



### AGENDA ITEM EXECUTIVE SUMMARY

Agenda Item:	Approve purchase for new Ford F450 cab and chassis from Landmark Ford		
Presenter & Title:	Hal Wright, Superintendent of Electrical Services		
Date:	February 8, 2017		
<b>Please Check Appropriate Box:</b>			
<input checked="" type="checkbox"/>	Committee of the Whole Meeting		Special Committee of the Whole Meeting
<input checked="" type="checkbox"/>	City Council Meeting		Special City Council Meeting
	Public Hearing		Other -
Associated Strategic Plan Goal/Objective: Vision 5, Goal G of the Geneva Strategic Plan, specifically for a regular vehicle replacement schedule and identified capital projects and equipment for all departments and programs			
Estimated Cost: \$33,047.00		Budgeted? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Other Funding? <input type="checkbox"/> Yes <input type="checkbox"/> No
If "Other Funding," please explain how the item will be funded:			
<b>Executive Summary:</b>			
<p>The current utility budget allows for the replacement of a 2003 Chevy K-3500 utility truck at a budget of \$105,000. Staff has carefully evaluated the condition of the fiberglass utility body and crane and is recommending refurbishment and remounting of the existing utility body and service crane on new chassis at a savings of \$43,000 over new.</p> <p>The Ford F450 Chassis will be purchased through the State of Illinois Competitive Bid contract for a price of \$33,047.00. The utility box refurbishment and re-installation will be conducted through another vendor under a separate contract.</p>			
<b>Attachments:</b> <i>(please list)</i>			
<ul style="list-style-type: none"> <li>• Resolution 2017-13_</li> <li>• Memo from Superintendent Wright dated 02-08-2017</li> </ul>			
<b>Recommendation / Suggested Action:</b> <i>(how item should be listed on agenda)</i>			
Staff recommends purchasing a new Ford F450 cab and chassis through the State of Illinois Bid Contract from Landmark Ford, Springfield, IL in the amount of \$33,047.00,			

**RESOLUTION NO. 2017-13**

**RESOLUTION AUTHORIZING EXECUTION OF  
Authorize the Purchase of a Ford F450 Cab and Chassis from Landmark Ford, of Springfield,  
Illinois to Replace Electric Division Truck #4**

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**BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF GENEVA, KANE COUNTY, ILLINOIS**, as follows:

**SECTION 1:** That the City Administrator is hereby authorized to execute, on behalf of the City of Geneva, a purchase of a Ford F450 from Landmark Ford, of Springfield, Illinois, in the amount of \$33,047.00 in conjunction with the State of Illinois Competitive Bid, as recommended by staff.

**SECTION 2:** This Resolution shall become effective from and after its passage as in accordance with law.

**PASSED** by the City Council of the City of Geneva, Kane County, Illinois, this 21st day of February, 2017

**AYES:** \_\_ **NAYS:** \_\_ **ABSENT:** \_\_ **ABSTAINING:** \_\_ **HOLDING OFFICE:** \_\_

Approved by me this 21st day of February, 2017.

\_\_\_\_\_  
Mayor

ATTEST:

\_\_\_\_\_  
City Clerk



**PUBLIC WORKS DEPARTMENT  
MEMORANDUM**

February 08, 2017

**Memo To:** Mayor Burns, Committee of the Whole

**From:** Hal Wright, Superintendent of Electrical Services

**Re:** Recommendation for the purchase of new chassis and remount of existing utility body for the Electric Division's truck 4

Truck 4 has been in service since 2004, it has accumulated 168 months in service at 62,300 miles since new.

Staff originally placed in the budget an amount to replace the chassis, utility bed, crane, and apparatus with factory new equipment. However, after carefully evaluating the condition of the utility bed and equipment it was decided to remount the utility bed and existing crane, and other apparatus at a savings of approximately \$43,000. The utility bed is primarily of fiberglass construction, and has been evaluated to be structurally sound and a prime candidate for refurbishment and reuse. This work will encompass a complete refurbishment of the existing bed, including replacement of deteriorated metal components. The bed will be repainted, hinges and latches replaced, lighting will be upgraded and the crane and generator will be serviced.

The replacement chassis will be a Ford F450 purchased through the State of Illinois Competitive Bid program for a cost of \$33,047.00. This price reflects the state competitive bid practice and as such was not bid by the City of Geneva.

Quotes were solicited for the remount of the utility bed. Two companies responded and one company did not.

