Speed Channel	\$0.0293	\$0.0293	\$0.0293	\$0.0293	\$0.0293	\$0.0293	\$0.0293	\$0.0293	\$0.0293	\$0.0293	\$0.0293	\$0.0293
Fox Sports Midwest	\$0.0334	\$0.0334	\$0.0334	\$0.0334	\$0.0334	\$0.0334	\$0.0334	\$0.0334	\$0.0334	\$0.0334	\$0.0334	\$0.0334
Style	\$0.0357	\$0.0357	\$0.0357	\$0.0357	\$0.0357	\$0.0357	\$0.0357	\$0.0357	\$0.0357	\$0.0357	\$0.0357	\$0.0357
TBN	\$0.1567	\$0.1567	\$0.1567	\$0.1567	\$0.1567	\$0.1567	\$0.1567	\$0.1567	\$0.1567	\$0.1567	\$0.1567	\$0.1567
TBS	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
TNT	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Toon Disney	\$0.0585	\$0.0585	\$0.0585	\$0.0585	\$0.0585	\$0.0585	\$0.0585	\$0.0585	\$0.0585	\$0.0585	\$0.0585	\$0.0585
Travel Channel	\$0.1505	\$0.1505	\$0.1505	\$0.1505	\$0.1505	\$0.1505	\$0.1505	\$0.1505	\$0.1505	\$0.1505	\$0.1505	\$0.1505
Turner Classic Movies	\$0.0188	\$0.0188	\$0.0188	\$0.0188	\$0.0188	\$0.0188	\$0.0188	\$0.0188	\$0.0188	\$0.0188	\$0.0188	\$0.0188
Turner South	\$0.0146	\$0.0146	\$0.0146	\$0.0146	\$0.0146	\$0.0146	\$0.0146	\$0.0146	\$0.0146	\$0.0146	\$0.0146	\$0.0146
Tech TV	\$0.0460	\$0.0460	\$0.0460	\$0.0460	\$0.0460	\$0.0460	\$0.0460	\$0.0460	\$0.0460	\$0.0460	\$0.0460	\$0.0460
TV Land	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
USA Network	\$0.0146	\$0.0146	\$0.0146	\$0.0146	\$0.0146	\$0.0146	\$0.0146	\$0.0146	\$0.0146	\$0.0146	\$0.0146	\$0.0146
VH-1	\$0.0209	\$0.0209	\$0.0209	\$0.0209	\$0.0209	\$0.0209	\$0.0209	\$0.0209	\$0.0209	\$0.0209	\$0.0209	\$0.0209
Weather Channel	\$0.0836	\$0.0836	\$0.0836	\$0.0836	\$0.0836	\$0.0836	\$0.0836	\$0.0836	\$0.0836	\$0.0836	\$0.0836	\$0.0836

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002

Program. Exp. Per Channel - Commercial

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Standard Basic (Cont.)												
VH-1	\$0.0272	\$0.0272	\$0.0272	\$0.0272	\$0.0272	\$0.0272	\$0.0272	\$0.0272	\$0.0272	\$0.0272	\$0.0272	\$0.0272
Weather Channel	\$0.0326	\$0.0326	\$0.0326	\$0.0326	\$0.0326	\$0.0326	\$0.0326	\$0.0326	\$0.0326	\$0.0326	\$0.0326	\$0.0326
WeatherScan	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
SoapNet	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
National Geographic Channel	\$0.0313	\$0.0313	\$0.0313	\$0.0313	\$0.0313	\$0.0313	\$0.0313	\$0.0313	\$0.0313	\$0.0313	\$0.0313	\$0.0313
Fine Living	\$0.0230	\$0.0230	\$0.0230	\$0.0230	\$0.0230	\$0.0230	\$0.0230	\$0.0230	\$0.0230	\$0.0230	\$0.0230	\$0.0230
Galavision	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Biography (Includes History International)	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
Total Standard Basic	\$2.7470	\$2.7470	\$2.7470	\$2.7470	\$2.7470	\$2.7470	\$2.7470	\$2.7470	\$2.7470	\$2.7470	\$2.7470	\$2.7470

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Premium Services												
HBO Analog Only	\$1.6573	\$1.6573	\$1.6573	\$1.6573	\$1.6573	\$1.6573	\$1.6573	\$1.6573	\$1.6573	\$1.6573	\$1.6573	\$1.6573
Pay Per View												
PPV 1	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000
PPV 2	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000	\$2.0000
PPV 3	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
PPV 4	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
PPV 5	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Limited Basic												
Headline News	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WBBM (2) CBS Chicago	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WGN (9) Chicago Local Off-Air	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WCIU (26) IND Chicago	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WPWR (50) UPN Chicago	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WTTW (11) PBS Chicago	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WCPX (38) PAX Chicago	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TV Guide Channel	\$278.91	\$279.05	\$279.33	\$279.61	\$279.89	\$280.17	\$280.45	\$280.73	\$281.01	\$281.29	\$281.57	\$281.85
WGBO (66) Univision Chicago	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WSNS (44) Telemundo Chicago	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WYCC (22) PBS Chicago	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TBS	\$780.95	\$781.34	\$782.12	\$782.90	\$783.69	\$784.47	\$785.25	\$786.04	\$786.83	\$787.61	\$788.40	\$789.19
Local Govt/Educational/Public Access Channel	\$780.95	\$781.34	\$782.12	\$782.90	\$783.69	\$784.47	\$785.25	\$786.04	\$786.83	\$787.61	\$788.40	\$789.19
Total Limited Basic	\$1,840.81	\$1,841.73	\$1,843.57	\$1,845.41	\$1,847.26	\$1,849.11	\$1,850.96	\$1,852.81	\$1,854.66	\$1,856.52	\$1,858.37	\$1,860.23
Standard Basic												
A & E	\$635.78	\$636.09	\$636.73	\$637.37	\$638.00	\$638.64	\$639.28	\$639.92	\$640.56	\$641.20	\$641.84	\$642.48
American Movie Classics	\$689.89	\$690.23	\$690.92	\$691.61	\$692.30	\$693.00	\$693.69	\$694.38	\$695.08	\$695.77	\$696.47	\$697.16
American's Health Network	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
America's Talking	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
America's Voice Network	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Animal Planet	\$413.93	\$414.14	\$414.55	\$414.97	\$415.38	\$415.80	\$416.21	\$416.63	\$417.05	\$417.46	\$417.88	\$418.30
BET	\$405.81	\$406.02	\$406.42	\$406.83	\$407.24	\$407.64	\$408.05	\$408.46	\$408.87	\$409.28	\$409.69	\$410.10
BET On Jazz	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Bloomberg Television	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Bravo	\$439.63	\$439.85	\$440.29	\$440.73	\$441.17	\$441.61	\$442.06	\$442.50	\$442.94	\$443.38	\$443.83	\$444.27
Cable In the Classroom	\$9.58	\$9.59	\$9.60	\$9.61	\$9.62	\$9.62	\$9.63	\$9.64	\$9.65	\$9.66	\$9.67	\$9.68
Cartoon Network	\$343.59	\$343.76	\$344.11	\$344.45	\$344.79	\$345.14	\$345.48	\$345.83	\$346.18	\$346.52	\$346.87	\$347.21
MTV	\$270.54	\$270.68	\$270.95	\$271.22	\$271.49	\$271.76	\$272.03	\$272.31	\$272.58	\$272.85	\$273.12	\$273.40
CNBC	\$568.14	\$568.42	\$568.99	\$569.56	\$570.13	\$570.70	\$571.27	\$571.84	\$572.42	\$572.99	\$573.56	\$574.13
CNN	\$1,036.18	\$1,036.70	\$1,037.74	\$1,038.77	\$1,039.81	\$1,040.85	\$1,041.89	\$1,042.93	\$1,043.98	\$1,045.02	\$1,046.07	\$1,047.11
CNNfn	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CNN SI	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Comedy Central	\$446.40	\$446.62	\$447.07	\$447.51	\$447.96	\$448.41	\$448.86	\$449.31	\$449.76	\$450.20	\$450.66	\$451.11
Court TV	\$378.76	\$378.95	\$379.33	\$379.71	\$380.09	\$380.47	\$380.85	\$381.23	\$381.61	\$381.99	\$382.37	\$382.76
C-Span	\$162.33	\$162.41	\$162.57	\$162.73	\$162.89	\$163.06	\$163.22	\$163.38	\$163.55	\$163.71	\$163.87	\$164.04
Discovery	\$854.92	\$855.34	\$856.20	\$857.06	\$857.91	\$858.77	\$859.63	\$860.49	\$861.35	\$862.21	\$863.07	\$863.94
Disney	\$2,299.62	\$2,300.77	\$2,303.07	\$2,305.37	\$2,307.68	\$2,309.98	\$2,312.29	\$2,314.61	\$2,316.92	\$2,319.24	\$2,321.56	\$2,323.88

