



## AGENDA ITEM EXECUTIVE SUMMARY

Agenda Item:	Authorize the purchase of replacement Hurst rescue tools		
Presenter & Title:	Michael K. Antenore, Fire Chief		
Date:	July 7, 2025		
<b>Please Check Appropriate Box:</b>			
<input checked="" type="checkbox"/>	Committee of the Whole Meeting	<input type="checkbox"/>	Special Committee of the Whole Meeting
<input checked="" type="checkbox"/>	City Council Meeting	<input type="checkbox"/>	Special City Council Meeting
<input type="checkbox"/>	Public Hearing	<input type="checkbox"/>	Other -
Associated Strategic Plan Goal/Objective: QIS-III			
Estimated Cost: 63,950.00	Budgeted? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Other Funding? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
<i>If "Other Funding," please explain how the item will be funded:</i>			
<b>Executive Summary:</b>			
As included in the FY 2026 budget, this request is to purchase a replacement set of Hurst hydraulic rescue tools for Squad 201 from Air One Equipment Inc. in South Elgin.			
The recommended purchase includes a hydraulic cutter, spreader, 3 rams and a StrongArm breaching tool as well as associated batteries and chargers. The tools are used for highway accident extrication, industrial machinery disentanglement as well as breaching high security doors during fire emergencies.			
The new tools include the latest technology that can cut and spread the newest high strength automobile and truck metal alloys, improve on-scene deployment time and improve safety of the firefighters and personnel being rescued. The existing tools have reached end of usable life. There is only one quote presented for this purchase due to the fact that Hurst maintains exclusive territorial distributorships in the United States.			
<b>Attachments:</b> <i>(please list)</i>			
<ul style="list-style-type: none"> <li>• Resolution</li> <li>• Air One Equipment, Inc. Quotation #44218 (Exhibit A)</li> <li>• Hurst – AirOne Equipment Inc. Products, Markets, Duties and Responsibilities Agreement (Exhibit B)</li> </ul>			
<b>Voting Requirements:</b>			
<i>This motion requires a simple majority of affirmative votes for passage. (City Council Only)</i>			
<i>The Mayor may vote on three occasions: (a) when the vote of the alderpersons has resulted in a tie; (b) when one half of the alderpersons elected have voted in favor of an ordinance, resolution, or motion even though there is no tie vote; or (c) when a vote greater than a majority of the corporate authorities is required by state statute or local ordinance to adopt an ordinance, resolution, or motion.</i>			
<b>Recommendation / Suggested Action:</b> <i>(how the item should be listed on agenda)</i>			
Recommend approval of resolution authorizing the purchase of Hurst rescue tools from Air One Equipment Inc. in the amount of \$63,950.00.			

**RESOLUTION NO. 2025-69**

**RESOLUTION AUTHORIZING THE PURCHASE OF HURST RESCUE TOOLS**

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**BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF GENEVA, KANE COUNTY, ILLINOIS**, as follows:

**SECTION 1:** That the City Administrator is hereby authorized to execute, on behalf of the City of Geneva, the purchase of Hurst rescue tools as quoted in Exhibit A in the amount of \$63,950.00 to be used by the Fire Department.

**SECTION 2:** This Resolution shall become effective from and after its passage as in accordance with law.

**PASSED** by the City Council of the City of Geneva, Kane County, Illinois, this \_\_\_\_ day of July, 2025.

**AYES:** \_\_\_\_ **NAYS:** \_\_\_\_ **ABSENT:** \_\_\_\_ **ABSTAINING:** \_\_\_\_ **HOLDING OFFICE:** 10

**APPROVED** by me as Mayor of the City of Geneva, Kane County, Illinois this \_\_\_\_ day of July, 2025.

\_\_\_\_\_  
Mayor

ATTEST:

\_\_\_\_\_  
City Clerk



360 Production Drive  
 South Elgin, IL 60177  
 Phone: 847-289-9000  
 Fax: 847-289-9001  
 Email: airone@aoe.net

# QUOTATION

Prices valid for 7 days only due to daily tariff increases.

