



AGENDA ITEM EXECUTIVE SUMMARY

Agenda Item:	Request authorization to purchase eight Panasonic, Arbitrator 360, squad car camera systems from CDS Office Technologies		
Presenter & Title:	Mike Frieders, Police Services Commander		
Date:	March 2, 2020		
Please Check Appropriate Box:			
<input checked="" type="checkbox"/>	Committee of the Whole Meeting	<input type="checkbox"/>	Special Committee of the Whole Meeting
<input checked="" type="checkbox"/>	City Council Meeting	<input type="checkbox"/>	Special City Council Meeting
<input type="checkbox"/>	Public Hearing	<input type="checkbox"/>	Other -
Associated Strategic Plan Goal/Objective: EMS-II			
Estimated Cost: \$69,788.00	Budgeted?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Other Funding? <input type="checkbox"/> Yes <input type="checkbox"/> No
<i>If "Other Funding," please explain how the item will be funded:</i>			
Executive Summary:			
<p>The FY 20 budget includes funding for the purchase of eight police squad video camera systems. The general parameters of the project included not only the cameras and associated equipment for the police vehicles, but also some basic redacting software as well as the hardware needed to transfer videos from the vehicles to the appropriate storage medium. Four vendors of existing police in-car video systems were evaluated during the process. Of the four quotes, only one vendor, CDS Office Technologies, was able to provide all the deliverables requested including the hardware needed to download the video files. Another significant attribute of the Panasonic system is the ability of the video cameras to interface with the existing laptop computer in the police car. The remaining vendors mount an independent viewing monitor inside the passenger compartment of the vehicle. By feeding the video through the computer it reduces the number of distractions to the officer, as well as limits the potential safety hazards during a collision by having additional equipment mounted in the passenger compartment.</p> <p>The Panasonic, Arbitrator 360, in-car camera system includes software and warranty costs for five years, unlimited cloud-based storage for one year, and downloading hardware for the police facility at a price of \$66,288.00.</p> <p>The Panasonic Arbitrator 360 system will be provided by CDS Office Technologies, who is the current bid holder on the State of Illinois Master Contract. Our existing vehicle outfitter, Ultra Strobe Communications, will install the cameras into the patrol vehicles for a cost not to exceed \$3,500.00.</p>			

Attachments: (please list)

- Resolution
- Panasonic Arbitrator spec information
- CDS Office Technologies quotes
- Quotes from Watch Guard, GeTac (Brite), Motorola Solutions

Voting Requirements:

This motion requires 6 affirmative votes for passage.

The Mayor may vote on three occasions: (a) when the vote of the aldermen or trustees has resulted in a tie; (b) when one half of the aldermen or trustees elected have voted in favor of an ordinance, resolution, or motion even though there is no tie vote; or (c) when a vote greater than a majority of the corporate authorities is required by state statute or local ordinance to adopt an ordinance, resolution, or motion.

Recommendation / Suggested Action: (how the item should be listed on agenda)

Recommend Approval of Resolution No. 2020-22 to authorize the City Administrator to purchase of squad cameras from CDS Office Technologies for a total cost of the project with installation not to exceed \$69,788.00.

not assigned

~~RESOLUTION NO. 2020-22~~

RESOLUTION AUTHORIZING

Approval to purchase police squad car cameras systems

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF GENEVA, KANE COUNTY, ILLINOIS, as follows:

SECTION 1: That the City Administrator is hereby authorized to purchase, on behalf of the City of Geneva, the following items from CDS Office Technologies: Eight Panasonic, Arbitrator 360 squad car camera systems including software and hardware at a cost of \$66,288.00; and authorize installation to be completed by Ultra Strobe Communications in an amount not to exceed \$3,500.00; for a total project cost not to exceed \$69,788.00.

SECTION 2: This Resolution shall become effective from and after its passage as in accordance with law.

PASSED by the City Council of the City of Geneva, Kane County, Illinois, this ____ day of _____, 2020

AYES: __ NAYS: __ ABSENT: __ ABSTAINING: __ HOLDING OFFICE: __

Approved by me this ____ day of _____, 2020.

