



AGENDA ITEM EXECUTIVE SUMMARY

Agenda Item:	Itron 100W ERT Purchase										
Presenter & Title:	Bob VanGyseghem, Superintendent of Water and Wastewater.										
Date:	2/22/17										
Please Check Appropriate Box:											
<input checked="" type="checkbox"/>	Committee of the Whole Meeting	<input type="checkbox"/>	Special Committee of the Whole Meeting								
<input checked="" type="checkbox"/>	City Council Meeting	<input type="checkbox"/>	Special City Council Meeting								
<input type="checkbox"/>	Public Hearing	<input type="checkbox"/>	Other -								
Associated Strategic Plan Goal/Objective: Vision 5: Manage resources and assets to effectively deliver core services, provide for capital investment, and meet the community needs and desires. Goal S: Optimize technology's effectiveness at delivery of public services.											
Estimated Cost: \$100,000		Budgeted? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Other Funding? <input type="checkbox"/> Yes <input type="checkbox"/> No								
Executive Summary:											
As of January 2017 Water Products, who was the low quote for FY17, is no longer a distributor of Itron ERT's. Because of this staff has requested quotes from area representatives. ITron is the Electric and Water meter reading system. The ERT's are installed on the water meters to collect consumption data. The data is then collected from the ERT by radio signal to the fixed network. The quotes received per unit are as follows											
<table style="width: 100%; border: none;"> <tr> <td style="width: 70%;">Metering Technology</td> <td style="text-align: right;">\$100.50</td> </tr> <tr> <td>HBK Water Meter Service</td> <td style="text-align: right;">\$84.50</td> </tr> <tr> <td>Midwest Meter</td> <td style="text-align: right;">\$79.50</td> </tr> <tr> <td>United Systems</td> <td style="text-align: right;">\$76.00</td> </tr> </table>				Metering Technology	\$100.50	HBK Water Meter Service	\$84.50	Midwest Meter	\$79.50	United Systems	\$76.00
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HBK Water Meter Service	\$84.50										
Midwest Meter	\$79.50										
United Systems	\$76.00										
Staff is requesting authorization at this time because there is a significant lead time when placing the order. Staff would like to receive the first order right after May 1 2017 to continue the replacement program.											
Attachments: <i>(please list)</i>											
<ul style="list-style-type: none"> • Quotes • Resolution 											
Recommendation / Suggested Action: <i>(how item should be listed on agenda)</i>											
Staff requests that the City Council authorize the City Administrator to allow staff to purchase Itron 100W ERT's from United Systems at a cost per unit of \$76.00 throughout Fiscal Year 2018 not-to-exceed the budgeted amount for meters and ERT's combined.											



MTS is your authorized Badger & Itron Distributor



Customer Information	
City of Geneva 1800 South St. Geneva, IL 60134 Attn: Mike Martens	



Quote #	Date	MeterTechSolutions.Com		Rep	Condition
170203	2/3/2017	MTS Contact	Steve Mereness	H	
Product Description			Quantity	Cost	Unit
Itron 100W+ ERT, Part # ERW-1300-313C			1,000	98.00	Each
Back plate for above, Part # CFG-0771-021			1,000	2.50	Each
Lead time = 6 Weeks A.R.O.					
This Quote Is Good For 90 Days				Total	0



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HBK Water Meter Service , Inc.

PO Box 759

Palatine, IL 60078-0759

847-202-4389

www.hbkmeters.com

Quote

Date	Quote #
2/3/2017	486

Name / Address
City of Geneva Mark Martens 1800 South Street Geneva, IL 60134

Rep	Project
SG	

Description	Qty	U/M	Total
100W Itron ERT preprogrammed with backplate ERTS Come in box quantity of 30 per box , broken box fee \$30.00	1,000	ea	84,500.00
Total			\$84,500.00

Midwest Meter, Inc
P.O. Box 318
Edinburg, IL 62531
Phone: 1-800-634-4746
Fax: (217) 623-4216



Quotation

Customer

Name City of Geneva
Address Mr. Mike Martens
City Geneva State IL ZIP 60134-2547
Phone 630-742-7522

Misc.

Date 2/1/2017
Terms Net 30
Delivery Various
FOB _____

Qty	Description	Unit Price	TOTAL
1000	Itron ERW-1300-313C ERT	\$79.50	\$ 79,500.00
Total			\$ 79,500.00

Sales Rep

Name Tim O'Connor

Prices are firm for acceptance within 6 months of the date of quotation, and an order placed within that time period will indicate acceptance.

Product specification and prices are subject to change without notice unless specifically stated in this quotation.

Thank you for your business!



United Systems & Software, Inc. is a software development firm that specializes in serving the information technology needs of utilities and local government. Founded in 1977, USS now serves over 500 customers within a twelve-state region. As a distributor of Itron Automatic Meter Reading (AMR) technology, we offer complete AMR systems, radio transmitters & receivers, encoded meters, handheld & mobile computers, software, installation, training and on-going support.



Feb 1, 2017

Quote For: Mike Martens

City of Geneva
 P: 630-232-1551 x 3103
 E: mmartens@geneva.il.us

Mike, below is pricing on the requested Itron items. Please let me know if there are any questions.
 Thank you, Scott (270) 703-0697.

