



AGENDA ITEM EXECUTIVE SUMMARY

Agenda Item:	Water Meter ERT Purchase		
Presenter & Title:	Bob VanGyseghem, Superintendent of Water and Wastewater.		
Date:	4/3/2019		
Please Check Appropriate Box:			
<input checked="" type="checkbox"/>	Committee of the Whole Meeting	<input type="checkbox"/>	Special Committee of the Whole Meeting
<input checked="" type="checkbox"/>	City Council Meeting	<input type="checkbox"/>	Special City Council Meeting
<input type="checkbox"/>	Public Hearing	<input type="checkbox"/>	Other -
Associated Strategic Plan Goal/Objective: EMS-II			
Estimated Cost: \$300,000	Budgeted? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Other Funding? <input type="checkbox"/> Yes <input type="checkbox"/> No	
Executive Summary:			
Staff has obtained three quotes from local representatives for the purchase of Itron ERT's throughout FY20. The ERT's communicate meter reading data from the water meter to the fixed based system. The quotes received per unit are as follows			
HBK Water Meter Service	\$125.00		
Midwest Meter	\$73.00		
United Systems	\$72.00		
Staff is requesting that competitive bidding be waived to have local representation in the event of problems with the Itron ERT's.			
Attachments: <i>(please list)</i>			
<ul style="list-style-type: none"> • Resolution • Quotes 			
Voting Requirements:			
<i>This motion requires <u> 7 </u> affirmative votes for passage.</i>			
<i>The Mayor may vote on three occasions: (a) when the vote of the aldermen or trustees has resulted in a tie; (b) when one half of the aldermen or trustees elected have voted in favor of an ordinance, resolution, or motion even though there is no tie votes; or (c) when a vote greater than a majority of the corporate authorities is required by state statute or local ordinance to adopt an ordinance, resolution, or motion.</i>			
Recommendation / Suggested Action: <i>(how item should be listed on agenda)</i>			
Staff requests that the City Council waive competitive bidding and authorize the City Administrator to allow staff to purchase Itron 100W ERT's from United Systems at a cost per unit of \$72.00 throughout Fiscal Year 2020 not-to-exceed the budgeted amount of \$300,000 for meters and ERT's combined.			

RESOLUTION NO. 2019-37
RESOLUTION AUTHORIZING EXECUTION OF
Purchase of Itron ERT's

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF GENEVA, KANE COUNTY, ILLINOIS, as follows:

SECTION 1: That the City Administrator is hereby authorized to execute, on behalf of the City of Geneva, purchase agreement with United Systems relating to Itron ERT's used for water meter reading.

SECTION 2: This Resolution shall become effective from and after its passage as in accordance with law.

PASSED by the City Council of the City of Geneva, Kane County, Illinois, this 15th day of April, 2019

AYES: __ NAYS: __ ABSENT: __ ABSTAINING: __ HOLDING OFFICE: __

Approved by me this 15th day of April, 2019.

Mayor

ATTEST:

City Clerk



HBK Water Meter Service , Inc.

PO Box 759

Palatine, IL 60078-0759

Phone #

847-202-4389

127

Quote

Date	Quote #
4/2/2019	717

Name / Address
City of Geneva Mark Martens 1800 South Street Geneva, IL 60134

Rep	Project
SG	

Item	Description	Qty	U/M	Cost	Total
ERW-1300-313C	100W Itron ERT preprogrammed with backplate Plus shipping ERTS COME IN BOX QUANTITY OF 30 PER BOX , BROKEN BOX FEE \$30.00 Effective May1,2019 to April 30,2020	1,200	ea	125.00	150,000.00
Total					\$150,000.00

Web Site
www.hbkmeters.com

Midwest Meter, Inc
 P.O. Box 318
 Edinburg, IL 62531
 Phone: 1-800-634-4746
 Fax: (217) 623-4216



Quotation

Customer

Name City of Geneva
 Address Mr. Mike Martens
 City Geneva State IL ZIP 60134-2547
 Phone 630-742-7522

Misc.

Date 314/2019
 Terms Net 30
 Delivery Various
 FOB _____

Qty	Description	Unit Price	TOTAL
1200	Itron ERW-1300-313C ERT with Mounting kit pre-programmed to Geneva requirements	\$73.00	\$ 87,600.00
Total			\$ 87,600.00

Sales Rep

Name Tim O'Connor

Prices are firm for acceptance within 6 months of the date of quotation, and an order placed within that time period will indicate acceptance.

Product specification and prices are subject to change without notice unless specifically stated in this quotation.

Thank you for your business!



P.O. Box 547, 205 Ash Street, Benton, Kentucky 42025
 Phone: (270) 527-3293 • Toll-Free: 1-800-455-3293
 FAX: (270) 527-3132 • www.united-systems.com

United Systems & Software, Inc. is a software development firm that specializes in serving the information technology needs of utilities and local government. Founded in 1977, USS now serves over 500 customers within a twelve-state region. As a distributor of Itron Automatic Meter Reading (AMR) technology, we offer complete AMR systems, radio transmitters & receivers, encoded meters, handheld & mobile computers, software, installation, training and on-going support.



March 19, 2019

Quote For: Mike Martens

City of Geneva

P: 630-232-1551 x 3103

E: mmartens@geneva.il.us

Mike, below is pricing on the requested Itron items. Please let me know if there are any questions.
 Thank you, Scott (270) 703-0697.

Qty	Product/Service Description	Unit Price	Ext Price
-----	-----------------------------	------------	-----------

Water Endpoints & Misc Hardware:

Remote:

1,200	ERW-1300-313C Itron 100WR+ Encoder- PRE-PROGRAMMED (Box QTY 30)	\$ 70.00	\$ 84,000.00
1,200	CFG-0771-021 Itron 100WR+ Mounting Kit-Remote (Box QTY 30)	\$ 2.00	<u>\$ 2,400.00</u>
			\$ 86,400.00

General- Prices do not include shipping and/or sales tax (if applicable). This quotation shall remain firm until 4/30/20, unless Itron has a price increase. In that case, we would provide ninety (90) days written notice. Orders not in box quantities will have a \$25 broken box fee applied per broken box.

Thank you,

Scott W Smith / Territory Manager

Scott Smith
United Systems & Software, Inc.
www.united-systems.com
800.455.3293 or 270.703.0697



**City of Geneva
Check Request**

Date 12-04-2019 Date Needed 12-16-2019

Vendor UNITED SYSTEMS AND SOFTWARE, INC Vendor # _____

Address PO BOX 547
205 ASH ST
BENTON, KY 42025

Check Processing Information

Mail Check Return to Department Employee

Justification for Choosing Vendor

Lowest Price Council Approved Other

Reason _____

Paid Advance of Council Approval

Yes* No Date Required _____

*Requires City Administrator's Approval

Account Number	Amount	Description
630.90.96.95-815.30	\$ 26,065.33	Multiple Iron Remotes
		PROJECT- 2013 WAT METER
Total:	\$ 26,065.33	

Do we include this?

Purpose _____

Approval BV
Division _____

Finance Manager _____

Department _____

City Administrator _____

Clear



2111 N. Molter Road
 Liberty Lake WA 99019
 (800) 635-5461
 www.itron.com

PICK/PACK SLIP

Customer No:	1283
Customer PO:	20191029-5
Order Date:	29-OCT-2019
Sales Order:	495142
End Customer:	City of Geneva, Illinois
Pick Slip Number:	15395966
Warehouse:	Waseca

S . United Systems & Software
 O PO BOX 547
 L Benton, KY 42025, US
 D
 T
 O

S City of Geneva, Illinois
 H Water Treatment Plant, 630-232-1551
 I 4000 Keslinger Rd
 P Geneva, IL 60134, US
 T
 O

Ship Date	Order Taken By	F.O.B	Freight Terms	Shipping Instructions
11/15/19	KVESELKA	Shipping Point	Prepay & Add	best way ground OTSE

Attachments:

Line	Item Number Customer Item	Description/Serial Number	Location	UOM	Shipped QTY
1.1	ERW-1300-313C	ERW,100W-R+,ENC,10 IN. FL, CU	S2.49.NA..	EA	360
		Promise Date:11-21-19	Schedule Ship Date: 11-18-19		
2.1	CFG-0771-021	CFG,60R,REMOTE MOUNT KIT	S1.10.NA..	EA	360
		Promise Date:11-21-19	Schedule Ship Date: 11-18-19		

h.m. 630.90.96.95 - 815.30

BILL OF LADING	WEIGHT	DATE	PALLETS	CARTONS

NOTICE TO CONSIGNEE

This shipment has been carefully inspected and packed at our plant. It was delivered to and receipted for in good condition by the carrier, who is responsible for any loss or damage occurring while in transit. Please inspect promptly, and report at once any damage or shortage to the carrier. Concealed loss or damage must be reported to the carrier within 15 days after delivery, and claim filed within 9 months from the date of shipment.

2401 N. State Street, 241611180, Waseca, MN 56093-2604

ITRON, INC.



United Systems & Software, Inc
 PO Box 547
 205 Ash St
 Benton, Ky 42025
 Phone (270) 527-3293
 Fax (270) 527-3132
 www.united-systems.com

INVOICE

Invoice Date	Invoice Number	Page
11/19/19	74380	1 Of 1



SOLD GENEVA, CITY OF
 TO 1800 SOUTH STREET
 Geneva, IL 60134

SHIP GENEVA, CITY OF
 TO WATER TREATMENT PLANT - MIKE MARTENS
 4000 KESLINGER ROAD
 GENEVA, IL 60134
 (630) 232-1551

Order Number	Order Date	Customer Number	Sales Representative	Purchase Order Number	Ship Via	Ship Date	Payment Terms
60490	10/29/19	722	Brad Bersch	MikeM	UPS		Net 10
Quantity Ordered	Quantity Shipped	Item Number & Description			Unit Price	Extended Price	
360	360	ERW1300313	ltron 100W-R+ Encoder Remote w/10" cable		\$70.00	\$25,200.00	
360	360	CFG0771021	ltron 100W-R Mounting Kit for Remote installations		\$2.00	\$720.00	

Past due invoices will be assessed 1% interest per month. WE ARE UPDATING OUR RECORDS. PLEASE FORWARD CURRENT EMAIL ADDRESSES TO kimberlyc@united-systems.com.

Sales Amount	\$25,920.00
Sales Tax	\$0.00
Freight	\$145.33
Sub-Total	\$26,065.33
Amount Paid	\$0.00
Balance Due	\$26,065.33

Original



United Systems & Software, Inc
 PO Box 547
 205 Ash St
 Benton, Ky 42025
 Phone (270) 527-3293
 Fax (270) 527-3132
 www.united-systems.com

INVOICE

Invoice Date	Invoice Number	Page
11/19/19	74380	1 Of 1



SOLD GENEVA, CITY OF
 TO 1800 SOUTH STREET
 Geneva, IL 60134

SHIP GENEVA, CITY OF
 TO WATER TREATMENT PLANT - MIKE MARTENS
 4000 KESLINGER ROAD
 GENEVA, IL 60134
 (630) 232-1551

Order Number	Order Date	Customer Number	Sales Representative	Purchase Order Number	Ship Via	Ship Date	Payment Terms
60490	10/29/19	722	Brad Bersch	MikeM	UPS		Net 10
Quantity Ordered	Quantity Shipped	Item Number & Description			Unit Price	Extended Price	
360	360	ERW1300313	Itron 100W-R+ Encoder Remote w/10" cable		\$70.00	\$25,200.00	
360	360	CFG0771021	Itron 100W-R Mounting Kit for Remote installations		\$2.00	\$720.00	

Past due invoices will be assessed 1% interest per month. WE ARE UPDATING OUR RECORDS. PLEASE FORWARD CURRENT EMAIL ADDRESSES TO kimberlyc@united-systems.com.

Sales Amount	\$25,920.00
Sales Tax	\$0.00
Freight	\$145.33
Sub-Total	\$26,065.33
Amount Paid	\$0.00
Balance Due	\$26,065.33