



AGENDA ITEM EXECUTIVE SUMMARY

Agenda Item:	Authorization to Purchase Firearms Simulator		
Presenter & Title:	Chief Eric M. Passarelli		
Date:	December 19, 2022		
Please Check Appropriate Box:			
<input checked="" type="checkbox"/>	Committee of the Whole Meeting	<input type="checkbox"/>	Special Committee of the Whole Meeting
<input checked="" type="checkbox"/>	City Council Meeting	<input type="checkbox"/>	Special City Council Meeting
<input type="checkbox"/>	Public Hearing	<input type="checkbox"/>	Other -
Associated Strategic Plan Goal/Objective: EMS - II			
Estimated Cost: \$29,975		Budgeted? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Other Funding? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
<i>If "Other Funding," please explain how the item will be funded:</i>			
Executive Summary:			
<p>The FY 23 budget includes funding for the purchase of a firearms simulator. As there are limited companies who sell this type of equipment, quotes were secured from three vendors: Milo (\$29,975); TiTraining (\$34,400.); VirTra (\$61,423.59).</p> <p>The purchase of the simulator will allow officers to participate in critical training as it relates to the decision making process when responding to critical incidents. In addition, the recently passed Safe-T Act mandates a great deal of additional training in proper and constitutional use of force and de-escalation strategies and training. The use of a simulator such as this is specifically addressed by the Illinois Law Enforcement Training and Standards Board as a means to meet training mandates called for in the Safe-T Act.</p>			
Attachments: <i>(please list)</i>			
<ul style="list-style-type: none"> • Resolution 			
Voting Requirements:			
<p><i>This motion requires a simple majority of affirmative votes for passage.</i></p> <p><i>The Mayor may vote on three occasions: (a) when the vote of the aldermen or trustees has resulted in a tie; (b) when one half of the aldermen or trustees elected have voted in favor of an ordinance, resolution, or motion even though there is no tie vote; or (c) when a vote greater than a majority of the corporate authorities is required by state statute or local ordinance to adopt an ordinance, resolution, or motion.</i></p>			
Recommendation / Suggested Action: <i>(how the item should be listed on agenda)</i>			
<p>Recommend Approval of Resolution Authorizing the Purchase of a MILO Range Advanced Training Simulator in an amount not to exceed \$29,975.00.</p>			

RESOLUTION NO. 2023-02
RESOLUTION AUTHORIZING PURCHASE OF
MILO RANGE ADVANCED TRAINING SIMLUATOR

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF GENEVA, KANE COUNTY, ILLINOIS, as follows:

SECTION 1: That the City Administrator is hereby authorized on behalf of the City of Geneva, to purchase of a MILO Range Advanced Training Simulator as described in Exhibit A in an amount not to exceed \$29,975.00.

SECTION 2: This Resolution shall become effective from and after its passage as in accordance with law.

PASSED by the City Council of the City of Geneva, Kane County, Illinois, this 17th day of January, 2023

AYES: __ NAYS: __ ABSENT: __ ABSTAINING: __ HOLDING OFFICE: __

Approved by me this ____ day of _____, 2023.

Mayor

ATTEST:

City Clerk



MILO RANGE ADVANCED TRAINING SIMULATOR				
Item	Description	Qty.	Unit Price	Extended Price
1	MILO Range Advanced Mobile Training System System includes: <ul style="list-style-type: none"> ▪ MILO Laptop – Based on MS Windows OS (64-bit) ▪ HD Projector ▪ HD 7'x12' fast-fold Projection Screen ▪ 8-device Hit Detection Box with Flashlight option ▪ All Power and Video Cables, Power Strip ▪ Speakers/Digital Audio Sound System ▪ Transport Cases for System and Peripheral Items ▪ 950+ Multi-Branching Interactive Scenarios are pre-loaded as well as 65+Skill Builder exercises 	1	\$24,995.00	\$23,795.00
	Dry-Fire Laser Training Weapons System includes one G17 and one P320 SIRT Training Weapons	Inc.		
	OC Spray Training Device Laser modified OC spray training devices for less-lethal applications. Thumb or trigger activation. Includes two (2) laser OC canisters	Inc.		
	Low Light Training Program Allows the trainee to use real flashlight in-conjunction with his/her weapon for low light training. This system is non-lane based which allows for multiple users. Includes one (1) MILO-supplied handheld flashlight See Credit Below	Inc.		
	MILO Trainee Action Capture (TAC) with Picture in Picture Video/Audio Debrief Audio and color video capture of trainee's actions in a scenario for immediate or later debriefing and review.	Inc.		
	Graph-X Targets Allows the user to utilize any of the Graph-X modules for Marksmanship, Shoot-house, Basic Targets and Range Practice includes 65+ interactive CGI skill-builder exercises	Inc.		
	Statistics and Management Allows user to manipulate the database information as to create individual and/or group statistics using relevant filtering criteria	Inc.		
	Baton/Punch/Strike Branching and Scoring Allows the trainer to manually branch the scenario while the trainee uses his actual baton or makes a strike	Inc.		
	Delivery, Insurance and Standard 2-year Full-Coverage Warranty	Inc.		
	FREE Access to MILO Digital Scenario New HD Scenarios as available	Inc.		
	System and Peripheral Training – US Sales Only: 6 Students at Client Site for one (1) day of operational training	Inc.		
(A)	MILO RANGE ADVANCED TRAINING SYSTEM TOTAL:			\$23,795.00



Optional Training Items Requested by Geneva Police Department				
Item	Description	Qty.	Unit Price	Extended Price
2	MILO M7 CEW with Cartridges (Available Soon) Includes dual laser CEW weapon for use on the MILO Range and two (2) dual-distance cartridges. M7 CEW's will be shipped in May 2023 or replaced with X26P's at GPD's request	2	\$2,295.00	\$4,590.00
3	MILO Range Dry-fire Mantis AR Kit For use with AR platform weapon. Kit includes rechargeable magazine and bolt/charging handle replacement with MILO Range laser. <i>*Kit does not include weapon</i>	2	\$695.00	\$1,390.00
4	MILO Range Rail-mount Flashlight (TLR-style)	1	\$595.00	\$200.00 Credit Applied
(B) REQUESTED OPTIONAL TRAINING ITEMS TOTAL:				\$6,180.00

MILO Range Advanced System Sub-Total (A):	\$23,795.00
MILO Range Advanced Requested Options Sub-Total (B):	\$6,180.00
MILO Range Advanced System Total for Geneva Police Department (A+B):	\$29,975.00

Suggested Extended Warranty Option for Geneva Police Department				
Item	Description	Qty.	Unit Price	Total Price
1A	Extended Bronze Warranty Coverage for Additional Years <ul style="list-style-type: none"> - Based on 5% of initial system cost plus peripherals (\$29,975.00) - Bronze Warranty coverage is for 12 months - Warranty covers <i>all</i> items (excludes batteries and bulbs) - Bronze Warranty can be purchased in 1-Year Increments 	1 Yr.	\$1,498.75 Per Year	\$1,498.75 Per Year

FAAC Standard Terms and Conditions of Sale

Quote Validity: 90 Days (All prices quoted in US Dollars)

Grant: 100% upon final acceptance or 30 days post-delivery, whichever comes first.

Government/GSA Funded: Upon completion or Performance based payments if applicable

Payment Terms: NET 30 from date of invoice

Accepted Payment Options: Check, Wire/ACH, Credit Card (3% surcharge will be added. MC/VISA, AMEX Only)

Termination for Convenience: If Buyer's order is canceled for any reason other than for Seller's default, Buyer is liable for all costs incurred at the time of cancellation to include order termination processing costs and restocking fees for any reusable components credited to Buyer's account

US Delivery Lead Time: Standard Production System: 90 DAYS ARO

US Delivery Location: FOB Destination, unless otherwise stated. Partial Shipment and Partial Invoice may occur.

Taxes (Domestic):

- a) Prices quoted do not include local, state or federal taxes unless indicated otherwise
- b) If this sale is subject to Use Tax, Buyer is liable for the tax and should make payment directly to its taxing authority. However, FAAC will collect Sales Tax for the following states: CA, FL, HI, IA, KY, MA, MI, NY, TN, UT, WA and WV.
- c) If applicable, please include a copy of your tax exemption certificate or direct pay permit with your purchase order.
- d) FOB Factory will be subject to 6% MI Sales Tax.



Warranty: 24 Months from date of Training (if Training is required) or Date of Equipment Delivery, unless otherwise stated in the purchasing contract or order.

GSA Pricing: If eligible, this proposal may contain both GSA and Open Market items. GSA items are identified with a GSA part number and are designated "GSA Item" in the Unit Price column. All other items are to be considered Open Market. Open Market items are allowed under circumstances set forth in FAR 8.402(f).

Cage Code: 3J401

Tax ID: 38-2690218

DUNS: 175204163

GSA Schedule: PSS/00CORP; Contract # GS-00F-332CA

Please address all orders to:

FAAC Incorporated

C/o Contracts Department

1229 Oak Valley Drive

Ann Arbor, MI 48108

(877) 322-2387 / Fax: (734) 761-5368

Email: jesse.wimmer@milorange.com

Please address all sales inquiries to:

Sales Representative: Jesse Wimmer- Regional Sales Manager

Sales Representative Phone: (303) 378-5283 or jesse.wimmer@milorange.com