Mayor

ATTEST:

City Clerk

*Approved by
Mayor under
Emergency Powers
(unanimous recommendation
@ 3/2/2020 COW) 3/14/2020*

Panasonic



ARBITRATOR 360° HD & WV-VC35 (AS-1) FRONT CAMERA

- Full HD 1080p high-quality video evidence capture
- Unparalleled 360° recording and viewing
- Low-light technology for viewing in darkness
- Industry-leading 86° wide-angle lens
- Unified Evidence Management Software is compatible with previous Arbitrator models and the Panasonic body worn camera
- Supports up to two 512GB solid state drives
- Wireless microphone system can transmit quality audio up to 1 mile from the receiver
- Provides the capability to manage all digital files

ARBITRATOR 360° HD—THE CLEAR CHOICE FOR MOBILE EVIDENCE CAPTURE.

The Arbitrator 360° HD rugged in-car digital video recording system leads the industry in image quality for unmatched critical mobile video evidence capture. The Full HD 1080p front camera delivers amazing clarity and color reproduction for a wide light range, capturing an 86° horizontal and 46° vertical field of view. 360 degrees situational awareness can be archived with up to four additional cameras recording in 720p with 150 degree horizontal and 90 vertical field of view.

The Arbitrator 360° HD system is engineered to work with Panasonic's Evidence Management System and Unified Digital Evidence, which provides a comprehensive, secure and easily customized solution to your evidence management needs. With the ability to manage digital evidence, including still images, IP surveillance video footage and video from Arbitrator Body Worn Camera, Unified Evidence Management and Unified Digital Evidence also protects your investment by ensuring compatibility with previous Arbitrator models.



ARBITRATOR 360° HD & WV-VC35 (AS-1) FRONT CAMERA

GENERAL

- Arbitrator 360° Front Camera ARB-WV-VC35
- Arbitrator 360° Main Kit ARB-KIT-HDVC35

DURABILITY

- MIL-STD-810G compliant
- Rugged mount designed to withstand extreme heat and vibration

KEY FEATURES

- Front camera provides H.264 Full HD video (1080p) high-quality image resolution
- Wide-angle lens provides an exceptional field of view
- Up to 3 channels of audio ports available
- Low-light technology allows for viewing in near complete darkness
- Wireless microphone transmits high-quality audio up to 1 mile from the receiver
- Recorded files can be archived on a local/external hard drive or DVD-R and transmitted via Wi-Fi or other high-speed wireless networks
- Provides an easy-to-use graphical interface to maximize officer safety and flexible evidence management in the vehicle

NEW FRONT CAMERA (ARB-WV-VC35)

FEATURES

- Resolution Imaging mode: 16:9
H.264 1920 x 1080 / 1280 x 720 / 640 x 360 / 320 x 180, 30fps
1x Optical; 3x Digital
1/3 CMOS
- Zoom Range Color: 0.03 lx [0.0028 footcandle] [F2.2, AGC: On [High]]
- Image Sensor B/W: 0.02 lx [0.0019 footcandle] [F2.2, AGC: On [High]]
- Low-light Capability Horizontal: 86°
Vertical: 46°
Focus, White Balance
On/Off/Auto
On [Low] / On [Mid] / On [High] / Off
- Angular Field of View .43 lbs.
4.5" [W] x 1.77" [H] x 1.45" [D]
(excluding mount and projecting parts)
- Auto Adjustments
- Day/Night
- AGC
- Weight
- Dimensions

CONTROLS (HARDWARE BASED)

- Record Front and Rear Record Indication

CONTROLS (SOFTWARE BASED)

- Manual Zoom Mode Button to Optimize for Lighting Conditions
- Auto Focus Control Camera Button Backlight
- Record Front and Rear Record Indication on hardware

REAR SEAT CAMERA (ARB-WV-VC31-C)

FEATURES

- Resolution Imaging mode: 16:9
H.264 1280 x 720 / 640 x 360 / 320 x 180, 30fps (max)
1/4 MOS
- Image Sensor Color: 1.5 lx
- Low-light Capability B/W: 0.0 lx [when the IR-LED is lit]
Auto
- Infrared Horizontal: 150°
- Angular Field of View Vertical: 93°
White Balance
Auto
- Auto Adjustments Auto
- Day/Night Auto
- AGC Auto
- Wide Dynamic Range Auto
- Weight 0.79 lb.
- Dimensions 3.94" [W] x 1.69" [H] x 1.85" [D]
(excluding mount and projecting parts)