Date	Quote #
5/28/2025	44218

Sold To
GENEVA FIRE DEPARTMENT 200 EASTSIDE DR GENEVA, IL 60134

Ship To
GENEVA FIRE DEPARTMENT Attn: Jon Welch 200 EASTSIDE DR GENEVA, IL 60134

<b>PLEASE DO NOT PAY OFF OF THIS QUOTE. A FINAL INVOICE WILL BE SENT ONCE ORDER IS COMPLETE.</b>	Quoted By	P.O. No.	Terms	Salesman
			Net 45	JD

Item	Description	Qty	Cost	Amount
272499000-9	HURST: S799E3 eDRAULIC 3.0 CUTTER PACKAGE: (Includes S799ES Cutter, (2) 9ash batteries, (1) 110V Charger)	1	13,249.00	13,249.00
271455000-9	HURST: SP555E3 SPREADER 9Ah PACKAGE: (includes SP 555 E3 Spreader, (2) 9Ah batteries, (1) 110V Charger)	1	13,485.00	13,485.00
274487000-9	HURST: CR 522 E3 RAM TOOL AND (2) 9Ah batteries w/ charger)	3	9,849.00	29,547.00
273180000	HURST BLACK STRONGARM KIT (LAW ENFORCEMENT/TACTICAL) ***NOTE: THIS PRICING IS GOOD TILL JULY 11TH, 2025***	1	7,669.00	7,669.00

**Shipping and delivery charges are added when invoiced unless otherwise noted. At present, all quoted shipping/lead times are non-binding estimates only.**

3% PROCESSING FEE FOR CREDIT CARD PAYMENTS OVER \$500

Effective Jan 1, 2021, all returns after 30 days of delivery will incur a 20% restocking fee. Items ordered in connection with natural disasters, pandemic or like situations cannot be returned and orders for such items cannot be cancelled after 10 days of Seller's receipt.

<b>Subtotal</b>	\$63,950.00
Sales Tax (0.0%)	\$0.00

<b>DO NOT PAY- INVOICE TO FOLLOW</b>	
<b>Total</b>	\$63,950.00

**Company: HURST Jaws of Life, Inc.**  
**Dealer: Air One Equipment, Inc.**  
**Dealer Agreement dated May 13, 2025**

**EXHIBIT A**

**Products, Markets, Duties and Responsibilities  
 for  
 Municipal Dealers**

**(as of May 13, 2025)**

**Products**

Dealer is appointed by Company, and Dealer accepts appointment from Company, as an Authorized HURST Dealer for the Products indicated by checkmark below:

Hydraulic Products	Lifting & Shoring Products
Hurst® High Pressure Rescue Tools Mini Lite™ Rescue Tools Hurst® Low Pressure Rescue Tools eDRAULIC™ Rescue Tools Hurst® StrongArm™ Rescue Tools	Vetter™ Rescue Equipment Vetter™ HazMat Equipment Vetter™ Pipe Sealing Equipment Airshore® Rescue and Trench Equipment

**Market**

Dealer is appointed by Company, and Dealer accepts appointment from Company, as an Authorized HURST Dealer for each Market indicated by assigned Tier below at the Tier for such Market indicated by assigned Tier below for the Area of Primary Responsibility for such Market set forth below:

Market	Area of Primary Responsibility
Municipal FES Hydraulic Tier I	The following Counties in the State of Illinois: Adams, Boone, Brown, Bureau, Carroll, Cass, Champaign, Christian, Coles, Cook, DeKalb, DeWitt, Douglas, DuPage, Edgar, Ford, Fulton, Grundy, Hancock, Henderson, Henry, Iroquois, Jo Davies, Kane, Kankakee, Kendall, Knox, Lake, Lee, La Salle, Livingston, Logan, Macon, Marshall, Mason, McDonough, McLean, McHenry, Menard, Mercer, Morgan, Moultrie, Ogle, Peoria, Platt, Putnam, Rock Island, Sangamon, Schuyler, Stark, Stephenson, Tazwell, Vermilion, Warren, Whiteside, Will, Winnebago, Woodford

