



## Committee of the Whole Meeting – January 28, 2019 Staff Responses to Council Questions

Before each Committee of the Whole or City Council meeting, questions that have been posed by the City Council relating to the agenda for that evening will be posted to the City's website. Below are the responses to this week's questions.

### **3. Items of Business**

#### **b. Consider Draft Resolution Awarding Bid and Authorizing the Purchase of a Keyless Entry Card System for Fire Stations 1 and 2 from Fox Valley Fire & Safety at an Estimated Cost of \$25,000.**

*Q: On page 8, the cost summaries from the 3 quotes shows Fox Valley Fire and Safety is clearly the lowest bidder. However, I don't understand where the \$25,000 number comes from. Additionally, why are we approving one year of the project as opposed to the total cost? Is this a budget/timing issue?*

*A: This project was presented as a 2-year capital project for budget timing reasons. \$25,000 of the budget is in the FY19 budget and that is what is being presented for approval. The remainder of the project will be considered in the FY20 budget. The first year of the project will complete the base infrastructure (controllers, wiring) as well as a portion of the doors. The remainder of the doors will be completed in the second year.*

#### **c. Consider Draft Resolution Waiving the Bidding Process and Authorizing Execution of a Contract with Tri-R Systems, Inc. in an amount not to exceed \$57,500 for SCADA Improvements to Lift Stations.**

*Q: Is hardware and/or software provided by Tri-R Systems in any way proprietary such that if Tri-R ceased to exist or grossly increased pricing we would be able to find another provider to maintain/expand the technology uninterrupted?*

*A: The hardware is all off the shelf equipment, and the City owns the Software ("Wonderworks"). What is proprietary is the coding to allow for the communication between the hardware and the software. However, the coding is also provided to the City and in the event that Tri-R ceased to exist or our relationship faltered, the City could (with some effort) bring in another vendor to maintain, update or replace the products. That also would come with an additional cost as the new vendor "learns" the system.*