SIDE VIEW CAMERA (ARB-WV-VC32-C)

FEATURES

- Resolution Imaging mode: 16:9
H.264 1280 x 720 / 640 x 360 / 320 x 180, 30fps (max)
1/4 MOS
- Image Sensor Color: 1.5 lx
- Low-light Capability B/W: 1.0 lx
- Angular Field of View Horizontal: 150°
Vertical: 93°
White Balance
Auto
- Auto Adjustments Auto
- Day/Night Auto
- AGC Auto
- Wide Dynamic Range Auto
- Weight 0.62 lb.
- Dimensions 3.94" [W] x 1.69" [H] x 1.85" [D]
(excluding mount and projecting parts)

LEARN MORE

security.us.panasonic.com/public-safety/arbitrator-as-1-front-view-camera

Panasonic is constantly enhancing product specifications and accessories. Specifications subject to change without notice. Trademarks are property of their respective owners.
©2020 Panasonic I-PRO Sensing Solutions Corporation of America. All rights reserved. All rights reserved. Arbitrator 360 HD AS-1 Spec Sheet_01/20

VIDEO PROCESSING UNIT (WJ-VR30)

GENERAL

- Operating Temperature -10°C to 50°C
- Storage Temperature -20°C to 60°C
- Operating Humidity 10% to 80% (no condensation)
- Power Source 12V DC
(Guaranteed operating voltage: 10V to 14V)
- Power Consumption 56.4W (with 5 cameras)
- Voltage/Current 12V / 4.7A (max)
- Dimensions 7" [W] x 3.44" [H] x 6.1" [D]
- Weight 4.0 lbs.

RECORDING

- Recording Media SSD
- Capacity Supports up to [2] 512GB
- SSD Slot With electromagnetic lock

INTERFACE

- 5-10/100Mbps Ethernet Ports for up to five cameras
- 2-10Gbps Ethernet Ports for PC/Upload
- Optional Wireless LAN 1 (for Upload) 802.11n 2 x 2 (2.4GHz, 5GHz)
- Serial Port (for Radar Gun) RS-232C
- GPIO 16 Inputs, 4 Outputs
- GPS Built-in
- Power Connector (12V DC) (+)/(-)/ACC/(N.C.)
- Analog Audio Input 1 (for In-Car Mic) -50 dBV, 3k Ω Unbalanced
- Analog Audio Input 2 (for W-Mic) -10 dBV, 25k Ω Unbalanced

FRONT PANEL

- Buttons REC, STOP
- Indicator REC, READY, BUSY, UPLOAD, SSD1, SSD2, LAN, PC, WIRELESS1, WIRELESS2, PoE, LINK/ACT

WIRELESS MICROPHONE

FEATURES

- Frequency Bandwidth 902MHz-928MHz ISM Band
- Communication Range 5000 ft. (in Open Field)
- Talk Time 12 Hours

WIRELESS TRANSMITTER

- Buttons REC, MUTE, AUX
- Indicators (Battery Power Level) Green (50%-100%)
Amber (15%-49%)
Red (Under 15%)
- Indicators (Tx Status) Out of Range, Sync, Mute, Recording
- Sampling Frequency 16KHz

WIRELESS RECEIVER

- Charging Status Indicator
- Auxiliary Control of In-vehicle Devices
- Real time Status Updates with VPU

SOFTWARE SUITE

Unified Digital Evidence™ APPLICATION

- Administrator-controlled System Configuration
- Flexible Storage Options
- Flexible Operating Environment
- On-Premise, Cloud, or Hybrid Evidence Management System

Arbitrator Front-End™ APPLICATION

- Provides Full System Control of Cameras and Components
- Live View and Playback of Archived Videos
- Allows Classification, Bookmarking, Case Number of Events
- Runs on Windows® 7 or Windows 10 OS





