



AGENDA ITEM EXECUTIVE SUMMARY

| | | | |
|--|--|--|--|
| Agenda Item: | Authorize the purchase of one cardiac monitor for the Fire Department | | |
| Presenter & Title: | Michael K. Antenore, Fire Chief | | |
| Date: | March 6, 2023 | | |
| Please Check Appropriate Box: | | | |
| <input checked="" type="checkbox"/> | Committee of the Whole Meeting | | Special Committee of the Whole Meeting |
| <input checked="" type="checkbox"/> | City Council Meeting | | Special City Council Meeting |
| <input type="checkbox"/> | Public Hearing | | Other - |
| Associated Strategic Plan Goal/Objective: EMS-II | | | |
| | | | |
| Estimated Cost: \$31,914.66 | Budgeted? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No | Other Funding? <input type="checkbox"/> Yes <input type="checkbox"/> No | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |
| <i>If "Other Funding," please explain how the item will be funded: Grant award</i> | | | |
| Executive Summary: | | | |
| <p>This request is to purchase one Zoll X Series Monitor/Defibrillator and accessories for the Fire Department. The cardiac monitor will be placed in service on the new UTV (a small 4 wheel 'gator' off-road vehicle), upgrading the service level to advanced life support (ALS). The new UTV will support the community by providing emergency medical services access to hard to reach locations such as the bike path system and large community events.</p> <p>The purchase will be made from Zoll Medical Corporation, who provides contractual standard cardiac monitor equipment and pricing to all of the Tri-City Fire Departments and the Tri-City Ambulance Service.</p> <p>This purchase is being funded by a grant from Firehouse Subs Public Safety Foundation, Inc. that the Fire Department was notified of the award on January 9, 2023.</p> | | | |
| Attachments: <i>(please list)</i> | | | |
| <ul style="list-style-type: none"> • Resolution • Zoll Medical Corporation Quotation | | | |
| Voting Requirements: | | | |
| <p><i>This motion requires a simple majority of affirmative votes for passage.</i></p> <p><i>The Mayor may vote on three occasions: (a) when the vote of the aldermen or trustees has resulted in a tie; (b) when one half of the aldermen or trustees elected have voted in favor of an ordinance, resolution, or motion even though there is no tie votes; or (c) when a vote greater than a majority of the corporate authorities is required by state statute or local ordinance to adopt an ordinance, resolution, or motion.</i></p> | | | |
| Recommendation / Suggested Action: <i>(how item should be listed on agenda)</i> | | | |
| Recommend approval of Resolution Authorizing the Purchase of a Cardiac Monitor from Zoll Medical Corporation. | | | |

RESOLUTION NO. 2023-18

RESOLUTION AUTHORIZING THE PURCHASE OF A CARDIAC MONITOR

WHEREAS, the City of Geneva has received a grant from the Firehouse Subs Public Safety Foundation, Inc. in the amount of \$31,914.66; and

WHEREAS, the Firehouse Subs Public Safety Foundation, Inc. grant proceeds are to be used only for the purchase of a Zoll X Series monitor/defibrillator cardiac monitor and accessories;

NOW, THEREFORE BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF GENEVA, KANE COUNTY, ILLINOIS, as follows:

SECTION 1: That the City Administrator is hereby authorized to execute, on behalf of the City of Geneva, the purchase of one Zoll cardiac monitor not to exceed \$31,914.66 to be used by the Fire Department.

SECTION 2: This Resolution shall become effective from and after its passage as in accordance with law.

PASSED by the City Council of the City of Geneva, Kane County, Illinois, this ____ day of March, 2023.

AYES: ____ **NAYS:** ____ **ABSENT:** ____ **ABSTAINING:** ____ **HOLDING OFFICE:** 10

APPROVED by me as Mayor of the City of Geneva, Kane County, Illinois this ____ day of March, 2023.

Mayor

ATTEST:

City Clerk



ZOLL Medical Corporation

269 Mill Road
Chelmsford, MA 01824-4105
Federal ID# 04-2711626

Phone: (800) 348-9011
Fax: (978) 421-0015
Email: esales@zoll.com

Quote No: Q-41998 Version: 1

Geneva Fire Department
200 Eastside Drive
Geneva, IL 60134

Quote No: Q-41998
Version: 1

ZOLL Customer No: 111096

Issued Date: September 30, 2022
Expiration Date: November 29, 2022

Rod Johnson
(224) 760-9535
rjohnson@geneva.il.us

Terms: NET 30 DAYS

FOB: Shipping Point
Freight: Prepay & Add

Prepared by: Caroline Guibord
EMS Territory Manager
cguibord@zoll.com
(773) 425-0710

| Item | Contract Reference | Part Number | Description | Qty | List Price | Adj. Price | Total Price |
|------|--------------------|----------------|--|-----|-------------|-------------|-------------|
| 1 | 967085 | 601-2231011-01 | <p>X Series Monitor/Defibrillator - 12-Lead ECG, Pacing, NIBP, SpO2, SpCO, EtCO2, CPR Expansion Pack</p> <p>Includes: 4 trace tri-mode display monitor/ defibrillator/ printer, advisory algorithm, advanced communications package (Wi-Fi, Bluetooth, USB cellular modem capable) USB data transfer capable and large 6.5in (16.5cm) diagonal screen. Accessories Included: MFC cable and CPR connector, A/C power cord, One (1) roll printer paper, 6.6 Ah Li-ion battery, Carry case, Operator Manual, Quick Reference Guide, and One (1)-year EMS warranty.</p> <p>Parameter Details: Real CPR Help - Dashboard display of CPR Depth and Rate for Adult and Pediatric patients, Visual and audio prompts to coach CPR depth (Adult patient only), Release bar to ensure adequate release off the chest, Metronome to coach rate for Adult and Pediatric patients. See-Thru® CPR artifact filtering • Interpretative 12-Lead ECG (Full 12 ECG lead view with both dynamic and static 12-lead mode display. 12-Lead OneStep ECG cable - includes 4-Lead limb lead cable and removable precordial 6-Lead set) • ZOLL Noninvasive Pacing Technology • Welch Allyn NIBP with Smartcuff. 10 foot Dual Lumen hose and SureBP Reusable Adult Medium Cuff • Masimo SpO2 & SpCO with Signal Extraction Technology (SET), Rainbow SET® • EtCO2 Oridion Microstream Technology. Microstream tubing set sold separately •</p> | 1 | \$45,343.00 | \$28,814.40 | \$28,814.40 |
| 2 | 967085 | 8900-0402 | <p>CPR Stat-padz HVP Multi-Function CPR Electrodes - 1 pair</p> | 1 | \$88.00 | \$64.57 | \$64.57 |



