



AGENDA ITEM EXECUTIVE SUMMARY

Agenda Item:	Authorization to Execute Contract with Samsara		
Presenter & Title:	Dan Javed, Superintendent of Streets and Fleets		
Date:	September 2, 2025		
Please Check Appropriate Box:			
<input checked="" type="checkbox"/>	Committee of the Whole Meeting	<input type="checkbox"/>	Special Committee of the Whole Meeting
<input checked="" type="checkbox"/>	City Council Meeting	<input type="checkbox"/>	Special City Council Meeting
<input type="checkbox"/>	Public Hearing	<input type="checkbox"/>	Other -
Associated Strategic Plan Goal/Objective: QIS-I; ES-II;			
Estimated Cost: \$64,127.26	Budgeted?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Other Funding? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
<i>If "Other Funding," please explain how the item will be funded:</i>			
Executive Summary:			
<p>The City budgets for Fleet (GPS) technology in the General Fund, Water/Wastewater Fund, and in the Electric Fund. Staff is recommending that the City transition to Samsara for these services for reasons provided in the attached memo. Samsara, which participates in the SourceWell purchasing cooperative, can provide services than the current solution at a comparable cost. Staff is prepared to execute the initial contract, attachment A, with Samsara at a value of \$42,116.88 which only provides licensing, GPS, Reports, and Telematics for our vehicles. The pricing proposal provides options to add additional services including safety items such as Dashcams and Spreader Integration as the budget allows. Additional services may be bundled into the existing 36-month contract as detailed in Attachment B. Staff is seeking authority to contract for services at a cost not to exceed \$64,127.26 as time and budget permits.</p>			
Attachments: <i>(please list)</i>			
<ul style="list-style-type: none"> • Resolution • Memo • Samsara Quotes 			
Voting Requirements:			
<p><i>This motion requires a simple majority of affirmative votes for passage. (City Council Only)</i></p> <p><i>The Mayor may vote on three occasions: (a) when the vote of the alderpersons has resulted in a tie; (b) when one half of the alderpersons elected have voted in favor of an ordinance, resolution, or motion even though there is no tie vote; or (c) when a vote greater than a majority of the corporate authorities is required by state statute or local ordinance to adopt an ordinance, resolution, or motion.</i></p>			
Recommendation / Suggested Action: <i>(how the item should be listed on agenda)</i>			
<p>Recommend Approval of a Resolution Authorizing the City Administrator to enter into contract with Samsara, not to exceed the Mayor's term, and not to exceed \$64,127.26.</p>			

RESOLUTION NO. 2025-109

**RESOLUTION AUTHORIZING EXECUTION OF
Sourcewell Contract with Samsara**

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF GENEVA, KANE COUNTY, ILLINOIS, as follows:

SECTION 1: That the City Administrator is hereby authorized to execute, on behalf of the City of Geneva, a contract with Samsara in an amount not to exceed \$64,127.26, in the form attached hereto at Exhibit “B”, relating to the Procurement of licenses and additional hardware from Samsara to utilize GPS, Telematics, and all available software and hardware required to integrate into the City’s fleet.

SECTION 2: This Resolution shall become effective from and after its passage as in accordance with law.

PASSED by the City Council of the City of Geneva, Kane County, Illinois, this Fifteenth day of September, 2025

AYES: __ NAYS: __ ABSENT: __ ABSTAINING: __ HOLDING OFFICE: __

Approved by me this ____ day of _____, 2025.

Mayor

ATTEST:

City Clerk



PUBLIC WORKS DEPARTMENT MEMORANDUM

Date: September 2, 2025

To: Ben McCreedy, Acting City Administrator;
Rich Babica, Director of Public Works;
City Council

From: Dan Javed, Superintendent of Streets and Fleet

Re: Authorization to Execute Vehicle Telematics Contract

Samsara offers a wide range of services that would significantly enhance City operations across multiple divisions.

