



AGENDA ITEM EXECUTIVE SUMMARY

Agenda Item:	Itron 100W ERT Purchase										
Presenter & Title:	Bob VanGyseghem, Superintendent of Water and Wastewater.										
Date:	4/3/18										
Please Check Appropriate Box:											
<input checked="" type="checkbox"/>	Committee of the Whole Meeting		Special Committee of the Whole Meeting								
<input checked="" type="checkbox"/>	City Council Meeting		Special City Council Meeting								
	Public Hearing		Other -								
Associated Strategic Plan Goal/Objective: Vision 5: Manage resources and assets to effectively deliver core services, provide for capital investment, and meet the community needs and desires. Goal S: Optimize technology's effectiveness at delivery of public services.											
Estimated Cost: \$100,000	Budgeted? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Other Funding? <input type="checkbox"/> Yes <input type="checkbox"/> No									
Executive Summary:											
Staff has obtained four quotes from local representatives for the purchase of Itron ERT's throughout FY19. The ERT's communicate meter reading data from the water meter to the fixed based system. The quotes received per unit are as follows											
<table style="width: 100%; border: none;"> <tr> <td style="width: 70%;">Metering Technology</td> <td style="text-align: right;">\$100.50</td> </tr> <tr> <td>HBK Water Meter Service</td> <td style="text-align: right;">\$82.20</td> </tr> <tr> <td>United Systems</td> <td style="text-align: right;">\$75.50</td> </tr> <tr> <td>Midwest Meter</td> <td style="text-align: right;">\$73.00</td> </tr> </table>				Metering Technology	\$100.50	HBK Water Meter Service	\$82.20	United Systems	\$75.50	Midwest Meter	\$73.00
Metering Technology	\$100.50										
HBK Water Meter Service	\$82.20										
United Systems	\$75.50										
Midwest Meter	\$73.00										
Staff is requesting that competitive bidding be waived to have local representation in the event of problems with the Itron ERT's. Staff is requesting authorization at this time because there is a significant lead time when placing the order.											
Attachments: <i>(please list)</i>											
<ul style="list-style-type: none"> • Resolution • Quotes 											
Recommendation / Suggested Action: <i>(how item should be listed on agenda)</i>											
Staff requests that the City Council waive competitive bidding and authorize the City Administrator to allow staff to purchase Itron 100W ERT's from Midwest Meter, Inc at a cost per unit of \$73.00 throughout Fiscal Year 2019 not-to-exceed the budgeted amount for meters and ERT's combined.											

RESOLUTION NO. 2018-27
RESOLUTION AUTHORIZING EXECUTION OF
Purchase of Itron Meter Reading 100W ERT's

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF GENEVA, KANE COUNTY, ILLINOIS, as follows:

SECTION 1: That the City Administrator is hereby authorized to execute, on behalf of the City of Geneva, purchasing with Midwest Meter, Inc, in the form attached hereto, relating to the purchase of Itron 100W ERT's.

SECTION 2: This Resolution shall become effective from and after its passage as in accordance with law.

PASSED by the City Council of the City of Geneva, Kane County, Illinois, this ____ day of _____, 2018

AYES: __ NAYS: __ ABSENT: __ ABSTAINING: __ HOLDING OFFICE: __

Approved by me this ____ day of _____, 2018.

Mayor

ATTEST:

City Clerk



HBK Water Meter Service , Inc.

PO Box 759

Palatine, IL 60078-0759

Phone #

847-202-4389

Quote

Date	Quote #
3/30/2018	578

Name / Address

City of Geneva
 Mark Martens
 1800 South Street
 Geneva, IL 60134

Rep

Project

SG

Description	Qty	U/M	Cost	Total
100W Itron ERT preprogrammed with backplate Plus shipping ERTS COME IN BOX QUANTITY OF 30 PER BOX , BROKEN BOX FEE \$30.00	1,000	ea	82.20	82,200.00
			Total	\$82,200.00

Web Site

www.hbkmeters.com

Midwest Meter, Inc
P.O. Box 318
Edinburg, IL 62531
Phone: 1-800-634-4746
Fax: (217) 623-4216



Quotation

Customer

Name City of Geneva
Address Mr. Mike Martens
City Geneva State IL ZIP 60134-2547
Phone 630-742-7522

Misc.

Date 319/2018
Terms Net 30
Delivery Various
FOB

Qty	Description	Unit Price	TOTAL
1000	Itron ERW-1300-313C ERT with Mounting kit pre-programmed to Geneva requirements	\$73.00	\$ 73,000.00
Total \$			73,000.00

Sales Rep

Name *Tim O'Connor*

Prices are firm for acceptance within 6 months of the date of quotation, and an order placed within that time period will indicate acceptance.
Product specification and prices are subject to change without notice unless specifically stated in this quotation.

Thank you for your business!



P.O. Box 547, 205 Ash Street, Benton, Kentucky 42025
 Phone: (270) 527-3293 • Toll-Free: 1-800-455-3293
 FAX: (270) 527-3132 • www.united-systems.com

United Systems & Software, Inc. is a software development firm that specializes in serving the information technology needs of utilities and local government. Founded in 1977, USS now serves over 500 customers within a twelve-state region. As a distributor of Itron Automatic Meter Reading (AMR) technology, we offer complete AMR systems, radio transmitters & receivers, encoded meters, handheld & mobile computers, software, installation, training and on-going support.