Sauber Manufacturing	\$25,650.00
Altec Manufacturing	\$20,340.73
Terex Manufacturing	No Bid

The quotes were evaluated against the specifications provided. While Altec provided the lowest quote, it was deficient in several areas. Altec was contacted and offered an opportunity to requote, correcting the deficiencies but no new quote was received. The Altec quote was deficient in the following areas:

- Replacement door seals were not provided
- Front bumper mounted cone holder was not provided
- Heavy Duty galvanized grip strut running boards were not provided
- Aluminum light bar rack w/ window screen and pole chocks was not provided
- Super Spring Helpers to be installed was not provided
- LED Drip rail lighting was not provided
- LED Class 1 Amber strobes front and back were not provided
- One LED High output flood work light for cargo illumination was not provided
- Back up camera system was not provided

Considering the deficiencies in the quote from Altec and that no updated quote was received to address the deficiencies the Sauber quote remains the only one that conforms to the specifications

**Staff Recommendation:**

It is the staff's recommendation to replace the chassis and remount the utility body as described above for the total price of \$58,597.00.

Cc: Stephanie Dawkins, City Administrator  
Rich Babica, Director of Public Works  
Aaron Holton, Manager of Electric Operations  
Jennifer Hilkemann, Manager of Distribution Construction & Maintenance  
Kirk Landberg, Purchasing & Inventory Coordinator

# LANDMARK



2401 Prairie Crossing Drive • P.O. Box 13254  
Springfield, Illinois 62711  
(217) 862-5200

SOLD TO **CITY OF GENEVA**  
**1800 SOUTH ST**  
ADDRESS **GENEVA IL 60134**  
**(630)232-1501**

YEAR	MAKE	MODEL	NEW OR USED	VEHICLE IDENT. OR SERIAL NO.
2017	FORD TRUCK	S-DTY F-450	NEW	1FDUF4HY9HED59732
SALESMAN <b>STEPHEN DECKER</b>			KEY NOS. <b>10454</b>	

**INSURANCE COVERAGE INCLUDES**

FIRE & THEFT  PUBLIC LIABILITY - AMT.

COLLISION - AMT. DEDUCTIBLE  PROPERTY DAMAGE - AMT.

OPTIONAL EQUIPMENT AND ACCESSORIES	GROUP	DESCRIPTION	PRICE

USED CAR TRADED			
YEAR	MAKE	MODEL	VEHICLE IDENT. OR SERIAL NO.
BODY COLOR			

DATE	INVOICE NO.	STOCK NO.
04/29/17	159451	FH05710
SALESMAN NUMBER		
DESCRIPTION	SALE	
N. CAR CROWN VIC. THUNDERBIRD PROBE ESCORT FESTIVA TEMPO MUSTANG BMW FLEET - CAR NEW TRUCK - VEHICLE INVENTORY	32829.00	
U. CAR - RETAIL WHLSE. U. TRUCK - RETAIL - WHLSE.		
SALES TAX		N/A
LICENSE AND TITLE	103.00	
LIEN PAYOFF		N/A
<b>TOTAL CASH PRICE</b>	<b>32932.00</b>	
INSURANCE		N/A
SERVICE CONTRACT		N/A
<b>TOTAL TIME PRICE</b>	<b>32932.00</b>	
FINANCE CONTRACTS	32932.00	
VEHICLE RECEIVABLE		N/A
USED CAR ALLOWANCE		N/A
<b>TOTAL</b>	<b>32932.00</b>	
<p><i>Always Bring Your Car Here For Factory Authorized Service</i></p>		

Reynolds and Reynolds Cases Q (7/04)

CTM-131-CUST.

Reynolds and Reynolds



City of Geneva  
Check Request

Date 5-5-17 Date Needed 5-15-17

Vendor LANDMARK FORD Vendor # NOT REQ'D

Address 2401 PRAIRIE CROSSING DRIVE  
P. O. BOX 13254  
SPRINGFIELD, IL 62711

**Check Processing Information**

Mail Check  Return to Department  Employee

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**Justification for Choosing Vendor**

Lowest Price  Council Approved  Other

Reason \_\_\_\_\_

**Paid Advance of Council Approval**

Yes\*  No  Date Required \_\_\_\_\_

\*Requires City Administrator's Approval

Account Number	Amount	Description
620.90.95.95-825	\$ 32,932.00	VEHICLE
Total:	\$ 32,932.00	

148906

Purpose  
2017 FORD TRUCK S-DTY F-450 64

Approval [Signature] 5-8-17 \_\_\_\_\_  
 Division Finance Manager

[Signature] \_\_\_\_\_  
 Department City Administrator

Clear