Electric Division

One of the most impactful features is Samsara's ability to integrate with Milsoft, the Electric Division's Outage Management System (OMS). This integration would display vehicle GPS locations directly in the OMS, enabling managers to dispatch the nearest available vehicle to an outage in near-real time. Unlike the City's current GPS provider, which has delays in reporting, Samsara offers live tracking and more efficient data collection.

Fleet Division

Samsara provides live vehicle diagnostics to fleet technicians, allowing them to monitor engine health and address issues in real time. During emergency services, this capability enhances operator safety and reduces downtime. This feature is included at no additional charge.

Inspections

Samsara supports electronic pre-trip inspections using mobile devices. This could replace the City's current paper-based system, eliminating the associated annual costs while giving Fleet management real-time visibility into safety issues. This feature is also included at no additional charge.

Safety and Tracking

Samsara integrates with existing City ID cards, allowing drivers to scan into vehicles. Managers can then see, in real time, who is operating each vehicle. This is particularly valuable during emergencies at any City facility and for training employees during snow and ice operations. There is no ongoing monthly cost; however, card reader units will cost approximately \$100 each, which is a one-time cost. Samsara has offered to provide the initial batch of card readers at no charge if the City includes cameras and spreader integration on the initial contract. This would result in a savings of approximately \$6,000.

Spreader Integration

Samsara communicates with Certified Technologies and Force America units already in use by the City for winter operations. Certified Technologies and Force America are the vendors for the control system in the plow trucks that control the plow and material application during winter operations. For an additional cost for spreader integration, staff would be able to track salt and brine applications during snow events and obtain valuable data that can be used to train newer operators. We currently have 7 vehicles that we would add this to.

Dashcams

Samsara offers dashboard cameras with front-only or front-and-driver-facing options. The Fleet Division recommends front-facing-only cameras for plow trucks. These would improve storm management by giving staff real-time visuals of road conditions during snow and ice operations. We initially would add this to our mainline snow plows, which consists of 12 vehicles.

Staff is confident that many of these items will benefit the City, however, we are only bringing forward the GPS option for immediate implementation as the cost is comparable to our current GPS solution. Additionally, Samsara is on SourceWell and is currently used by many local municipalities. Safety items such as Dashcams and Spreader Integration can be added as the budget allows.

Price Breakdown (per vehicle):

- GPS/Telematics/Reports - \$19/month
- Camera – add \$32/Month
- Spreader integration – add \$32/Month



The Connected Operations Cloud

Quote #: Q-2111228

Sourcewell Contract #: 102924-SAM

Issued Date: 08-22-2025

Expires 10-03-2025

Prepared For:

City of Geneva
1800 South Street
Geneva,
Illinois
60134

Prepared By:

Hunter Spangler
hunter.spangler@samsara.com

Cost Overview

License Term: 36 Months

License Cost	USD \$41,832.00
Hardware and Accessories	USD \$0.00
Estimated Shipping and Handling	USD \$284.88
Estimated Total Sales Tax	USD \$0.00
Estimated First Year Payment	USD \$14,228.88
Estimated Payments Beginning Year Two	USD \$13,944.00
Third Year Payment	USD \$13,944.00
Fourth Year Payment	USD
Fifth Year Payment	USD

Samsara Inc.

1 De Haro Street, San Francisco, CA 94017 • samsara.com

If shipping is 'Pending' - Amount is pending due to size of order; Shipping and Handling subject to change.
If Sales tax is 'Pending' - Final amount will be provided prior to payment
*3% fee charged on non-ACH charges (Canada Exempt)
*Sales tax subject to change

Product Overview

SHIP TO Daniel Javed
ATTN: Scott Ruttenberg
1800 South St
Geneva, Illinois, 60134-2547
United States

Hardware & Accessories	Total Price
Vehicle IoT Gateway, model VG55 HW-VG55-NA • QTY: 60	\$0.00
Enhanced VG Series OBDII J1962 L-mount cable CBL-VG-COBDII-Y1 • QTY: 38	\$0.00
Enhanced VG Series J1939 or J1708 (9-pin) CBL-VG-CJ1939 • QTY: 11	\$0.00
Enhanced VG Series J1708 (6-pin) CBL-VG-CJ1708 • QTY: 7	\$0.00
Enhanced VG series 1226 cable CBL-VG-CRP1226 • QTY: 4	\$0.00
AG53 Powered Asset Gateway HW-AG53 • QTY: 1	\$0.00
AG J1939 9pin Cable CBL-AG-B9PIN • QTY: 1	\$0.00
Mounting Bracket for AG51, AG52, and AG53 ACC-AG-BMNT • QTY: 1	\$0.00
Total Price:	\$0.00

Licenses	Annual Unit Price	Total Annual Price
Telematics Premier Public Sector LIC-VG-PREMIER-PS • QTY: 60	\$228.00	\$13,680.00

Licenses	Annual Unit Price	Total Annual Price
Plus License for Powered Asset Gateways LIC-AG-PWR-PLUS• QTY: 1	\$264.00	\$264.00
Total Price:		\$13,944.00

Thank you for considering Samsara

Samsara provides real-time visibility, business-relevant tools, and powerful analytics that enable customers to increase the productivity of their fleets and reduce operating costs. A solution for your fleet is proposed below.

What is included?

Samsara's fleet tracking solution includes hardware accessories and a per-gateway license. Gateway licenses provide all ongoing elements of the service, including:

- Real-time location and vehicle telematics
- Dashboard access with unlimited administrator accounts
- Driver App for iOS and Android devices with unlimited driver accounts
- Over-the-air software feature upgrades
- API access as it relates to features for integration with 3rd party systems
- Maintenance and phone support

Samsara does not include hidden costs in its licenses. If you want access to Samsara's full set of fleet features--including but not limited to WiFi hotspot and ELD capabilities--you will need to upgrade your license. Samsara reserves the right to audit usage of features unrelated to the solution as well as remove them from the Samsara Dashboard.

Payment Terms

This order form includes a license fee for the Samsara Software associated with the Hardware to be paid annually beginning on the License Start Date and, if applicable, a one-time Hardware cost to be paid upfront as of the license start date. The annual fees are payable by recurring wire transfer. All transfers made by credit card are subject to a processing fee up to 3%, subject to applicable law. Late payments are subject to a 1.5% per month late fee. If license payments are delinquent by 30 days, Samsara may suspend the Service until late payments are remitted.

License Term

The license term for the Samsara Software licenses purchased under this Order Form begins on the day Samsara activates the applicable Samsara Software license by providing you a claim number and access to the Hosted Software ("License Start Date"). If Hardware associated with a then-unactivated Samsara Software license will be shipped to you under this Order Form, such Samsara Software license will be activated on the day the Samsara Hardware ships.

Notwithstanding the foregoing, if you are renewing the license term for a previously-activated Samsara Software license under this Order Form, the License Start Date for the renewal license term shall be the day that Samsara extends your access to the Hosted Software for the renewal license term. Samsara Hardware requires a valid license to function.

Samsara may ship Hardware under this Order Form subject to a schedule as mutually agreed between the Parties or as determined by Samsara. By signing this Order Form, you confirm that each "Ship To" delivery address set forth herein is accurate and that any individual accepting

delivery at that address is authorized to do so on your behalf. To the extent such Hardware is associated with then-unactivated Samsara Software licenses, the Samsara Software license term for each such Hardware device will start on the day that device ships regardless of the shipment schedule for the other such Hardware devices. If all such Hardware is shipped in one shipment, the license term for all such Hardware will be the full license term under this Order Form. If such Hardware is shipped in multiple shipments, only the license term of such Hardware in the initial shipment will be such full license term. The license term of the remaining such Hardware shipped after the initial shipment will be set to match the then-remaining license term of the initial shipment, so that the license term for all such Hardware under this Order Form expires on the same date. The total cost of the licenses for such Hardware shipped after the initial shipment will be pro-rated based on their actual license term, rounded up to the nearest month, as compared to the full license term under this Order Form. Certain payment amounts under this Order Form assume that the entire order is fulfilled at the same time and are subject to potential reduction based on the actual schedule of order fulfillment.