Qty	Product/Service Description	Unit Price	Ext Price
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Water Endpoints & Misc Hardware:

Remote:

300	ERW-1300-313C Itron 100WR+ Encoder- PRE-PROGRAMMED (Box QTY 30)	\$ 73.50	\$ 22,050.00
300	CFG-0771-021 Itron 100WR+ Mounting Kit-Remote (Box QTY 30)	\$ 2.50	\$ 750.00

General- Prices do not include shipping and/or sales tax (if applicable). This quotation shall remain firm until 4/30/18, unless Itron has a price increase. In that case, we would provide ninety (90) days written notice. Orders not in box quantities will have a \$25 broken box fee applied per broken box.

Thank you,

Scott W Smith / Territory Manager

Scott Smith
United Systems & Software, Inc.
www.united-systems.com
800.455.3293 or 270.703.0697

RESOLUTION NO. 2017-24
RESOLUTION AUTHORIZING EXECUTION OF
Purchase of Itron 100W+ ERT's

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF GENEVA, KANE COUNTY, ILLINOIS, as follows:

SECTION 1: That the City Administrator is hereby authorized to execute, on behalf of the City of Geneva, Purchase agreement with United Systems, in the form attached hereto as Exhibit "A", relating to the purchase of Itron 100W+ ERT's.

SECTION 2: This Resolution shall become effective from and after its passage as in accordance with law.

PASSED by the City Council of the City of Geneva, Kane County, Illinois, this 6th day of March, 2017

AYES: __ NAYS: __ ABSENT: __ ABSTAINING: __ HOLDING OFFICE: __

Approved by me this 6th day of March, 2017.

Mayor

ATTEST:

City Clerk

FY 2018



City of Geneva Check Request

Date 5-4-17 Date Needed 5-15-17

Vendor UNITED SYSTEMS AND SOFTWARE, INC Vendor # _____

Address PO BOX 547
205 ASH ST
BENTON, KY 42025

Check Processing Information		
Mail Check <input checked="" type="checkbox"/>	Return to Department <input type="checkbox"/>	Employee <input type="checkbox"/>
Justification for Choosing Vendor		
Lowest Price <input type="checkbox"/>	Council Approved <input type="checkbox"/>	Other <input type="checkbox"/>
Reason _____		

Paid Advance of Council Approval	
Yes* <input type="checkbox"/>	No <input checked="" type="checkbox"/> Date Required _____
*Requires City Administrator's Approval	

Account Number	Amount	Description
630.90.96.95-815.30	\$ 25,164.60	PROJECT- 2013 WAT METER ERTS
Total:	\$ 25,164.60	

Purpose _____

Approval BV
Division

Department

Finance Manager _____
City Administrator _____

Clear



United Systems & Software, Inc
 PO Box 547
 205 Ash St
 Benton, Ky 42025
 Phone (270) 527-3293
 Fax (270) 527-3132
 www.united-systems.com

INVOICE

Invoice Date	Invoice Number	Page
05/01/17	61550	1 Of 1



SOLD GENEVA, CITY OF
 TO 1800 SOUTH STREET
 Geneva, IL 60134

SHIP GENEVA, CITY OF
 TO WATER TREATMENT PLANT - MIKE MARTENS
 4000 KESLINGER ROAD
 GENEVA, IL 60134
 (630) 232-1551

Order Number	Order Date	Customer Number	Sales Representative	Purchase Order Number	Ship Via	Ship Date	Payment Terms
51288	05/01/17	722	Scott Smith	MikeM	UPS		Net 10

Quantity Ordered	Quantity Shipped	Item Number & Description			Unit Price	Extended Price
330	330	ERW1300313	Itron 100W-R+ Encoder Remote w/10" cable- Programmed FN		\$73.50	\$24,255.00
330	330	CFG0771021	Itron 100W-R Mounting Kit for Remote installations		\$2.50	\$825.00

Past due invoices will be assessed 1% interest per month. WE ARE UPDATING OUR RECORDS. PLEASE FORWARD CURRENT EMAIL ADDRESSES TO kimberlyc@united-systems.com.

Sales Amount	\$25,080.00
Sales Tax	\$0.00
Freight	\$84.60
Sub-Total	\$25,164.60
Amount Paid	\$0.00
Balance Due	\$25,164.60

Original



City of Geneva Check Request

Date 7-24-17 Date Needed 8-7-17

Vendor UNITED SYSTEMS AND SOFTWARE, INC Vendor # _____

Address PO BOX 547
205 ASH ST
BENTON, KY 42025

Check Processing Information
Mail Check <input checked="" type="checkbox"/> Return to Department <input type="checkbox"/> Employee <input type="checkbox"/>
Justification for Choosing Vendor
Lowest Price <input type="checkbox"/> Council Approved <input type="checkbox"/> Other <input type="checkbox"/>
Reason _____

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Purpose _____

Approval BV _____
Division Finance Manager

Department City Administrator

Clear



United Systems & Software, Inc
 PO Box 547
 205 Ash St
 Benton, Ky 42025
 Phone (270) 527-3293
 Fax (270) 527-3132
 www.united-systems.com

INVOICE

Invoice Date	Invoice Number	Page
07/19/17	62526	1 Of 1



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 TO 1800 SOUTH STREET
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 GENEVA, IL 60134
 (630) 232-1551

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