March 22, 2018

Quote For: Mike Martens

City of Geneva
 P: 630-232-1551 x 3103
 E: mmartens@geneva.il.us

Mike, below is pricing on the requested Itron items. Please let me know if there are any questions.
 Thank you, Scott (270) 703-0697.

Qty	Product/Service Description	Unit Price	Ext Price
Water Endpoints & Misc Hardware:			
Remote:			
300	ERW-1300-313C Itron 100WR+ Encoder- PRE-PROGRAMMED (Box QTY 30)	\$ 73.25	\$ 21,975.00
300	CFG-0771-021 Itron 100WR+ Mounting Kit-Remote (Box QTY 30)	\$ 2.25	\$ 675.00

General- Prices do not include shipping and/or sales tax (if applicable). This quotation shall remain firm until 4/30/19, unless Itron has a price increase. In that case, we would provide ninety (90) days written notice. Orders not in box quantities will have a \$25 broken box fee applied per broken box.

Thank you,

Scott W Smith / Territory Manager

Scott Smith
United Systems & Software, Inc.
www.united-systems.com
800.455.3293 or 270.703.0697



11551 Rupp Drive
 Burnsville, MN 55337
 Office: (952) 242-1960
 Fax: (952) 882-6350

Quotation

MTS is your authorized Badger & Itron Distributor



Customer Information	
City of Geneva 1800 South St. Geneva, IL 60134 Attn: Mike Martens	



Quote #	Date	MeterTechSolutions.Com		Rep	Condition
03292018	3/29/2018	MTS Contact	Steve Mereness	H	
Product Description			Quantity	Cost	Unit
Itron 100W+ ERT, Part # ERW-1300-313C			1,000	98.00	Each
Back plate for above, Part # CFG-0771-021			1,000	2.50	Each
Lead time = 6 Weeks A.R.O.					
This Quote Is Good For 90 Days				Total	0

Payment Terms: Net 30 With Approved Credit

FOB: Factory / Burnsville, MN

FY 2019



City of Geneva Check Request

Date 5-9-18 Date Needed 5-21-18

Vendor MIDWEST METER, INC Vendor # _____

Address 200 EAST FRANKLIN
EDINBURG, IL 62531

Check Processing Information
Mail Check <input checked="" type="checkbox"/> Return to Department <input type="checkbox"/> Employee <input type="checkbox"/>
Justification for Choosing Vendor
Lowest Price <input type="checkbox"/> Council Approved <input type="checkbox"/> Other <input type="checkbox"/>
Reason _____

Paid Advance of Council Approval
Yes* <input type="checkbox"/> No <input checked="" type="checkbox"/> Date Required _____
*Requires City Administrator's Approval

Account Number	Amount	Description
630.90.96.95-815.30	\$ 26,280.00	PROJECT-2013 WAT METER- ERTS
Total:	\$ 26,280.00	

Purpose _____

Approval BV _____
Division Finance Manager

Department City Administrator

Clear



Remit to: 200 East Franklin
 P.O. Box 318
 Edinburg, IL 62531
 (800) 634-4746
 1078 Wolverine Lane
 Cape Girardeau, MO 63701
 (800) 635-4746
 200 Commercial Drive
 Flora, IN 46929
 (877) 636-4746
 N173 W21290 Northwest Passage
 Jackson, WI 53037
 (262) 677-2887

Invoice

Invoice Number: 0100570-IN
 Invoice Date: 5/7/2018
 Order Number: 0089879
 Order Date: 4/16/2018
 Salesperson: 0004
 Customer Number: 01-0060134

Sold To:
 CITY OF GENEVA
 JOHN DONAHUE
 1800 SOUTH ST
 Geneva, IL 60134

Ship To:
 CITY OF GENEVA
 4000 KESLINGER RD
 Geneva, IL 60134

Customer P.O.	Ship VIA	F.O.B.	Terms	User Sue		
05012018			30 day terms			
Item Number	Unit	Ordered	Shipped	Back Ordered	Price	Amount
ITERW1300313C	EACH	360.00	360.00	0.00	73.0000	26,280.00
ERW1300-313C REMOTE ERT			Whse: 001			
ITCFG0771021	EACH	360.00	360.00	0.00	0.0000	0.00
CFG-0771-021 REMOTE MOUNT KIT			Whse: 001			

Net Invoice: 26,280.00
 Less Discount: 0.00
 Freight: 0.00
 Sales Tax: 0.00
 Invoice Total: 26,280.00

PLEASE PAY FROM THIS INVOICE..NO STATEMENTS WILL
 BE SENT UNLESS REQUESTED. THANK YOU.