CDS Office Technologies
 1271 HAMILTON PARKWAY
 Itasca, Illinois 60143
 United States
 (P) 630-625-4519
 (F) 630-305-9876

Quotation (Open)
Date

Feb 10, 2020 03:29 PM
 CST

Modified Date

Feb 14, 2020 11:16 AM
 CST

Doc #

484998 - rev 1 of 1

Description

8 x ARB-KIT-HDVC35-M90 - unlimited
 cloud/hosted UDE storage (1yr) - Q4
 promo

SalesRep

Gottlieb, Mark
 (P) 630-625-4519
 (F) 630-305-9876

Customer Contact

Rivera, Eli
 (P) 630-232-4736
 erivera@geneva.il.us

Customer

City of Geneva (26856)
 Rivera, Eli
 22 S First St.
 Geneva, IL 60134
 United States

Bill To

Geneva Police Department
 Accounts, Payable
 20 Police Plaza
 Geneva, IL 60134
 United States
 (P) 630-232-4736

Ship To

Geneva Police Department
 Rivera, Eli
 20 Police Plaza
 Geneva, IL 60134
 United States
 (P) 630-232-4736
 erivera@geneva.il.us

Customer PO:	Terms: Undefined	Ship Via: UPS Ground
Special Instructions:	Carrier Account #:	

#	Description	Part #	Qty	Unit Price	Total
State of Illinois Master Contract CMS5848520					
Panasonic Q4 Promotional Credit					
1	Panasonic Arbitrator Q4 Promotion Limited time offer, expires 3/31/2020	ARB-PROMO	8	\$-500.00	\$-4,000.00
2	Arbitrator HD Kit - Panoramic Front Camera Includes 900MHz Wireless Mic	ARB-KIT- HDVC35-M90			
	Arbitrator MK3 HD - with VC35 Panoramic Front Camera Includes recorder w/ 256GB SSD and GPS, panoramic front camera with integrated G- Force sensor, wiring distribution center, battery backup module, wireless 1 module	ARB-KIT- HDVC35	1		
	Panasonic - 900MHz Wireless Mic - Full Kit 900MHz wireless mic with vehicle receiver/station dock w/charger/case	ARB-M90	1		
Bundle Subtotal			8	\$4,693.00	\$37,544.00
3	Panasonic - 2yr Extended Warranty Extended service agreement - parts and labor - 2 years (4th/5th year) - for Arbitrator	CF- SVCARB2EX2Y	8	\$405.00	\$3,240.00
4	Panasonic WiFi Antenna Black - SMA Connectors - Threaded bolt mount	ARB- APWWQS22-RP- BL	8	\$117.00	\$936.00
Options					
5	Panasonic - Back Seat Camera for Arbitrator HD 720P Rear Seat IR Camera with network cable	ARB-WV-VC31-C	8	\$361.00	\$2,888.00
6	Panasonic - 900MHz Wireless Mic - Partial Kit 900MHz wireless mic with station dock, charger/case	ARB-M90-P	3	\$405.00	\$1,215.00

#	Description	Part #	Qty	Unit Price	Total
	Note: Extra Mic for additional shifts				
7	Lind Electronics - Siren Detection Cable For Panasonic Arbitrator	CBLMS-F00200	8	\$37.00	\$296.00
8	Panasonic - 256GB SSD for Arbitrator Includes Cartridge	ARB-256SSD	8	\$475.00	\$3,800.00
	Note: For continuous loop recording in the second bay drive for Arbitrator HD				
9	Panasonic - Arbitrator HD Mk3 SSD Reader Arbitrator SSD Reader - for manual video offload	ARB-SSDREAD	1	\$230.00	\$230.00
ICV Licensing/Support Bundle (Unlimited Cloud Storage + Compute) - UDE - Annual Renewal Required					
10	ICV Cloud Hosted Device License for 1 years - UDE with UNLIMITED storage Includes Compute, Device Management, Streaming and Basic Redaction; Service entitlements: 24x7 Help Desk, Software Maintenance and support	ARB- SOFUDEICV- UC1	8	\$948.00	\$7,584.00
	Note: Cost breakdown: \$79/vehicle/month				
11	Panasonic - Azure VPN Connection (Annual Renewal Required) 100MBPS Bandwidth	ARB- SOFAZUREVPNB	1	\$1,360.00	\$1,360.00
ICV Implementation Services					
12	CDS Office Technologies - IT Services Certified Software Installation and Configuration, In Vehicle Software Installation and Configuration, Wireless Network Configuration and Testing, Administrator Training	ZBLOCKCNET	1	\$3,750.00	\$3,750.00
13	Panasonic Arbitrator Consulting/Implementation Services - Single Day	ARB- SOFCONSULT	2	\$2,280.00	\$4,560.00
14	Arbitrator end user Training Up to 4 Sessions of End User Training conducted by Certified Arbitrator Sales Associate	Arbitrator - Training	1	\$800.00	\$800.00
				Subtotal:	\$64,203.00
				Tax (0.000%):	\$0.00
				Shipping:	\$0.00
				Total:	\$64,203.00

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 1271 HAMILTON PARKWAY
 Itasca, Illinois 60143
 United States
 (P) 630-625-4519
 (F) 630-305-9876

Quotation (Open)
Date

Sep 06, 2019 12:08 PM
 CDT

Modified Date

Dec 06, 2019 01:14 PM
 CST

Doc #

482798 - rev 1 of 1

Description

JX940A Aruba IAP-304 Wireless AP for
 Arbitrator Deployment

SalesRep

Gottlieb, Mark
 (P) 630-625-4519
 (F) 630-305-9876

Customer Contact

Rivera, Eli
 (P) 630-232-4736
 erivera@geneva.il.us

Customer

City of Geneva (26856)
 Rivera, Eli
 22 S First St.
 Geneva, IL 60134
 United States

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 (P) 630-232-4736

Ship To

Geneva Police Department
 Rivera, Eli
 20 Police Plaza
 Geneva, IL 60134
 United States
 (P) 630-232-4736
 erivera@geneva.il.us

Customer PO:	Terms: Undefined	Ship Via: UPS Ground
Special Instructions:		Carrier Account #:

#	Description	Part #	Qty	Unit Price	Total
Aruba Access Point					
1	HPE Aruba Instant IAP-304 (US) Wireless access point - Wi-Fi - Dual Band - in-ceiling	JX940A	1	\$569.00	\$569.00
2	HPE Aruba Network device wall / ceiling mount kit - white - for HPE Aruba AP-214, 215, 224, 225, 228, 314, 315, 324, 325, 334, 335	JW047A	1	\$20.00	\$20.00
External Antenna					
3	HPE Aruba AP-ANT-35A Antenna - Wi-Fi - 5 dBi - outdoor, wall-mountable, pole mount, indoor	JW015A	1	\$308.00	\$308.00
4	HPE Aruba Azimuth and Elevation Adjustable Mount Kit Antenna mounting kit - for HPE Aruba AP-ANT-25A, AP-ANT-28, AP-ANT-35A, AP-ANT-38	JW020A	1	\$88.00	\$88.00
Installation & Configuration Services					
5	Installation Services Install AP and antenna with required cabling and mounts	3PINSTALL	1	\$750.00	\$750.00
6	IT Services Configure Access Points for video offload	ZBLOCKCNET	1	\$325.00	\$325.00

Subtotal: \$2,060.00
 Tax (0.000%): \$0.00
 Shipping: \$25.00
Total: \$2,085.00

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4RE/VISTA Price Quote

CUSTOMER: Geneva Police Department

ISSUED: 2/11/2020 11:20 PM

EXPIRATION: 6/10/2020 5:00 AM

**TOTAL PROJECT ESTIMATED AT:
\$67,816.00**

ATTENTION: Mike Frieders

SALES CONTACT: Dan Freveletti

PHONE: (630) 232-4736

DIRECT:

E-MAIL:

E-MAIL:

daniel.freveletti@motorolasolutions.com

4RE and VISTA Proposal

4RE In-Car System and Options

Part Number	Detail	Qty	Direct	Discount	Total Price
4RE-STD-GPS-RV2	4RE Standard DVR Camera System with integrated 200GB automotive grade hard drive, 16GB USB removable thumb drive, rear facing cabin camera, GPS, hardware, cabling and your choice of mounting bracket.	8.00	\$4,795.00	\$18.00	\$38,216.00
CAM-4RE-PAN-NHD	Additional Front Camera, 4RE, HD Panoramic	8.00	\$200.00	\$200.00	\$0.00

Wireless Video Transfer and Networking Options

Part Number	Detail	Qty	Direct	Discount	Total Price
4RE-WRL-KIT-101	4RE In-Car 802.11n Wireless Kit, 5GHz (2.4 GHz is available by request)	8.00	\$200.00	\$0.00	\$1,600.00
WAP-MIK-CON-802	WiFi Access Point, Configured, MikroTik, 802.11n, 5GHz, SXT, AP	1.00	\$250.00	\$0.00	\$250.00

4RE Hardware Warranties

Part Number	Detail	Qty	Direct	Discount	Total Price
WAR-4RE-CAR-1ST	Warranty, 4RE, In-Car, 1st Year (Months 1-12)	8.00	\$0.00	\$0.00	\$0.00
WAR-4RE-CAR-2ND	Warranty, 4RE, In-Car, 2nd Year (Months 13-24)	8.00	\$100.00	\$100.00	\$0.00
WAR-4RE-CAR-3RD	Warranty, 4RE, In-Car, 3rd Year (Months 25-36)	8.00	\$200.00	\$200.00	\$0.00
WAR-4RE-CAR-4TH	Warranty, 4RE, In-Car, 4th Year (Months 37-48)	8.00	\$325.00	\$0.00	\$2,600.00
WAR-4RE-CAR-5TH	Warranty, 4RE, In-Car, 5th Year (Months 49-60)	8.00	\$450.00	\$0.00	\$3,600.00

Additional Software and Licensing

Part Number	Detail	Qty	Direct	Discount	Total Price
KEY-WGV-RED-001	Software, REDACTIVE(sm), Single User License, Rev 3.0	1.00	\$4,995.00	\$500.00	\$4,495.00
WAR-WGR-MNT-3YR	REDACTIVE(sm), Software Support & Maintenance, 3-Year Bundle	1.00	\$2,795.00	\$0.00	\$2,795.00
HDW-4RE-VIS-RED	Redactive Tower, Xeon 16 Core, 480GB SSD,	1.00	\$4,000.00	\$0.00	\$4,000.00

415 E. Exchange Parkway • Allen, TX • 75002
Toll Free (800) 605-6734 • Main (972) 423-9777 • Fax (972) 423-9778
www.WatchGuardVideo.com



4RE/VISTA Price Quote

Blu Ray DVDRW, 16GB RAM

WatchGuard Video Technical Services

Part Number	Detail	Qty	Direct	Discount	Total Price
SVC-4RE-ONS-400	4RE System Setup, Configuration, Testing and Training (WG-TS)	1.00	\$2,500.00	\$1,000.00	\$1,500.00
Freight	Shipping/Handling and Processing Charges	1.00	\$275.00	\$275.00	\$0.00
					\$59,056.00

EvidenceLibrary.com

Evidence Library 4 Web Software and Licensing

Part Number	Detail	Qty	Direct	Discount	Total Price
ELC-SAH-UNL-SHD	Evidencelibrary.com, Software and Hosting, Unlimited Shared, Annually per device	8.00	\$695.00	\$100.00	\$4,760.00

Server Hardware and Software

Part Number	Detail	Qty	Direct	Discount	Total Price
HDW-UPL-SRV-501	Server, Upload, 1U, EvidenceLibrary.com, 60 Concurrent Devices, 5 Year Warranty	1.00	\$4,500.00	\$500.00	\$4,000.00
					\$8,760.00

Total Estimated Tax, may vary from State to State \$0.00

Configuration Discounts	\$7,219.00
Additional Quote Discount	\$0.00
Total Amount	\$67,816.00

NOTE: This is only an estimate for 4RE & VISTA related hardware, software and WG Technical Services. Actual costs related to a turn-key operation requires more detailed discussion and analysis, which will define actual back-office costs and any costs associated with configuration, support and installation. Please contact your sales representative for more details.

To accept this quotation, sign, date and return with Purchase Order: _____ DATE: _____



7647 Main Street Fishers Victor NY 14564
 Telephone: (585) 758-0200
 FAX: (585) 758-0222
 Toll Free: (800)-333-0498
 salesinfo@britecomputers.com
 Thank you for choosing Brite!

Quote⁷⁹

Page 1 of 2

Date of Quote

2/3/2020

Quote #

Q81130

Bill To	Ship To
Geneva Police Department - IL 20 Police Plz Geneva IL 60134	Geneva Police Department - IL 20 Police Plz Geneva IL 60134

Quote Expiration Date	Terms	PO #	Sales Rep
4/30/2020	NET 30		Joseph Eiskant

Part Number	Description	Qty	Unit Price	Extended
GET-OVBACAXEAXX1	VR-X20 i3 + Cameras + Display,DVR (VR-X20-i3)-[Integrated 4GB RAM+128GB SSD + Battery Backup + WIFI + GPS + Crash Sensor], Wiring Kit, DVR Mounting Bracket, A/V Input Cable, ZeroDark FHD IP Camera, Cabin Infrared Camera, 5" Touch Display, GPS Antenna, Wi-Fi/ BT Antennas, 1 Year Hardware Warranty	8	3,815.00	30,520.00
GET-GE-SVDNEXT2Y	Getac DVR + Cameras + Display Extended Warranty - Years 2 & 3	8	300.00	2,400.00
GET-591GVS000007	GETAC VIDEO : Vehicle Antenna - AirGain UltraMax, 3in1, WiFix2-GPSx1, Bolt Mount, 19ft, Black	8	130.00	1,040.00
GET-OIA04X	GETAC : Veretos camera and display installation kit, Bracket, INTERCEPTOR	8	56.00	448.00
GET-OZX04X	GETAC VIDEO : Getac Video Solution - Remote Setup, Configuration, or Pre-Testing - Per day	1	1,400.00	1,400.00
GET-OZX07X	GETAC VIDEO : Getac Video On-Site Training - Per day	1	2,700.00	2,700.00
GET-OUA041	Annual Cloud Subscription Getac Cloud - Yearly Plan (Cloud Unlimited, SW maintenance)	8	580.00	4,640.00



Motorola Solutions Quotation for Digital Evidence Management Solution (DEMS)

Contact Name: Chief Eric Passarelli Agency: Geneva Police Department Street Address: 20 Police Plaza City, State Zip: Geneva, IL 60134 Contact Phone #: Project Name: (630) 232-4736	Quote #: v1 Quote Date: 12/5/2018 Quote Expiration: 2/3/2019 Engineer: Case #: End Customer Email: passarelli@geneva.il.us
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<table border="1" style="font-size: small;"> <tr><td>SI200</td><td>0</td></tr> <tr><td>SI500</td><td>0</td></tr> <tr><td>Sr600</td><td>0</td></tr> <tr><td>COBAN</td><td>9</td></tr> </table>	SI200	0	SI500	0	Sr600	0	COBAN	9	Solution Type: COBAN Edge In-Car Camera System with Unlimited Storage Total Years of Hardware Warranty: 5 Year Term with Essential Service (ES) Total Years of Software Maintenance: 5 Year Term of Agreement: 5 Year	<table border="1" style="font-size: small;"> <tr><th colspan="2">Discount</th></tr> <tr><td>25%</td><td></td></tr> </table>	Discount		25%	
SI200	0													
SI500	0													
Sr600	0													
COBAN	9													
Discount														
25%														

Item	APC Code	Qty	Motorola Part #	Description	Unit List Price (\$USD)	Discounted Unit Price (\$USD)	Extended List Price (\$USD)	Extended Discounted Price (\$USD)
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Five (5) Year CommandCentral Vault (CCVault)								
1	600	9	HKVN4475A	CCVault - SaaS 5-Yr bundle subscription with all modules, standard storage & ES (5-Yr List Price is \$4,100, customer billed \$820/yr)	\$ 4,100	\$ 3,075	\$ 36,900	\$ 27,675
3	600	9	HKVN4541A	CCVault - COBAN/Sr600 Annual Subscription for Unlimited Storage per Device (5-Yr List Price is \$4800, customer billed \$960/yr)	\$ 4,800	\$ 3,600	\$ 43,200	\$ 32,400

COBAN Edge HD In-Car Video Solution								
50	127	1	SI127AJ	COBAN ICV (Hardware, Software, Deployment/Installation, & Training)	\$ 85,571	\$ 85,571	\$ 85,571	\$ 85,571

Services for Deployment, Implementation & Training								
51	128	1	SI128AJ	Post Sale Deployment Service	\$ 8,500	\$ 8,500	\$ 8,500	\$ 8,500
52	208	1	SI208AJ	Project Management Service	\$ 1,818	\$ 1,818	\$ 1,818	\$ 1,818
53	286	1	SI286AJ	On-Site Instructor Led Training	\$ 12,685	\$ 12,685	\$ 12,685	\$ 12,685
54	208	1	SI208AJ	Professional Services: REMOTE (via phone/web) On-Boarding, 2hrs of customized consulting for CommandCentral Vault and Si/Sr products.	\$ 900	\$ 900	\$ 900	\$ 900

TOTALS									
							Sub-Total:	\$ 189,574	\$ 189,549

GRAND TOTAL: \$ 189,574 \$ 169,549

This Quotation is subject to Motorola's Commercial Terms and Conditions.
Your signature is required as an acknowledgement that you have read and agree with the terms and conditions.

<p><small>System Notice</small></p> <p>Please note that due to a change in our systems your invoice may indicate product numbers that differ from your order. This difference is due to the replacement of our old product numbers with new product numbers in the new system. The product numbers on your invoice have been matched to the old product numbers in your order to ensure that you receive the products that you ordered. If you have any questions or do not feel that you received the products that you ordered, please contact your Motorola Solutions Account Executive.</p>	<p><small>HW, Apc's, Deployment & Training</small></p> <table border="1" style="font-size: x-small; border-collapse: collapse;"> <thead> <tr> <th style="width: 10%;"></th> <th style="width: 10%;">DNUP (\$USD):</th> <th style="width: 10%;">DISCOUNT (\$USD):</th> </tr> </thead> <tbody> <tr><td style="text-align: center;">Year 1</td><td style="text-align: right;">\$ 109,474</td><td style="text-align: right;">\$ 109,474</td></tr> <tr><td style="text-align: center;">Year 2</td><td style="text-align: right;">\$ 16,020</td><td style="text-align: right;">\$ 12,015</td></tr> <tr><td style="text-align: center;">Year 3</td><td style="text-align: right;">\$ 16,020</td><td style="text-align: right;">\$ 12,015</td></tr> <tr><td style="text-align: center;">Year 4</td><td style="text-align: right;">\$ 16,020</td><td style="text-align: right;">\$ 12,015</td></tr> <tr><td style="text-align: center;">Year 5</td><td style="text-align: right;">\$ 16,020</td><td style="text-align: right;">\$ 12,015</td></tr> <tr><td style="text-align: center;">Total</td><td style="text-align: right;">\$ 189,574</td><td style="text-align: right;">\$ 169,549</td></tr> </tbody> </table> <table border="1" style="font-size: x-small; border-collapse: collapse;"> <tr><td style="text-align: right;">MSRP Total</td><td style="text-align: right;">\$ 189,574</td></tr> <tr><td style="text-align: right;">Discount</td><td style="text-align: right;">(\$20,025)</td></tr> <tr><td style="text-align: right;">Grand Total</td><td style="text-align: right;">\$ 169,549</td></tr> </table>		DNUP (\$USD):	DISCOUNT (\$USD):	Year 1	\$ 109,474	\$ 109,474	Year 2	\$ 16,020	\$ 12,015	Year 3	\$ 16,020	\$ 12,015	Year 4	\$ 16,020	\$ 12,015	Year 5	\$ 16,020	\$ 12,015	Total	\$ 189,574	\$ 169,549	MSRP Total	\$ 189,574	Discount	(\$20,025)	Grand Total	\$ 169,549
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