You agree that you will only use the features included with the Samsara Software licenses purchased under this Order Form ("Licensed Scope"). Samsara reserves the right to audit usage of Samsara Software and to remove your access to such features beyond the Licensed Scope (for example, the licensed feature scope or licensed user count, as applicable) at any time. If you would like to use features beyond the Licensed Scope, you are required to purchase the applicable Samsara Software licenses and if applicable install the applicable Hardware that include such scope. If Samsara becomes aware that you are using features beyond the Licensed Scope, Samsara reserves the right to charge you for the applicable Samsara Software licenses that include such Licensed Scope at list price, and you agree to immediately pay such amounts. Samsara further reserves the right to change, discontinue, or remove features included in a Samsara Software license at any time.

You acknowledge and agree that, during your license term, you may not downgrade your Samsara Software license plan to a lower Samsara Software license plan (e.g., downgrading your "Enterprise" license to a "Premier" license).

Support And Warranty

Samsara stands behind its Products. During the applicable warranty period, defective Hardware will be remedied pursuant to our Hardware Warranty Policy at www.samsara.com/support/hardware-warranty. Additional support information can be found at www.samsara.com/support.

Terms

Unless otherwise set forth herein, your use and access of the Hardware, Products, and Services specified herein are governed by Samsara's standard terms of service found at <https://www.samsara.com/legal/public-sector-customers-platform-terms-of-service/>, unless the Parties have entered into a separate terms of service agreement and/or a separate terms of service agreement is attached to the Order Form, in which case such separate terms of service agreement shall govern (the 'Terms of Service') provided that notwithstanding anything stated in the Terms of Service to the contrary, Customer agrees the following sections from Samsara's standard terms of service found at <https://www.samsara.com/legal/public-sector-customers-platform-terms-of-service/> shall apply: License (Section 4), Product Updates (Section 7), Data Protection Addendum (Section 10.3), Non-Samsara Products (Section 14), and Hardware Warranty (Section 17). You agree to be bound by the Terms of Service, and any capitalized terms not defined herein shall have the meaning set forth in the Terms of Service. The terms and conditions of the Terms of Service and this Order Form are the exclusive agreement of the parties

with respect to the subject matter hereof and no other terms or conditions, including those associated with any Customer payment portal or onboarding of Samsara as a Customer vendor, shall be binding upon Samsara or otherwise have any force or effect.

To the extent Samsara allows you to make subsequent purchases of Products via Purchase Order without a corresponding Quote, you agree that (i) such Purchase Order shall be subject to the terms and conditions of this Order Form, including with respect to payment and license terms, as well as the applicable Terms of Service; and (ii) to the extent there is a conflict between such Purchase Order and this Order Form, including with respect to payment and license terms, as well as the applicable Terms of Service, the terms of this Order Form shall prevail, and no additional terms included in such Purchase Order that are not included in this Order Form shall apply. You acknowledge and agree that any reference to a Purchase Order in this Order Form is solely for your convenience in record keeping, and the existence of a Purchase Order or any delivery of Products to you following receipt of any Purchase Order shall not be deemed an acknowledgement of or agreement to any terms or conditions associated with any such Purchase Order or in any way be deemed to modify, alter, supersede or supplement the Terms of Service or this Order Form.

Notification of Confidentiality

You agree that the pricing and payment terms specified in this Order Form shall (i) be held in strict confidence; (ii) not be disclosed to any Samsara competitor or other entity, except as pre-approved in writing by Samsara; and (iii) not be used except to evaluate the suitability of the Samsara Products for your business. You will immediately notify Samsara in the event of any unauthorized use or disclosure under these terms. Violation of these obligations will cause irreparable harm to Samsara for which Samsara may obtain compensatory and timely injunctive relief from a court, as well as any other remedies that may be available, including recovery of all reasonable attorney's fees and costs incurred in seeking such remedies. Your obligations specified herein shall last until the pricing and payment terms herein are, through no fault or action by you, public. This Order Form is a legally binding agreement between you ("Customer") and Samsara Inc. ("Samsara"). IN WITNESS WHEREOF, Customer has caused this Order Form to be executed by its duly authorized representative.

Billing Details:**Bill To:**

City of Geneva
1800 South Street
Geneva, Illinois, 60134

Billing Contact:

Name: Daniel Javed
Title: Superintendent of Streets and Fleet
Billing Email: djaved@geneva.il.us
Phone Number: 6302321502

Payment Information:

Payment Method: Credit Card/ACH Debit
Payment Terms: Net 30
Payment Frequency: Direct Annual

Does your organization require a purchase order (PO) in order to process payment to vendors?

If yes, please provide the PO Number:

If your organization requires invoice submission via an electronic invoice portal, please email any e-invoicing requirements to billingsupport@samsara.com.

Please email any tax documentation to billingsupport@samsara.com.

I confirm acceptance of this Order Form on behalf of the Customer identified herein and represent and warrant that I have full and complete authority to bind the Customer to this Order Form, including all terms and conditions herein." "Please confirm acceptance of this Order Form by signing below:

Signature

Print Name:

Date:



The Connected Operations Cloud

Quote #: Q-2111228

Issued Date: 08-28-2025

Expires 10-03-2025

Prepared For:

City of Geneva
1800 South Street
Geneva, Illinois
60134

Prepared By:

Hunter Spangler
hunter.spangler@samsara.com

Cost Overview

License Term: 36 Months

License Cost	USD \$63,718.20
Hardware and Accessories	USD \$5,931.60
Estimated Shipping and Handling	USD \$409.06
Estimated Total Sales Tax	USD \$0.00
Estimated First Year Payment	USD \$27,580.06
Estimated Payments Beginning Year Two	USD \$21,239.40

If shipping is 'Pending' - Amount is pending due to size of order; Shipping and Handling subject to change.
If Sales tax is 'Pending' - Final amount will be provided prior to payment
*3% fee charged on non-ACH charges (Canada Exempt)
*Sales tax subject to change

Samsara Inc.

1 De Haro Street, San Francisco, CA 94017 • samsara.com

Product Overview

SHIP TO Daniel Javed
ATTN: Scott Ruttenberg
1800 South St
Geneva, Illinois, 60134-2547
United States

Hardware & Accessories	Monthly Unit Price	Discount %	Net Unit Price	Total Price
ID Card Reader ACC-IDRDR• QTY: 60	\$8.24	54.858%	\$98.86	\$5,931.60
Vehicle IoT Gateway, model VG55 HW-VG55-NA• QTY: 60	\$0.00	0%	\$0.00	\$0.00
Enhanced VG Series OBDII J1962 L-mount cable CBL-VG-COBDII-Y1• QTY: 38	\$0.00	0%	\$0.00	\$0.00
Forward-facing dash-camera, Series 4 HW-CM33• QTY: 12	\$0.00	0%	\$0.00	\$0.00
Enhanced VG Series J1939 or J1708 (9-pin) CBL-VG-CJ1939• QTY: 11	\$0.00	0%	\$0.00	\$0.00
Enhanced VG Series J1939 or J1708 (9-pin) CBL-VG-CJ1939• QTY: 7	\$0.00	0%	\$0.00	\$0.00
Enhanced VG Series J1708 (6-pin) CBL-VG-CJ1708• QTY: 7	\$0.00	0%	\$0.00	\$0.00
Vehicle IoT Gateway, model VG55 HW-VG55-NA• QTY: 7	\$0.00	0%	\$0.00	\$0.00
Enhanced VG series 1226 cable CBL-VG-CRP1226• QTY: 4	\$0.00	0%	\$0.00	\$0.00
AG J1939 9pin Cable CBL-AG-B9PIN• QTY: 1	\$0.00	0%	\$0.00	\$0.00

SHIP TO Daniel Javed
ATTN: Scott Ruttenberg
1800 South St
Geneva, Illinois, 60134-2547
United States

Hardware & Accessories	Monthly Unit Price	Discount %	Net Unit Price	Total Price
AG53 Powered Asset Gateway HW-AG53• QTY: 1	\$0.00	0%	\$0.00	\$0.00
Mounting Bracket for AG51, AG52, and AG53 ACC-AG-BMNT• QTY: 1	\$0.00	0%	\$0.00	\$0.00
Total Price:				\$5,931.60

Licenses	Monthly Unit Price	Discount %	Annual Unit Price	Total Annual Price
Telematics Premier Public Sector LIC-VG-PREMIER-PS• QTY: 60	\$19.00	36.669%	\$227.99	\$13,679.40
Safety Premier (Single Camera) LIC-CM-S-PREMIER• QTY: 12	\$32.00	41.818%	\$384.00	\$4,608.00
Telematics Premier LIC-VG-PREMIER• QTY: 7	\$32.00	8.571%	\$384.00	\$2,688.00
Plus License for Powered Asset Gateways LIC-AG-PWR-PLUS• QTY: 1	\$22.00	0%	\$264.00	\$264.00
Total Price:				\$21,239.40

Thank you for considering Samsara

Samsara's mission is to increase the safety, efficiency, and sustainability of the operations that power the global economy. We are the pioneer of the Connected Operations Cloud, which allows businesses that depend on physical operations to harness IoT data to develop actionable business insights and improve their operations. We are pleased to offer you the Samsara products and services included in this Order Form.

What is included?

Samsara's connected operations solution includes the Products listed in this Order Form. Licenses provide all features included in the respective license, including access to the following as applicable:

- Access to the Samsara Hosted Software dashboard and as applicable mobile App features
- Samsara Software updates
- API access for integration with third party systems as applicable to your licenses
- Support and maintenance for Samsara Products as applicable
- Access to learning resources

Payment Terms

This order form includes a license fee for the Samsara Software associated with the Hardware to be paid annually beginning on the License Start Date and, if applicable, a one-time Hardware cost to be paid upfront as of the license start date. The annual fees are payable by recurring wire transfer. All transfers made by credit card are subject to a processing fee up to 3%, subject to applicable law. Late payments are subject to a 1.5% per month late fee. If license payments are delinquent by 30 days, Samsara may suspend the Service until late payments are remitted.

License Term

The license term for the Samsara Software licenses purchased under this Order Form begins on the day Samsara activates the applicable Samsara Software license by providing you a claim number and access to the Hosted Software ("License Start Date"). If Hardware associated with a then-unactivated Samsara Software license will be shipped to you under this Order Form, such Samsara Software license will be activated on the day the Samsara Hardware ships. Notwithstanding the foregoing, if you are renewing the license term for a previously-activated Samsara Software license under this Order Form, the License Start Date for the renewal license term shall be the day that Samsara extends your access to the Hosted Software for the renewal license term.

By signing this Order Form, you confirm that each "Ship To" delivery address set forth herein is accurate and that any individual accepting delivery at that address is authorized to do so on your behalf. To the extent such Hardware is associated with then-unactivated Samsara Software licenses, the Samsara Software license term for each such Hardware device will start on the day that device ships regardless of the shipment schedule for the other such Hardware devices.

You agree that you will only use the Samsara Software licenses purchased under this Order Form in accordance with the applicable license scope ("Licensed Scope"). Samsara reserves the right

to audit usage of Samsara Software and to remove your access to such features beyond the Licensed Scope (for example, the licensed feature scope or licensed user count, as applicable) at any time. If you would like to use features beyond the Licensed Scope, you are required to purchase the applicable Samsara Software licenses and if applicable install the applicable Hardware that include such scope. If Samsara becomes aware that you are using features beyond the Licensed Scope, Samsara reserves the right to charge you for the applicable Samsara Software licenses that include such Licensed Scope at list price, and you agree to immediately pay such amounts. Samsara further reserves the right to change, discontinue, or remove features included in a Samsara Software license at any time.

You acknowledge and agree that, during your license term, you may not downgrade your Samsara Software license plan to a lower Samsara Software license plan (e.g., downgrading your “Enterprise” license to a “Premier” license).

Support and Warranty

Samsara stands behind its Products. During the applicable warranty period, defective Hardware will be remedied pursuant to our Hardware Warranty Policy at www.samsara.com/support/hardware-warranty. Additional support information can be found at www.samsara.com/support.

Terms

Unless otherwise set forth herein, your use and access of the Hardware, Products, and Services specified herein are governed by Samsara’s standard terms of service found at <https://www.samsara.com/terms-of-service>, unless the Parties have entered into a separate terms of service agreement and/or a separate terms of service agreement is attached to the Order Form, in which case such separate terms of service agreement shall govern (the ‘Terms of Service’) provided that notwithstanding anything stated in the Terms of Service to the contrary, Customer agrees the following sections from Samsara’s standard terms of service found at <https://www.samsara.com/terms-of-service> shall apply: License (Section 4), Product Updates (Section 7), Data Protection Addendum (Section 10.3), Non-Samsara Products (Section 14), and Hardware Warranty (Section 17.1). You agree to be bound by the Terms of Service, and any capitalized terms not defined herein shall have the meaning set forth in the Terms of Service. The terms and conditions of the Terms of Service and this Order Form are the exclusive agreement of the parties with respect to the subject matter hereof and no other terms or conditions, including those associated with any Customer payment portal or onboarding of Samsara as a Customer vendor, shall be binding upon Samsara or otherwise have any force or effect.

To the extent Samsara allows you to make subsequent purchases of Products via Purchase Order without a corresponding Quote, you agree that (i) such Purchase Order shall be subject to the terms and conditions of this Order Form, including with respect to payment and license terms, as well as the applicable Terms of Service; and (ii) to the extent there is a conflict between such Purchase Order and this Order Form, including with respect to payment and license terms, as well as the applicable Terms of Service, the terms of this Order Form shall prevail, and no additional terms included in such Purchase Order that are not included in this Order Form shall apply. You acknowledge and agree that any reference to a Purchase Order in this Order Form is solely for your convenience in record keeping, and the existence of a Purchase Order or any delivery of Products to you following receipt of any Purchase Order shall not be deemed an acknowledgement of or agreement to any terms or conditions associated with any such Purchase Order or in any way be deemed to modify, alter, supersede or supplement the Terms of Service or this Order Form.

Notification of Confidentiality

You agree that the pricing and payment terms specified in this Order Form shall (i) be held in strict confidence; (ii) not be disclosed to any Samsara competitor or other entity, except as pre-approved in writing by Samsara; and (iii) not be used except to evaluate the suitability of the Samsara Products for your business. This Order Form is a legally binding agreement between you ("Customer") and Samsara Inc. ("Samsara"). IN WITNESS WHEREOF, Customer has caused this Order Form to be executed by its duly authorized representative.

Billing Details:**Bill To:**

City of Geneva
1800 South Street
Geneva, Illinois, 60134

Billing Contact::

Name: Daniel Javed
Title: Superintendent of Streets and Fleet
Billing Email: djaved@geneva.il.us
Phone Number: 6302321502

Payment Information:

Payment Method: Credit Card/ACH Debit
Payment Terms: Net 30
Payment Frequency: Direct Annual

Does your organization require a purchase order (PO) in order to process payment to vendors?

If yes, please provide the PO Number:

If your organization requires invoice submission via an electronic invoice portal, please email any e-invoicing requirements to billingsupport@samsara.com.

Please email any tax documentation to billingsupport@samsara.com.

I confirm acceptance of this Order Form on behalf of the Customer identified herein and represent and warrant that I have full and complete authority to bind the Customer to this Order Form, including all terms and conditions herein." "Please confirm acceptance of this Order Form by signing below:

Signature _____

Print Name: _____

Date: _____