City of Geneva
Check Request

Date 9-10-18 Date Needed 9-17-18

Vendor MIDWEST METER, INC Vendor # _____

Address 200 EAST FRANKLIN
EDINBURG, IL 62531

Check Processing Information
Mail Check <input checked="" type="checkbox"/> Return to Department <input type="checkbox"/> Employee <input type="checkbox"/>
Justification for Choosing Vendor
Lowest Price <input type="checkbox"/> Council Approved <input type="checkbox"/> Other <input type="checkbox"/>
Reason _____

Paid Advance of Council Approval
Yes* <input type="checkbox"/> No <input checked="" type="checkbox"/> Date Required _____
*Requires City Administrator's Approval

Account Number	Amount	Description
630.90.96.95-815.30	\$ 26,280.00	PROJECT-2013 WAT METER- ERTS
Total:	\$ 26,280.00	

Purpose

Approval BV
Division _____ Finance Manager _____
Department _____ City Administrator _____

Clear



Remit to: 200 East Franklin
 P.O. Box 318
 Edinburg, IL 62531
 (800) 634-4746
 1078 Wolverine Lane
 Cape Girardeau, MO 63701
 (800) 635-4746

Invoice

Invoice Number: 0104256-IN
Invoice Date: 9/4/2018
Order Number: 0092761
Order Date: 7/30/2018
Salesperson: 0004
Customer Number: 01-0060134

200 Commercial Drive
 Flora, IN 46929
 (877) 636-4746

N173 W21290 Northwest Passage
 Jackson, WI 53037
 (262) 677-2887

Sold To:
 CITY OF GENEVA
 JOHN DONAHUE
 1800 SOUTH ST
 Geneva, IL 60134

Ship To:
 CITY OF GENEVA
 JOHN DONAHUE
 22 SOUTH 1ST ST
 Geneva, IL 60134

Customer P.O.	Ship VIA	F.O.B.	Terms	User Sue		
07312018			30 day terms			
Item Number	Unit	Ordered	Shipped	Back Ordered	Price	Amount
ITERW1300313C	EACH	360.00	360.00	0.00	73.0000	26,280.00
			Whse: 001			
ERW1300-313C REMOTE ERT						
ITCFG0771021	EACH	360.00	360.00	0.00	0.0000	0.00
			Whse: 001			
CFG-0771-021 REMOTE MOUNT KIT						

Net Invoice: 26,280.00
 Less Discount: 0.00
 Freight: 0.00
 Sales Tax: 0.00
Invoice Total: 26,280.00

PLEASE PAY FROM THIS INVOICE..NO STATEMENTS WILL BE SENT UNLESS REQUESTED. THANK YOU.



**City of Geneva
Check Request**

Date 10-25-18 Date Needed 11-19-15

Vendor MIDWEST METER, INC Vendor # _____

Address 200 EAST FRANKLIN
EDINBURG, IL 62531

Check Processing Information
Mail Check <input checked="" type="checkbox"/> Return to Department <input type="checkbox"/> Employee <input type="checkbox"/>
Justification for Choosing Vendor
Lowest Price <input type="checkbox"/> Council Approved <input type="checkbox"/> Other <input type="checkbox"/>
Reason _____

Paid Advance of Council Approval
Yes* <input type="checkbox"/> No <input checked="" type="checkbox"/> Date Required _____
*Requires City Administrator's Approval

Account Number	Amount	Description
630.90.96.95-815.30	\$ 21,900.00	PROJECT-2013 WAT METER- ERTS
Total:	\$ 21,900.00	

Purpose

Approval BV
Division _____

Finance Manager _____

Department _____

City Administrator _____

Clear



Remit to: 200 East Franklin
 P.O. Box 318
 Edinburg, IL 62531
 (800) 634-4746
 1078 Wolverine Lane
 Cape Girardeau, MO 63701
 (800) 635-4746
 200 Commercial Drive
 Flora, IN 46929
 (877) 636-4746
 N173 W21290 Northwest Passage
 Jackson, WI 53037
 (262) 677-2887

Invoice

Invoice Number: 0105676-IN
 Invoice Date: 10/22/2018
 Order Number: 0094591
 Order Date: 9/24/2018
 Salesperson: 0004
 Customer Number: 01-0060134

Sold To:
 CITY OF GENEVA
 BOB VANGYSEGHEM
 1800 SOUTH ST
 Geneva, IL 60134

Ship To:
 CITY OF GENEVA
 BOB VANGYSEGHEM
 22 SOUTH 1ST ST
 Geneva, IL 60134

Customer P.O.	Ship VIA	F.O.B.	Terms	User Sue		
			30 day terms			
Item Number	Unit	Ordered	Shipped	Back Ordered	Price	Amount
ITERW1300313C	EACH	300.00	300.00	0.00	73.0000	21,900.00
ERW1300-313C REMOTE ERT			Whse: 001			
ITCFG0771021	EACH	300.00	300.00	0.00	0.0000	0.00
CFG-0771-021 REMOTE MOUNT KIT			Whse: 001			

PLEASE PAY FROM THIS INVOICE..NO STATEMENTS WILL
 BE SENT UNLESS REQUESTED. THANK YOU.

Net Invoice: 21,900.00
 Less Discount: 0.00
 Freight: 0.00
 Sales Tax: 0.00
 Invoice Total: 21,900.00