<p>Municipal FES Lifting &amp; Shoring Tier I</p>	<p>The following Counties in the State of Illinois: Adams, Boone, Brown, Bureau, Carroll, Cass, Champaign, Christian, Coles, Cook, DeKalb, DeWitt, Douglas, DuPage, Edgar, Ford, Fulton, Grundy, Hancock, Henderson, Henry, Iroquois, Jo Davies, Kane, Kankakee, Kendall, Knox, Lake, Lee, La Salle, Livingston, Logan, Macon, Marshall, Mason, McDonough, McLean, McHenry, Menard, Mercer, Morgan, Moultrie, Ogle, Peoria, Platt, Putnam, Rock Island, Sangamon, Schuyler, Stark, Stephenson, Tazwell, Vermilion, Warren, Whiteside, Will, Winnebago, Woodford</p>
<p>Municipal Law Enforcement Hydraulic Tier I</p>	<p>The following Counties in the State of Illinois: Adams, Boone, Brown, Bureau, Carroll, Cass, Champaign, Christian, Coles, Cook, DeKalb, DeWitt, Douglas, DuPage, Edgar, Ford, Fulton, Grundy, Hancock, Henderson, Henry, Iroquois, Jo Davies, Kane, Kankakee, Kendall, Knox, Lake, Lee, La Salle, Livingston, Logan, Macon, Marshall, Mason, McDonough, McLean, McHenry, Menard, Mercer, Morgan, Moultrie, Ogle, Peoria, Platt, Putnam, Rock Island, Sangamon, Schuyler, Stark, Stephenson, Tazwell, Vermilion, Warren, Whiteside, Will, Winnebago, Woodford</p>
<p>Municipal Law Enforcement Lifting &amp; Shoring Tier I</p>	<p>The following Counties in the State of Illinois: Adams, Boone, Brown, Bureau, Carroll, Cass, Champaign, Christian, Coles, Cook, DeKalb, DeWitt, Douglas, DuPage, Edgar, Ford, Fulton, Grundy, Hancock, Henderson, Henry, Iroquois, Jo Davies, Kane, Kankakee, Kendall, Knox, Lake, Lee, La Salle, Livingston, Logan, Macon, Marshall, Mason, McDonough, McLean, McHenry, Menard, Mercer, Morgan, Moultrie, Ogle, Peoria, Platt, Putnam, Rock Island, Sangamon, Schuyler, Stark, Stephenson, Tazwell, Vermilion, Warren, Whiteside, Will, Winnebago, Woodford</p>

<p>Private Sector Industrial None</p>	<p>None</p>
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“Municipal FES Hydraulic” means and includes Municipal and State Fire, Rescue and Emergency Response Services (excluding Municipal and State law Enforcement Agencies) solely for Hydraulic Products and related Parts and Accessories

“Municipal FES Lifting & Shoring” means and includes Municipal and State Fire, Rescue and Emergency Response Services (excluding Municipal and State law Enforcement Agencies) solely for Lifting & Shoring Products and related Parts and Accessories.

“Municipal Law Enforcement Hydraulic” means and includes Municipal and State Law Enforcement Agencies solely for HURST High Pressure Rescue Tools, eDRAULIC®, Mini Lite™, and StrongArm® Rescue Tools and related Parts and Accessories.

“Municipal Law Enforcement Lifting and Shoring” means and includes Municipal and State Law Enforcement Agencies solely for Lifting & Shoring Products and related Parts and Accessories.

“Private Sector Industrial Market: “Private Sector Industrial Market” means and includes all privately owned industrial businesses that are not a part of, or affiliated in any way with either federal, state or local first responder agencies or law enforcement agencies. This market specifically EXCLUDES all businesses with intent to resell any HURST or Vetter product.”

For the avoidance of doubt, no “Market” includes the United States Federal Government or any of its agencies, including any branch of the U.S. Military or any of the Federal Departments of Defense, Homeland Security and State.

In evaluating the performance of a Dealer against Dealer’s sales targets and goals for a Market, only Dealer’s sales of Products, Parts and Accessories in such Market in the Area of Primary Responsibility for such Market shall be considered.

**Duties and Responsibilities:**

**For all Dealers for all Markets:**

Whether Dealer is appointed at Tier I, Tier II, or Tier III for a Market, Dealer shall have the following duties and responsibilities: