



AGENDA ITEM EXECUTIVE SUMMARY

Agenda Item:	Authorization to accept the 2022- 2025 Parking Lot Snow Removal Proposal from TMC Services, LLC.		
Presenter & Title:	Nate Landers, Superintendent of Streets, Fleets, and Facilities		
Date:	October 17, 2022		
Please Check Appropriate Box:			
<input checked="" type="checkbox"/>	Committee of the Whole Meeting		Special Committee of the Whole Meeting
<input checked="" type="checkbox"/>	City Council Meeting		Special City Council Meeting
<input type="checkbox"/>	Public Hearing		Other -
Associated Strategic Plan Goal/Objective: N/A			
Estimated Cost: \$36,000	Budgeted?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Other Funding? <input type="checkbox"/> Yes <input type="checkbox"/> No
<i>If "Other Funding," please explain how the item will be funded:</i>			
Executive Summary:			
<p>On September 19, 2022, City Council voted to reject the bids received for Parking Lot Snow Removal. Staff modified the bids specifications based on feedback received from the industry. The change to the specifications included a change to a one (1) inch "trigger" for snow removal activities instead of the two (2) inch trigger as in previous years. The bid was advertised on the City's website and in the Daily Herald. Two proposals were received on October 10th. Langton group resubmitted their previous proposal at \$400 per hour cost and still including a \$36,000 non-refundable retainer. Langton Group is proposing to clear lots with two pieces of equipment. TMC Services proposed a \$100 per hour cost and proposed to do the work with 3 trucks. Staff has verified the references listed and is recommending TMC Services, LLC to provide snow removal services for the city parking lots.</p>			
Attachments: <i>(please list)</i>			
<ul style="list-style-type: none"> • Resolution • Bidder Tabulation • Proposal 			
Voting Requirements:			
<p><i>This motion requires a simple majority of affirmative votes for passage.</i></p> <p><i>The Mayor may vote on three occasions: (a) when the vote of the aldermen or trustees has resulted in a tie; (b) when one half of the aldermen or trustees elected have voted in favor of an ordinance, resolution, or motion even though there is no tie votes; or (c) when a vote greater than a majority of the corporate authorities is required by state statute or local ordinance to adopt an ordinance, resolution, or motion.</i></p>			
Recommendation / Suggested Action: <i>(how item should be listed on agenda)</i>			
Recommend Approval of Resolution Authorizing the City Administrator to accept the 2022-2025 Snow Removal Proposal for City and Commuter Parking Lots from TMC Services, LLC.			

RESOLUTION NO. 2022-94

**RESOLUTION AUTHORIZING ACCEPTANCE OF
the 2022-2025 Snow Removal Proposal for City and Commuter
Parking Lots from TMC Services, LLC.**

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF GENEVA, KANE COUNTY, ILLINOIS, as follows:

SECTION 1: That the City Administrator is hereby authorized to accept, on behalf of the City of Geneva, the 2022-2025 Snow Removal for City and Commuter Parking Lots proposal, from TMC Services, LLC.

SECTION 2: This Resolution shall become effective from and after its passage as in accordance with law.

PASSED by the City Council of the City of Geneva, Kane County, Illinois, this 7th day of November, 2022

AYES: __ NAYS: __ ABSENT: __ ABSTAINING: __ HOLDING OFFICE: __

Approved by me this 7th day of November 2022.

Mayor

ATTEST:

City Clerk

ITEM DESCRIPTION

HOURLY COST

Lump Sum Hourly Rate

\$100 each Plow Truck

Sidewalk Snow Removal (SSA5)

\$60

OWNER'S RIGHTS RESERVED: The undersigned understands that the OWNER reserves the right to reject any of all proposals of to waive any informality of technicality in any PROPOSAL in the interest of the OWNER.

THE ABOVE IS HEREBY RESPECTIVELY SUBMITTED BY:

TMC Services LLC Cedrick Sanders President

CONTRACTOR

Cedrick Sanders

BY - PRINTED NAME

Cedrick Sanders

BY - SIGNATURE

President

TITLE

2272 Cottonwood Ct

BUSINESS ADDRESS

Elgin

IL

CITY

STATE

10-7-22

773-619-4905

DATE

TELEPHONE NUMBER

PROPOSAL CERTIFICATION

TO: City of Geneva Public Works
 ATTN: Nate Landers, Superintendent of Streets
 1800 South Street
 Geneva, Illinois 60134

FROM: Organization TMC Services LLC
 Address 2272 Cottonwood Ct
 City, State, Zip Elgin IL 60123
 Contact Person Cedrick Sanders
 Telephone # 847-281-5905
 Facsimile # 773-619-4905

AUTHORIZED NEGOTIATORS

Name Cedrick Sanders
 Phone # 773-619-4905
 EMAIL cedricksanders73@yahoo.com

Name _____
 Phone # _____
 EMAIL _____

In submitting this proposal, it is understood that the City of Geneva reserves the right to reject any or all proposals, to accept an alternate proposal, and to waive any informalities with the Proposal.

In addition to this document, Offerors shall furnish with the proposal, all submittals as required herein.

Addendum # 1
Dated 11/22

Addendum # 2
Dated 11/23

Addendum # 3
Dated 11/24

BUSINESS ORGANIZATION

- Sole Proprietor: An individual whose signature is affixed.
- Partnership: State full names, titles and addresses of all responsible principals and/or partners on attached sheet.
- Corporation: State of Incorporation: Illinois

LIST OF OFFICERS

President	<u>Cedrick Sanders</u>
Vice-President	<u>" "</u>
Secretary	<u>" "</u>
Treasurer	<u>" "</u>

Seal (affix seal below if applicable)

Attest:

Signature of Secretary:

Cedrick Sanders

REFERENCES

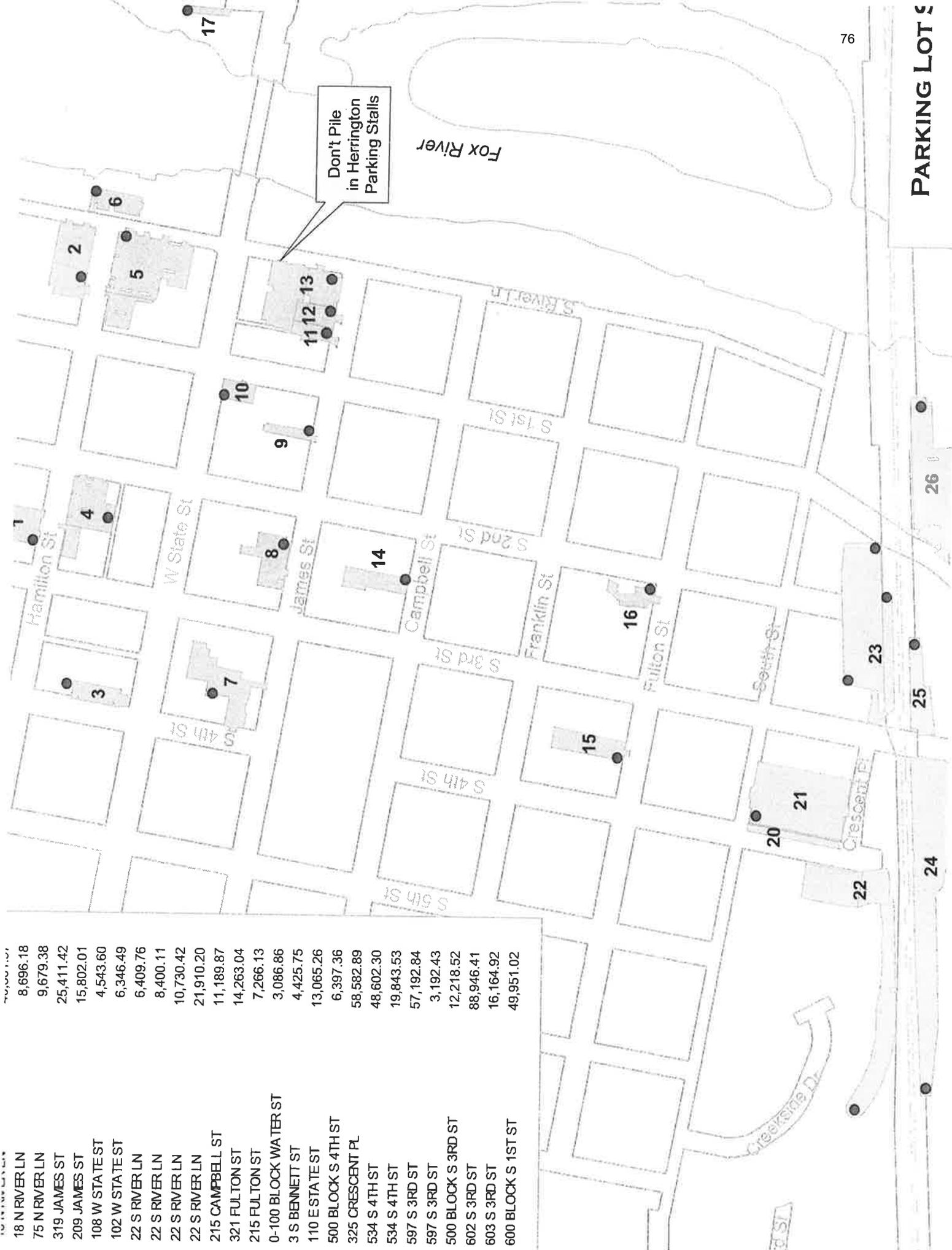
General Information, list below current business references for whom you have performed work similar to that required by this proposal:

Facility: Tovar Snow Professional
 Address: 195 City, State, Zip: Penny Ave, East Dundee IL 60118
Kathy Contact Person: 847-695-0080
 Contact Phone #: _____ Contact EMAIL: tovarsnow.com
 Dates of Service: 11/17 to now of date

Facility: Bethesda church of God in Christ
 Address: 454 City, State, Zip: Hickory St Elgin IL 60120
Pastor Contact Person: Cedric & Lisa Simmons
 Contact Phone #: 847 Contact EMAIL: Bcgc.org@gmail.com
888-2209
 Dates of Service: 11/18 to now of date

Facility: St. James A.M.E. Church
 Address: 1100 City, State, Zip: Summit St Elgin IL 60120
Tyran Contact Person: 224-489-6186
 Contact Phone #: _____ Contact EMAIL: stjameselgin.com
 Dates of Service: 11/19 to now of date

18 N RIVER LN	8,696.18
75 N RIVER LN	9,679.38
319 JAMES ST	25,411.42
209 JAMES ST	15,802.01
108 W STATE ST	4,543.60
102 W STATE ST	6,346.49
22 S RIVER LN	6,409.76
22 S RIVER LN	8,400.11
22 S RIVER LN	10,730.42
22 S RIVER LN	21,910.20
22 S RIVER LN	11,189.87
215 CAMPBELL ST	14,263.04
321 FULTON ST	7,266.13
215 FULTON ST	3,086.86
0-100 BLOCK WATER ST	4,425.75
3 S BENNETT ST	13,065.26
110 E STATE ST	6,397.36
500 BLOCK S 4TH ST	58,582.89
325 CRESCENT PL	48,602.30
534 S 4TH ST	19,843.53
534 S 4TH ST	57,192.84
597 S 3RD ST	3,192.43
597 S 3RD ST	12,218.52
500 BLOCK S 3RD ST	88,946.41
602 S 3RD ST	16,164.92
603 S 3RD ST	49,951.02
600 BLOCK S 1ST ST	



Don't Pile
in Herrington
in Herrington
Parking Stalls

PARKING LOTS

76

CITY OF GENEVA

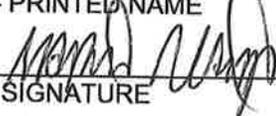
ITEM DESCRIPTION	HOURLY COST
Lump Sum Hourly Rate	\$ <u>400⁰⁰</u>
Sidewalk Snow Removal (SSA5)	\$ <u>99⁰⁰</u>

OWNER'S RIGHTS RESERVED: The undersigned understands that the OWNER reserves the right to reject any of all proposals of to waive any informality of technicality in any PROPOSAL in the interest of the OWNER.

THE ABOVE IS HEREBY RESPECTIVELY SUBMITTED BY:

Langston Group
CONTRACTOR

Mario Urizar
BY - PRINTED NAME


BY - SIGNATURE

Account Executive
TITLE

4510 Dean St.
BUSINESS ADDRESS

Woodstock CITY IL STATE

9/9/22 DATE 815-338-2630 TELEPHONE NUMBER

PROPOSAL CERTIFICATION

TO: City of Geneva Public Works

ATTN: Nate Landers, Superintendent of Streets

1800 South Street

Geneva, Illinois 60134

FROM: Organization

Address

City, State, Zip

Contact Person

Telephone #

Facsimile #

Langston Group
4510 Dean St
Woodstock, IL 60098

Mario Urizar
815-338-2630
815-338-2634

AUTHORIZED NEGOTIATORS

Name

Phone #

EMAIL

Name

Phone #

EMAIL

Mario Urizar
773-882-5209
mario.langstongroup@gmail.com

Tony Schanna
815-209-4638
tony.langstongroup@gmail.com

In submitting this proposal, it is understood that the City of Geneva reserves the right to reject any or all proposals, to accept an alternate proposal, and to waive any informalities with the Proposal.

In addition to this document, Offerors shall furnish with the proposal, all submittals as required herein.

Addendum # _____
Dated _____

Addendum # _____
Dated _____

Addendum # _____
Dated _____

BUSINESS ORGANIZATION

_____ Sole Proprietor: An individual whose signature is affixed.

_____ Partnership: State full names, titles and addresses of all responsible principals and/or partners on attached sheet.

X Corporation: State of Incorporation: Illinois

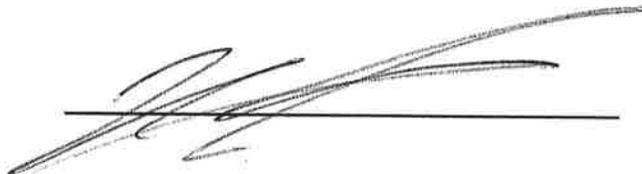
LIST OF OFFICERS

President Joe Langton
Vice-President John Langton
Secretary John Langton
Treasurer Joe Langton

Seal (affix seal below if applicable)

Attest:

Signature of Secretary:



REFERENCES

General Information, list below current business references for whom you have performed work similar to that required by this proposal:

Facility: Village of Glenview Public Works
 Address: _____ City, State, Zip: 2498 Lake Ave., Glenview, IL 60026
 _____ Contact Person: Keith Shrake
 Contact Phone #: _____ Contact EMAIL: 847-904-4522
 Dates of Service: 8/21 - present

Facility: Village of Fox River Grove
 Address: _____ City, State, Zip: 305 Illinois St, Fox River Grove, IL
 _____ Contact Person: Dwayne Van Wazer 60021
 Contact Phone #: _____ Contact EMAIL: 815-353-9832
 Dates of Service: 12/20 - present

Facility: City of Woodstock Parks Dept.
 Address: _____ City, State, Zip: 121 W. Calhoun, Woodstock, IL 60098
 _____ Contact Person: Chris Lynk
 Contact Phone #: _____ Contact EMAIL: 815-276-9812
 Dates of Service: 4/21 - present



To Whom it may concern:

For the Village of Glenview we currently plow and salt 45 miles of roads for them. We have also shoveled and plowed all city parking lots and metric commuter lots.

For the Village of Fox River Grove we plow and salt 2 of their 4 road routes for the city as well as a couple of city parking lots and the commuter lots.

For the City of Woodstock we plow the downtown Woodstock Square and surrounding roads. We also plow the city parking lots and commuter lots. The Woodstock Square is a very important area for the City that needs to be very well maintained.

Langton Group has 2 Certified Snow Professionals and 3 Advanced Snow Managers, designated by the Snow and Ice Management Association. Langton Group was incorporated in 2005 for snow management. In 2021 Langton Group employed over 200 employees during the snow season. Langton Group has over 60 machines, including skid steers and loaders, 50 trucks ranging from three quarter ton pickup to tandem axle dump trucks, and over 30 snow blowers.

At Langton Group we communicate with our customers based on the information we receive from multiple private meteorologists with regards to potential storms via text. A route manager is assigned to the account that is familiar with the scope of work and service expectations and they are responsible for the onsite quality control. There is also a backup route manager assigned so that there is always someone available with knowledge of the route. We have a Director of Snow Operations that is responsible for ensuring we maintain service levels. We are a 100% self-performing contractor as we do not use sub-contractors which allows us to better manage the quality controls of all of our accounts. We staff a 24-hour dispatch office with multiple employees that has the ability to monitor weather, account status, and GPS locations. You will be given direct contact numbers for your Account Manager, Route Manager, and Director of Snow Operations.

We plan to accomplish this work with 1 JCB 407 loader with a 12 foot rubber pusher and 1 Gahl R165 with prodigy plow with poly blade. Reviewing the layout and time constraints we feel it best to start with both machines on the southern side of town clearing the commuter lots and parking deck. From



there we will work north with both machines, finally crossing the bridge with the loader to plow the other side. If need be, we can adjust the order that we plow to better suit the needs of the city.

A term that Langton Group would like to add to the contract is a retainer for the season in the amount of \$36,000 . The billable hours are removed from the retainer amount until the retainer is hit. If the total season amount is not hit by April 15, then the remaining balance on the retainer will not be refunded. For example if the retainer amount is \$1,000 and the season total is only \$800, the remaining \$200 will be billed by Langton Group on April 15.