³¹
ZOLL Medical Corporation

269 Mill Road
Chelmsford, MA 01824-4105
Federal ID# 04-2711626

Phone: (800) 348-9011
Fax: (978) 421-0015
Email: esales@zoll.com

Geneva Fire Department
Quote No: Q-41998 Version: 1

| Item | Contract Reference | Part Number | Description | Qty | List Price | Adj. Price | Total Price |
|------|--------------------|----------------|---|-----|------------|------------|-------------|
| 3 | 967085 | 8900-000219-01 | OneStep Pediatric CPR Electrode (1 pair) | 1 | \$104.00 | \$66.15 | \$66.15 |
| 4 | 967085 | 8000-0895 | Cuff Kit with Welch Allyn Small Adult, Large Adult and Thigh Cuffs | 1 | \$173.00 | \$113.40 | \$113.40 |
| 5 | 967085 | 8000-001392 | Masimo rainbow® RC-4 - 4FT, Reusable EMS Patient Cable | 1 | \$278.00 | \$176.40 | \$176.40 |
| 6 | 967085 | 8000-000371 | rainbow® DCI® SpO2/SpCO/SpMet Adult Reusable Sensor with connector (3 ft) | 1 | \$957.00 | \$608.40 | \$608.40 |
| 7 | 967085 | 8000-0580-01 | Six hour rechargeable Smart battery | 2 | \$572.00 | \$374.22 | \$748.44 |
| 8 | | 8000-000875-01 | Paper, Thermal, BPA Free (Box of 6) | 1 | \$27.00 | \$27.00 | \$27.00 |
| 9 | 967085 | 8300-000676 | OneStep Cable, X Series | 1 | \$506.00 | \$440.00 | \$440.00 |
| 10 | 967085 | 8009-0020 | CPR-D-padz and CPR Stat Padz Connector for R Series | 1 | \$438.00 | \$283.50 | \$283.50 |
| 11 | 967085 | 8000-0339 | rainbow® SpO2/SpCO/SpMet Single use Sensors: Patients 10-50 kg (10 per case) | 1 | \$901.00 | \$572.40 | \$572.40 |

Subtotal: \$31,914.66

Total: \$31,914.66

| Contract Reference | Description |
|--------------------|---|
| 967085 | Reflects Tri City Ambulance 2020 contract pricing. Notwithstanding anything to the contrary herein, the terms and conditions set forth in Tri City Ambulance 2020 shall apply to the customer's purchase of the products set forth on this quote. |

To the extent that ZOLL and Customer, or Customer's Representative have negotiated and executed overriding terms and conditions ("Overriding T's & C's"), those terms and conditions would apply to this quotation. In all other cases, this quote is made subject to ZOLL's Standard Commercial Terms and Conditions ("ZOLL T's & C's") which for capital equipment, accessories and consumables can be found at <https://www.zoll.com/about-zoll/invoice-terms-and-conditions> and for software products can be found at <http://www.zoll.com/SSPTC> and for hosted software products can be found at <http://www.zoll.com/SSHTC>. Except in the case of overriding T's and C's, any Purchase Order ("PO") issued in response to this quotation will be deemed to incorporate ZOLL T's & C's, and any other terms and conditions presented shall have no force or effect except to the extent agreed in writing by ZOLL.

1. This Quote expires on November 29, 2022. Pricing is subject to change after this date.
2. Applicable tax, shipping & handling will be added at the time of invoicing.
3. All purchase orders are subject to credit approval before being accepted by ZOLL.
4. To place an order, please forward the purchase order with a copy of this quotation to esales@zoll.com or via fax to 978-421-0015.
5. All discounts from list price are contingent upon payment within the agreed upon terms.
6. Place your future accessory orders online by visiting www.zollwebstore.com.



Geneva Fire Department
Quote No: Q-41998 Version: 1

Order Information (to be completed by the customer)

- Tax Exempt Entity (Tax Exempt Certificate must be provided to ZOLL)
- Taxable Entity (Applicable tax will be applied at time of invoice)

| BILL TO ADDRESS | SHIP TO ADDRESS |
|--------------------------|--------------------------|
| Name/Department: | Name/Department: |
| Address: | Address: |
| | |
| City / State / Zip Code: | City / State / Zip Code: |

Is a Purchase Order (PO) required for the purchase and/or payment of the products listed on this quotation?

- Yes PO Number: _____ PO Amount: _____
(A copy of the Purchase Order must be included with this Quote when returned to ZOLL)
- No (Please complete the below section when submitting this order)

For organizations that do not require a PO, ZOLL requires written execution of this order. The person signing below represents and warrants that she or he has the authority to bind the party for which he or she is signing to the terms and prices in this quotation.

Geneva Fire Department

Authorized Signature:

Name: _____

Title: _____

Date: _____