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002
 Programming Expense - Residential

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Standard Basic (Cont.)												
Do It Yourself Network	\$162.33	\$162.41	\$162.57	\$162.73	\$162.89	\$163.06	\$163.22	\$163.38	\$163.55	\$163.71	\$163.87	\$164.04
E! Entertainment	\$378.76	\$378.95	\$379.33	\$379.71	\$380.09	\$380.47	\$380.85	\$381.23	\$381.61	\$381.99	\$382.37	\$382.76
Encore	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Encore MoviePlex	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ESPN	\$4,904.95	\$4,907.40	\$4,912.31	\$4,917.22	\$4,922.14	\$4,927.06	\$4,931.99	\$4,936.92	\$4,941.86	\$4,946.80	\$4,951.74	\$4,956.70
ESPN 2	\$1,014.54	\$1,015.04	\$1,016.06	\$1,017.08	\$1,018.09	\$1,019.11	\$1,020.13	\$1,021.15	\$1,022.17	\$1,023.19	\$1,024.22	\$1,025.24
EWTN	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Fit TV	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ABC Family Channel	\$495.09	\$495.34	\$495.84	\$496.33	\$496.83	\$497.33	\$497.82	\$498.32	\$498.82	\$499.32	\$499.82	\$500.32
Food Network	\$229.96	\$230.08	\$230.31	\$230.54	\$230.77	\$231.00	\$231.23	\$231.46	\$231.69	\$231.92	\$232.16	\$232.39
Fox News	\$596.55	\$596.85	\$597.44	\$598.04	\$598.64	\$599.24	\$599.84	\$600.44	\$601.04	\$601.64	\$602.24	\$602.84
fX	\$806.22	\$806.62	\$807.43	\$808.24	\$809.04	\$809.85	\$810.66	\$811.47	\$812.29	\$813.10	\$813.91	\$814.72
fX Movies (no fX in system)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Game Show Network	\$297.60	\$297.75	\$298.04	\$298.34	\$298.64	\$298.94	\$299.24	\$299.54	\$299.84	\$300.14	\$300.44	\$300.74
Golf Channel	\$568.14	\$568.42	\$568.99	\$569.56	\$570.13	\$570.70	\$571.27	\$571.84	\$572.42	\$572.99	\$573.56	\$574.13
Great American Country	\$94.69	\$94.74	\$94.83	\$94.93	\$95.02	\$95.12	\$95.21	\$95.31	\$95.40	\$95.50	\$95.59	\$95.69
Headline News (Free with CNN)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
History Channel	\$486.98	\$487.22	\$487.71	\$488.20	\$488.68	\$489.17	\$489.66	\$490.15	\$490.64	\$491.13	\$491.62	\$492.12
Home & Garden TV	\$405.81	\$406.02	\$406.42	\$406.83	\$407.24	\$407.64	\$408.05	\$408.46	\$408.87	\$409.28	\$409.69	\$410.10
Home Shopping Network	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Independent Film Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
International Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Inspirational Network	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Lifetime Movie Network	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Open	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Learning Channel	\$435.57	\$435.79	\$436.23	\$436.66	\$437.10	\$437.54	\$437.98	\$438.41	\$438.85	\$439.29	\$439.73	\$440.17
Lifetime	\$784.58	\$784.97	\$785.75	\$786.54	\$787.32	\$788.11	\$788.90	\$789.69	\$790.48	\$791.27	\$792.06	\$792.85
Military Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
MSNBC	\$351.71	\$351.88	\$352.23	\$352.59	\$352.94	\$353.29	\$353.64	\$354.00	\$354.35	\$354.71	\$355.06	\$355.42
MTV	\$798.10	\$798.50	\$799.30	\$800.10	\$800.90	\$801.70	\$802.50	\$803.30	\$804.11	\$804.91	\$805.72	\$806.52
Much Music	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
NASA TV	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
The National Network	\$838.68	\$839.10	\$839.94	\$840.78	\$841.62	\$842.46	\$843.31	\$844.15	\$844.99	\$845.84	\$846.69	\$847.53
NET	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Newsport	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Nickelodeon	\$1,144.40	\$1,144.97	\$1,146.11	\$1,147.26	\$1,148.41	\$1,149.56	\$1,150.71	\$1,151.86	\$1,153.01	\$1,154.16	\$1,155.32	\$1,156.47

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002
 Programming Expense - Residential

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Standard Basic (Cont.)												
Nostalgia	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Hallmark Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Outdoor Life Network	\$462.63	\$462.86	\$463.32	\$463.79	\$464.25	\$464.71	\$465.18	\$465.64	\$466.11	\$466.58	\$467.04	\$467.51
The Outdoor Channel	\$194.79	\$194.89	\$195.08	\$195.28	\$195.47	\$195.67	\$195.86	\$196.06	\$196.26	\$196.45	\$196.65	\$196.85
Ovation	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Oxygen	\$587.08	\$587.37	\$587.96	\$588.55	\$589.14	\$589.73	\$590.31	\$590.91	\$591.50	\$592.09	\$592.68	\$593.27
Pax Family Network	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Product Information Network (PIN)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
QVC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Women's Entertainment (formerly Romance Classics)	\$378.76	\$378.95	\$379.33	\$379.71	\$380.09	\$380.47	\$380.85	\$381.23	\$381.61	\$381.99	\$382.37	\$382.76
Sci-Fi Network	\$432.87	\$433.09	\$433.52	\$433.95	\$434.39	\$434.82	\$435.26	\$435.69	\$436.13	\$436.56	\$437.00	\$437.44
Speed Channel	\$462.63	\$462.86	\$463.32	\$463.79	\$464.25	\$464.71	\$465.18	\$465.64	\$466.11	\$466.58	\$467.04	\$467.51
Fox Sports Midwest	\$2,029.07	\$2,030.09	\$2,032.12	\$2,034.15	\$2,036.18	\$2,038.22	\$2,040.26	\$2,042.30	\$2,044.34	\$2,046.39	\$2,048.43	\$2,050.48
Style	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TBN	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TBS	\$757.52	\$757.90	\$758.66	\$759.42	\$760.18	\$760.94	\$761.70	\$762.46	\$763.22	\$763.98	\$764.75	\$765.51
TNT	\$1,947.91	\$1,948.88	\$1,950.83	\$1,952.78	\$1,954.74	\$1,956.69	\$1,958.65	\$1,960.61	\$1,962.57	\$1,964.53	\$1,966.50	\$1,968.46
Toon Disney	\$243.49	\$243.61	\$243.85	\$244.10	\$244.34	\$244.59	\$244.83	\$245.08	\$245.32	\$245.57	\$245.81	\$246.06
Travel Channel	\$189.38	\$189.47	\$189.66	\$189.85	\$190.04	\$190.23	\$190.42	\$190.61	\$190.81	\$191.00	\$191.19	\$191.38
Turner Classic Movies	\$595.19	\$595.49	\$596.09	\$596.68	\$597.28	\$597.88	\$598.48	\$599.07	\$599.67	\$600.27	\$600.87	\$601.47
Turner South	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Tech TV	\$189.38	\$189.47	\$189.66	\$189.85	\$190.04	\$190.23	\$190.42	\$190.61	\$190.81	\$191.00	\$191.19	\$191.38
TV Land	\$270.54	\$270.68	\$270.95	\$271.22	\$271.49	\$271.76	\$272.03	\$272.31	\$272.58	\$272.85	\$273.12	\$273.40
USA Network	\$1,082.17	\$1,082.71	\$1,083.80	\$1,084.88	\$1,085.97	\$1,087.05	\$1,088.14	\$1,089.23	\$1,090.32	\$1,091.41	\$1,092.50	\$1,093.59
VH-1	\$351.71	\$351.88	\$352.23	\$352.59	\$352.94	\$353.29	\$353.64	\$354.00	\$354.35	\$354.71	\$355.06	\$355.42
Weather Channel	\$422.05	\$422.26	\$422.68	\$423.10	\$423.53	\$423.95	\$424.37	\$424.80	\$425.22	\$425.65	\$426.07	\$426.50
WeatherScan	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
SoapNet	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
National Geographic Channel	\$405.81	\$406.02	\$406.42	\$406.83	\$407.24	\$407.64	\$408.05	\$408.46	\$408.87	\$409.28	\$409.69	\$410.10
Fine Living	\$297.60	\$297.75	\$298.04	\$298.34	\$298.64	\$298.94	\$299.24	\$299.54	\$299.84	\$300.14	\$300.44	\$300.74
Galavision	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Biography (Includes History International)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002

Programming Expense - Residential

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Standard Basic (Cont.)												
Annual Adjustment	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Standard Basic	<u>\$35,050.33</u>	<u>\$35,067.86</u>	<u>\$35,102.93</u>	<u>\$35,138.03</u>	<u>\$35,173.17</u>	<u>\$35,208.34</u>	<u>\$35,243.55</u>	<u>\$35,278.79</u>	<u>\$35,314.07</u>	<u>\$35,349.39</u>	<u>\$35,384.73</u>	<u>\$35,420.12</u>

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002

Programming Expense - Residential

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Premiums												
HBO Digital Group	\$1,769.41	\$1,770.29	\$1,772.06	\$1,773.84	\$1,775.61	\$1,777.38	\$1,779.16	\$1,780.94	\$1,782.72	\$1,784.50	\$1,786.29	\$1,788.08
Cinemax Digital Group	\$744.69	\$745.06	\$745.81	\$746.55	\$747.30	\$748.05	\$748.80	\$749.54	\$750.29	\$751.04	\$751.80	\$752.55
Showtime Digital Group	\$1,057.63	\$1,058.16	\$1,059.22	\$1,060.27	\$1,061.34	\$1,062.40	\$1,063.46	\$1,064.52	\$1,065.59	\$1,066.65	\$1,067.72	\$1,068.79
The Movie Channel Digital Group	\$641.49	\$641.81	\$642.46	\$643.10	\$643.74	\$644.39	\$645.03	\$645.68	\$646.32	\$646.97	\$647.61	\$648.26
Starz/Encore Group	\$1,471.25	\$1,471.99	\$1,473.46	\$1,474.93	\$1,476.41	\$1,477.89	\$1,479.36	\$1,480.84	\$1,482.32	\$1,483.81	\$1,485.29	\$1,486.77
Flix Group	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Independent Film Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Sundance Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Showtime Digital Combo (Show, TMC, Flix & Sundance)	\$2,782.13	\$2,783.52	\$2,786.31	\$2,789.09	\$2,791.88	\$2,794.67	\$2,797.47	\$2,800.27	\$2,803.07	\$2,805.87	\$2,808.68	\$2,811.48
HBO Digital Group/Cinemax Digital Group	\$1,482.41	\$1,483.15	\$1,484.63	\$1,486.12	\$1,487.60	\$1,489.09	\$1,490.58	\$1,492.07	\$1,493.56	\$1,495.06	\$1,496.55	\$1,498.05
Sundance, Flix, Independent Film Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Digital Basic Tier with Music Choice	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Video on Demand Movies & Events	\$1,994.21	\$1,995.21	\$1,997.20	\$1,999.20	\$2,001.20	\$2,003.20	\$2,005.20	\$2,007.21	\$2,009.22	\$2,011.22	\$2,013.24	\$2,015.25
Advertising Sales	\$2,789.10	\$2,790.50	\$2,793.29	\$2,796.08	\$2,798.88	\$2,801.68	\$2,804.48	\$2,807.28	\$2,810.09	\$2,812.90	\$2,815.71	\$2,818.53
Open	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Open	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Open	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total	\$14,732.33	\$14,739.70	\$14,754.44	\$14,769.19	\$14,783.96	\$14,798.74	\$14,813.54	\$14,828.36	\$14,843.18	\$14,858.03	\$14,872.89	\$14,887.76
Pay Per View												
PPV 1	\$361.05	\$361.23	\$361.59	\$361.95	\$362.31	\$362.68	\$363.04	\$363.40	\$363.77	\$364.13	\$364.49	\$364.86
PPV 2	\$361.05	\$361.23	\$361.59	\$361.95	\$362.31	\$362.68	\$363.04	\$363.40	\$363.77	\$364.13	\$364.49	\$364.86
PPV 3	\$361.05	\$361.23	\$361.59	\$361.95	\$362.31	\$362.68	\$363.04	\$363.40	\$363.77	\$364.13	\$364.49	\$364.86
PPV 4	\$361.05	\$361.23	\$361.59	\$361.95	\$362.31	\$362.68	\$363.04	\$363.40	\$363.77	\$364.13	\$364.49	\$364.86
PPV 5	\$361.05	\$361.23	\$361.59	\$361.95	\$362.31	\$362.68	\$363.04	\$363.40	\$363.77	\$364.13	\$364.49	\$364.86
PPV 6	\$361.05	\$361.23	\$361.59	\$361.95	\$362.31	\$362.68	\$363.04	\$363.40	\$363.77	\$364.13	\$364.49	\$364.86
Open	\$361.05	\$361.23	\$361.59	\$361.95	\$362.31	\$362.68	\$363.04	\$363.40	\$363.77	\$364.13	\$364.49	\$364.86
Open	\$361.05	\$361.23	\$361.59	\$361.95	\$362.31	\$362.68	\$363.04	\$363.40	\$363.77	\$364.13	\$364.49	\$364.86
Open	\$361.05	\$361.23	\$361.59	\$361.95	\$362.31	\$362.68	\$363.04	\$363.40	\$363.77	\$364.13	\$364.49	\$364.86
Total	\$3,249.44	\$3,251.07	\$3,254.32	\$3,257.57	\$3,260.83	\$3,264.09	\$3,267.36	\$3,270.62	\$3,273.89	\$3,277.17	\$3,280.44	\$3,283.72

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Limited Basic												
Headline News	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WBBM (2) CBS Chicago	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WGN (9) Chicago Local Off-Air	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WFLD (32) Fox Chicago	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WMAQ (5) Chicago	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WCIU (26) IND Chicago	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Local Community Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WLS (7) ABC Chicago	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WPWR (50) UPN Chicago	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WTTW (11) PBS Chicago	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WCPX (38) PAX Chicago	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TV Guide Channel	\$2.01	\$2.01	\$2.01	\$2.02	\$2.02	\$2.02	\$2.02	\$2.02	\$2.03	\$2.03	\$2.03	\$2.03
WGBO (66) Univision Chicago	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WSNS (44) Telemundo Chicago	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WYCC (22) PBS Chicago	\$7.64	\$7.65	\$7.66	\$7.66	\$7.67	\$7.68	\$7.69	\$7.69	\$7.70	\$7.71	\$7.72	\$7.73
TBS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Local Govt/Educational/Public Access Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Limited Basic	\$2.01	\$2.01	\$2.01	\$2.02	\$2.02	\$2.02	\$2.02	\$2.02	\$2.03	\$2.03	\$2.03	\$2.03
Standard Basic												
A & E	\$4.73	\$4.73	\$4.73	\$4.74	\$4.74	\$4.75	\$4.75	\$4.76	\$4.76	\$4.77	\$4.77	\$4.78
American Movie Classics	\$5.13	\$5.13	\$5.14	\$5.14	\$5.15	\$5.15	\$5.16	\$5.16	\$5.17	\$5.17	\$5.18	\$5.18
American's Health Network	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
America's Talking	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
America's Voice Network	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Animal Planet	\$3.08	\$3.08	\$3.08	\$3.09	\$3.09	\$3.09	\$3.09	\$3.10	\$3.10	\$3.10	\$3.11	\$3.11
BET	\$3.02	\$3.02	\$3.02	\$3.03	\$3.03	\$3.03	\$3.03	\$3.04	\$3.04	\$3.04	\$3.05	\$3.05
BET On Jazz	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Bloomberg Television	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Bravo	\$3.27	\$3.27	\$3.27	\$3.28	\$3.28	\$3.28	\$3.29	\$3.29	\$3.29	\$3.30	\$3.30	\$3.30
Cable In the Classroom	\$0.86	\$0.86	\$0.86	\$0.86	\$0.86	\$0.86	\$0.86	\$0.86	\$0.86	\$0.86	\$0.86	\$0.86
Cartoon Network	\$2.55	\$2.56	\$2.56	\$2.56	\$2.56	\$2.57	\$2.57	\$2.57	\$2.57	\$2.58	\$2.58	\$2.58
CMTV	\$2.01	\$2.01	\$2.01	\$2.02	\$2.02	\$2.02	\$2.02	\$2.02	\$2.03	\$2.03	\$2.03	\$2.03
CNBC	\$4.22	\$4.23	\$4.23	\$4.24	\$4.24	\$4.24	\$4.25	\$4.25	\$4.26	\$4.26	\$4.27	\$4.27
CNN	\$7.71	\$7.71	\$7.72	\$7.72	\$7.73	\$7.74	\$7.75	\$7.76	\$7.76	\$7.77	\$7.78	\$7.79

City of Geneva
 Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002
 Programming Expense - Commercial

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Standard Basic (Cont.)												
CNNfn	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CNN SI	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Comedy Central	\$3.32	\$3.32	\$3.32	\$3.33	\$3.33	\$3.33	\$3.34	\$3.34	\$3.34	\$3.35	\$3.35	\$3.35
Court TV	\$2.82	\$2.82	\$2.82	\$2.82	\$2.83	\$2.83	\$2.83	\$2.83	\$2.84	\$2.84	\$2.84	\$2.85
C-Span	\$1.21	\$1.21	\$1.21	\$1.21	\$1.21	\$1.21	\$1.21	\$1.21	\$1.22	\$1.22	\$1.22	\$1.22
C-Span 2	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Discovery	\$6.36	\$6.36	\$6.37	\$6.37	\$6.38	\$6.39	\$6.39	\$6.40	\$6.41	\$6.41	\$6.42	\$6.42
Disney	\$17.10	\$17.11	\$17.13	\$17.14	\$17.16	\$17.18	\$17.19	\$17.21	\$17.23	\$17.25	\$17.26	\$17.28
Do It Yourself Network	\$1.21	\$1.21	\$1.21	\$1.21	\$1.21	\$1.21	\$1.21	\$1.21	\$1.22	\$1.22	\$1.22	\$1.22
E! Entertainment	\$2.82	\$2.82	\$2.82	\$2.82	\$2.83	\$2.83	\$2.83	\$2.83	\$2.84	\$2.84	\$2.84	\$2.85
Encore	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Encore MoviePlex	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ESPN	\$36.47	\$36.49	\$36.53	\$36.56	\$36.60	\$36.64	\$36.67	\$36.71	\$36.75	\$36.78	\$36.82	\$36.86
ESPN 2	\$7.54	\$7.55	\$7.56	\$7.56	\$7.57	\$7.58	\$7.59	\$7.59	\$7.60	\$7.61	\$7.62	\$7.62
ESPN News	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ESPN Classic Sports	\$3.02	\$3.02	\$3.02	\$3.03	\$3.03	\$3.03	\$3.04	\$3.04	\$3.04	\$3.04	\$3.05	\$3.05
EWTN	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Fit TV	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ABC Family Channel	\$3.68	\$3.68	\$3.69	\$3.69	\$3.69	\$3.70	\$3.70	\$3.71	\$3.71	\$3.71	\$3.72	\$3.72
Food Network	\$1.71	\$1.71	\$1.71	\$1.71	\$1.72	\$1.72	\$1.72	\$1.72	\$1.72	\$1.72	\$1.73	\$1.73
Fox News	\$4.44	\$4.44	\$4.44	\$4.45	\$4.45	\$4.46	\$4.46	\$4.46	\$4.47	\$4.47	\$4.48	\$4.48
fX	\$6.00	\$6.00	\$6.00	\$6.01	\$6.02	\$6.02	\$6.03	\$6.03	\$6.04	\$6.05	\$6.05	\$6.06
fX Movies (no fX in system)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Game Show Network	\$2.21	\$2.21	\$2.22	\$2.22	\$2.22	\$2.22	\$2.23	\$2.23	\$2.23	\$2.23	\$2.23	\$2.24
Golf Channel	\$4.22	\$4.23	\$4.23	\$4.24	\$4.24	\$4.24	\$4.25	\$4.25	\$4.26	\$4.26	\$4.27	\$4.27
Great American Country	\$0.70	\$0.70	\$0.71	\$0.71	\$0.71	\$0.71	\$0.71	\$0.71	\$0.71	\$0.71	\$0.71	\$0.71
Headline News (Free with CNN)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
History Channel	\$3.62	\$3.62	\$3.63	\$3.63	\$3.63	\$3.64	\$3.64	\$3.64	\$3.65	\$3.65	\$3.66	\$3.66
Home & Garden TV	\$3.02	\$3.02	\$3.02	\$3.03	\$3.03	\$3.03	\$3.03	\$3.04	\$3.04	\$3.04	\$3.05	\$3.05
Home Shopping Network	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Independent Film Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
International Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Inspirational Network	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Lifetime Movie Network	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Open	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Standard Basic (Cont.)												
Learning Channel	\$3.24	\$3.24	\$3.24	\$3.25	\$3.25	\$3.25	\$3.26	\$3.26	\$3.26	\$3.27	\$3.27	\$3.27
Lifetime	\$5.83	\$5.84	\$5.84	\$5.85	\$5.85	\$5.86	\$5.87	\$5.87	\$5.88	\$5.88	\$5.89	\$5.90
Military Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
MSNBC	\$2.62	\$2.62	\$2.62	\$2.62	\$2.62	\$2.63	\$2.63	\$2.63	\$2.63	\$2.64	\$2.64	\$2.64
MTV	\$5.93	\$5.94	\$5.94	\$5.95	\$5.96	\$5.96	\$5.97	\$5.97	\$5.98	\$5.99	\$5.99	\$6.00
Much Music	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
NASA TV	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
The National Network	\$6.24	\$6.24	\$6.25	\$6.25	\$6.26	\$6.26	\$6.27	\$6.28	\$6.28	\$6.29	\$6.30	\$6.30
NET	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Newsport	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Nickelodeon	\$8.51	\$8.51	\$8.52	\$8.53	\$8.54	\$8.55	\$8.56	\$8.57	\$8.57	\$8.58	\$8.59	\$8.60
Nostalgia	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Hallmark Channel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Outdoor Life Network	\$3.44	\$3.44	\$3.45	\$3.45	\$3.45	\$3.46	\$3.46	\$3.46	\$3.47	\$3.47	\$3.47	\$3.48
The Outdoor Channel	\$1.45	\$1.45	\$1.45	\$1.45	\$1.45	\$1.46	\$1.46	\$1.46	\$1.46	\$1.46	\$1.46	\$1.46
Ovation	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Oxygen	\$4.37	\$4.37	\$4.37	\$4.38	\$4.38	\$4.39	\$4.39	\$4.39	\$4.40	\$4.40	\$4.41	\$4.41
Pax Family Network	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Product Information Network (PIN)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
QVC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Women's Entertainment (formerly Romance Classics)	\$2.82	\$2.82	\$2.82	\$2.82	\$2.83	\$2.83	\$2.83	\$2.83	\$2.84	\$2.84	\$2.84	\$2.85
Sci-Fi Network	\$3.22	\$3.22	\$3.22	\$3.23	\$3.23	\$3.23	\$3.24	\$3.24	\$3.24	\$3.25	\$3.25	\$3.25
Speed Channel	\$3.44	\$3.44	\$3.45	\$3.45	\$3.45	\$3.46	\$3.46	\$3.46	\$3.47	\$3.47	\$3.47	\$3.48
Fox Sports Midwest	\$15.09	\$15.10	\$15.11	\$15.13	\$15.14	\$15.16	\$15.17	\$15.19	\$15.20	\$15.22	\$15.23	\$15.25
Style	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TBN	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TBS	\$5.63	\$5.64	\$5.64	\$5.65	\$5.65	\$5.66	\$5.66	\$5.67	\$5.68	\$5.68	\$5.69	\$5.69
TNT	\$14.48	\$14.49	\$14.51	\$14.52	\$14.54	\$14.55	\$14.56	\$14.58	\$14.59	\$14.61	\$14.62	\$14.64
Toon Disney	\$1.81	\$1.81	\$1.81	\$1.82	\$1.82	\$1.82	\$1.82	\$1.82	\$1.82	\$1.83	\$1.83	\$1.83
Travel Channel	\$1.41	\$1.41	\$1.41	\$1.41	\$1.41	\$1.41	\$1.42	\$1.42	\$1.42	\$1.42	\$1.42	\$1.42
Turner Classic Movies	\$4.43	\$4.43	\$4.43	\$4.44	\$4.44	\$4.45	\$4.45	\$4.45	\$4.46	\$4.46	\$4.47	\$4.47
Turner South	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Tech TV	\$1.41	\$1.41	\$1.41	\$1.41	\$1.41	\$1.41	\$1.42	\$1.42	\$1.42	\$1.42	\$1.42	\$1.42
TV Land	\$2.01	\$2.01	\$2.01	\$2.02	\$2.02	\$2.02	\$2.02	\$2.02	\$2.03	\$2.03	\$2.03	\$2.03
USA Network	\$8.05	\$8.05	\$8.06	\$8.07	\$8.08	\$8.08	\$8.09	\$8.10	\$8.11	\$8.12	\$8.12	\$8.13

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Standard Basic (Cont.)												
VH-1	\$2.62	\$2.62	\$2.62	\$2.62	\$2.62	\$2.63	\$2.63	\$2.63	\$2.63	\$2.64	\$2.64	\$2.64
Weather Channel	\$3.14	\$3.14	\$3.14	\$3.15	\$3.15	\$3.15	\$3.16	\$3.16	\$3.16	\$3.17	\$3.17	\$3.17
WeatherScan	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
SoapNet	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
National Geographic Channel	\$3.02	\$3.02	\$3.02	\$3.03	\$3.03	\$3.03	\$3.03	\$3.04	\$3.04	\$3.04	\$3.05	\$3.05
Fine Living	\$2.21	\$2.21	\$2.22	\$2.22	\$2.22	\$2.22	\$2.23	\$2.23	\$2.23	\$2.23	\$2.23	\$2.24
Galavision	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Biography (Includes History International)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Open	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Open	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Open	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Open	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Open	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Annual Adjustment	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Standard Basic	\$264.44	\$264.57	\$264.83	\$265.10	\$265.36	\$265.63	\$265.90	\$266.16	\$266.43	\$266.69	\$266.96	\$267.23
HBO Analog Only	\$159.53	\$159.61	\$159.77	\$159.93	\$160.09	\$160.25	\$160.41	\$160.57	\$160.73	\$160.90	\$161.06	\$161.22
Pay Per View	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Basic	2,708	2,708	2,711	2,713	2,716	2,719	2,721	2,724	2,727	2,730	2,732	2,735
Expanded Basic	2,627	2,627	2,629	2,632	2,635	2,637	2,640	2,642	2,645	2,648	2,650	2,653
Business Basic	5	5	5	5	5	5	5	5	5	5	5	5
Line Maintenance Plan	1,760	1,760	1,762	1,764	1,765	1,767	1,769	1,771	1,772	1,774	1,776	1,778
HBO Digital Group	217	217	217	217	217	217	218	218	218	218	219	219
Cinemax Digital Group	162	162	163	163	163	163	163	163	164	164	164	164
Showtime Digital Group	162	162	163	163	163	163	163	163	164	164	164	164
The Movie Channel Digital Group	135	135	136	136	136	136	136	136	136	136	137	137
Starz/Encore Group	338	338	339	339	340	340	340	341	341	341	342	342
Flix Group	0	0	0	0	0	0	0	0	0	0	0	0
Independent Film Channel	0	0	0	0	0	0	0	0	0	0	0	0
Sundance Channel	0	0	0	0	0	0	0	0	0	0	0	0
Showtime Digital Combo (Show, TMC, Flix & Sundance)	406	406	407	407	407	408	408	409	409	409	410	410
HBO Digital Group/Cinemax Digital Group	135	135	136	136	136	136	136	136	136	136	137	137
Sundance, Flix, Independent Film Channel	0	0	0	0	0	0	0	0	0	0	0	0
Digital Basic Tier with Music Choice	650	650	651	651	652	652	653	654	654	655	656	656
Video on Demand Movies & Events	298	298	298	298	299	299	299	300	300	300	301	301
Advertising Sales	2,708	2,708	2,711	2,713	2,716	2,719	2,721	2,724	2,727	2,730	2,732	2,735
Open	0	0	0	0	0	0	0	0	0	0	0	0
Open	0	0	0	0	0	0	0	0	0	0	0	0
Open	0	0	0	0	0	0	0	0	0	0	0	0
Commercial Basic	96	96	96	96	97	97	97	97	97	97	97	97
Commercial HBO	19	19	19	19	19	19	19	19	19	19	19	19
Commercial Pay Per View	0	0	0	0	0	0	0	0	0	0	0	0

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002

Begin All Services (Cont.)

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Standard High Speed Data - Level 1	93	102	110	119	127	136	144	152	160	169	177	185
Silver High Speed Data - Level 2	243	265	287	309	331	353	375	397	418	440	461	483
Gold & Platinum High Speed Data - Level 3	176	192	208	224	240	256	272	287	303	318	334	349
Standard Business High Speed Data - Level 1	10	10	10	10	10	10	10	10	10	10	10	10
Standard Business High Speed Data - Level 2	19	19	19	19	19	19	19	19	19	19	19	19
Business Plus High Speed Data - Level 1	28	28	28	28	28	28	28	28	28	28	28	28
Business Plus High Speed Data - Level 2	37	37	38	38	38	38	38	38	38	38	38	38
Business Elite High Speed Data - Level 1	47	47	47	47	47	47	47	47	47	47	47	47
Business Elite High Speed Data - Level 2	56	56	56	56	56	56	56	56	56	56	57	57
Direct Business High Speed Data - Level 1	65	65	65	65	66	66	66	66	66	66	66	66
Direct Business High Speed Data - Level 2	75	75	75	75	75	75	75	75	75	75	75	75

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Basic	0	3	3	3	3	3	3	3	3	3	3	3
Expanded Basic	0	3	3	3	3	3	3	3	3	3	3	3
Business Basic	0	0	0	0	0	0	0	0	0	0	0	0
Line Maintenance Plan	0	2	2	2	2	2	2	2	2	2	2	2
HBO Digital Group	0	0	0	0	0	0	0	0	0	0	0	0
Cinemax Digital Group	0	0	0	0	0	0	0	0	0	0	0	0
Showtime Digital Group	0	0	0	0	0	0	0	0	0	0	0	0
The Movie Channel Digital Group	0	0	0	0	0	0	0	0	0	0	0	0
Starz/Encore Group	0	0	0	0	0	0	0	0	0	0	0	0
Flix Group	0	0	0	0	0	0	0	0	0	0	0	0
Independent Film Channel	0	0	0	0	0	0	0	0	0	0	0	0
Sundance Channel	0	0	0	0	0	0	0	0	0	0	0	0
Showtime Digital Combo (Show, TMC, Flix & Sundance)	0	0	0	0	0	0	0	0	0	0	0	0
Commercial Basic	0	0	0	0	0	0	0	0	0	0	0	0
Commercial HBO	0	0	0	0	0	0	0	0	0	0	0	0
Commercial Pay Per View	0	0	0	0	0	0	0	0	0	0	0	0

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Standard High Speed Data - Level 1	0	0	0	0	0	0	0	0	0	0	0	0
Silver High Speed Data - Level 2	0	0	0	0	0	0	0	0	0	0	0	0
Gold & Platinum High Speed Data - Level 3	0	0	0	0	0	0	0	0	0	0	0	0
High Speed Data - Level 1 - Remarket	9	9	9	9	9	9	9	9	9	9	9	9
High Speed Data - Level 2 - Remarket	23	23	23	23	23	23	23	23	23	24	24	24
High Speed Data - Level 3 - Remarket	17	17	17	17	17	17	17	17	17	17	17	17
Total	49	50	50	50	50	50	50	50	50	50	50	50
Standard Business High Speed Data - Level 1	0	0	0	0	0	0	0	0	0	0	0	0
Standard Business High Speed Data - Level 2	0	0	0	0	0	0	0	0	0	0	0	0
Business Plus High Speed Data - Level 1	0	0	0	0	0	0	0	0	0	0	0	0
Business Plus High Speed Data - Level 2	0	0	0	0	0	0	0	0	0	0	0	0
Business Elite High Speed Data - Level 1	0	0	0	0	0	0	0	0	0	0	0	0
Business Elite High Speed Data - Level 2	0	0	0	0	0	0	0	0	0	0	0	0
Direct Business High Speed Data - Level 1	0	0	0	0	0	0	0	0	0	0	0	0
Direct Business High Speed Data - Level 2	0	0	0	0	0	0	0	0	0	0	0	0
Total	0	0	0	0	0	0	0	0	0	0	0	0

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Basic	2,708	2,711	2,713	2,716	2,719	2,721	2,724	2,727	2,730	2,732	2,735	2,738
Expanded Basic	2,627	2,629	2,632	2,635	2,637	2,640	2,642	2,645	2,648	2,650	2,653	2,656
Business Basic	5	5	5	5	5	5	5	5	5	5	5	5
Line Maintenance Plan	1,760	1,762	1,764	1,765	1,767	1,769	1,771	1,772	1,774	1,776	1,778	1,780
HBO Digital Group	217	217	217	217	217	218	218	218	218	219	219	219
Cinemax Digital Group	162	163	163	163	163	163	163	164	164	164	164	164
Showtime Digital Group	162	163	163	163	163	163	163	164	164	164	164	164
The Movie Channel Digital Group	135	136	136	136	136	136	136	136	136	137	137	137
Starz/Encore Group	338	339	339	340	340	340	341	341	341	342	342	342
Flix Group	0	0	0	0	0	0	0	0	0	0	0	0
Independent Film Channel	0	0	0	0	0	0	0	0	0	0	0	0
Sundance Channel	0	0	0	0	0	0	0	0	0	0	0	0
Showtime Digital Combo (Show, TMC, Flix & Sundance)	406	407	407	407	408	408	409	409	409	410	410	411
Commercial Basic	96	96	96	97	97	97	97	97	97	97	97	97
Commercial HBO	19	19	19	19	19	19	19	19	19	19	19	19
Commercial Pay Per View	0	0	0	0	0	0	0	0	0	0	0	0

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002

End All Services (Cont.)

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
High Speed Data - Level 1 Disconnects	1	1	1	1	1	1	1	1	1	1	1	1
High Speed Data - Level 2 Disconnects	1	1	2	2	2	2	2	2	2	2	2	3
High Speed Data - Level 3 Disconnects	1	1	1	1	1	1	1	2	2	2	2	2
High Speed Data - Level 1 Net	102	110	119	127	136	144	152	160	169	177	185	193
High Speed Data - Level 2 Net	265	287	309	331	353	375	397	418	440	461	483	504
High Speed Data - Level 3 Net	192	208	224	240	256	272	287	303	318	334	349	365
Standard Business High Speed Data - Level 1	10	10	10	10	10	10	10	10	10	10	10	10
Standard Business High Speed Data - Level 2	19	19	19	19	19	19	19	19	19	19	19	19
Business Plus High Speed Data - Level 1	28	28	28	28	28	28	28	28	28	28	28	29
Business Plus High Speed Data - Level 2	37	38	38	38	38	38	38	38	38	38	38	38
Business Elite High Speed Data - Level 1	47	47	47	47	47	47	47	47	47	47	47	47
Business Elite High Speed Data - Level 2	56	56	56	56	56	56	56	56	56	57	57	57
Direct Business High Speed Data - Level 1	65	65	65	66	66	66	66	66	66	66	66	66
Direct Business High Speed Data - Level 2	75	75	75	75	75	75	75	75	75	75	75	75
Total Commercial High Speed Data	337	337	338	338	338	339	339	339	340	340	340	341

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002

Average All Services

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Basic	2,708	2,709	2,712	2,715	2,717	2,720	2,723	2,726	2,728	2,731	2,734	2,736
Expanded Basic	2,627	2,628	2,631	2,633	2,636	2,638	2,641	2,644	2,646	2,649	2,652	2,654
Business Basic	5	5	5	5	5	5	5	5	5	5	5	5
Line Maintenance Plan	1,760	1,761	1,763	1,765	1,766	1,768	1,770	1,772	1,773	1,775	1,777	1,779
HBO Digital Group	217	217	217	217	217	218	218	218	218	218	219	219
Cinemax Digital Group	162	163	163	163	163	163	163	164	164	164	164	164
Showtime Digital Group	162	163	163	163	163	163	163	164	164	164	164	164
The Movie Channel Digital Group	135	135	136	136	136	136	136	136	136	137	137	137
Starz/Encore Group	338	339	339	339	340	340	340	341	341	341	342	342
Flix Group	0	0	0	0	0	0	0	0	0	0	0	0
Independent Film Channel	0	0	0	0	0	0	0	0	0	0	0	0
Sundance Channel	0	0	0	0	0	0	0	0	0	0	0	0
Showtime Digital Combo (Show, TMC, Flix & Sundance)	406	406	407	407	408	408	408	409	409	410	410	410
HBO Digital Group/Cinemax Digital Group	135	135	136	136	136	136	136	136	136	137	137	137
Sundance, Flix, Independent Film Channel	0	0	0	0	0	0	0	0	0	0	0	0
Digital Basic Tier with Music Choice	650	650	651	652	652	653	653	654	655	655	656	657
Video on Demand Movies & Events	298	298	298	299	299	299	300	300	300	300	301	301
Advertising Sales	2,708	2,709	2,712	2,715	2,717	2,720	2,723	2,726	2,728	2,731	2,734	2,736
Open	0	0	0	0	0	0	0	0	0	0	0	0
Open	0	0	0	0	0	0	0	0	0	0	0	0
Open	0	0	0	0	0	0	0	0	0	0	0	0
Commercial Basic	96	96	96	97	97	97	97	97	97	97	97	97
Commercial HBO	19	19	19	19	19	19	19	19	19	19	19	19
Commercial Pay Per View	0	0	0	0	0	0	0	0	0	0	0	0

Geneva, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002

Average All Services (Cont.)

	<u>Month 13</u>	<u>Month 14</u>	<u>Month 15</u>	<u>Month 16</u>	<u>Month 17</u>	<u>Month 18</u>	<u>Month 19</u>	<u>Month 20</u>	<u>Month 21</u>	<u>Month 22</u>	<u>Month 23</u>	<u>Month 24</u>
Standard High Speed Data - Level 1	98	106	115	123	131	140	148	156	165	173	181	189
Silver High Speed Data - Level 2	254	276	298	320	342	364	386	407	429	451	472	493
Gold & Platinum High Speed Data - Level 3	184	200	216	232	248	264	279	295	311	326	342	357
Total	536	582	629	675	721	767	813	859	904	949	995	1,040
Standard Business High Speed Data - Level 1	10	10	10	10	10	10	10	10	10	10	10	10
Standard Business High Speed Data - Level 2	19	19	19	19	19	19	19	19	19	19	19	19
Business Plus High Speed Data - Level 1	28	28	28	28	28	28	28	28	28	28	28	28
Business Plus High Speed Data - Level 2	37	37	38	38	38	38	38	38	38	38	38	38
Business Elite High Speed Data - Level 1	47	47	47	47	47	47	47	47	47	47	47	47
Business Elite High Speed Data - Level 2	56	56	56	56	56	56	56	56	56	57	57	57
Direct Business High Speed Data - Level 1	65	65	65	65	66	66	66	66	66	66	66	66
Direct Business High Speed Data - Level 2	75	75	75	75	75	75	75	75	75	75	75	75
Total	337	337	337	338	338	339	339	339	340	340	340	341

Tri-Cities Consolidated Plan
Tri-Cities, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002
Bond Compliance Flow of Funds

	<u>Year 1</u>	<u>Year 2</u>	<u>Year 3</u>	<u>Year 4</u>	<u>Year 5</u>	<u>Year 6</u>	<u>Year 7</u>	<u>Year 8</u>	<u>Year 9</u>	<u>Year 10</u>
<u>Customer Revenues</u>										
Video	\$934,798	\$6,210,252	\$7,168,074	\$7,471,713	\$7,714,741	\$7,967,182	\$8,304,672	\$8,578,022	\$8,862,010	\$9,237,405
Residential High Speed Data	\$164,484	\$1,405,262	\$1,903,237	\$1,993,411	\$2,028,156	\$2,064,116	\$2,163,840	\$2,203,325	\$2,244,019	\$2,353,980
Commercial Video and High Speed Data	\$764,684	\$2,463,847	\$2,313,173	\$2,410,835	\$2,439,764	\$2,469,040	\$2,573,293	\$2,604,172	\$2,635,421	\$2,746,709
Telecommunications	\$769,565	\$5,354,355	\$6,171,367	\$6,480,207	\$6,803,544	\$7,143,877	\$7,500,004	\$7,875,568	\$8,269,169	\$8,682,572
Total Customer Operating Revenues	\$2,633,530	\$15,433,716	\$17,555,850	\$18,356,166	\$18,986,205	\$19,644,216	\$20,541,809	\$21,261,087	\$22,010,619	\$23,020,666
<u>Customer Operating Expenses</u>										
Video	\$1,858,679	\$5,163,281	\$5,634,973	\$5,833,710	\$6,034,353	\$6,202,741	\$6,425,251	\$6,620,871	\$6,852,074	\$7,055,848
Residential High Speed Data	\$124,954	\$548,306	\$746,417	\$766,114	\$780,476	\$795,705	\$817,624	\$833,950	\$850,780	\$874,864
Commercial Video and High Speed Data	\$69,872	\$413,999	\$447,171	\$457,982	\$470,157	\$474,200	\$485,691	\$489,932	\$494,234	\$514,546
Telecommunications	\$584,217	\$1,961,760	\$2,126,961	\$2,208,885	\$2,292,915	\$2,511,742	\$2,607,963	\$2,799,958	\$2,910,450	\$3,168,176
Total Customer Operating Expenses	\$2,637,722	\$8,087,346	\$8,955,522	\$9,266,690	\$9,577,902	\$9,984,388	\$10,336,529	\$10,744,712	\$11,107,538	\$11,613,434
<u>Net Revenues Before Other Resolution Income & Expenses</u>										
Video	(\$923,881)	\$1,046,971	\$1,533,101	\$1,638,003	\$1,680,388	\$1,764,441	\$1,879,421	\$1,957,151	\$2,009,937	\$2,181,557
Residential High Speed Data	\$39,530	\$856,957	\$1,156,820	\$1,227,298	\$1,247,680	\$1,268,411	\$1,346,216	\$1,369,375	\$1,393,239	\$1,479,116
Commercial Video and High Speed Data	\$694,812	\$2,049,848	\$1,866,002	\$1,952,853	\$1,969,607	\$1,994,841	\$2,087,602	\$2,114,239	\$2,141,186	\$2,232,164
Telecommunications	\$185,348	\$3,392,596	\$4,044,406	\$4,271,322	\$4,510,629	\$4,632,135	\$4,892,041	\$5,075,610	\$5,358,719	\$5,514,396
Total Net Revenues Before Other O&M Under Resolution	(\$4,192)	\$7,346,371	\$8,600,328	\$9,089,476	\$9,408,304	\$9,659,828	\$10,205,280	\$10,516,376	\$10,903,082	\$11,407,233
<u>Other Income & Expenses</u>										
Interest Earned	\$685,325	\$189,780	\$145,673	\$218,898	\$279,394	\$321,358	\$367,483	\$422,356	\$482,552	\$549,280
Other O&M Expenses Under Resolution	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Revenues As Defined By Resolution	\$681,133	\$7,536,150	\$8,746,001	\$9,308,373	\$9,687,697	\$9,981,186	\$10,572,763	\$10,938,732	\$11,385,634	\$11,956,512
<u>Uses of Net Revenue</u>										
Debt Service (Defined as Principal and Interest)	\$1,492,688	\$2,985,375	\$2,985,375	\$4,445,689	\$5,906,003	\$5,906,003	\$5,906,003	\$5,906,003	\$5,906,003	\$5,906,003
Utility Plant Improvement Fund	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fund Transfer	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Available for Flow of Funds	(\$811,554)	\$4,550,775	\$5,760,626	\$4,862,685	\$3,781,695	\$4,075,184	\$4,666,760	\$5,032,729	\$5,479,631	\$6,050,510
Debt Service Coverage	0.46	2.52	2.93	2.09	1.64	1.69	1.79	1.85	1.93	2.02

	<u>Year 1</u>	<u>Year 2</u>	<u>Year 3</u>	<u>Year 4</u>	<u>Year 5</u>	<u>Year 6</u>	<u>Year 7</u>	<u>Year 8</u>	<u>Year 9</u>	<u>Year 10</u>
Homes Passed by Service Area										
Tri-Cities, Illinois	14,798	28,645	28,989	29,337	29,689	30,045	30,406	30,771	31,140	31,514
Phase II Service Area	0	0	0	0	0	0	0	0	0	0
Phase III Service Area	0	0	0	0	0	0	0	0	0	0
Total	14,798	28,645	28,989	29,337	29,689	30,045	30,406	30,771	31,140	31,514
Total Video Customers by Service Area										
Tri-Cities, Illinois	5,327	10,312	10,436	10,561	10,688	10,816	10,946	11,077	11,210	11,345
Phase II Service Area	0	0	0	0	0	0	0	0	0	0
Phase III Service Area	0	0	0	0	0	0	0	0	0	0
Total	5,327	10,312	10,436	10,561	10,688	10,816	10,946	11,077	11,210	11,345
Video Customers to Homes Passed	36.0%	36.0%	36.0%	36.0%	36.0%	36.0%	36.0%	36.0%	36.0%	36.0%
Total Residential Data Customers										
Total	923	3,514	3,575	3,639	3,705	3,773	3,844	3,917	3,993	4,071
Residential Data Customer to Homes Passed	6.2%	12.3%	12.3%	12.4%	12.5%	12.6%	12.6%	12.7%	12.8%	12.9%
Residential Telephone Customers in Service										
Residential Households	1,036	2,005	2,105	2,211	2,321	2,437	2,559	2,687	2,821	2,963
Multiple Dwelling Units	74	143	150	158	166	174	183	192	202	212
Total Residential Telephone Customers in Service	1,110	2,148	2,256	2,369	2,487	2,611	2,742	2,879	3,023	3,174
Residential Telephone Customers to Homes Passed	7.5%	7.5%	7.8%	8.1%	8.4%	8.7%	9.0%	9.4%	9.7%	10.1%
Commercial Customers Passed										
Tri-Cities, Illinois	2,291	4,434	4,488	4,541	4,596	4,651	4,707	4,763	4,821	4,878
Phase II Service Area	0	0	0	0	0	0	0	0	0	0
Phase III Service Area	0	0	0	0	0	0	0	0	0	0
End Commercial Units Passed	2,291	4,434	4,488	4,541	4,596	4,651	4,707	4,763	4,821	4,878
Commercial Data Customers										
Total	104	690	781	790	800	809	819	829	839	849
Commercial Data Customer to Units Passed	4.5%	15.6%	17.4%	17.4%	17.4%	17.4%	17.4%	17.4%	17.4%	17.4%
Commercial Telephone Customers in Service										
Small Business A	115	222	233	244	257	270	283	297	312	328
Small Business B	86	166	175	183	193	202	212	223	234	246
Large Entities	57	111	116	122	128	135	141	149	156	164
Total	258	499	524	550	578	606	637	669	702	737
Commercial Telephone Customers to Units Passed	11.3%	11.3%	11.7%	12.1%	12.6%	13.0%	13.5%	14.0%	14.6%	15.1%

Tri-Cities Consolidated Plan
Tri-Cities, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002
Summary (Cont.)

	<u>Year 1</u>	<u>Year 2</u>	<u>Year 3</u>	<u>Year 4</u>	<u>Year 5</u>	<u>Year 6</u>	<u>Year 7</u>	<u>Year 8</u>	<u>Year 9</u>	<u>Year 10</u>
Average Video Customers by Service Area										
Tri-Cities, Illinois	2,664	7,820	10,374	10,499	10,625	10,752	10,881	11,012	11,144	11,278
Phase II Service Area	0	0	0	0	0	0	0	0	0	0
Phase III Service Area	0	0	0	0	0	0	0	0	0	0
Total Average Video Customers	2,664	7,820	10,374	10,499	10,625	10,752	10,881	11,012	11,144	11,278
Average Video Customers Percentage by Service Area										
Tri-Cities, Illinois	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
Phase II Service Area	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Phase III Service Area	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Total Average Video Customers to Homes Passed	18.00%	27.30%	35.79%	35.79%	35.79%	35.79%	35.79%	35.79%	35.79%	35.79%

Tri-Cities Consolidated Plan
Tri-Cities, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002
Summary (Cont.)

	<u>Year 1</u>	<u>Year 2</u>	<u>Year 3</u>	<u>Year 4</u>	<u>Year 5</u>	<u>Year 6</u>	<u>Year 7</u>	<u>Year 8</u>	<u>Year 9</u>	<u>Year 10</u>
Total Plant Miles by Service Area										
Tri-Cities, Illinois	230.00	445.22	450.56	455.97	461.44	466.98	472.58	478.25	483.99	489.80
Phase II Service Area	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Phase III Service Area	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Plant Miles	230.00	445.22	450.56	455.97	461.44	466.98	472.58	478.25	483.99	489.80
Plant Miles % Per Service Area										
Tri-Cities, Illinois	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
Phase II Service Area	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Phase III Service Area	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%

Tri-Cities, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002
 Telecommunications Customer Assumptions (Cont.)

	<u>Year 1</u>	<u>Year 2</u>	<u>Year 3</u>	<u>Year 4</u>	<u>Year 5</u>	<u>Year 6</u>	<u>Year 7</u>	<u>Year 8</u>	<u>Year 9</u>	<u>Year 10</u>
Lines Sold										
Residential Households	1,243	1,163	121	126	132	140	146	154	161	169
Multiple Dwelling Units	89	83	8	9	10	10	10	11	12	12
Small Business A	458	429	44	47	49	51	54	57	59	62
Small Business B	859	804	83	87	92	96	101	106	112	117
Large Entities	1,432	1,339	139	146	152	161	168	177	186	195
Grand Total Lines Sold	4,081	3,818	395	415	435	458	479	505	530	555
Lines in Service (EOP)										
Residential Households	1,243	2,406	2,527	2,653	2,785	2,925	3,071	3,225	3,386	3,555
Multiple Dwelling Units	89	172	180	189	199	209	219	230	242	254
Small Business A	458	887	931	978	1,027	1,078	1,132	1,189	1,248	1,310
Small Business B	859	1,663	1,746	1,833	1,925	2,021	2,122	2,228	2,340	2,457
Large Entities	1,432	2,771	2,910	3,056	3,208	3,369	3,537	3,714	3,900	4,095
Grand Total Lines In Service EOP	4,081	7,899	8,294	8,709	9,144	9,602	10,081	10,586	11,116	11,671
Average Lines										
Residential Households	622	1,825	2,467	2,590	2,719	2,855	2,998	3,148	3,306	3,471
Multiple Dwelling Units	45	131	176	185	194	204	214	225	236	248
Small Business A	229	673	909	955	1,003	1,053	1,105	1,161	1,219	1,279
Small Business B	430	1,261	1,705	1,790	1,879	1,973	2,072	2,175	2,284	2,399
Large Entities	716	2,102	2,841	2,983	3,132	3,289	3,453	3,626	3,807	3,998
Grand Total Average Lines In Service	2,042	5,992	8,098	8,503	8,927	9,374	9,842	10,335	10,852	11,395

Tri-Cities Consolidated Plan
 Tri-Cities, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002
 Summary (Cont.)

	<u>Year 1</u>	<u>Year 2</u>	<u>Year 3</u>	<u>Year 4</u>	<u>Year 5</u>	<u>Year 6</u>	<u>Year 7</u>	<u>Year 8</u>	<u>Year 9</u>	<u>Year 10</u>
Commercial Customers Passed										
Begin Commercial Units Passed	0	2,291	4,434	4,488	4,541	4,596	4,651	4,707	4,763	4,821
Tri-Cities, Illinois	2,291	4,434	4,488	4,541	4,596	4,651	4,707	4,763	4,821	4,878
Phase II Service Area	0	0	0	0	0	0	0	0	0	0
Phase III Service Area	0	0	0	0	0	0	0	0	0	0
End Commercial Units Passed	2,291	4,434	4,488	4,541	4,596	4,651	4,707	4,763	4,821	4,878

	<u>Year 1</u>	<u>Year 2</u>	<u>Year 3</u>	<u>Year 4</u>	<u>Year 5</u>	<u>Year 6</u>	<u>Year 7</u>	<u>Year 8</u>	<u>Year 9</u>	<u>Year 10</u>
Customers Sold										
Residential Households	1,036	969	100	105	111	116	122	128	134	141
Multiple Dwelling Units	74	69	7	8	8	8	9	9	10	10
Small Business A	115	107	11	12	12	13	13	14	15	16
Small Business B	86	80	8	9	9	10	10	11	11	12
Large Entities	57	54	6	6	6	6	7	7	7	8
Grand Total Customers Sold	1,368	1,280	132	139	146	153	161	169	177	186
Customers in Service - EOP										
Residential Households	1,036	2,005	2,105	2,211	2,321	2,437	2,559	2,687	2,821	2,963
Multiple Dwelling Units	74	143	150	158	166	174	183	192	202	212
Small Business A	115	222	233	244	257	270	283	297	312	328
Small Business B	86	166	175	183	193	202	212	223	234	246
Large Entities	57	111	116	122	128	135	141	149	156	164
Grand Total Customers In Service EOP	1,368	2,647	2,780	2,919	3,065	3,218	3,379	3,548	3,725	3,911
Average Customers										
Residential Households	946	2,004	2,055	2,158	2,266	2,379	2,498	2,623	2,754	2,892
Multiple Dwelling Units	68	143	147	154	162	170	178	187	197	207
Small Business A	105	222	227	239	251	263	276	290	305	320
Small Business B	78	166	170	179	188	197	207	218	228	240
Large Entities	52	111	114	119	125	132	138	145	152	160
Grand Total Average Customers	1,249	2,646	2,713	2,849	2,992	3,141	3,297	3,463	3,636	3,819
Average Service Penetration										
Residential Households	6.39%	7.00%	7.09%	7.36%	7.63%	7.92%	8.22%	8.52%	8.84%	9.18%
Multiple Dwelling Units	0.46%	0.50%	0.51%	0.52%	0.55%	0.57%	0.59%	0.61%	0.63%	0.66%
Small Business A	4.58%	5.01%	5.06%	5.26%	5.46%	5.65%	5.86%	6.09%	6.33%	6.56%
Small Business B	3.40%	3.74%	3.79%	3.94%	4.09%	4.24%	4.40%	4.58%	4.73%	4.92%
Large Entities	2.27%	2.50%	2.54%	2.62%	2.72%	2.84%	2.93%	3.04%	3.15%	3.28%
Average Residential Service Penetration	6.85%	7.50%	7.60%	7.88%	8.18%	8.48%	8.80%	9.13%	9.48%	9.83%
Average Commercial Service Penetration	10.26%	11.25%	11.39%	11.82%	12.27%	12.73%	13.19%	13.71%	14.21%	14.76%

Tri-Cities Consolidated Plan
Tri-Cities, Illinois FTTH/FTTB Broadband Financial Projections - Base Case 2002
Sources and Uses

	<u>Year 1</u>	<u>Year 2</u>	<u>Year 3</u>	<u>Year 4</u>	<u>Year 5</u>	<u>Year 6</u>	<u>Year 7</u>	<u>Year 8</u>	<u>Year 9</u>	<u>Year 10</u>
Sources										
Begin Cash on Hand	\$0	\$27,925,259	\$9,711,552	\$14,593,185	\$18,626,245	\$21,423,883	\$24,498,888	\$28,157,074	\$32,170,155	\$36,618,637
Paid In Capital - Broadband Service Provider	\$100,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Revenue Bond Issue Proceeds - Capital Budget	\$55,235,776	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Revenue Bond Issue Proceeds - Capitalized Interest	\$5,970,750	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Cost of Revenue Bond Financing	\$526,997	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Original Issue and Underwriters Discount	\$781,791	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Revenue Bond Financing Insurance	\$333,105	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Excess Revenue Bond Proceeds	\$1,581	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Earned	\$685,325	\$189,780	\$145,673	\$218,898	\$279,394	\$321,358	\$367,483	\$422,356	\$482,552	\$549,280
Utility Plant Improvement Fund	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
EBITDA	\$0	\$7,346,371	\$8,600,328	\$9,089,476	\$9,408,304	\$9,659,828	\$10,205,280	\$10,516,376	\$10,903,082	\$11,407,233
Total Sources	\$63,635,325	\$35,461,409	\$18,457,553	\$23,901,559	\$28,313,942	\$31,405,069	\$35,071,651	\$39,095,806	\$43,555,789	\$48,575,149
Uses										
Capital Expenditures	\$32,471,293	\$22,764,482	\$878,993	\$829,625	\$984,056	\$1,000,178	\$1,008,575	\$1,019,648	\$1,031,149	\$1,043,406
Operating Loss	\$4,192	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Revenue Bond Issue Interest	\$1,492,688	\$2,985,375	\$2,985,375	\$2,985,375	\$2,880,504	\$2,735,086	\$2,582,679	\$2,422,947	\$2,255,537	\$2,080,081
Revenue Bond Principal Reduction	\$0	\$0	\$0	\$1,460,314	\$3,025,499	\$3,170,917	\$3,323,324	\$3,483,056	\$3,650,466	\$3,825,922
Cost of Revenue Bond Financing	\$526,997	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Original Issue and Underwriters Discount	\$781,791	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Revenue Bond Financing Insurance	\$333,105	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Reimbursement - Broadband Service Provider	\$100,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Utility Plant Improvement Fund	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Property Tax Expense	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fund Transfer	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Uses	\$35,710,066	\$25,749,857	\$3,864,368	\$5,275,314	\$6,890,059	\$6,906,181	\$6,914,577	\$6,925,651	\$6,937,152	\$6,949,409
End Cash on Hand	\$27,925,259	\$9,711,552	\$14,593,185	\$18,626,245	\$21,423,883	\$24,498,888	\$28,157,074	\$32,170,155	\$36,618,637	\$41,625,740
Total Amount of Revenue Bond Financing:	\$62,850,000									